

MARINE & CARGO PRACTICE

# Protection and Indemnity Clubs: Financial Review 2020





# Introduction

## Methodology

The analysis contained in our review is based on the financial year 2019/2020 reporting by the International Group's Protection and Indemnity clubs. The data sets for the analysis were compiled by the accountancy and business advisory firm BDO in the UK. We would like to thank BDO for their commentary in the Solvency II section of the report.

# Protection and Indemnity Clubs: Financial Review 2020

Most International Group's protection and indemnity (P&I) clubs seem to have learned the main lesson of the 2008 global financial crisis, voluntarily or otherwise, which was to be better prepared for the next one. In fact, while COVID-19 has brought at best mixed blessings for club members, so far it has not been a significant issue for the clubs themselves. As they entered the turmoil of COVID-19, nearly all the clubs had levels of capital strength sufficient to meet the requirement in that respect for an S&P "AAA" rating.

The February 2020 P&I club financial reporting round only served to underscore this point. February 20, 2020, was an auspicious date to mark investments to market, especially equities. On February 12, 2020, the Dow Jones Index hit what was then a record high (of 29,551) and stayed pretty close to it until February 20, 2020. P&I clubs were able to register bumper investment returns that saw overall surplus capital once again exceed US\$5.5 billion.

For the 11 clubs that fall within its ambit (the American Club and Japan Club do not), Solvency II reporting is probably the most reliable measure of capital development, given that the 11 clubs prepare their Solvency II reporting in the same way, and by that measure the mutual P&I system continues to offer excellent capital strength. The 11 clubs' average solvency capital requirement (SCR) coverage, excluding auxiliary own funds (AOF), was 166.1% at February 20, 2020. This was down a fraction from 167.5% at February 20, 2019, but still well above the average 154.9% achieved when the measure was first introduced for the P&I financial year ending February 20, 2017. The 11 P&I clubs meet their regulated capital requirement at 100% coverage including AOF (this being a recognition of the clubs' mutuality and their ability to make supplementary calls), filing Solvency II reports averaging coverage of 210% at February 20, 2020.

As we approach the 2021 renewal, however, the P&I clubs will ask us to look at other factors, aside from capital strength and positive investment performance. In most P&I club financial returns, a good part of 2019's strong investment result went to offset reported poor underwriting results. For the 2019/20 financial year, the International Group (IG) of P&I clubs recorded an average combined ratio — the ratio of incurred claims and expenses to earned premiums — of between 99% and 143% - an average of 114%. On the face of it, there is a strong argument that P&I claims are significantly outrunning premiums.

However, P&I club combined ratios may not be what they seem. There is long-standing evidence for the positive development of claims reserves as a particular feature of the P&I system. Typically, about 80% of the claims incurred in the most recent P&I policy year are reserves rather than payments, with that proportion only becoming inverted in about the sixth year of reporting. For any given policy year, by the time payments actually made have reached 80% of total claims incurred, there is evidence to suggest that on average that policy year has improved by 16%, comparing the original forecast cost of claims with the developed forecast, six or so years later.



The combined ratios published by most P&I clubs are therefore likely to be overstated. Meanwhile, the formally reported capital strength of most P&I clubs is excellent and, though unlikely to significantly improve in coming years, it is equally unlikely to deteriorate significantly either, as overstated reserves continue to be released into surpluses.

Overall, the mutual P&I system therefore met COVID-19 in a fundamentally strong financial position, and it is difficult to see how the pandemic could change that. Although the initial shock of the lockdown saw the financial markets plummet in March 2020 — knocking hundreds of millions of dollars off the investment gains recorded by the clubs in February — much, if not all, of that has since been recovered (the Dow Jones Index in early October sits in the low 28,000s).

Even if the financial markets go back into reverse and those early losses reappear or become even worse, from a capital standpoint

it does not seem credible to say that the P&I club system is materially impaired with total accumulated surplus capital of, say, US\$5 billion, rather than the current US\$5.5 billion.

The clubs will doubtless make the case that the current levels of surplus funds are a necessary cushion against the unexpected. The recent past, however, does not reveal any apparent need to plan for excessive volatility. Since 2008, net incurred claims have remained stable, averaging US\$2.62 billion, ranging between just under US\$2.4 billion in 2016, and just over US\$2.8 billion in 2014.

Gross written premiums (GWP) have followed a similar pattern, averaging US\$3.65 billion over the same period and moving within a similarly tight range. Claims peaked at US\$4 billion in 2015, and recorded a low of US\$3.35 billion in 2010 (2009 and 2019, at either end of the timeline, were uncannily similar, both reporting premium a fraction above US\$3.7 billion).

Gross tonnage (GT) written by the IG has grown significantly over the same period, but this simply indicates that larger ships do not necessarily result in larger claims.

Pool claims in more recent years have begun to show a notable uptick, and while clubs may well point to this as an additional reason for increasing P&I premiums at the 2021 renewal, this is probably much less significant than it may seem. Current reports show pool claims in 2017 were valued at US\$289.7 million net, almost exactly the average for the preceding seven years: US\$286.1 million. For 2018, pool claims leapt to US\$455.8 million, and seem set to remain at higher levels. At the 2020 half-year stage, the total net cost of pool claims in 2019 had risen from US\$87 million at the same point in 2019 to US\$411 million. Pool claims for 2020 itself, six months in, are already reported at US\$294 million.

Alarming as this may seem, the variance between what the clubs were expecting for pool claims in recent years and what they seem likely to incur in the overall scheme of things is not so great. We estimate this to be in the low hundreds of millions of dollars, significant indeed, until you compare that with overall surplus funds of US\$5.5 billion. Moreover, this would only be anything resembling a major cause for concern in 2020 if it is assumed claims below the pool have remained at constant levels. The lockdown that severely curtailed the global economy however has reduced trade volumes, which inevitably will result in reduced P&I claims overall.

The cruise industry suffered some well-publicized casualties as a result of COVID-19, but many of those will actually fall on the 2019 policy year, and the whole sector has been in “pause” from March, producing virtually no claims since.

Other passenger shipping is at a virtual standstill. Most additional expenditure incurred by shipowners due to the pandemic seems unlikely to have been incurred following an outbreak of COVID-19 on a vessel.



Many clubs indicate that 2020, at the halfway stage, shows every sign of being a below-average year in terms of overall claims. Meanwhile, business was renewed in February on “pre-pandemic” terms. There appears to have been only a limited appetite for premium adjustments to reflect changes (reductions) in exposure, with the clubs aiming to defer most such discussions to the February 2021 renewal season.

## Looking Ahead

The 2021 renewal negotiations will be somewhat different in tone than would have been the case without the pandemic. The P&I clubs would otherwise doubtless have attempted to promote the idea that P&I insurance is generally under-priced, and pointed to the deteriorating combined ratios as evidence for the need for a tougher line.

However, the clubs will be extremely aware of how challenging trading conditions are for so many of their members. The Global Maritime Forum’s **Global Maritime Issues Monitor 2020** unsurprisingly saw ship operators place the economic crisis brought about by the pandemic top of their list of concerns, while the clubs themselves seem set to enjoy a positive year. Furthermore, even without the current pandemic-induced circumstances, the underlying case for premium increases is weak.

Surplus capital is the standout number. This grew by US\$3.3 billion between 2008 and 2019, while claims and premium income remained stable. This growth was clearly achieved through extremely conservative reserving policies, which will naturally see combined ratios, even at the level reported for the most recent years, recover — in many cases to breakeven or profit.

Rather than seeking higher premiums for the 2021 renewal, especially through the surely now outdated general increase, P&I clubs should reconsider if what they charge members is actually fair. Instead of increasing premiums, it is likely that in many cases they can be reduced — to reflect the true underwriting performance of individual members as well as changing exposures brought on by the pandemic.

## Lessons Learned from the Last Financial Crisis

The P&I clubs encountered the 2008 global financial crisis in mixed financial health. Back then, many clubs had more significant exposure to variable investments, particularly equities. And although even the financially stronger clubs were not nearly as strong as they are today, the differences between financially strong and weak clubs were much more obvious.

As the global financial crisis played out, about half of the P&I clubs saw their capital deteriorate, mainly through investment markdowns, to the extent that they felt it necessary to recapitalize via additional, unbudgeted supplementary calls. Given the scale of the financial crisis, and the still recent memory of the supplementary calls made by many of the clubs through the 1980s and 1990s, this was perhaps unsurprising to the P&I club members affected.

In those days the mutual P&I system offered choice between clubs that had demonstrably superior financial stability but a less flexible approach, and those that, to varying degrees, provided a more flexible approach but with greater risk.

Even by 2008, though, the idea that supplementary calls were an acceptable feature of the mutual P&I system was coming to an end. What became the EU’s Solvency II Directive 2009 was very much in the mind of all insurers within its scope. Regulators,

particularly those in Europe, who had adopted a very light-touch approach to the P&I clubs in the past, began taking a much keener interest in the mutual system, treating the clubs more like normal commercial insurers than self-governing member associations.

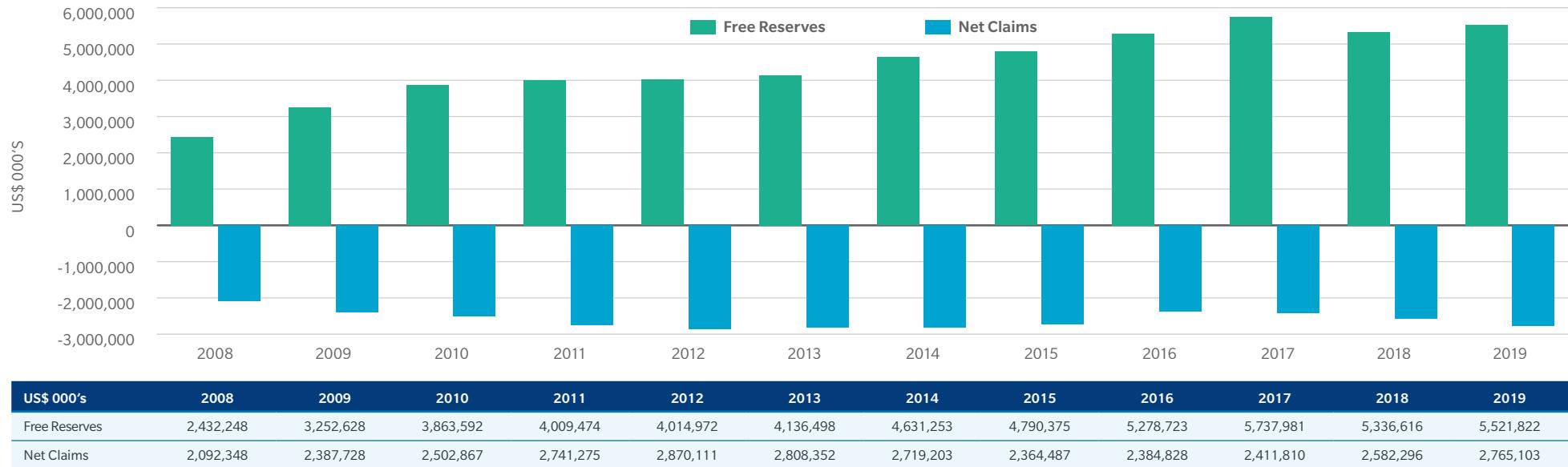
The ratings agencies, especially Standard & Poor’s (S&P), had already become a prominent feature in the P&I world, with an “A” rating becoming more of a necessity. Ship-owning itself was becoming more corporatized, with unbudgeted additional expense increasingly unwelcome.

The clubs’ response to these tightening operating conditions was to increase the focus on the accumulation of capital. Through the adoption of extremely conservative underwriting models built on highly pessimistic reserving policies, the clubs were able to increase premiums so far above the true cost of claims that overall P&I club surplus funds grew from US\$2.6 billion in 2008 to the US\$6 billion level they have fluctuated around since 2017.

# Consolidated Analysis of the P&I Clubs



## Free Reserves versus Net Claims - All Clubs



Net incurred claims have risen in each of the past four financial years, but not to the peak over this 12 year period and net incurred claims in 2019 are only slightly above the average. Meanwhile, club surplus funds have more than doubled.

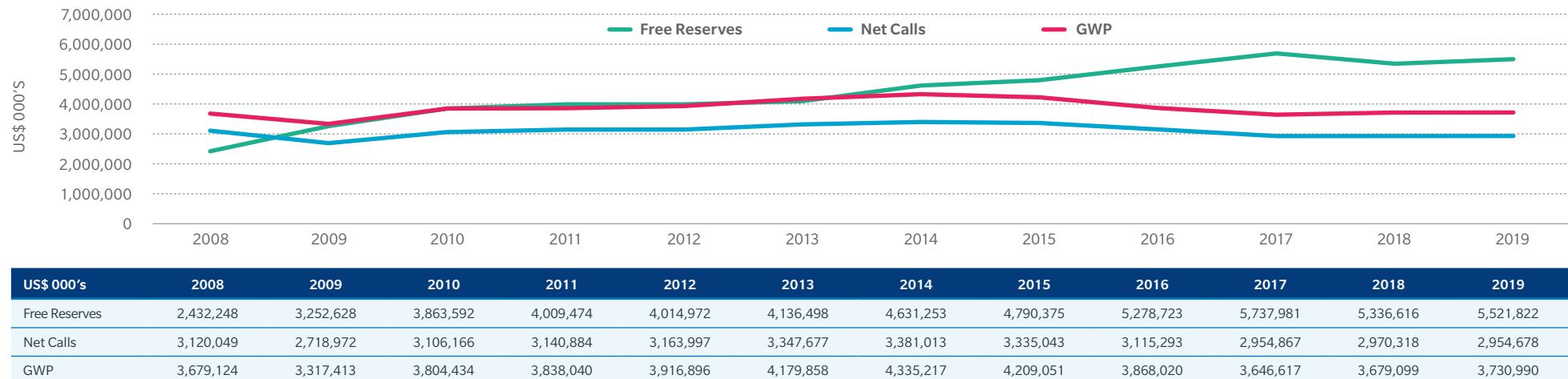


## Free Reserves versus Net Calls - All Clubs



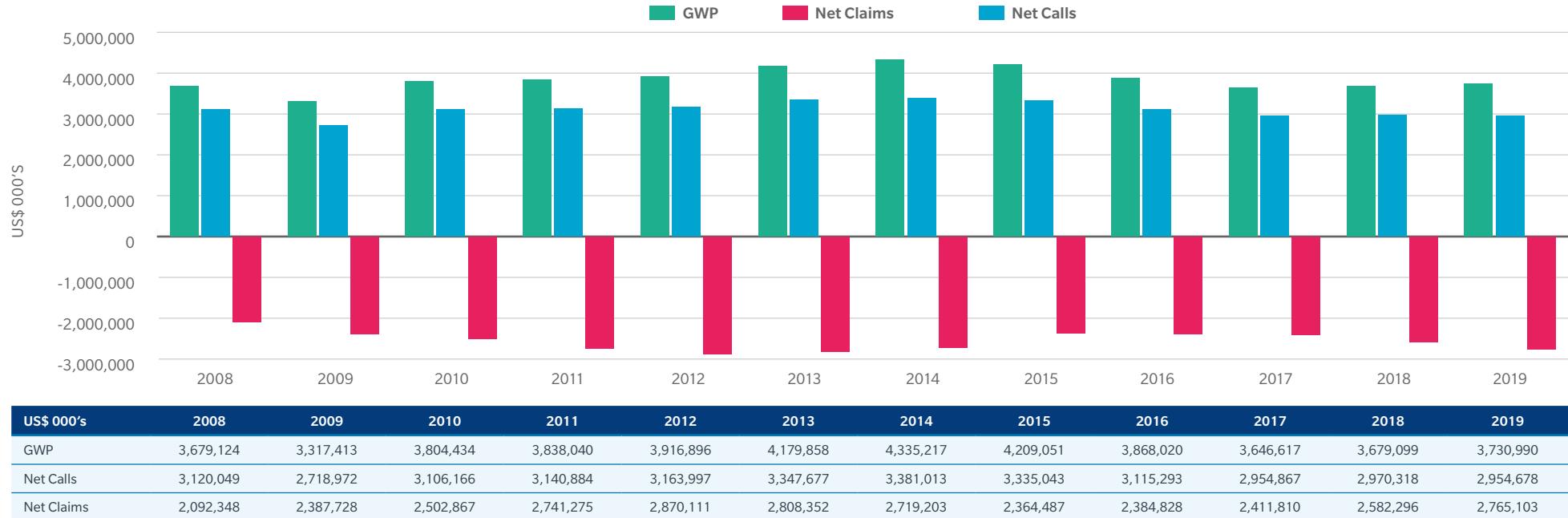
Net income to the P&I clubs has been remarkably stable.

## Free Reserves versus Net Calls and GWP - All Clubs



Overlaying the GWP only serves to highlight the paradox of stable income and costs, yet surplus funds have grown significantly.

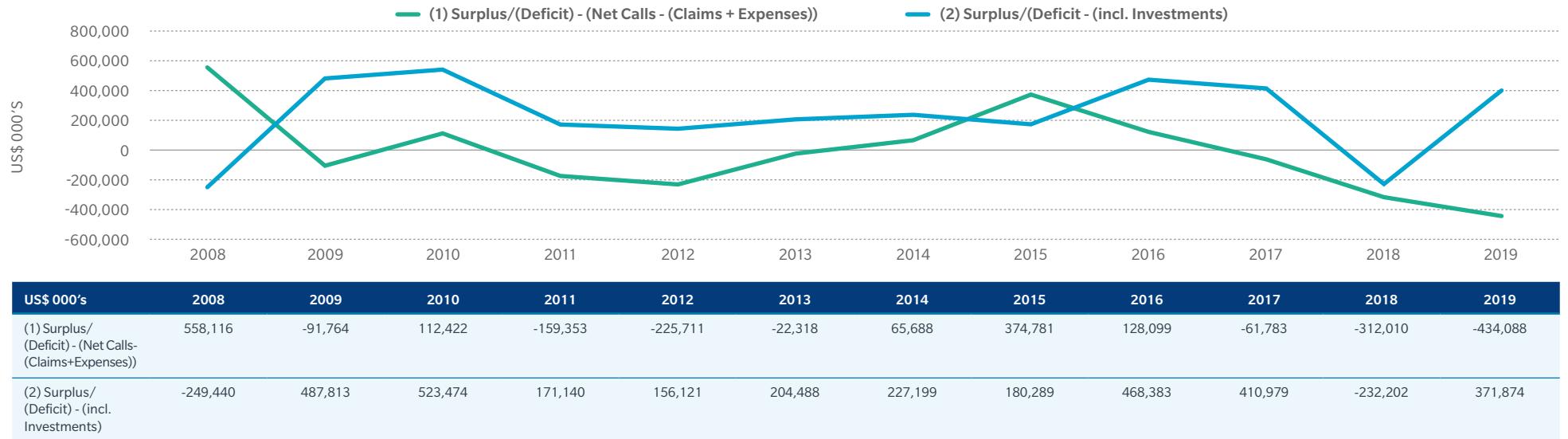
## GWP versus Net Calls and Net Claims - All Clubs



A period of remarkable stability.



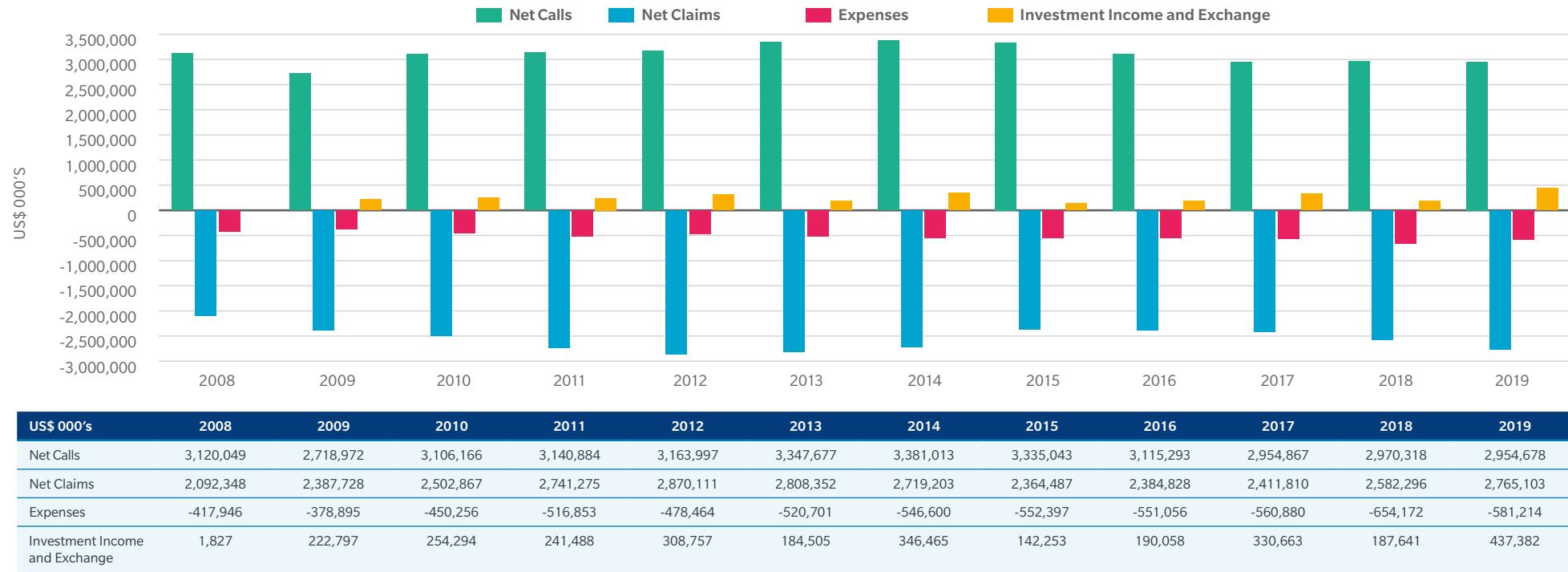
## (1) Surplus/(Deficit) - (Net Calls-(Claims+Expenses)) versus (2) Surplus/(Deficit) - (incl. Investments) - All Clubs



Over-reserving of claims seems to unduly emphasize the role of investment income in profit or loss.



## Net Calls versus Net Claims and Expenses and Investment Income and Exchange - All Clubs



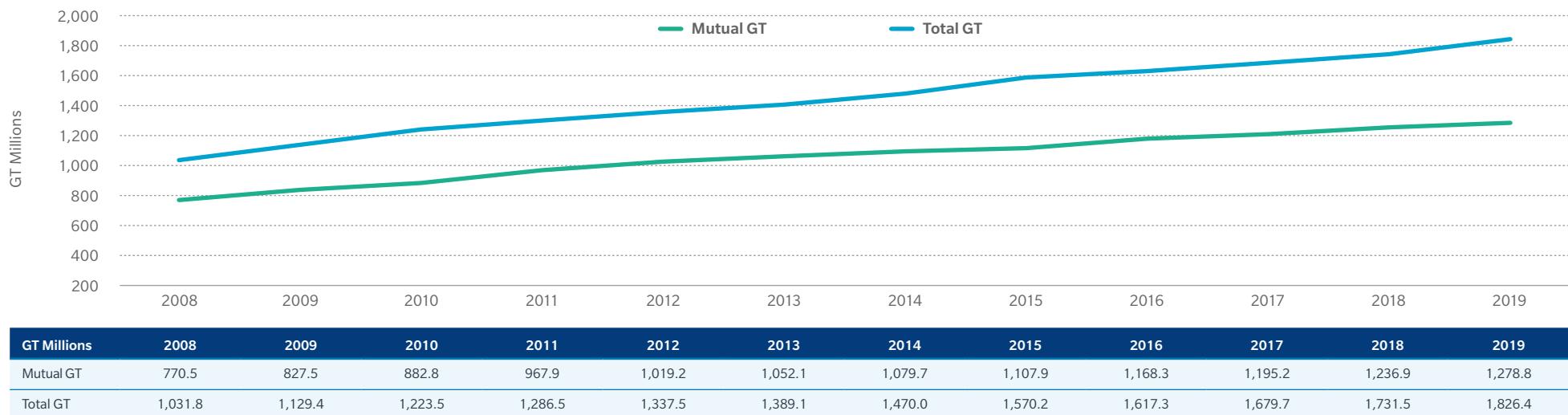
Again, clear evidence of sustained stability.

## Net Loss Ratio versus Net Combined Ratio - All Clubs



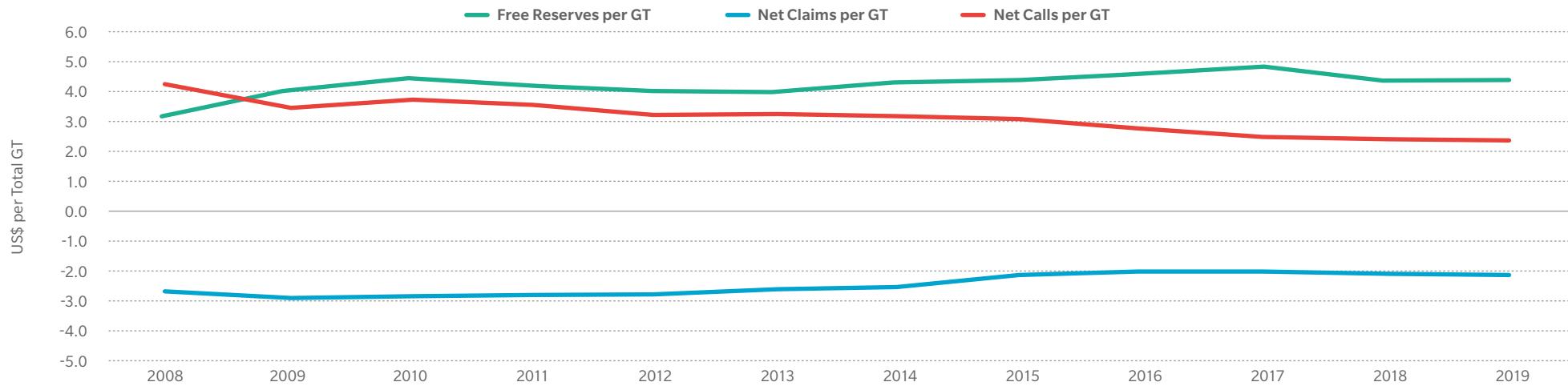
The combined ratio development looks to be a cause for concern but is likely to be exaggerated by increasingly cautious reserving policies.

## Mutual GT versus Total GT - All Clubs



Larger ships have contributed to overall GT growth, which is then recycled via chartering activity into the non-mutual numbers.

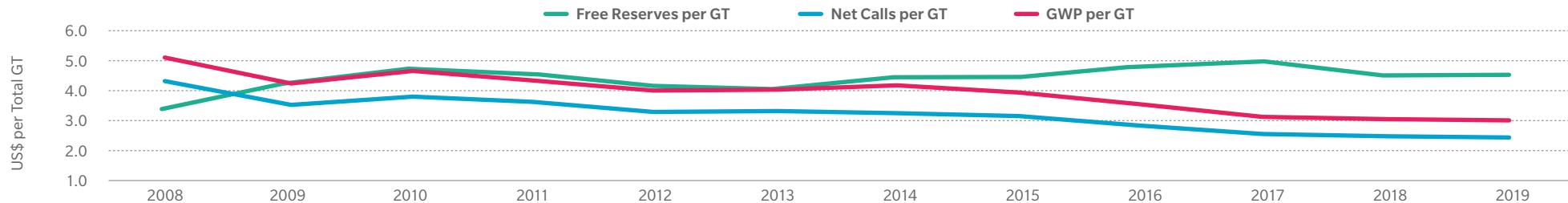
## Free Reserves per GT versus Net Claims per GT and Net Calls per GT - All Clubs



US\$ per Mutual GT	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Free Reserves per GT	3.2	3.9	4.4	4.1	3.9	3.9	4.3	4.3	4.5	4.8	4.3	4.3
Net Claims per GT	2.7	2.9	2.8	2.8	2.8	2.7	2.5	2.1	2.0	2.0	2.1	2.2
Net Calls per GT	4.3	3.5	3.8	3.6	3.3	3.3	3.2	3.1	2.8	2.5	2.5	2.4

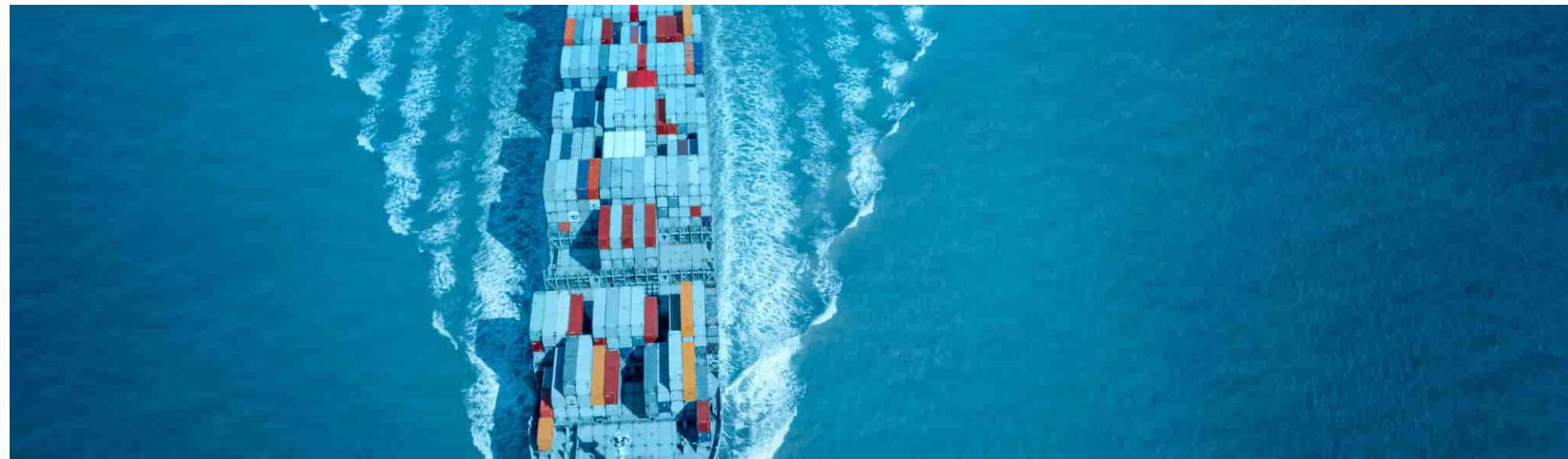
Larger vessels attract lower rates per GT, an approach to underwriting that seems to be borne out in a trend towards lower claims costs per GT.

## Free Reserves per GT versus Net Calls per GT and GWP per GT - All Clubs

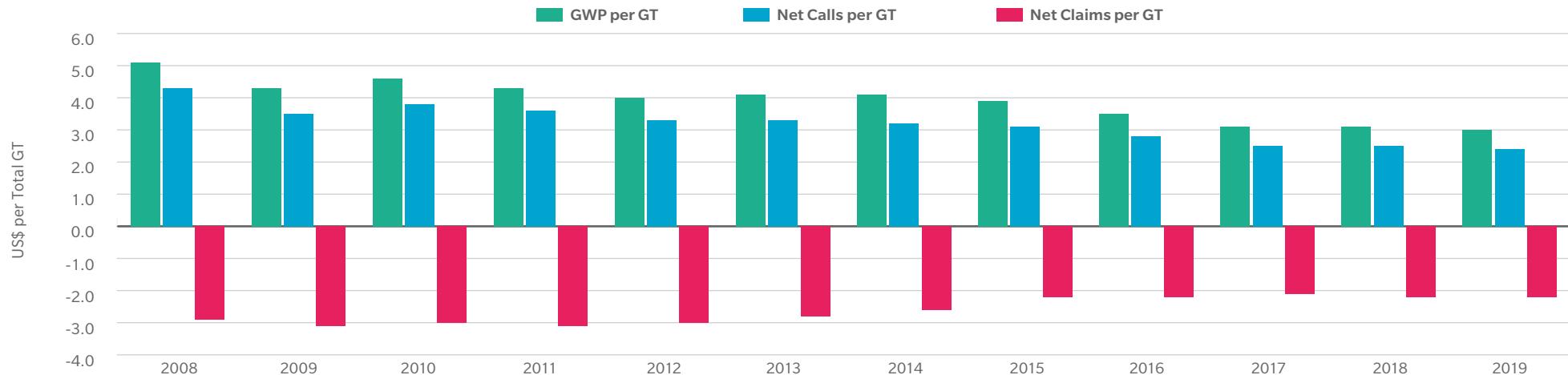


US\$ per Mutual GT	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Free Reserves per GT	3.3	4.2	4.7	4.5	4.1	4.1	4.4	4.4	4.8	4.9	4.5	4.5
Net Calls per GT	4.3	3.5	3.8	3.6	3.3	3.3	3.2	3.1	2.8	2.5	2.5	2.4
GWP per GT	5.1	4.3	4.6	4.3	4.0	4.1	4.1	3.9	3.5	3.1	3.1	3.0

While income per GT follows the trend created by larger vessels, surplus funds have remained stable on a per GT basis.



## GWP per GT versus Net Calls per GT and Net Claims per GT - All Clubs



US\$ per Mutual GT	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
GWP per GT	5.1	4.3	4.6	4.3	4.0	4.1	4.1	3.9	3.5	3.1	3.1	3.0
Net Calls per GT	4.3	3.5	3.8	3.6	3.3	3.3	3.2	3.1	2.8	2.5	2.5	2.4
Net Claims per GT	2.9	3.1	3.0	3.1	3.0	2.8	2.6	2.2	2.2	2.1	2.2	2.2

Income and expenditure on a per GT basis remain stable.

An aerial photograph of a bustling port at dusk or night. Numerous shipping containers in various colors are stacked in organized rows. Large cargo ships are docked at the piers, with their superstructures illuminated. The port area is filled with industrial infrastructure, including cranes and roads. The water reflects the lights from the ships and buildings.

# Solvency II



# P&I Club Solvency II Analysis

Solvency II is an EU measure of an insurer's financial strength. It is based on each entity's specific risks, including operating and investment risks, through which their individual solvency capital requirement (SCR) is calculated. The coverage of this SCR is a key metric in assessing P&I clubs' financial strength — with the coverage calculated by taking a club's "free reserves" and dividing it by the SCR to get a solvency ratio. Regulators require coverage of at least 100%, which all clubs comfortably exceed.

The benefit of reviewing the P&I clubs' financial strength by reference to the Solvency II reporting is that, in theory at least, all clubs prepare their Solvency II reporting on the same basis — in accordance with the directive's requirements.

The financial statements are prepared under various financial reporting frameworks, including UK GAAP, Luxembourg GAAP, and IFRS. Under UK GAAP, in particular, there is wide divergence in the accounting for technical provisions — particularly the prudence margin attached and accounted for. Under Solvency II, the technical provisions are restated to a pure best-estimate position, with prudence stripped out. As a result, each P&I club's position can be assessed and reviewed without the additional prudence included in the technical provisions.

The clubs' mutuality and their ability to make additional (or supplementary) calls is recognized in the solvency calculations, through the inclusion of auxiliary own funds (AOF) — effectively an additional amount of capital.

In the table provided, we quote own funds, both including and excluding the AOF balance. In order to include AOF, the clubs are required to obtain clearance from their regulator. The maximum that may be included in the Solvency calculation is an amount up to 50% of the SCR, which is why most clubs have a 50% difference in Solvency ratio between the pre- and post-AOF solvency position. The PRA (the relevant UK regulator) has not always granted 50% AOF in respect of the supplementary calls, and therefore reviewing Solvency on the pre-AOF balance is the most appropriate measure by which comparisons can be made.

# International Group – Solvency II

Group SFCR unless stated otherwise.

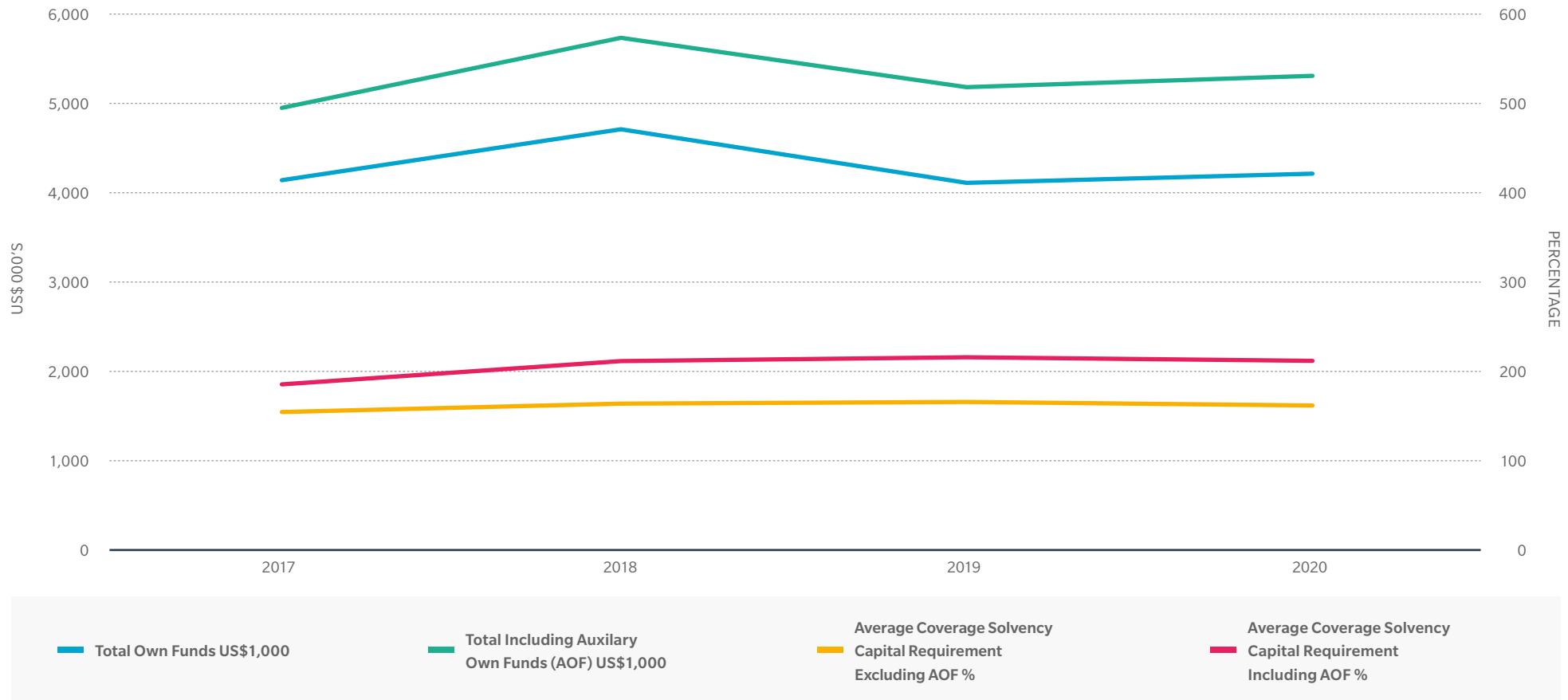
	2020							Coverage SCR		2020 v 2019				
	Reported Free Reserves	Own Funds Excluding Auxillary Own Funds (AOF)		AOF	Hydra Restricted**	Total Own Funds	Solvency Capital Requirement (SCR)	Minimum Capital Requirement (MCR)	Coverage SCR Excluding AOF	Coverage SCR With AOF	Movement Excluding AOF	Movement Including AOF	Difference	Note
Britannia	422.1	396.5	129.5			526.0	261.2	67.5	152%	201%	201%	-7%	-7%	
Gard	1,179.0	1,089.0	255.0			1,344.0	511.0	252.0	213%	263%	263%	-19%	-19%	
London	173.9	143.3	25.0			168.3	117.6	40.5	122%	143%	143%	-7%	-7%	
North	443.8	201.6	59.5			261.1	119.1	41.3	169%	219%	219%	31%	31%	Removal of capital add on for US\$22 million is key driver - this was previously held for the group pension liability - now removed with Prudential Regulation Authority permissions.
Shipowners'	340.0	280.9	100.4			381.3	200.9	110.6	140%	190%	190%	5%	5%	
Skuld	465.8	367.7	144.9			512.6	289.8	91.8	127%	177%	177%	-1%	-1%	
Standard (UK)*	83.3	68.6	12.9			81.5	47.8	11.9	144%	171%	171%	-35%	-35%	The reduction is due to the AOF decreasing significantly to only 12.9 from 30.1
Steamship	515.3	461.1	66.6	21.9		549.6	251.1	101.9	184%	219%	219%	0%	0%	
Swedish	228.4	244.3	53.7 df			298.0	107.4	35.6	227%	277%	277%	-8%	-8%	
UK Club	558.9	549.7	164.7			714.4	329.4	70.1	167%	216.9%	216.9%	9%	9%	
West	321.6	321.6	87.9			409.5	175.8	74.5	183%	233%	233%	-4%	-4%	

\* Solo basis

\*\* Only Steamship accounts for this

The American Club and The Japan Club are not required to make Solvency II reporting.

## Consolidated Development of International Group Own Funds and Coverage Solvency Capital Requirement



The P&I clubs continue to show strong and stable solvency coverage.



# Individual P&I Club Profiles

21	<b>The American Club</b>	56	<b>North of England</b>	
28	<b>Britannia</b>	63	<b>The Shipowners' Club</b>	
35	<b>Gard</b>	70	<b>Skuld</b>	91 <b>The Swedish Club</b>
42	<b>The Japan P&amp;I Club</b>	77	<b>The Standard Club</b>	98 <b>The UK P&amp;I Club</b>
49	<b>The London P&amp;I Club</b>	84	<b>Steamship Mutual</b>	105 <b>West of England</b>

## Overview

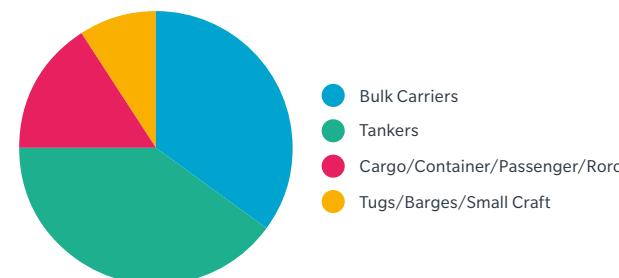
	2018	2019	
Free Reserves	45.2	54.2	↑
Gross Written Premium	97	141	↑
Net Claims	45.9	71.4	↑
Combined Ratio	116.8	105.8	↓
Balance Available	256.9	280.1	↑
Investment Income	6.4	7.9	↑
Total Gross Tonnage	20.7	22.4	↑
Mutual GT	17.2	18.6	↑
Reserves/Gross Call	47%	38%	↓
Reserves/Total Liabilities	32%	34%	↑
Solvency II CSCR ex AOF	NA	NA	←

The American Club's (American) 2019 numbers were bolstered by US\$25.9 million in unbudgeted supplementary calls, without which these results would look very different.

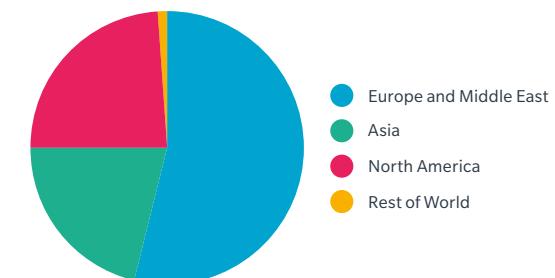
# The American Club

S&P Rating: **BBB- (Stable)**

### Tonnage Profile

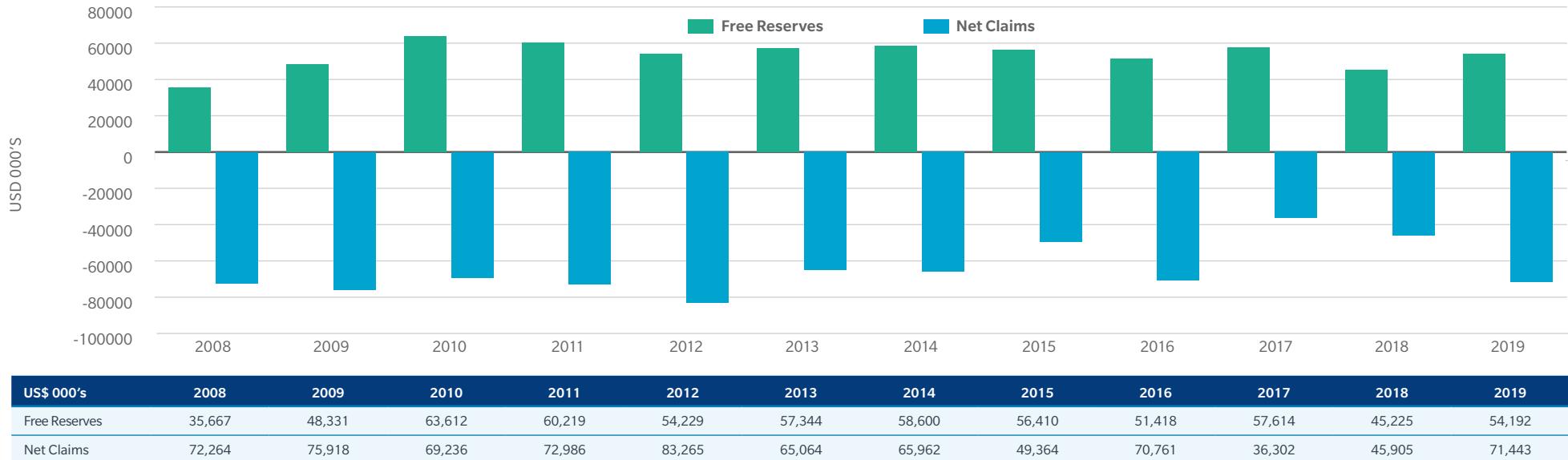


### Tonnage by Area of Management

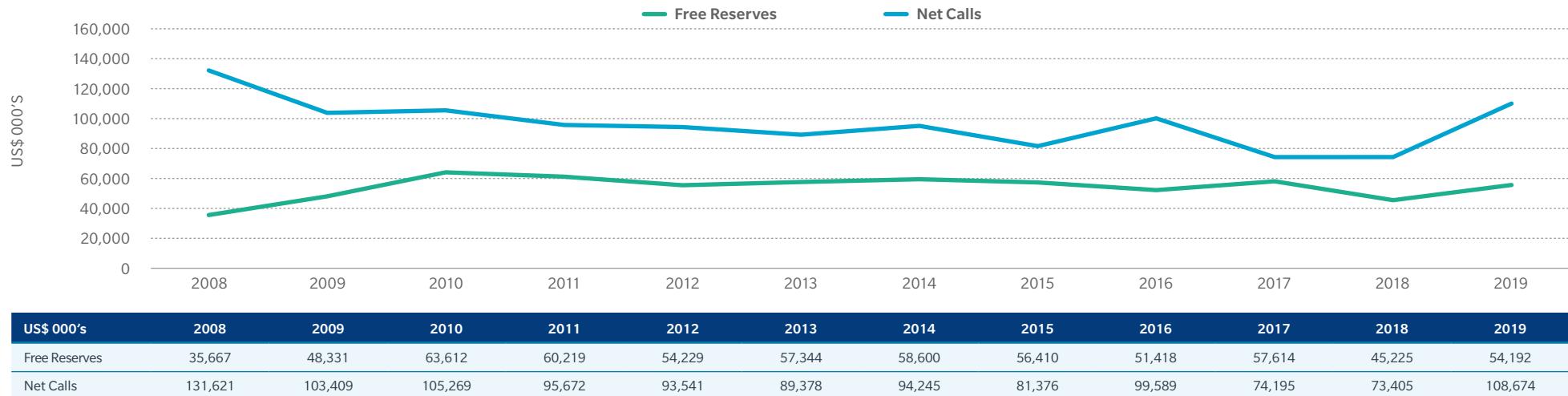


Consolidated Income and Expenditure Account (US\$ 000's)	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15
GWP	141,006	96,977	98,673	104,183	97,088	115,977
RI Premiums	(28,411)	(22,546)	(24,194)	(14,168)	(16,128)	(20,553)
Change in UPR, Unbilled Assessments and RPs	(3,921)	(1,026)	(284)	5,310	416	(1,179)
Recovery From US Oil Spill Liability Trust Fund	0	0	0	4,264		
<b>Net Calls</b>	<b>108,674</b>	<b>73,405</b>	<b>74,195</b>	<b>99,589</b>	<b>81,376</b>	<b>94,245</b>
Net Incurred Claims	(71,443)	(45,905)	(36,302)	(70,761)	(49,364)	(65,962)
Expenses	(43,545)	(39,805)	(40,300)	(37,744)	(33,978)	(34,795)
<b>Surplus/(Deficit)</b>	<b>(6,314)</b>	<b>(12,305)</b>	<b>(2,407)</b>	<b>(8,916)</b>	<b>(1,966)</b>	<b>(6,512)</b>
Investment Income and Exchange	7,871	6,383	8,049	6,951	6,198	7,555
Unrealised Investment Income (Net of Gains and Losses)	7,414	(6,911)	525	(2,948)	(5,819)	647
Tax	(4)	444	29	(79)	(603)	(434)
<b>Surplus/(Deficit)</b>	<b>8,967</b>	<b>(12,389)</b>	<b>(4,992)</b>	<b>(2,190)</b>	<b>1,256</b>	<b>3,115</b>
Total Balance Available (Total Assets Less RI Recoveries)	280,099	256,949	271,886	280,836	273,995	280,938
Outstanding Net Claims Liabilities (Gross Claims Less RI)	(158,123)	(143,006)	(145,465)	(171,706)	(172,572)	(184,856)
<b>Free Reserves (Total Members Equity)</b>	<b>54,192</b>	<b>45,225</b>	<b>57,614</b>	<b>51,418</b>	<b>56,410</b>	<b>58,600</b>
Net Loss Ratio	65.74%	62.54%	48.93%	71.05%	60.66%	69.99%
<b>Net Combined Ratio</b>	<b>105.81%</b>	<b>116.76%</b>	<b>103.24%</b>	<b>108.95%</b>	<b>102.42%</b>	<b>106.91%</b>

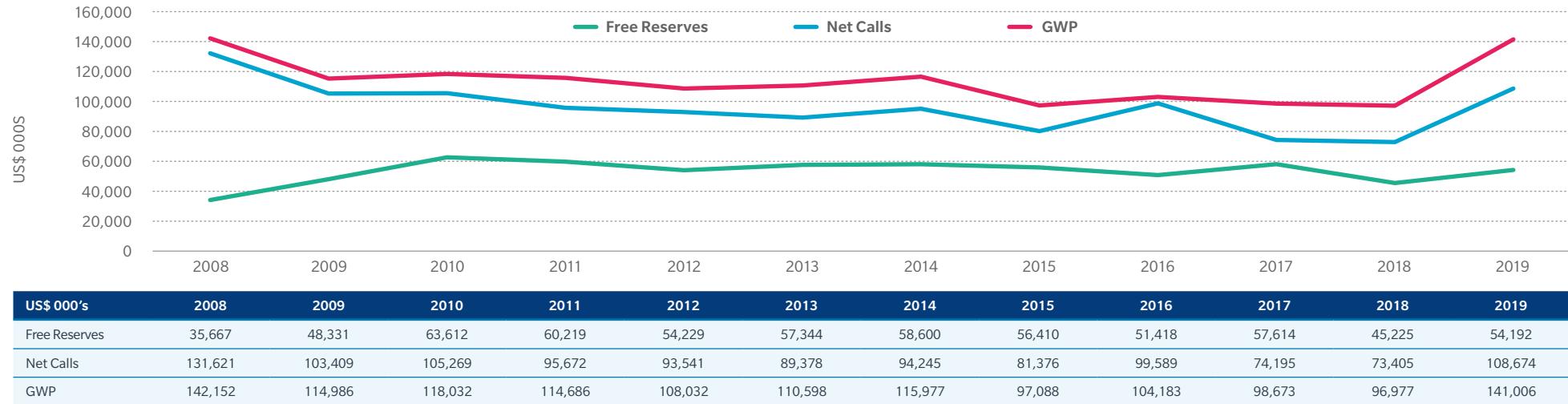
## Free Reserves versus Net Claims - American



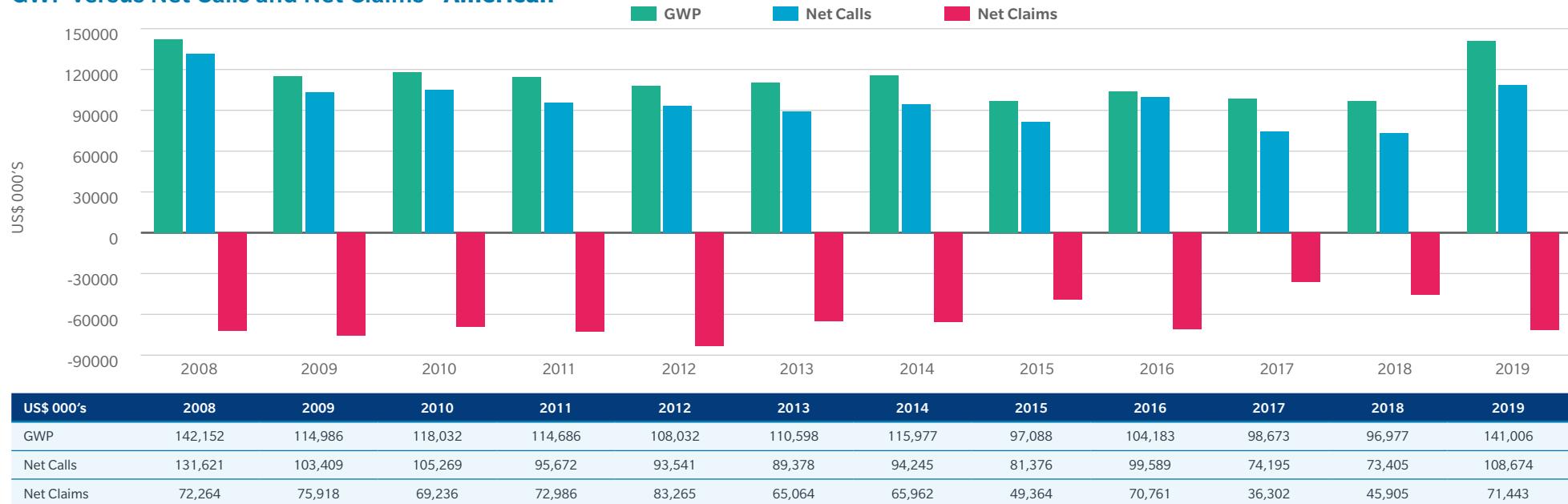
## Free Reserves versus Net Calls - American



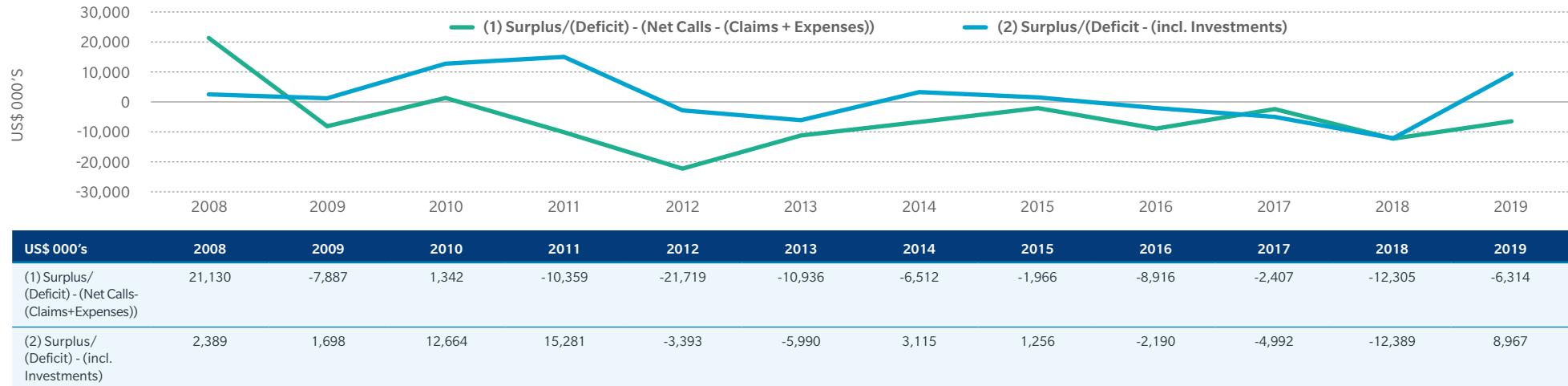
## Free Reserves versus Net Calls and GWP - American



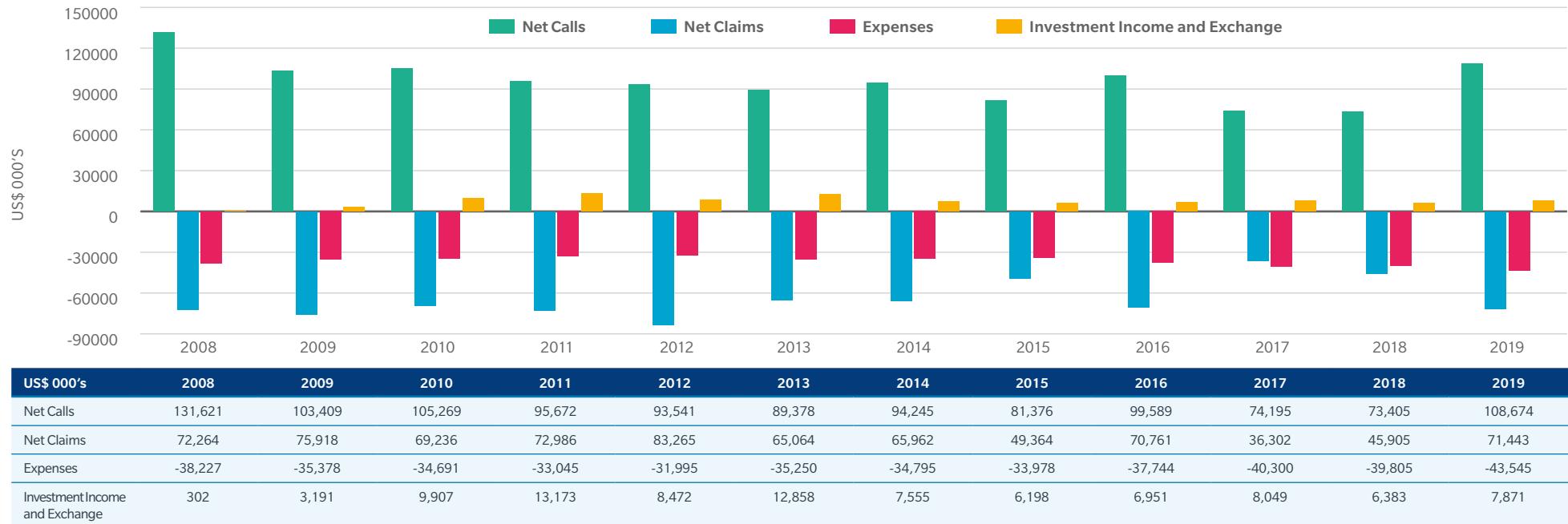
## GWP versus Net Calls and Net Claims - American



## (1) Surplus/(Deficit) - (Net Calls-(Claims+Expenses)) versus (2) Surplus/(Deficit) - (incl. Investments) - American



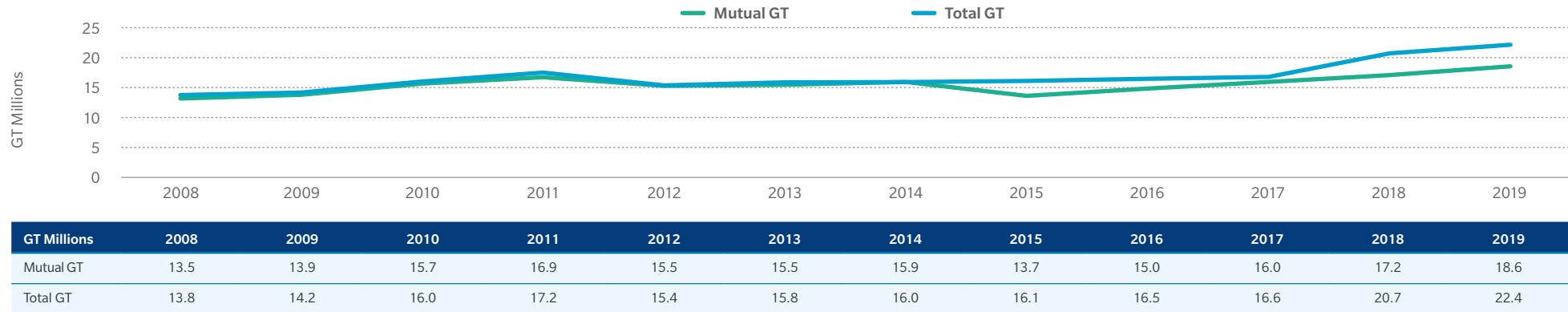
## Net Calls versus Net Claims and Expenses and Investment Income and Exchange - American



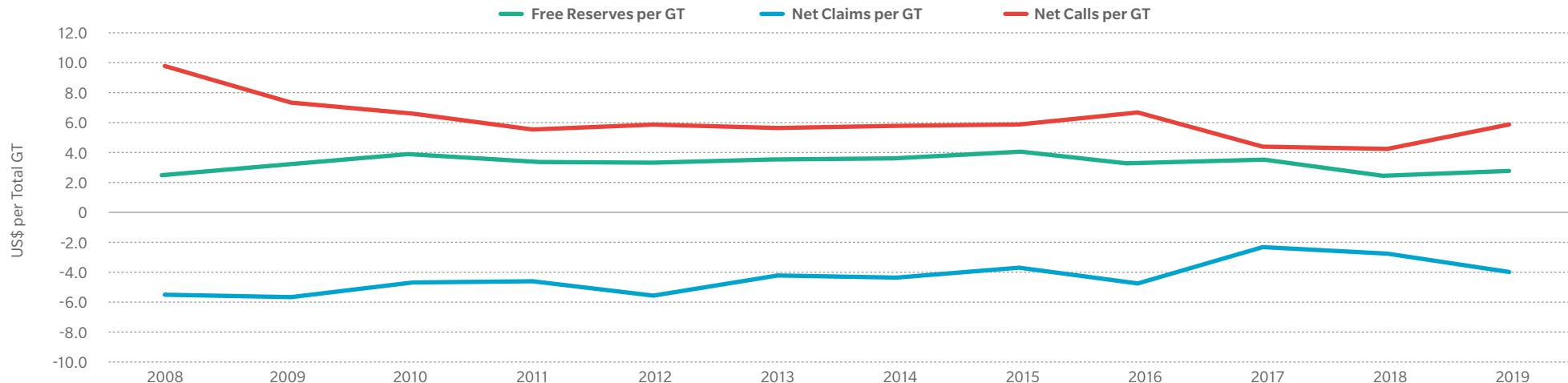
## Net Loss Ratio versus Net Combined Ratio - American



## Mutual GT versus Total GT - American

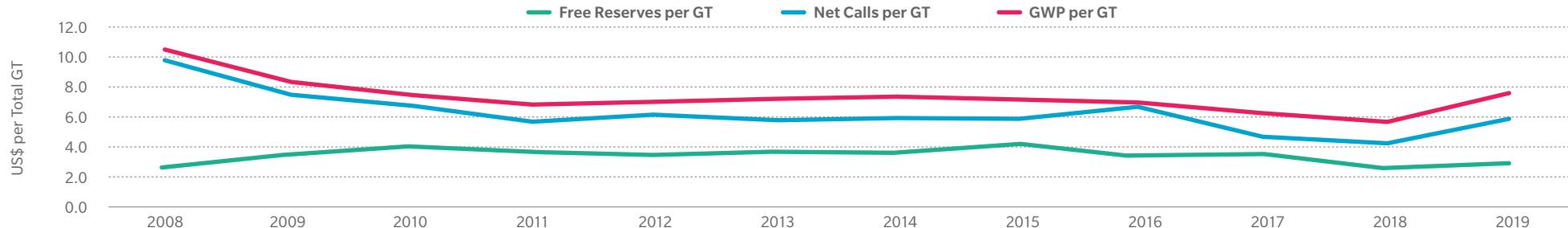


## Free Reserves per GT versus Net Claims per GT and Net Calls per GT - American

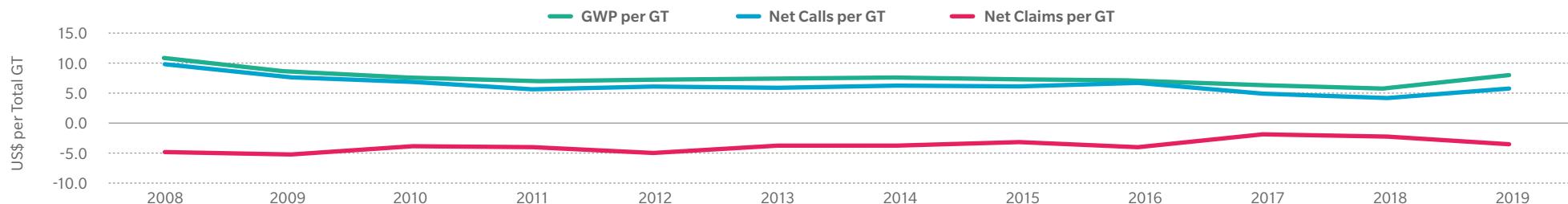


US\$ per Mutual GT	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Free Reserves per GT	2.6	3.5	4.1	3.6	3.5	3.7	3.7	4.1	3.4	3.6	2.6	2.9
Net Claims per GT	5.4	5.5	4.4	4.3	5.4	4.2	4.1	3.6	4.7	2.3	2.7	3.8
Net Calls per GT	9.7	7.4	6.7	5.7	6.0	5.8	5.9	5.9	6.6	4.6	4.3	5.8

## Free Reserves per GT versus Net Calls per GT and GWP per GT - American



## GWP per GT versus Net Calls per GT and Net Claims per GT - American



## Overview

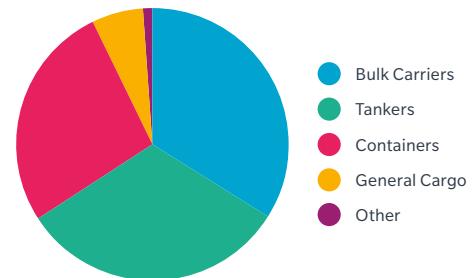
	2018	2019	
Free Reserves	587.6	594.4	↑
Gross Written Premium	204.4	201.2	↓
Net Claims	119.6	111.7	↓
Combined Ratio	103.9	102.7	↓
Balance Available	1,123.0	1,110.3	↓
Investment Income	-2.6	61.9	↑
Total Gross Tonnage	130.9	162.5	↑
Mutual GT	111.9	117.5	↑
Reserves/Gross Call	287%	295%	↑
Reserves/Total Liabilities	82%	88%	↑
Solvency II CSCR ex AOF	160%	152%	↓

A solid result for Britannia, helped by a strong investment performance. Growth in tonnage was not matched by any growth in GWP, but a good deal of that growth came from charterers' business, which by nature of the limited cover is tonnage heavy but lower risk.

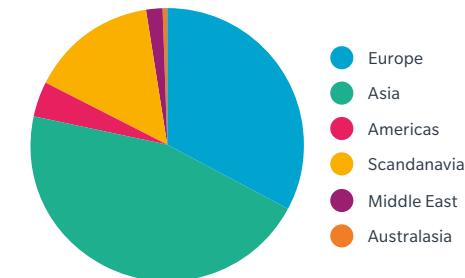
# Britannia

S&P Rating: **A (Stable)**

## Tonnage Profile

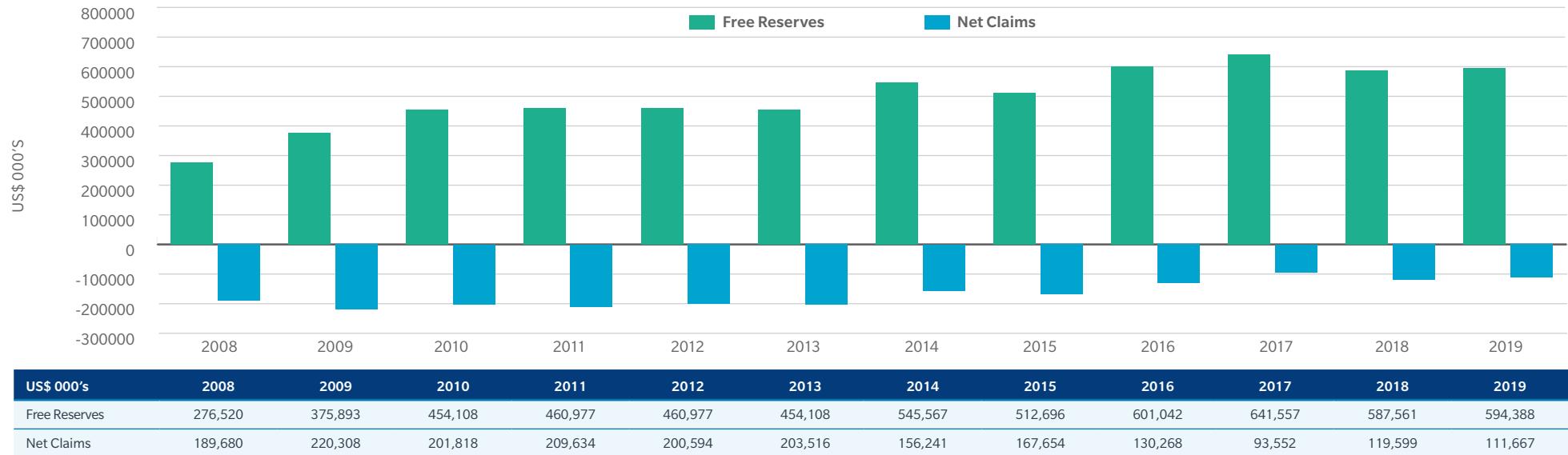


## Tonnage by Area of Management



Consolidated Income and Expenditure Account (US\$ 000's)	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15
GWP	201,185	204,415	208,147	225,854	260,272	269,726
RI Premiums	(61,402)	(61,683)	(55,757)	(64,748)	(65,663)	(73,191)
<b>Net Calls</b>	<b>139,783</b>	<b>142,732</b>	<b>152,390</b>	<b>161,106</b>	<b>194,609</b>	<b>196,535</b>
Net Claims Incurred	(111,667)	(119,599)	(93,552)	(130,268)	(167,654)	(156,241)
Expenses	(31,891)	(28,649)	(25,666)	(25,719)	(26,986)	(24,963)
<b>Surplus/(Deficit)</b>	<b>(3,775)</b>	<b>(5,516)</b>	<b>33,172</b>	<b>5,119</b>	<b>(31)</b>	<b>15,331</b>
Investment Income and Exchange	61,868	(2,643)	48,626	32,122	(697)	26,551
Unrealised Investment Income (Net of Gains and Losses)				(3,406)	(22,803)	(22,597)
Tax	(1,666)	(1,137)	(1,183)	(889)	(1,340)	(1,016)
<b>Surplus/(Deficit)</b>	<b>56,427</b>	<b>(9,296)</b>	<b>80,615</b>	<b>32,946</b>	<b>(24,871)</b>	<b>18,269</b>
Total Balance Available (Total Assets Less RI recoveries)	1,110,319	1,123,046	1,174,559	1,176,564	1,159,750	1,192,579
Outstanding Net Claims Liabilities (Gross Claims Less RI)	(674,400)	(714,454)	(721,179)	(775,651)	(781,618)	(796,938)
<b>Free Reserves Excluding Boudicca</b>	<b>422,088</b>	<b>390,661</b>	<b>429,957</b>	<b>379,342</b>	<b>346,396</b>	<b>371,267</b>
Boudicca Adjustment (see Boudicca Adj below)	172,300	196,900	211,600	221,700	166,300	174,300
	<b>594,388</b>	<b>587,561</b>	<b>641,557</b>	<b>601,042</b>	<b>512,696</b>	<b>545,567</b>
Net Loss Ratio - Excluding Boudicca	79.89%	83.79%	80.86%	86.15%	79.50%	97.24%
<b>Net Combined Ratio - Excluding Boudicca</b>	<b>102.70%</b>	<b>103.86%</b>	<b>96.82%</b>	<b>100.02%</b>	<b>92.20%</b>	<b>110.05%</b>

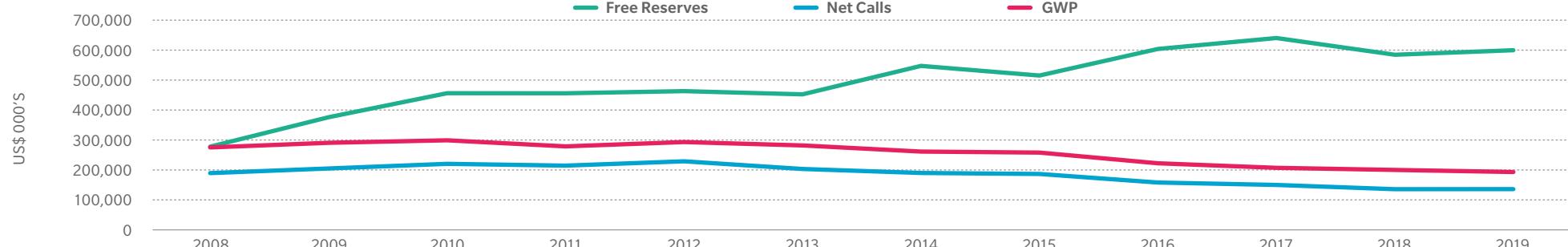
## Free Reserves versus Net Claims - Britannia



## Free Reserves versus Net Calls - Britannia

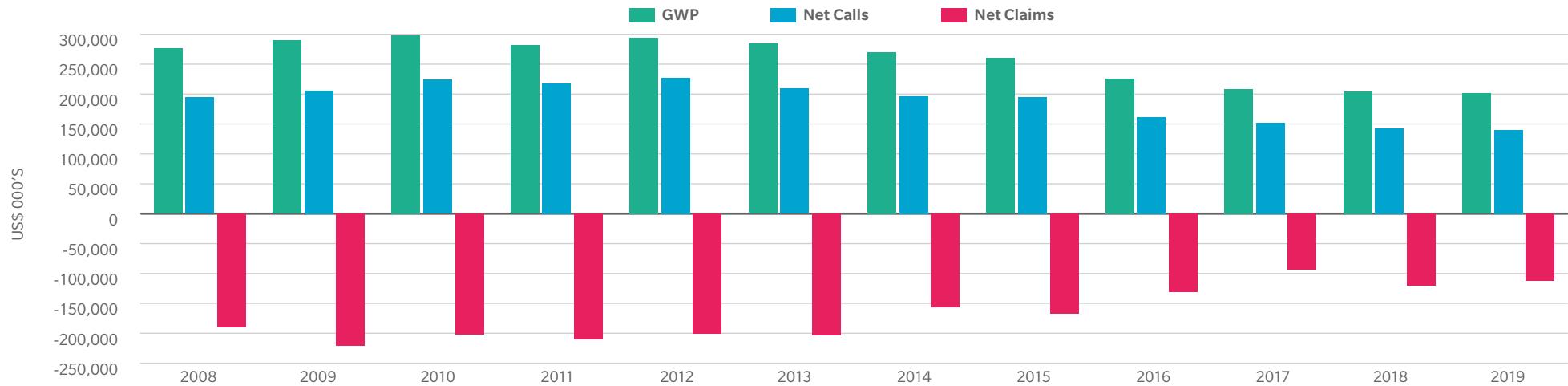


## Free Reserves versus Net Calls and GWP - Britannia



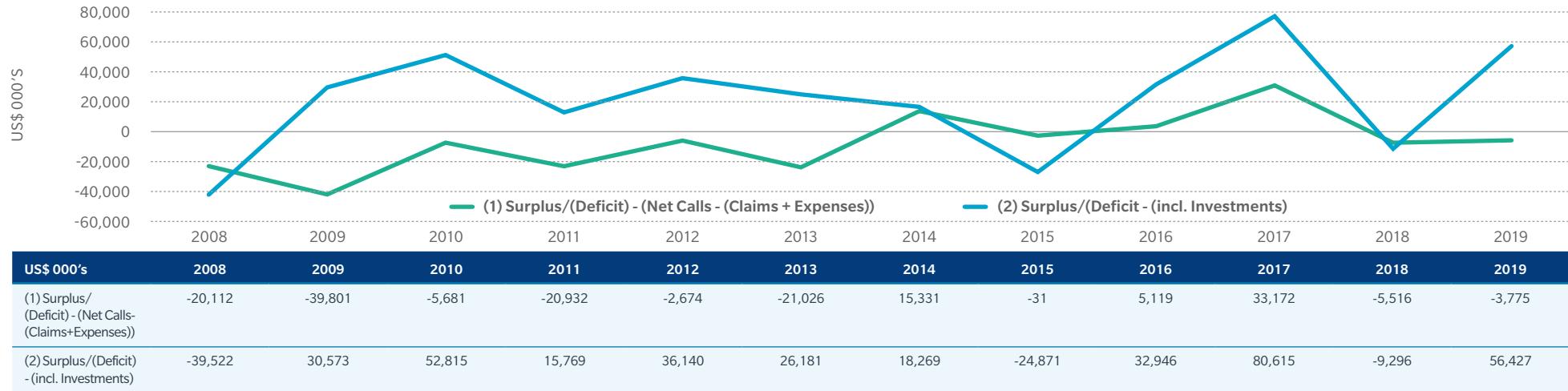
US\$'000's	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Free Reserves	276,520	375,893	454,108	460,977	460,977	454,108	545,567	512,696	601,042	641,557	587,561	594,388
Net Calls	194,447	206,037	224,014	218,091	227,237	209,301	196,535	194,609	161,106	152,390	142,732	139,783
GWP	275,916	289,605	298,482	281,772	294,057	284,167	269,726	260,272	225,854	208,147	204,415	201,185

## GWP versus Net Calls and Net Claims - Britannia

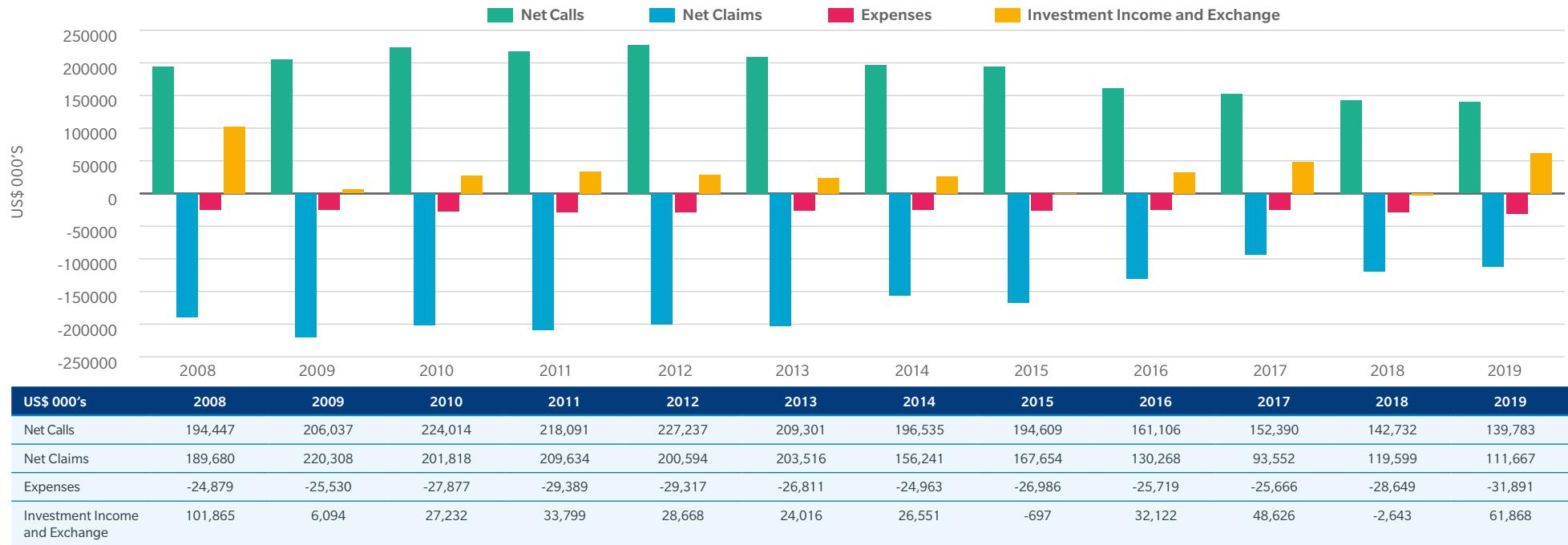


US\$'000's	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
GWP	275,916	289,605	298,482	281,772	294,057	284,167	269,726	260,272	225,854	208,147	204,415	201,185
Net Calls	194,447	206,037	224,014	218,091	227,237	209,301	196,535	194,609	161,106	152,390	142,732	139,783
Net Claims	-189,680	-220,308	-201,818	-209,634	-200,594	-203,516	-156,241	-167,654	-130,268	-93,552	-119,599	-111,667

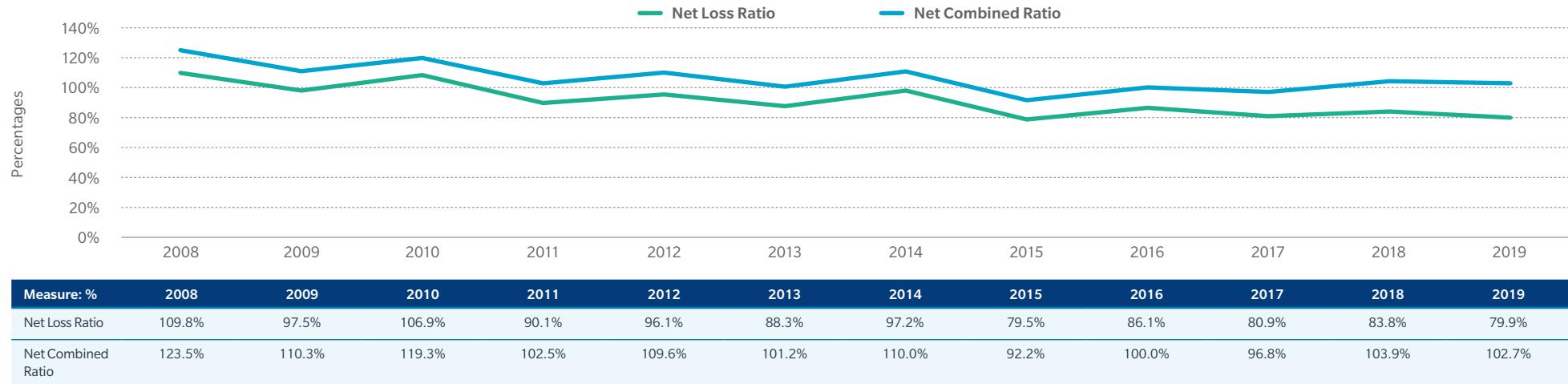
## (1) Surplus/(Deficit) - (Net Calls-(Claims+Expenses)) versus (2) Surplus/(Deficit) - (incl. Investments) - Britannia



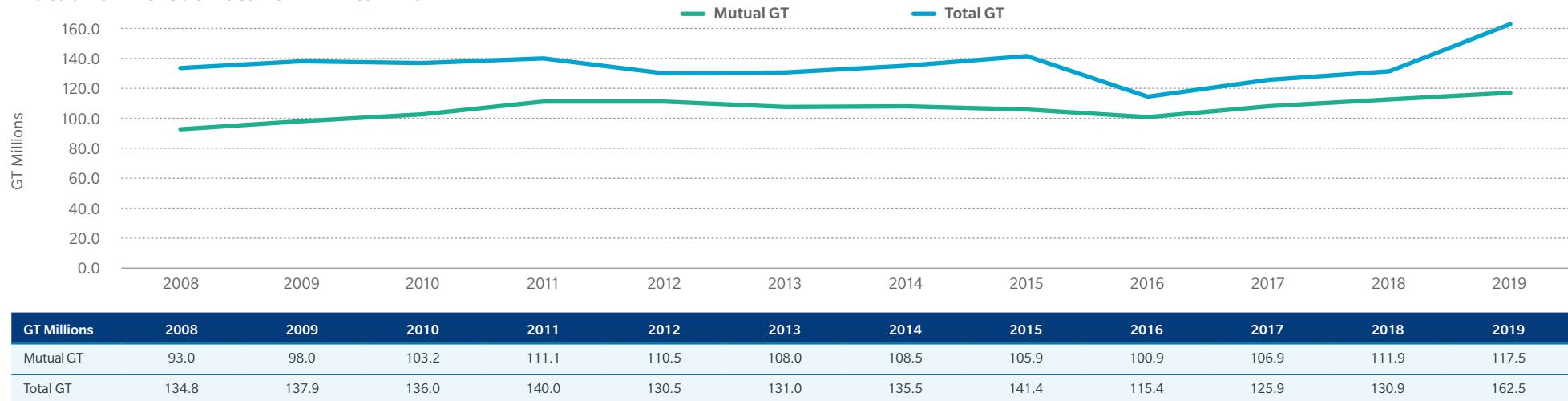
## Net Calls versus Net Claims and Expenses and Investment Income and Exchange - Britannia



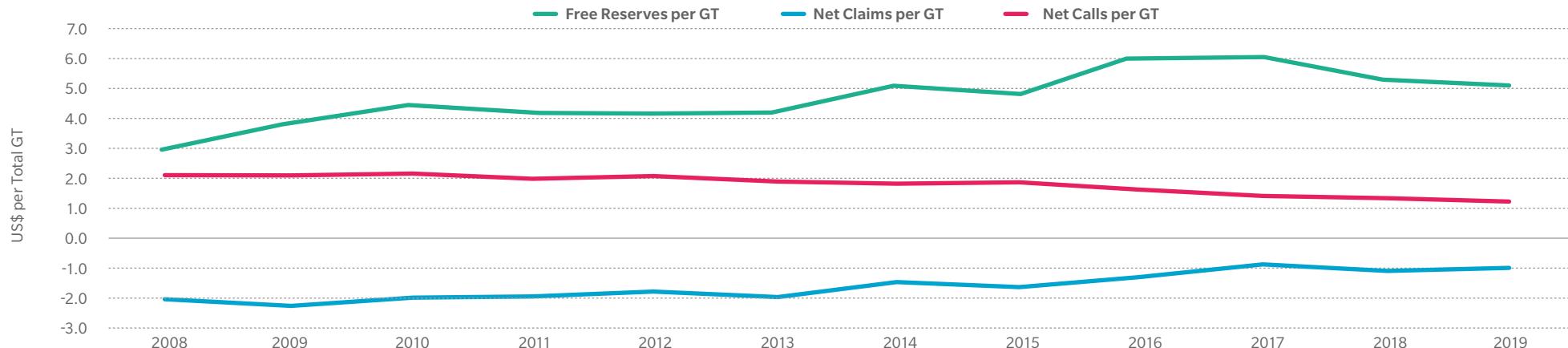
## Net Loss Ratio versus Net Combined Ratio - Britannia



## Mutual GT versus Total GT - Britannia

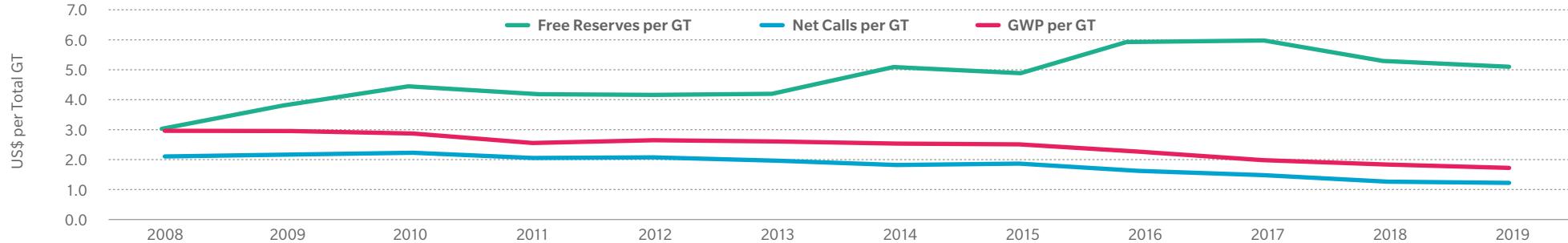


## Free Reserves per GT versus Net Claims per GT and Net Calls per GT - Britannia

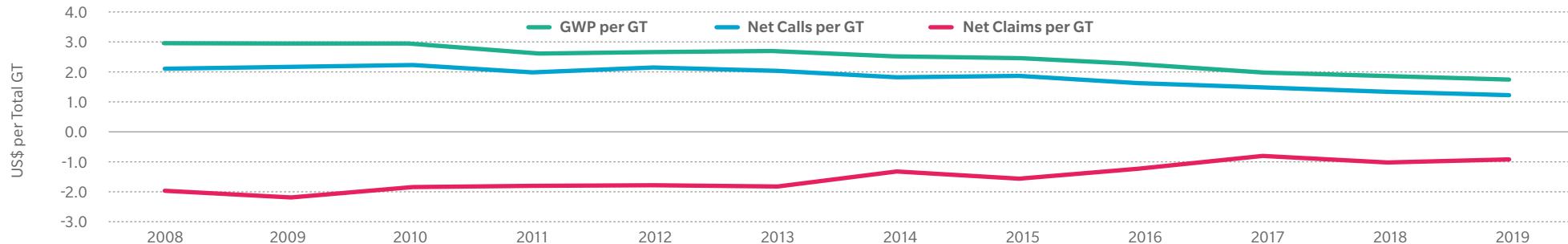


US\$ per Mutual GT	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Free Reserves per GT	3.0	3.8	4.4	4.1	4.2	4.2	5.0	4.8	6.0	6.0	5.3	5.1
Net Claims per GT	2.0	2.2	2.0	1.9	1.8	1.9	1.4	1.6	1.3	0.9	1.1	1.0
Net Calls per GT	2.1	2.1	2.2	2.0	2.1	1.9	1.8	1.8	1.6	1.4	1.3	1.2

## Free Reserves per GT versus Net Calls per GT and GWP per GT - Britannia



## GWP per GT versus Net Calls per GT and Net Claims per GT - Britannia



\$ per Mutual GT	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
GWP per GT	3.0	3.0	2.9	2.5	2.7	2.6	2.5	2.5	2.2	1.9	1.8	1.7
Net Calls per GT	2.1	2.1	2.2	2.0	2.1	1.9	1.8	1.8	1.6	1.4	1.3	1.2
Net Claims per GT	2.0	2.2	2.0	1.9	1.8	1.9	1.4	1.6	1.3	0.9	1.1	1.0

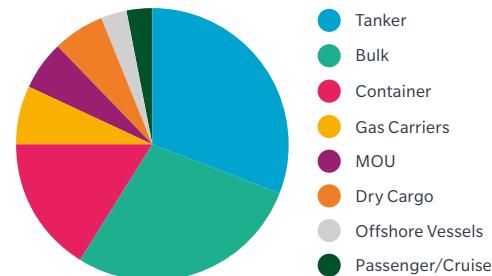
## Overview

	2018	2019	
Free Reserves	1,158.9	1,179.2	↑
Gross Written Premium	734.9	755.3	↑
Net Claims	537.1	585.8	↑
Combined Ratio	116.9	114.2	↓
Balance Available	2,586.2	2,615.9	↑
Investment Income	37.9	102.2	↑
Total Gross Tonnage	314.5	339.7	↑
Mutual GT	207.3	214	↑
Reserves/Gross Call	202%	199%	↓
Reserves/Total Liabilities	91%	91%	↑
Solvency II CSCR ex AOF	226%	213%	↓

Another outstanding year for Gard, the powerhouse of the P&I market, combining scale and financial strength with a full product range that makes Gard relevant in every area.

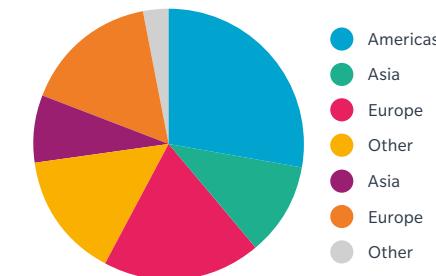
## Gard

### Tonnage Profile



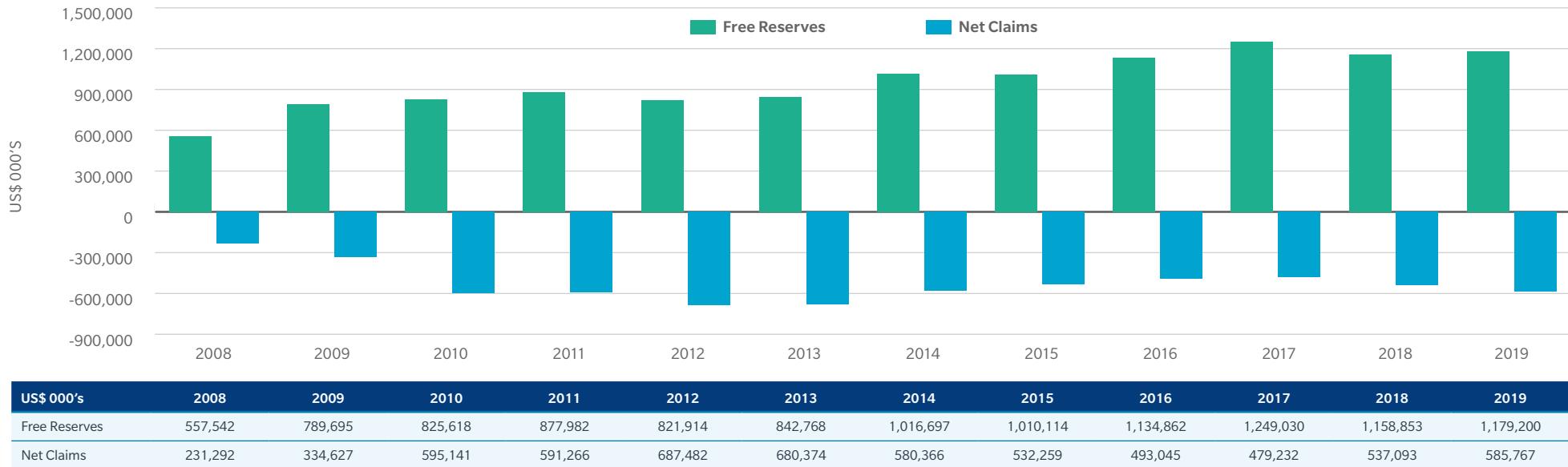
S&P Rating: **A+ (Stable)**

### Tonnage by Area of Management



Consolidated Income and Expenditure Account (US\$ 000's)	2019-20	2018-19	2017-18	2016-17	2015-2016 restated	2015 - 2016
GWP	755,283	734,916	681,244	767,364	897,286	874,285
RI Premiums	(172,668)	(153,708)	(134,172)	(150,181)	(169,760)	(171,051)
Change in UPR, Unbilled Assessments and RPs	2,188	2,084	1,659	1,395	416	24,637
<b>Net Calls</b>	<b>584,803</b>	<b>583,292</b>	<b>548,731</b>	<b>618,578</b>	<b>727,942</b>	<b>727,871</b>
Net Claims	(585,767)	(537,093)	(479,232)	(493,045)	(532,259)	(580,366)
Expenses	(81,799)	(144,696)	(89,540)	(94,392)	(99,450)	(99,450)
<b>Surplus/(Deficit)</b>	<b>(82,763)</b>	<b>(98,497)</b>	<b>(20,041)</b>	<b>31,141</b>	<b>96,233</b>	<b>48,055</b>
Investment Income and Exchange	27,291	37,855	36,254	8,920	116,962	13,180
Unrealised Investment Income	90,472	(47,045)	107,547	94,744	(170,917)	(67,063)
Tax	(12,807)	18,659	(8,918)	(8,909)	(8,844)	(10,230)
<b>Surplus/(Deficit)</b>	<b>22,193</b>	<b>(89,028)</b>	<b>114,842</b>	<b>125,896</b>	<b>33,434</b>	<b>(16,058)</b>
Other Comprehensive	(1,777)	(1,148)	(675)			
Total Comprehensive Income/(Loss)	20,348	(90,176)	114,167			
Total Balance Available (Total Assets Less RI)	2,615,945	2,586,158	2,612,144	2,750,391	2,672,911	2,680,490
Outstanding Net Claims Liabilities	(1,291,028)	(1,277,886)	(1,199,205)	(1,249,629)	(1,373,564)	(1,373,564)
<b>Free Reserves</b>	<b>1,179,200</b>	<b>1,158,853</b>	<b>1,249,030</b>	<b>1,134,862</b>	<b>1,010,114</b>	<b>1,016,697</b>
Net Loss Ratio	100.16%	92.08%	79.71%	73.12%	79.73%	84.35%
<b>Net Combined Ratio</b>	<b>114.15%</b>	<b>116.89%</b>	<b>94.97%</b>	<b>86.78%</b>	<b>93.40%</b>	<b>98.29%</b>

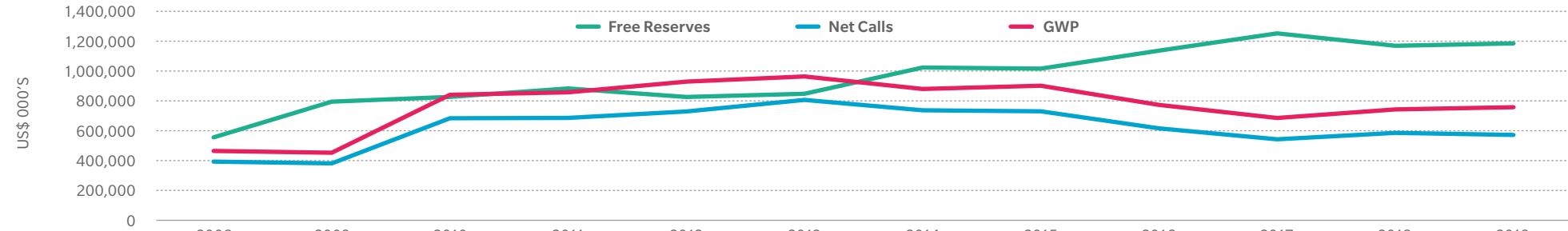
## Free Reserves versus Net Claims - Gard



## Free Reserves versus Net Calls - Gard

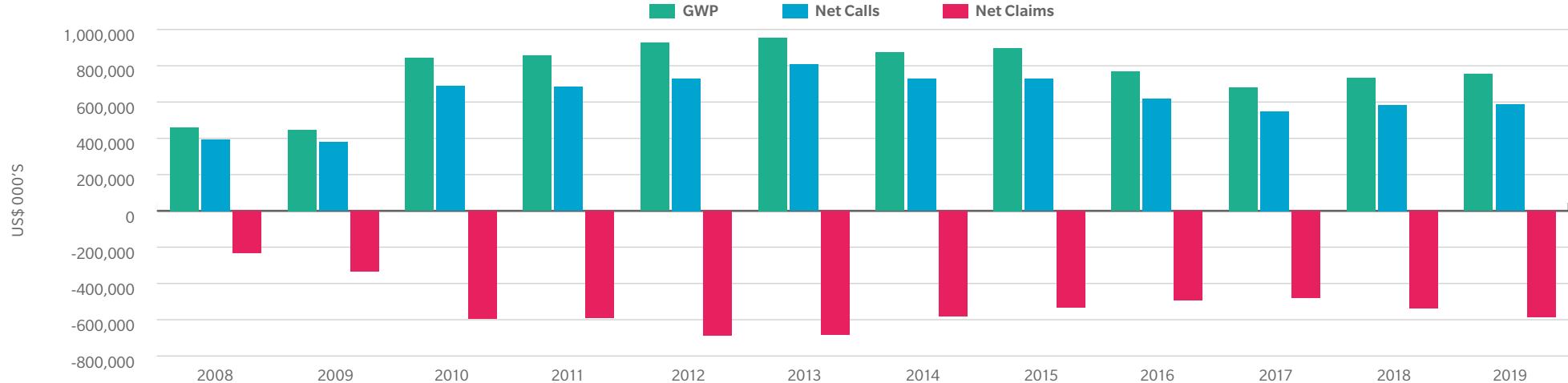


## Free Reserves versus Net Calls and GWP - Gard



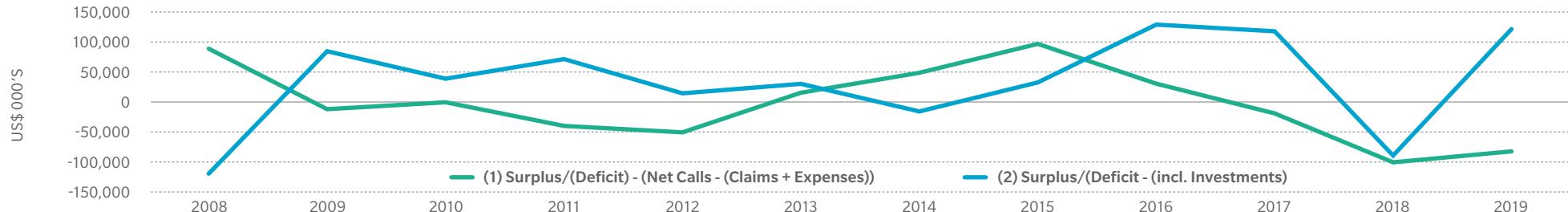
US\$ 000's	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Free Reserves	557,542	789,695	825,618	877,982	821,914	842,768	1,016,697	1,010,114	1,134,862	1,249,030	1,158,853	1,179,200
Net Calls	393,722	377,699	686,570	682,461	730,114	806,598	727,871	727,942	618,578	548,731	583,292	584,803
GWP	460,158	447,598	841,669	854,423	925,553	955,205	874,285	897,286	767,364	681,244	734,916	755,283

## GWP versus Net Calls and Net Claims - Gard

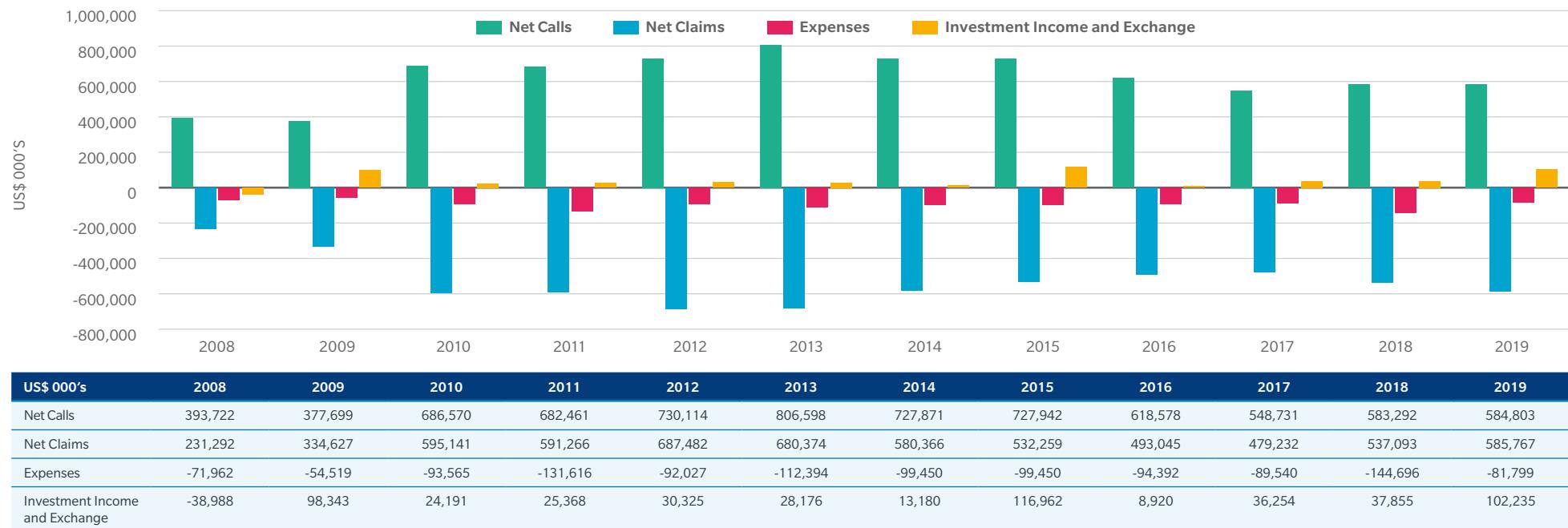


US\$ 000's	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
GWP	460,158	447,598	841,669	854,423	925,553	955,205	874,285	897,286	767,364	681,244	734,916	755,283
Net Calls	393,722	377,699	686,570	682,461	730,114	806,598	727,871	727,942	618,578	548,731	583,292	584,803
Net Claims	231,292	334,627	595,141	591,266	687,482	680,374	580,366	532,259	493,045	479,232	537,093	585,767

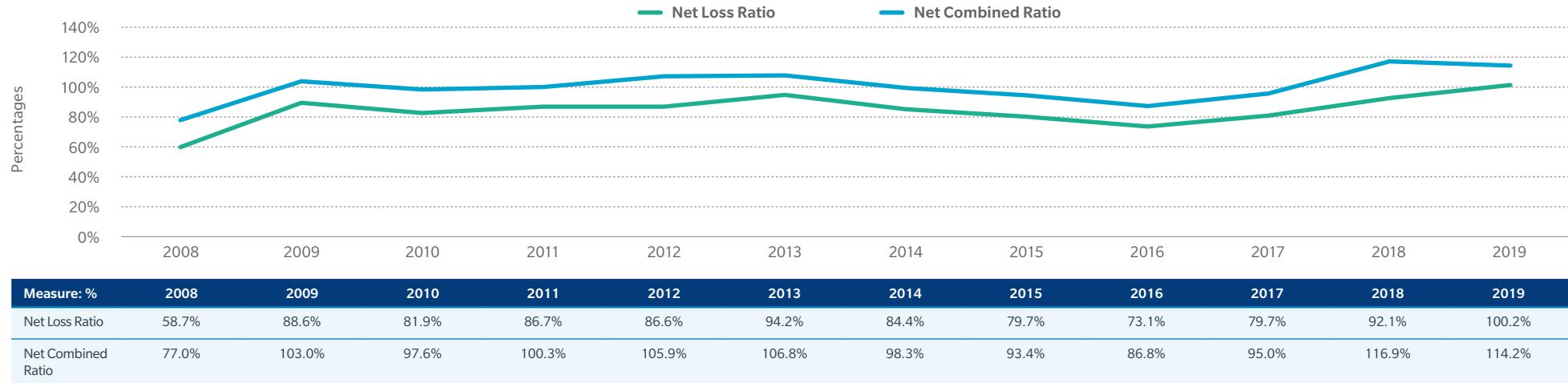
## (1) Surplus/(Deficit) - (Net Calls-(Claims+Expenses)) versus (2) Surplus/(Deficit) - (incl. Investments) - Gard



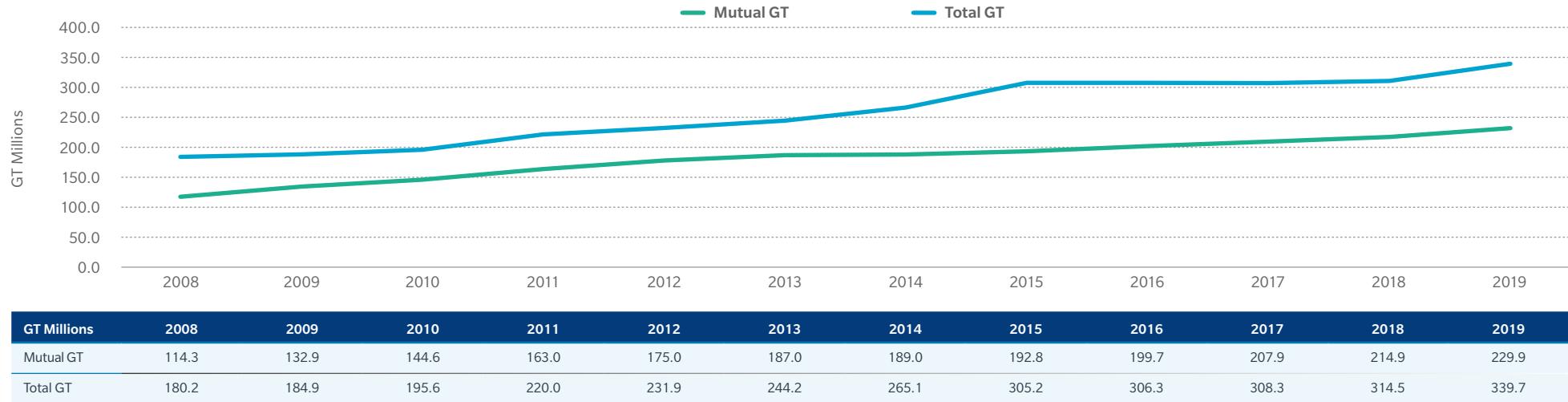
## Net Calls versus Net Claims and Expenses and Investment Income and Exchange - Gard



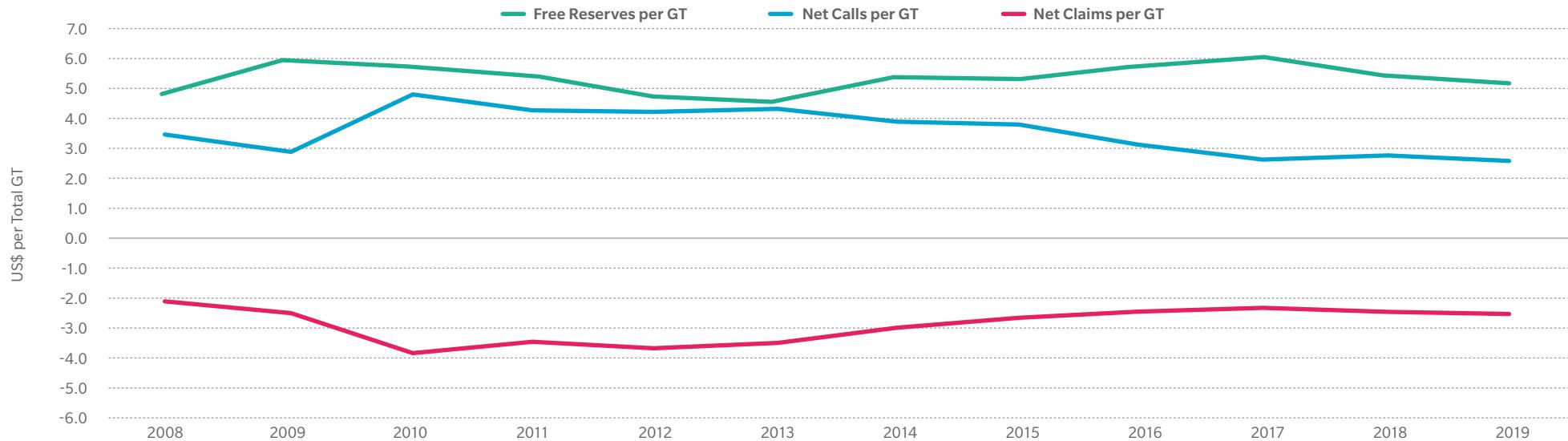
## Net Loss Ratio versus Net Combined Ratio - Gard



## Mutual GT versus Total GT - Gard

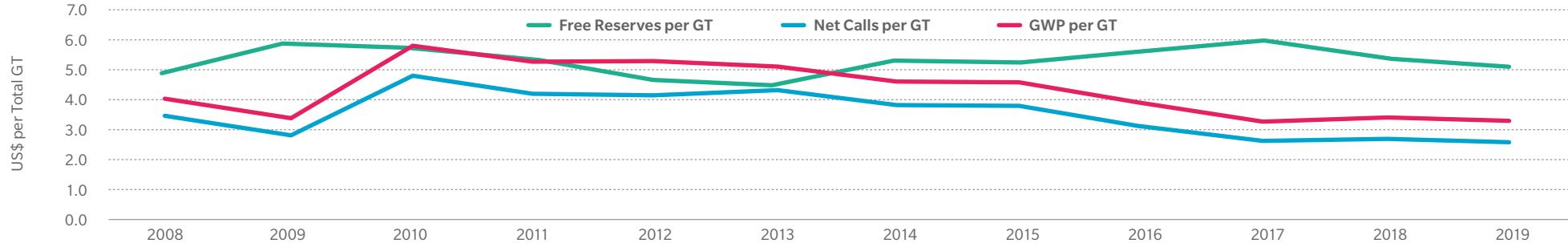


## Free Reserves per GT versus Net Calls per GT and Net Claims per GT - Gard

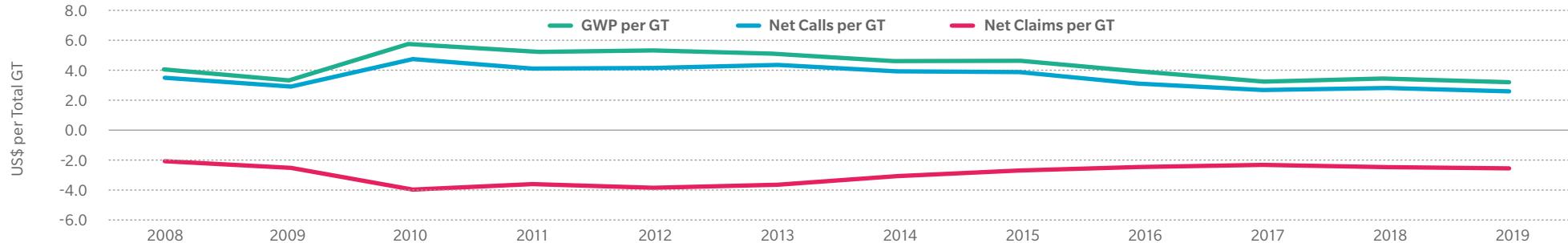


US\$ per Mutual GT	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Free Reserves per GT	4.9	5.9	5.7	5.4	4.7	4.5	5.4	5.2	5.7	6.0	5.4	5.1
Net Calls per GT	3.4	2.8	4.7	4.2	4.2	4.3	3.9	3.8	3.1	2.6	2.7	2.5
Net Claims per GT	2.0	2.5	4.1	3.6	3.9	3.6	3.1	2.8	2.5	2.3	2.5	2.5

## Free Reserves per GT versus Net Calls per GT and GWP per GT - Gard



## GWP per GT versus Net Calls per GT and Net Claims per GT - Gard



## Overview

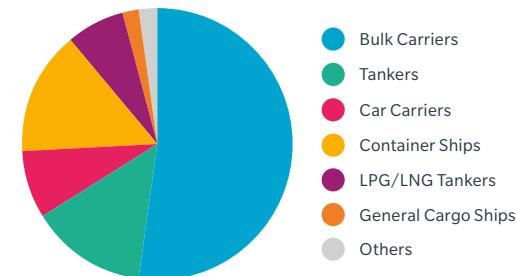
	2018	2019	
Free Reserves	237.9	235.9	⬇️
Gross Written Premium	189.8	183.4	⬇️
Net Claims	123.1	122.5	⬇️
Combined Ratio	99.1	109.1	⬆️
Balance Available	643.6	659.5	⬆️
Investment Income	21	-3.2	⬇️
Total Gross Tonnage	96.3	99.3	⬆️
Mutual GT	93.7	96.6	⬆️
Reserves/Gross Call	125%	129%	⬆️
Reserves/Total Liabilities	78%	71%	⬇️
Solvency II CSCR ex AOF	NA	NA	⬅️

The Japan P&I Club (Japan) has reported a solid year, with only marginal changes in most key performance indicators. The uptick in combined ratio will be on the minds of the club's managers as the renewal season nears.

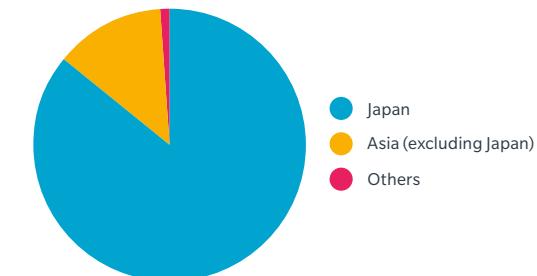
# The Japan P&I Club

S&P Rating: **BBB+ (Positive)**

## Tonnage Profile

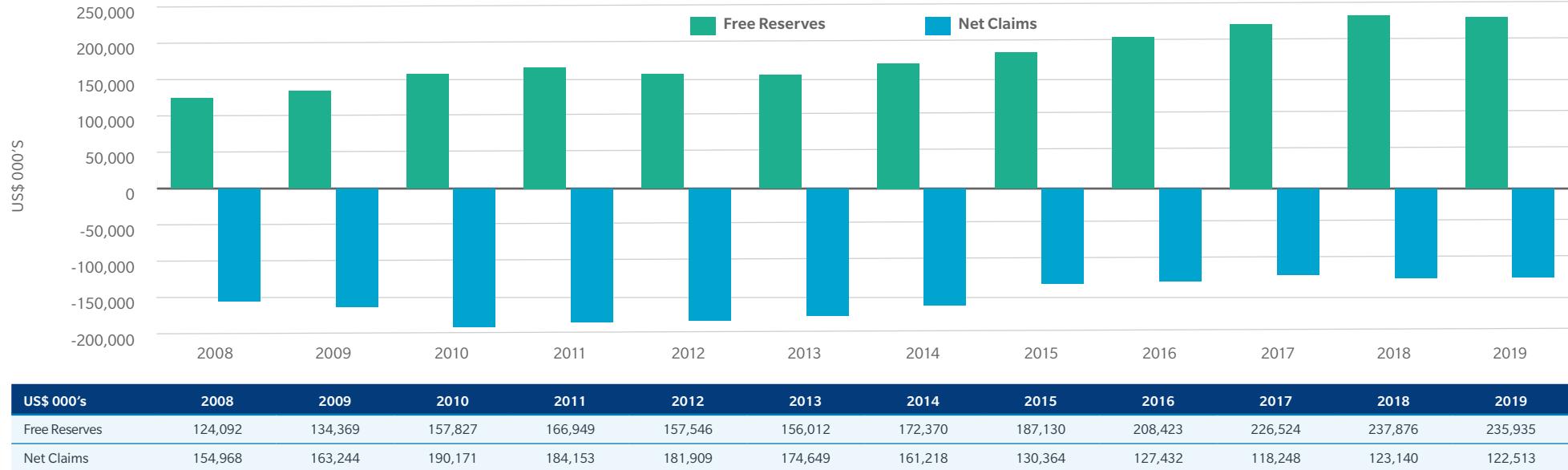


## Tonnage by Area of Management

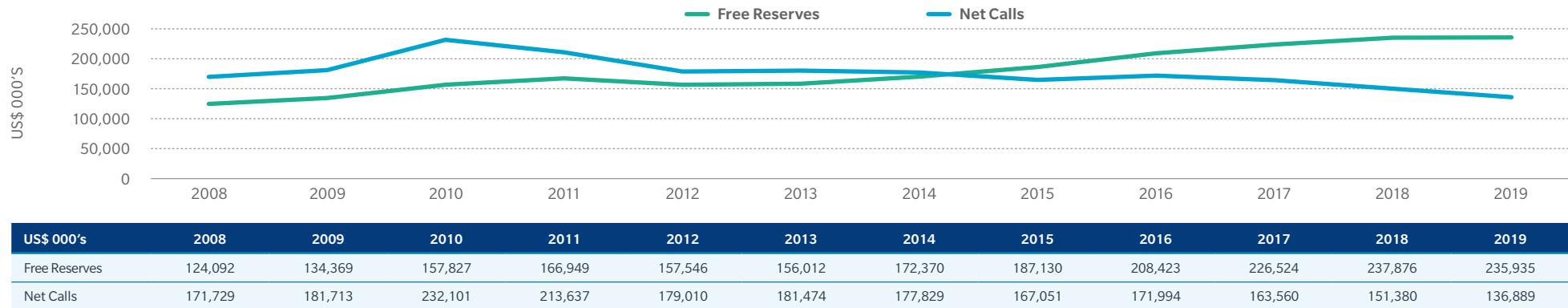


Consolidated Income and Expenditure Account (US\$ 000's)	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15
GWP	183,414	189,836	201,515	209,115	223,623	240,652
RI Premiums	(46,174)	(42,351)	(50,681)	(49,132)	(59,229)	(55,257)
Change in UPR, Unbilled Assessments and RPs	(351)	3,895	12,726	12,011	2,657	(7,566)
<b>Net Calls</b>	<b>136,889</b>	<b>151,380</b>	<b>163,560</b>	<b>171,994</b>	<b>167,051</b>	<b>177,829</b>
Net Incurred Claims	(122,513)	(123,140)	(118,248)	(127,432)	(130,364)	(161,218)
Expenses	(26,808)	(26,854)	(27,863)	(25,441)	(25,556)	(21,488)
<b>Surplus/(Deficit)</b>	<b>(12,432)</b>	<b>1,386</b>	<b>17,449</b>	<b>19,121</b>	<b>11,131</b>	<b>(4,877)</b>
Investment Income and Exchange	(3,160)	20,962	(1,706)	4,942	(12,703)	48,371
Unrealised Investment Income				0	0	(1)
Other Special Gains	0	19				
Other Special Losses	(2)	(15)	(5)	(18)		
Tax	4,267	(6,279)	(4,536)	(6,713)	391	(12,198)
<b>Surplus/(Deficit) After Tax</b>	<b>(11,327)</b>	<b>16,073</b>	<b>11,202</b>	<b>17,332</b>	<b>(1,181)</b>	<b>31,295</b>
Total Balance Available (Total Asset, as RI Netted Off)	659,533	643,569	646,160	626,834	584,276	557,346
Net Outstanding Claims Liabilities	(332,143)	(306,148)	(306,324)	(293,292)	(278,459)	(255,933)
<b>Free Reserves</b>	<b>235,935</b>	<b>237,876</b>	<b>226,524</b>	<b>208,423</b>	<b>187,130</b>	<b>172,370</b>
Net Loss Ratio	89.50%	81.34%	72.30%	74.09%	78.04%	90.66%
<b>Net Combined Ratio</b>	<b>109.08%</b>	<b>99.08%</b>	<b>89.33%</b>	<b>88.88%</b>	<b>93.34%</b>	<b>102.74%</b>

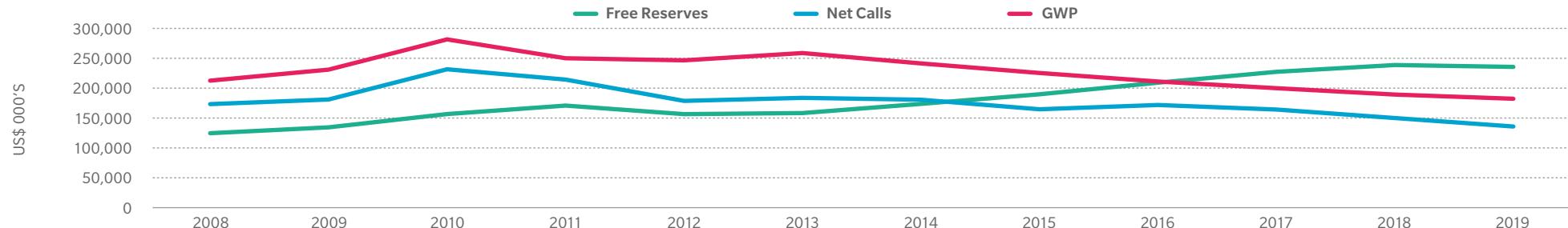
## Free Reserves versus Net Claims - Japan



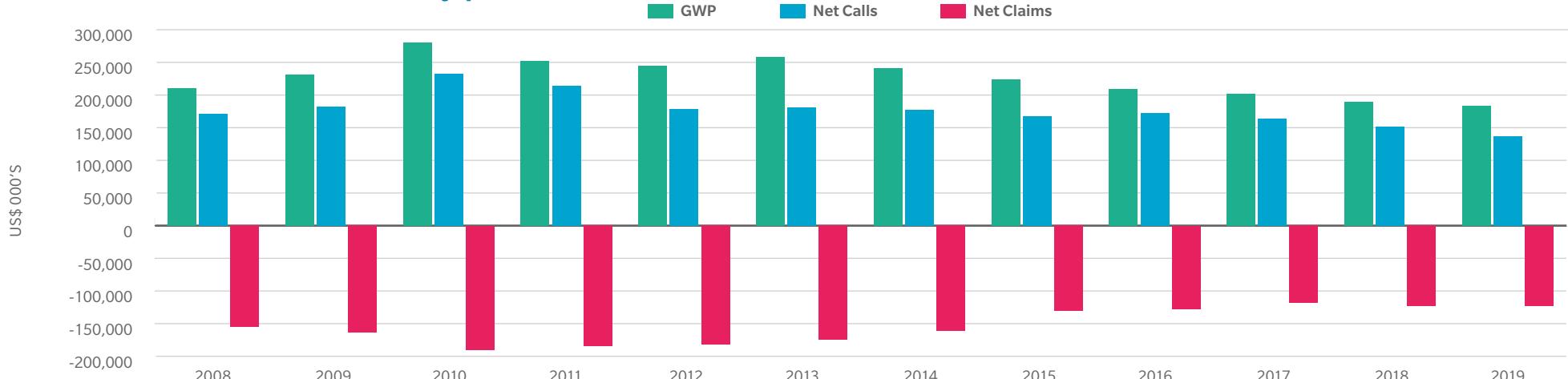
## Free Reserves versus Net Calls - Japan



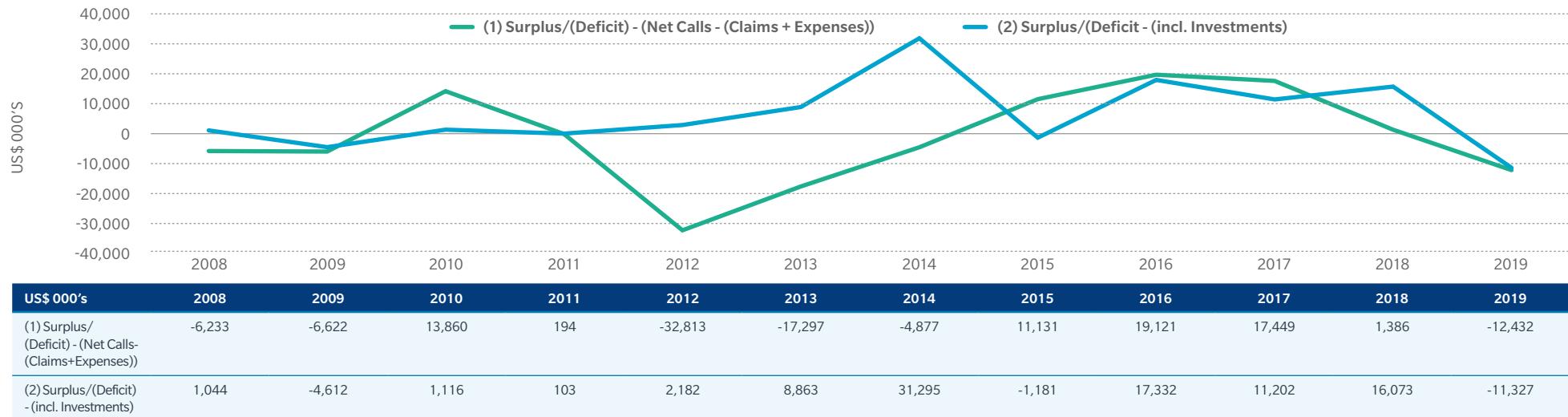
## Free Reserves versus Net Calls versus GWP - Japan



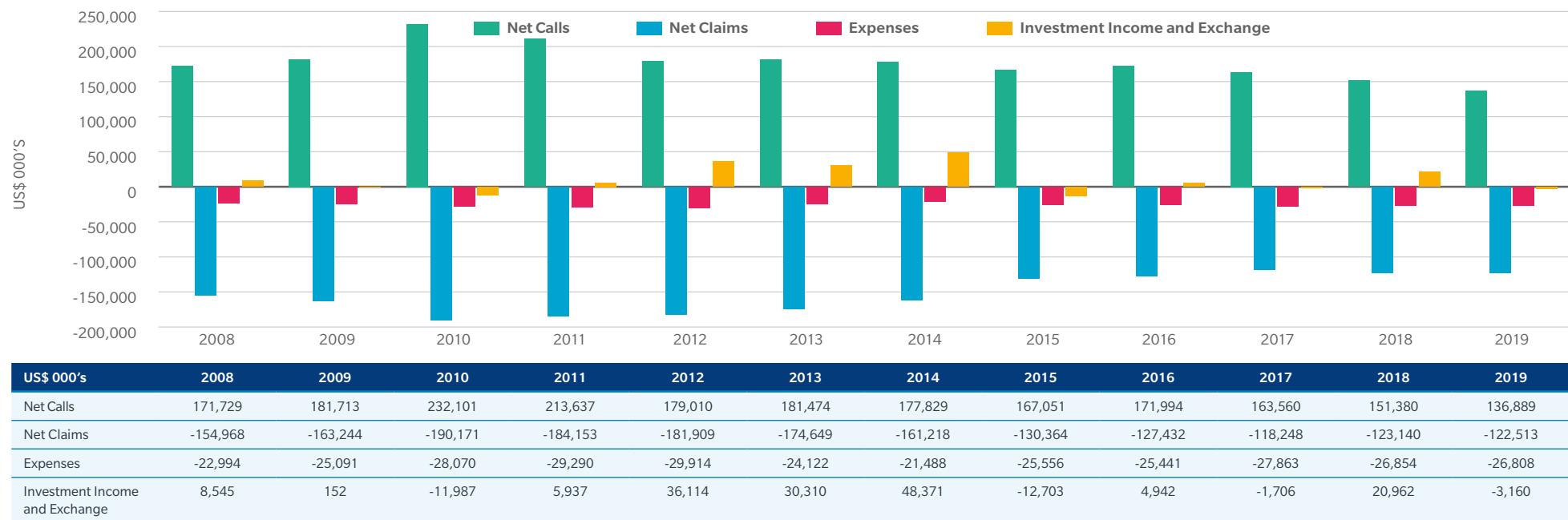
## GWP versus Net Calls and Net Claims - Japan



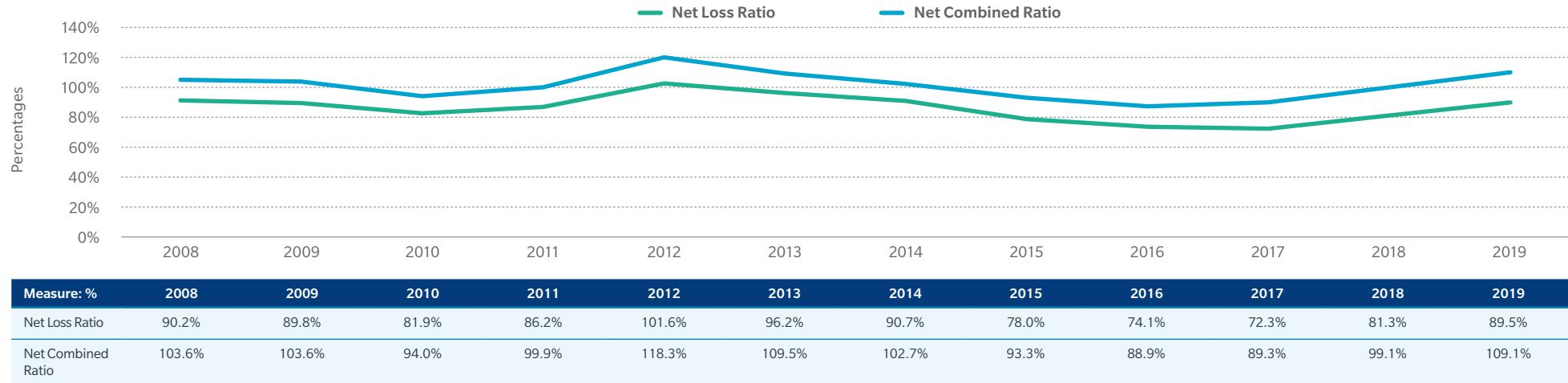
## (1) Surplus/(Deficit) - (Net Calls-(Claims+Expenses)) versus (2) Surplus/(Deficit) - (incl. Investments) - Japan



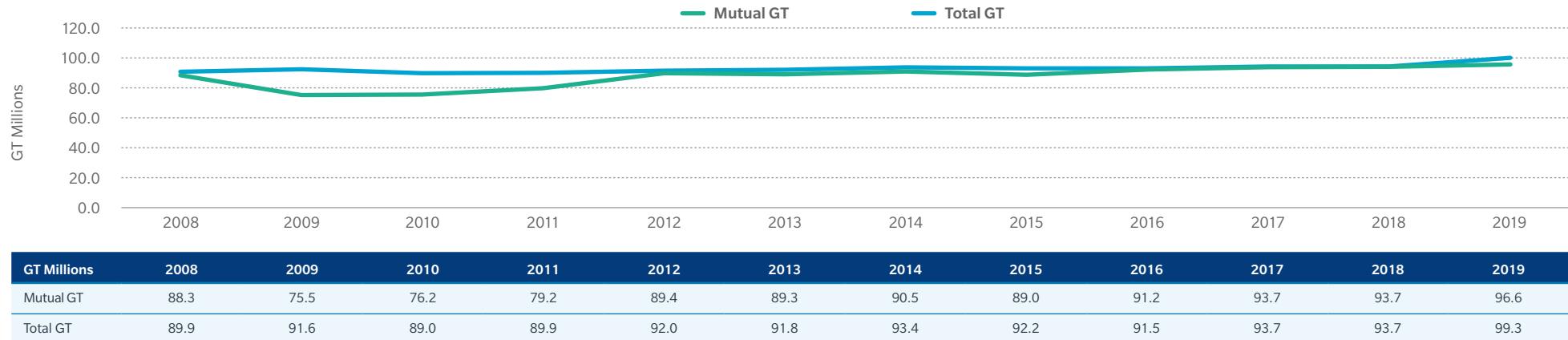
## Net Calls versus Net Claims versus Expenses versus Investment Income and Exchange - Japan



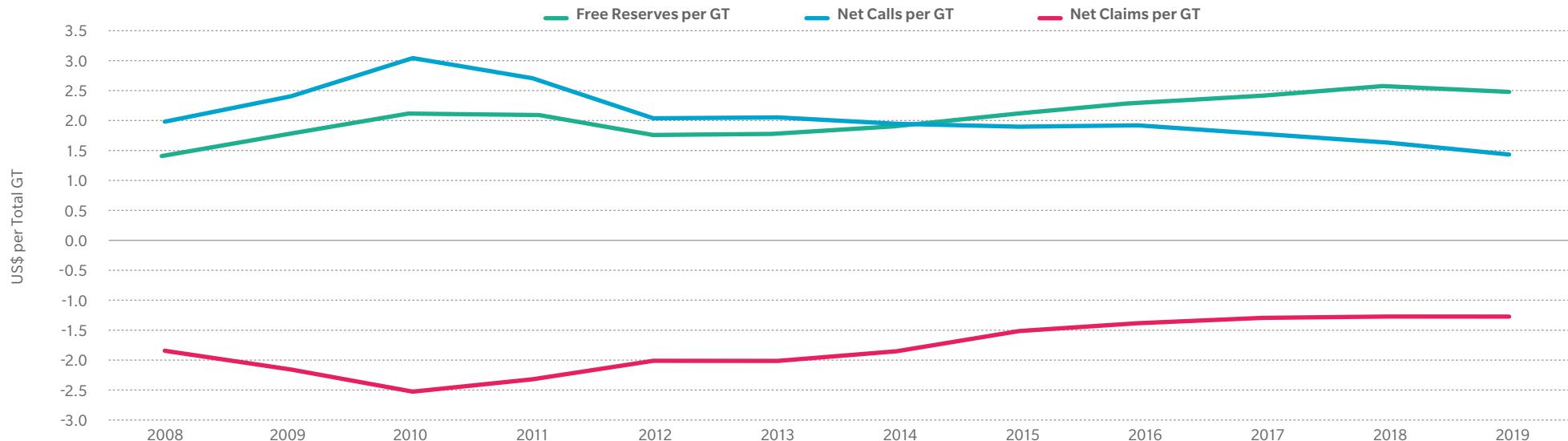
## Net Loss Ratio versus Net Combined Ratio - Japan



## Mutual GT versus Total GT - Japan

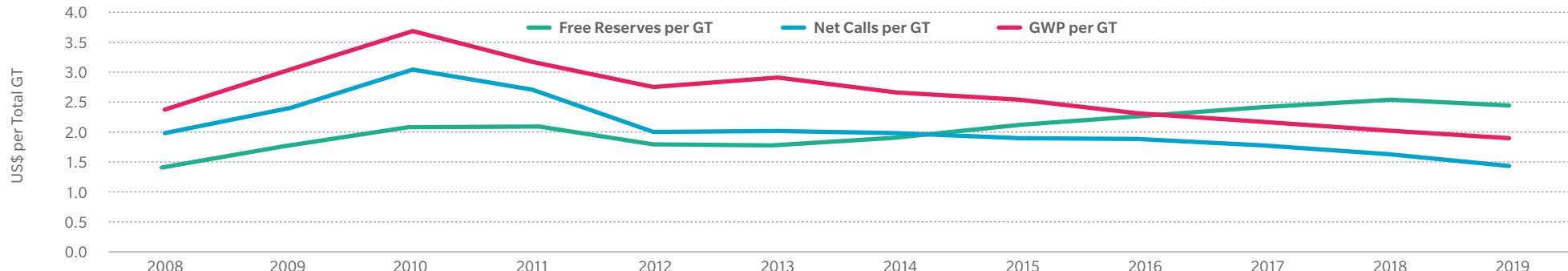


## Free Reserves per GT versus Net per GT and Net Claims per GT - Japan

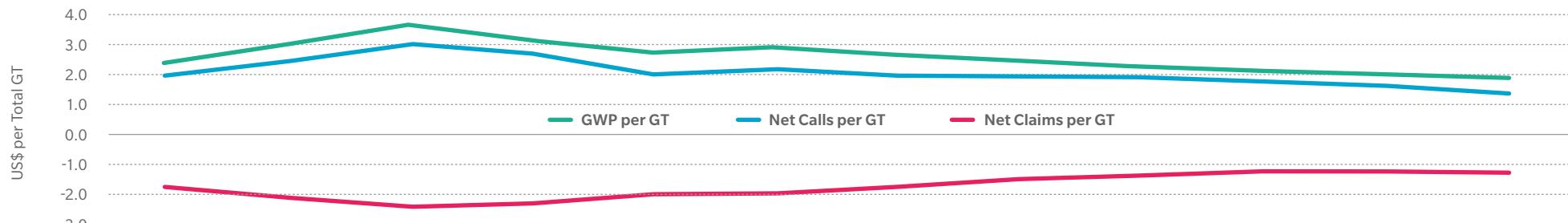


US\$ per Mutual GT	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Free Reserves per GT	1.4	1.8	2.1	2.1	1.8	1.7	1.9	2.1	2.3	2.4	2.5	2.4
Net Calls per GT	1.9	2.4	3.0	2.7	2.0	2.0	2.0	1.9	1.9	1.7	1.6	1.4
Net Claims per GT	1.8	2.2	2.5	2.3	2.0	2.0	1.8	1.5	1.4	1.3	1.3	1.3

## Free Reserves per GT versus Net Calls per GT and GWP per GT - Japan



## GWP per GT versus Net Calls per GT and Net Claims per GT - Japan



US\$ per Mutual GT	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
GWP per GT	2.4	3.1	3.7	3.2	2.7	2.9	2.7	2.5	2.3	2.2	2.0	1.9
Net Calls per GT	1.9	2.4	3.0	2.7	2.0	2.0	2.0	1.9	1.9	1.7	1.6	1.4
Net Claims per GT	1.8	2.2	2.5	2.3	2.0	2.0	1.8	1.5	1.4	1.3	1.3	1.3

## Overview

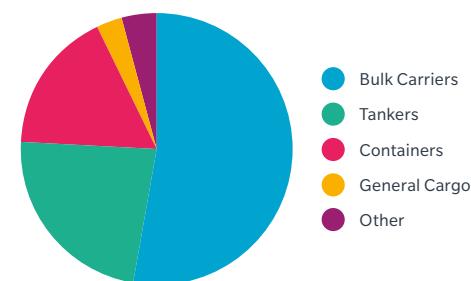
	2018	2019	
Free Reserves	168.8	173.9	↑
Gross Written Premium	104.9	117.3	↑
Net Claims	104	118.7	↑
Combined Ratio	140.1	137	↓
Balance Available	409.4	438.6	↑
Investment Income	13.9	21.6	↓
Total Gross Tonnage	60	61.8	↑
Mutual GT	49.9	48.6	↓
Reserves/Gross Call	161%	148%	↓
Reserves/Total Liabilities	75%	70%	↓
Solvency II CSCR ex AOF	129%	122%	↓

**Increased premiums for the London P&I Club (London) have been matched by an increase in net claims. London has the lowest SII coverage of all the clubs.**

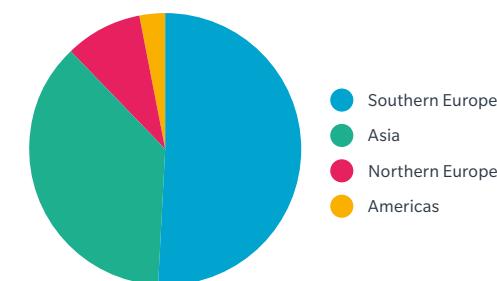
# The London P&I Club

S&P Rating: **BBB (Negative)**

### Tonnage Profile

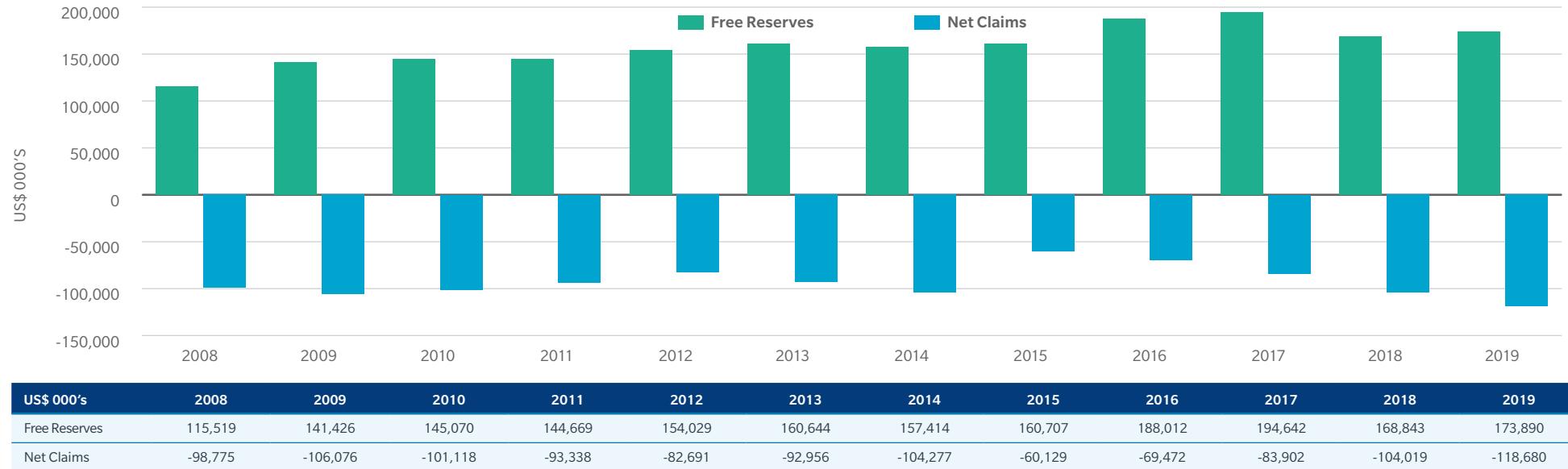


### Tonnage by Area of Management



Consolidated Income and Expenditure Account (US\$ 000's)	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15
GWP	117,251	104,896	102,258	104,002	110,072	111,290
RI Premiums	(18,901)	(19,347)	(20,817)	(19,927)	(23,343)	(24,445)
Change in Provision for UPR	(677)	(1,560)	(954)	(1,365)	673	
<b>Net Calls</b>	<b>97,673</b>	<b>83,989</b>	<b>80,487</b>	<b>82,710</b>	<b>87,402</b>	<b>86,845</b>
Net Incurred Claims	(118,680)	(104,019)	(83,902)	(69,472)	(60,129)	(104,277)
Expenses	(15,093)	(13,644)	(12,655)	(11,542)	(11,954)	(12,483)
<b>Surplus/(Deficit)</b>	<b>(36,100)</b>	<b>(33,674)</b>	<b>(16,070)</b>	<b>1,696</b>	<b>15,319</b>	<b>(29,915)</b>
Investment Income and Exchange	21,615	13,887	22,951	11,083	18,873	31,010
Unrealised Investment Income	19,902	(5,711)	(874)	14,778	(30,755)	(4,284)
Tax	(369)	(301)	(225)	(252)	(144)	(41)
<b>Surplus/(Deficit)</b>	<b>5,048</b>	<b>(25,799)</b>	<b>5,782</b>	<b>27,305</b>	<b>3,293</b>	<b>(3,230)</b>
Total Balance Available (Total Assets Less RI Recoveries)	438,592	409,355	433,755	409,333	398,008	411,085
Outstanding Net Claims Liabilities (Gross Claims Less RI)	(246,942)	(223,945)	(219,059)	(206,284)	(224,566)	(240,704)
<b>Free Reserves</b>	<b>173,890</b>	<b>168,843</b>	<b>194,642</b>	<b>188,012</b>	<b>160,707</b>	<b>157,414</b>
Net Loss Ratio	121.51%	123.85%	104.24%	83.99%	68.80%	120.07%
<b>Net Combined Ratio</b>	<b>136.96%</b>	<b>140.09%</b>	<b>119.97%</b>	<b>97.95%</b>	<b>82.47%</b>	<b>134.45%</b>

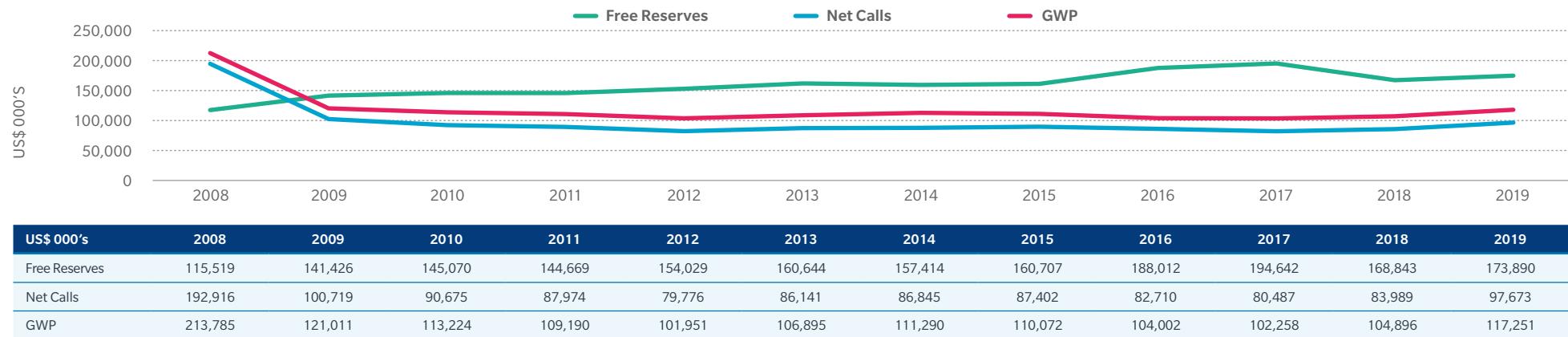
## Free Reserves versus Net Claims - London



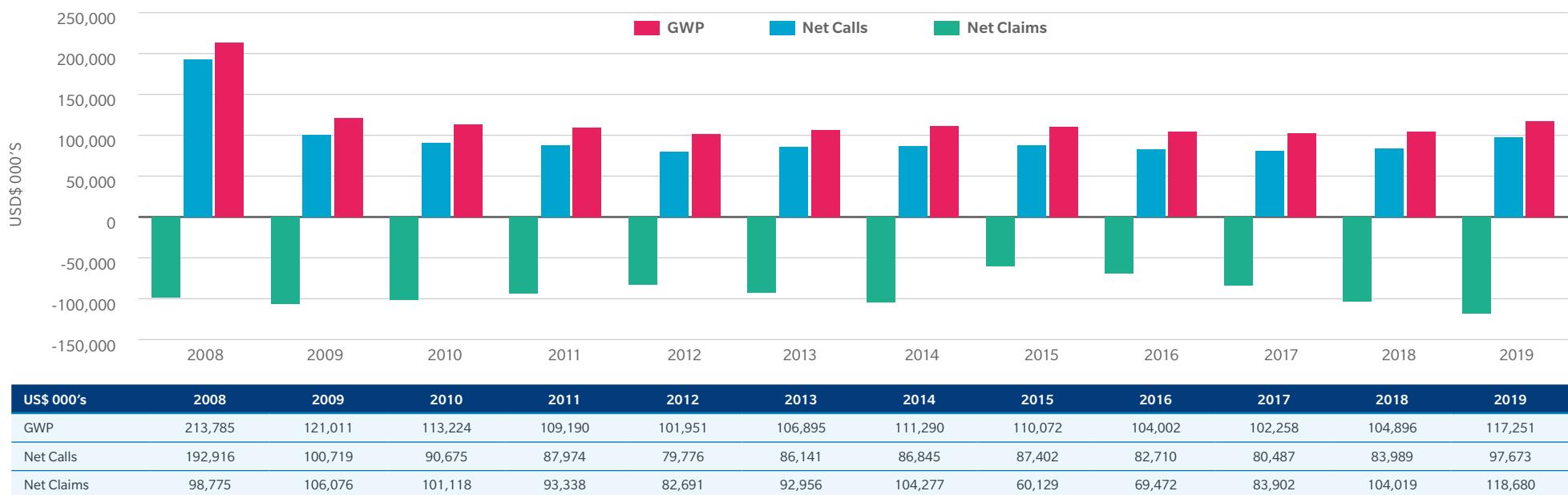
## Free Reserves versus Net Calls - London



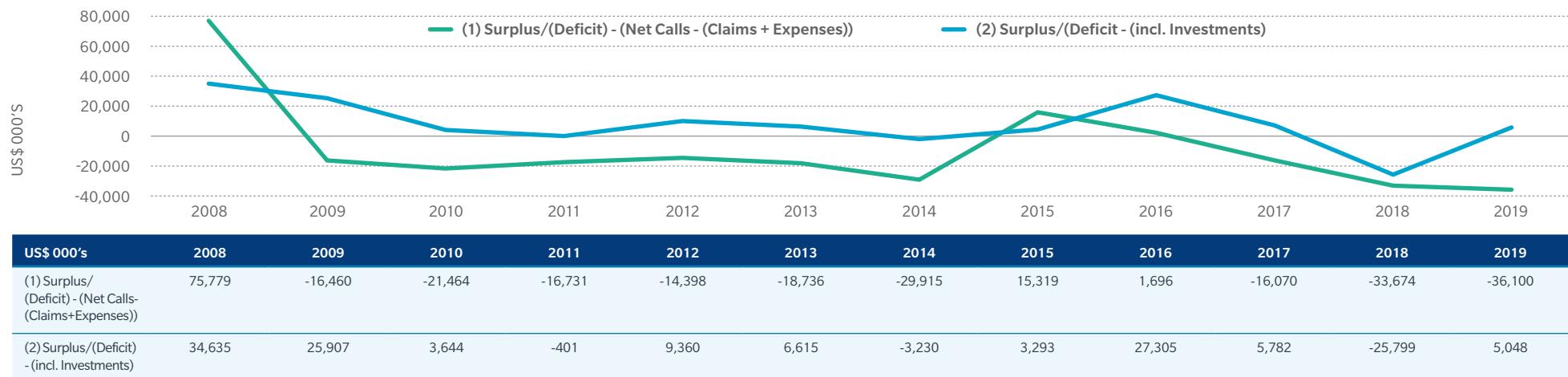
## Free Reserves versus Net Calls and GWP - London



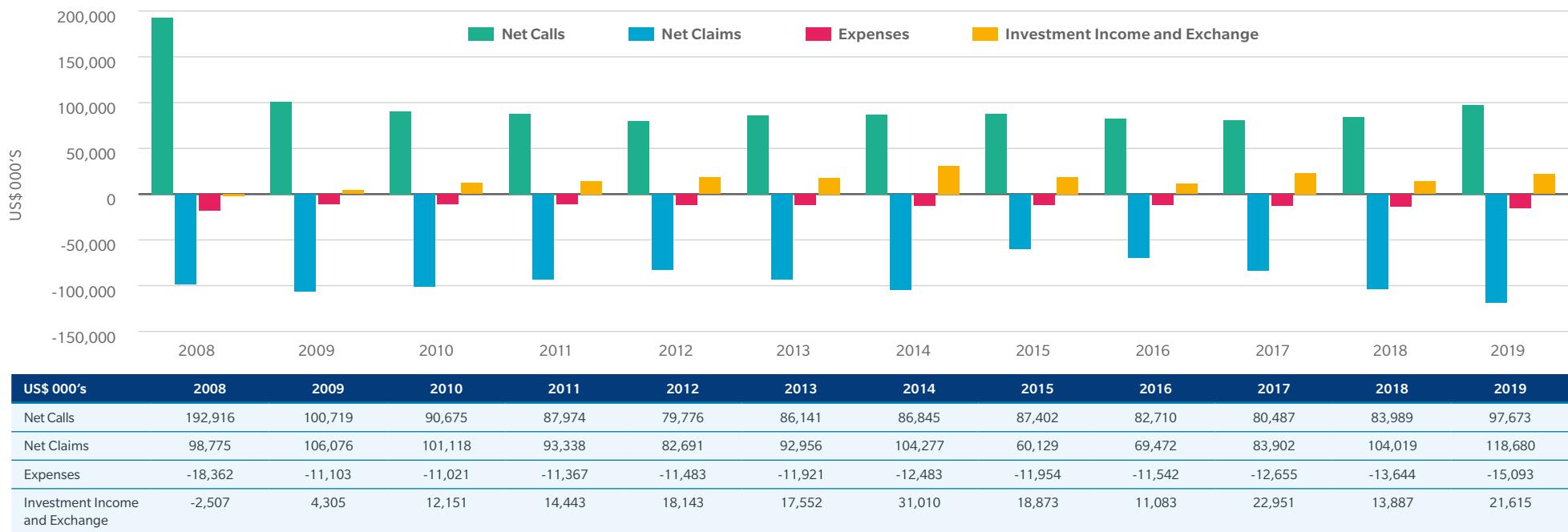
## GWP versus Net Calls and Net Claims - London



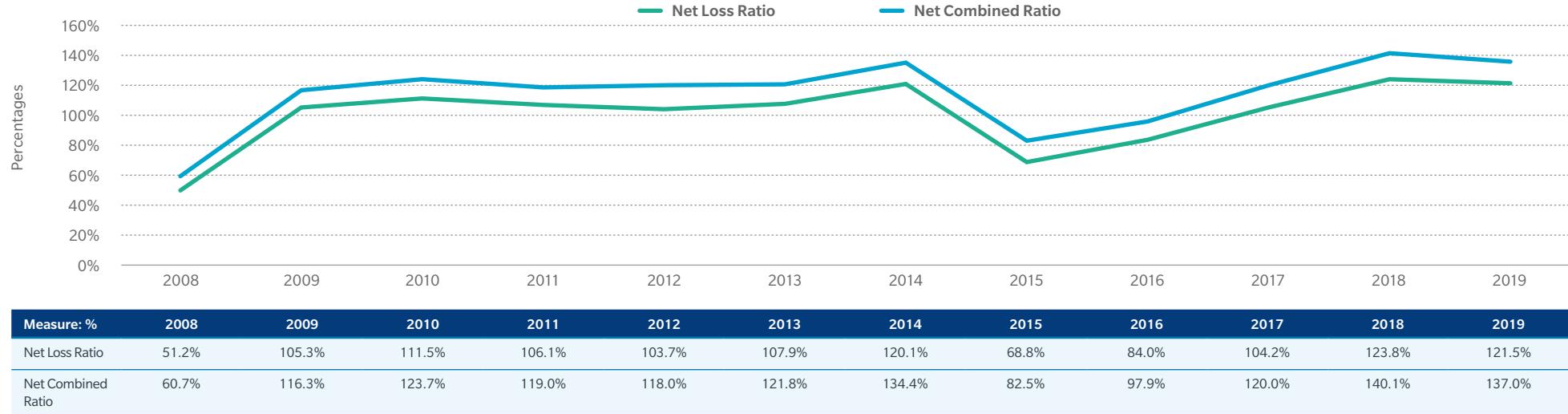
## (1) Surplus/(Deficit) - (Net Calls-(Claims+Expenses)) versus (2) Surplus/(Deficit) - (incl. Investments) - London



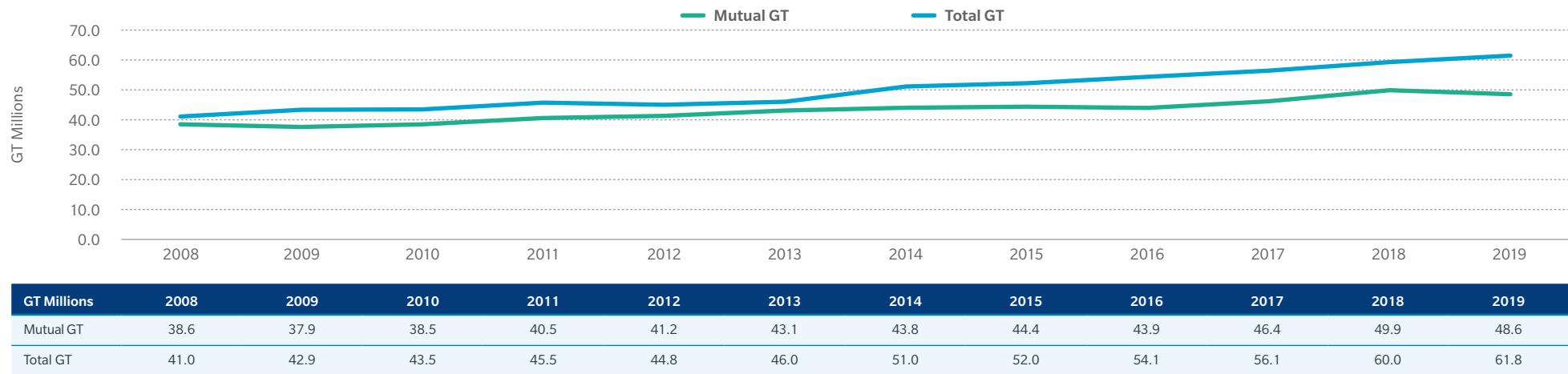
## Net Calls versus Net Claims versus Expenses versus Investment Income and Exchange - London



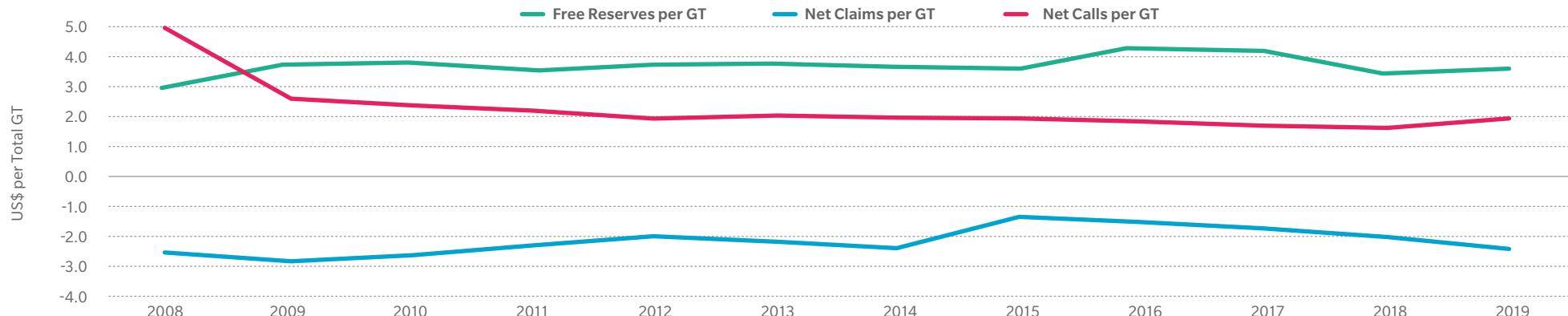
## Net Loss Ratio versus Net Combined Ratio - London



## Mutual GT versus Total GT - London



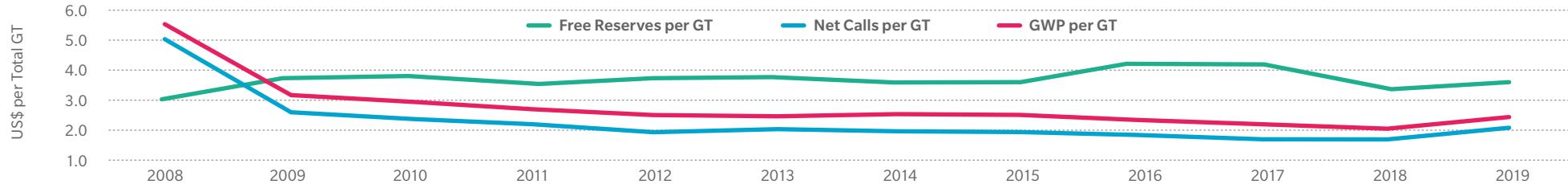
## Free Reserves per GT versus Net Claims per GT and Net Calls per GT - London



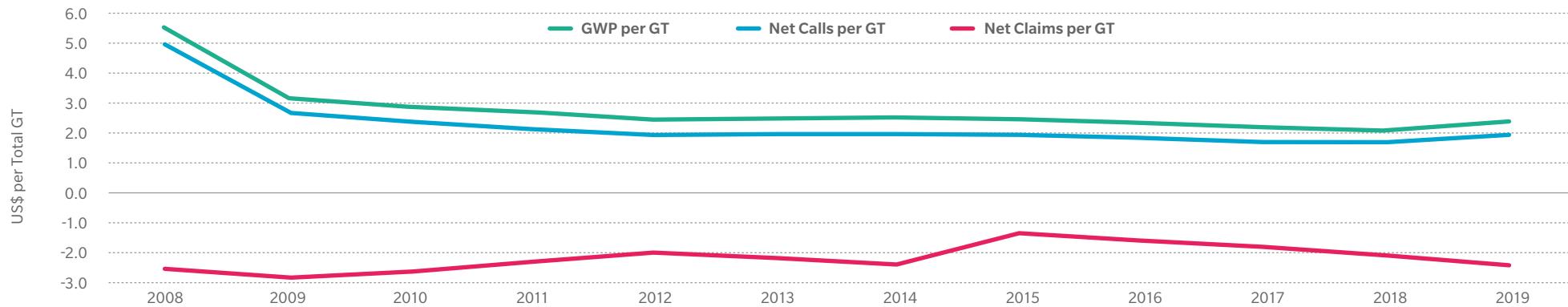
US\$ per Mutual GT	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Free Reserves per GT	3.0	3.7	3.8	3.6	3.7	3.7	3.6	3.6	4.3	4.2	3.4	3.6
Net Claims per GT	2.6	2.8	2.6	2.3	2.0	2.2	2.4	1.4	1.6	1.8	2.1	2.4
Net Calls per GT	5.0	2.7	2.4	2.2	1.9	2.0	2.0	2.0	1.9	1.7	1.7	2.0



## Free Reserves per GT versus Net Calls per GT and GWP per GT - London



## GWP per GT versus Net Calls per GT and Net Claims per GT - London



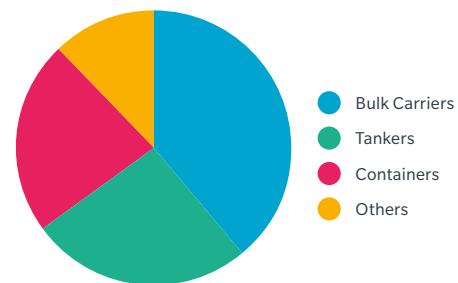
## Overview

	2018	2019	
Free Reserves	463	443.8	⬇️
Gross Written Premium	339.6	357.4	⬆️
Net Claims	227.1	274.5	⬆️
Combined Ratio	105.4	125.1	⬆️
Balance Available	1,209.1	1,235.6	⬆️
Investment Income	20	3.5	⬇️
Total Gross Tonnage	207	230	⬆️
Mutual GT	149	160	⬆️
Reserves/Gross Call	136%	124%	⬇️
Reserves/Total Liabilities	75%	71%	⬇️
Solvency II CSCR ex AOF	140%	169%	⬆️

North of England (North) experienced further strong tonnage growth in 2019, which fed through to a reasonable increase in GWP. The club will be keeping a close eye on the growth in net claims and a sharply deteriorated combined ratio, but SII coverage increased significantly.

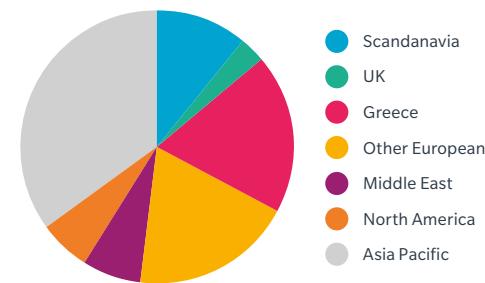
## North of England

### Tonnage Profile



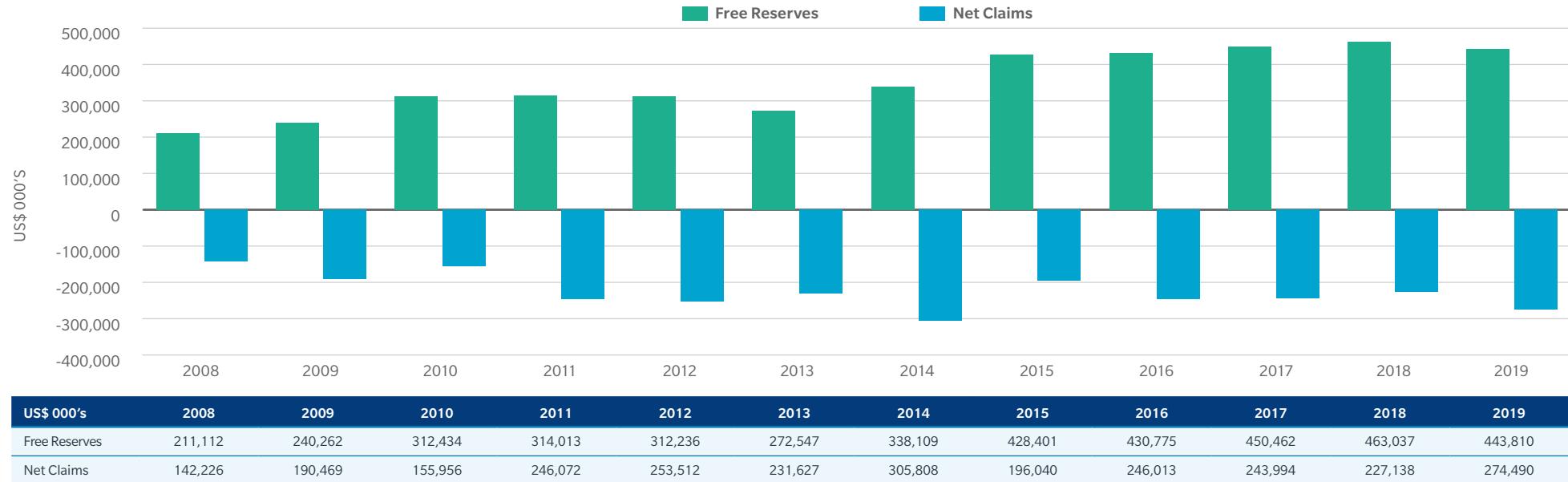
S&P Rating: **A (Stable)**

### Tonnage by Area of Management

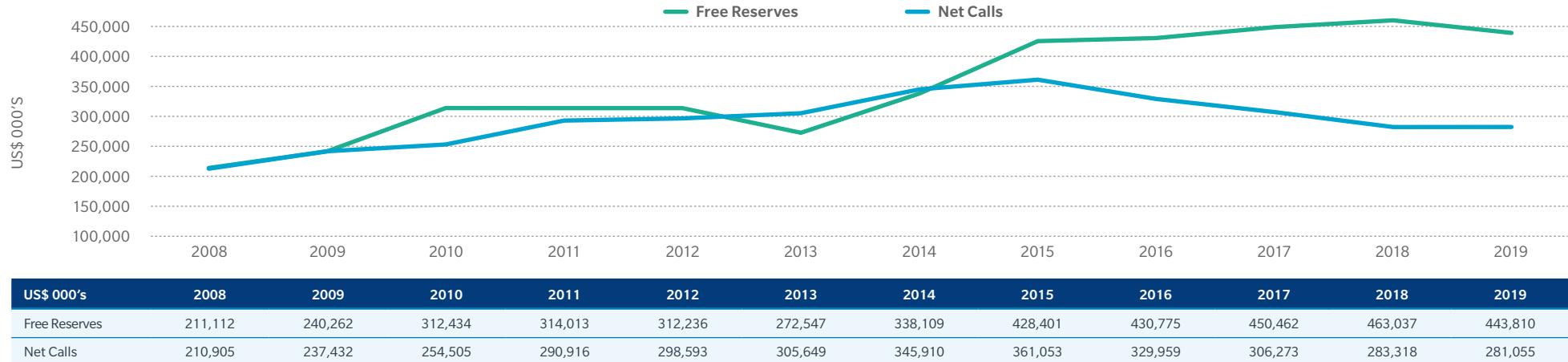


Consolidated Income and Expenditure Account (US\$ 000's)	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15
GWP	357,417	339,597	367,981	420,040	486,903	526,196
RI Premiums	(79,077)	(58,043)	(68,176)	(92,096)	(125,700)	(152,509)
Net Change in Provisions for Unearned Premiums	2,715	1,764	6,468	2,015	(150)	(27,777)
<b>Net Calls</b>	<b>281,055</b>	<b>283,318</b>	<b>306,273</b>	<b>329,959</b>	<b>361,053</b>	<b>345,910</b>
Net Claims	(274,490)	(227,138)	(243,994)	(246,013)	(196,040)	(305,808)
Expenses	(77,082)	(71,411)	(77,410)	(75,698)	(81,542)	(74,497)
<b>Surplus/(Deficit)</b>	<b>(70,517)</b>	<b>(15,231)</b>	<b>(15,131)</b>	<b>8,248</b>	<b>83,471</b>	<b>(34,395)</b>
Investment Income and Exchange	3,461	20,040	19,129	14,199	2,968	92,010
Unrealised Investment Income	66,436	17,590	9,851	16,130	(4,366)	(5,110)
Tax	(540)	(469)	(926)	(1,621)	(682)	(1,871)
<b>Surplus/(Deficit)</b>	<b>(1,160)</b>	<b>21,930</b>	<b>12,923</b>	<b>36,956</b>	<b>81,391</b>	<b>50,634</b>
Exchange Differences on Translation of Foreign Operations	(2,491)	(5,547)				
Net Other Income Not to be Reclassified to Profit or Loss	(15,454)	(3,755)				
<b>Total Comprehensive Income for the Year, Net of Tax</b>	<b>(19,105)</b>	<b>12,628</b>				
Total Balance Available (Total Assets Less RI)	1,235,578	1,209,061	1,223,052	1,220,747	1,219,075	1,227,790
Net Outstanding Claims Liabilities	(627,639)	(621,584)	(643,412)	(612,936)	(622,487)	(703,265)
<b>Free Reserves</b>	<b>443,810</b>	<b>463,037</b>	<b>450,462</b>	<b>430,775</b>	<b>428,401</b>	<b>338,109</b>
Net Loss Ratio	97.66%	80.17%	79.67%	74.56%	54.30%	88.41%
<b>Net Combined Ratio</b>	<b>125.09%</b>	<b>105.38%</b>	<b>104.94%</b>	<b>97.50%</b>	<b>76.88%</b>	<b>109.94%</b>

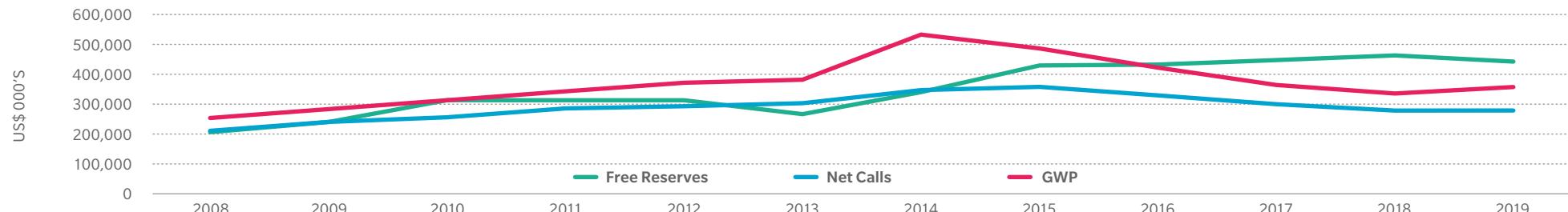
## Free Reserves versus Net Claims - North of England



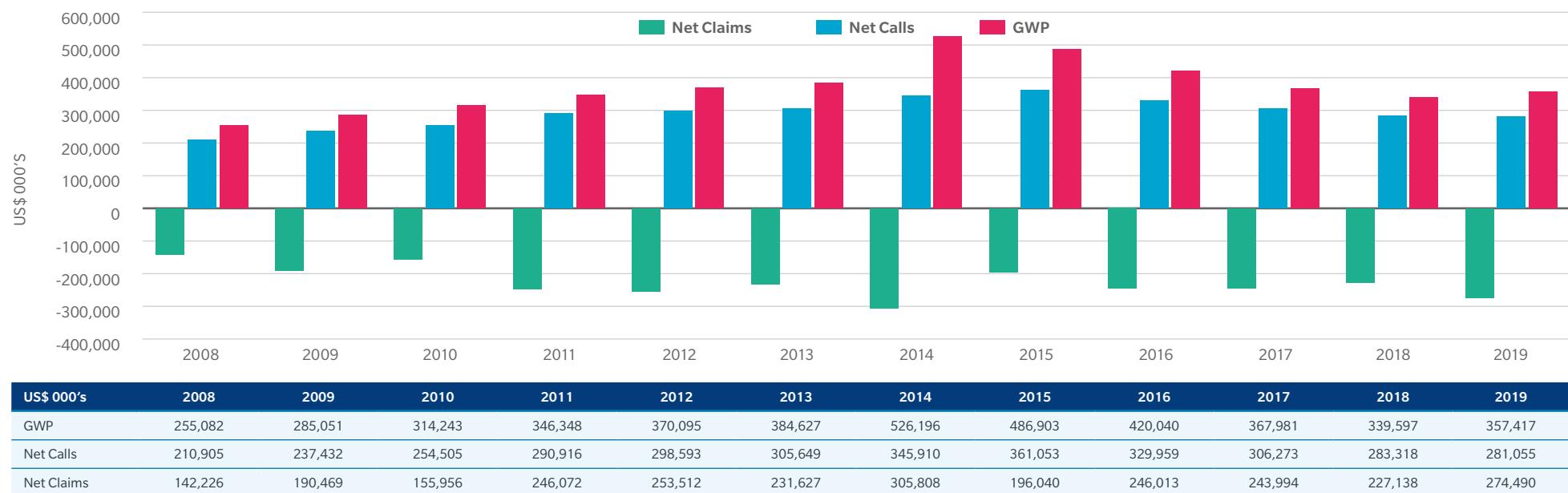
## Free Reserves versus Net Calls - North of England



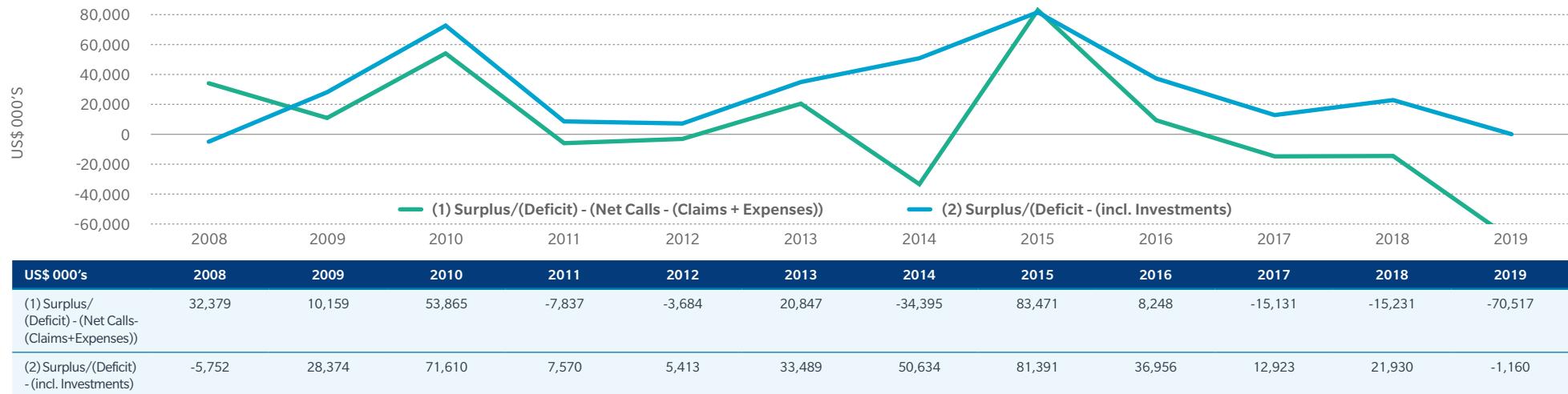
## Free Reserves versus Net Calls and GWP - North of England



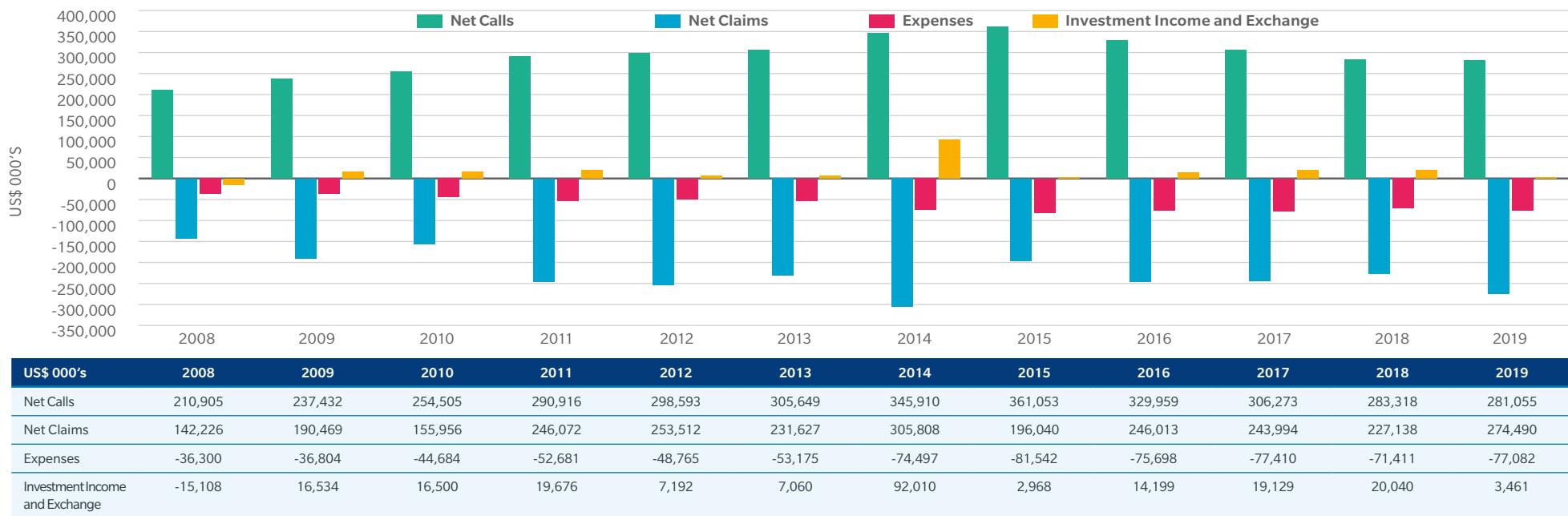
## GWP versus Net Calls and Net Claims - North of England



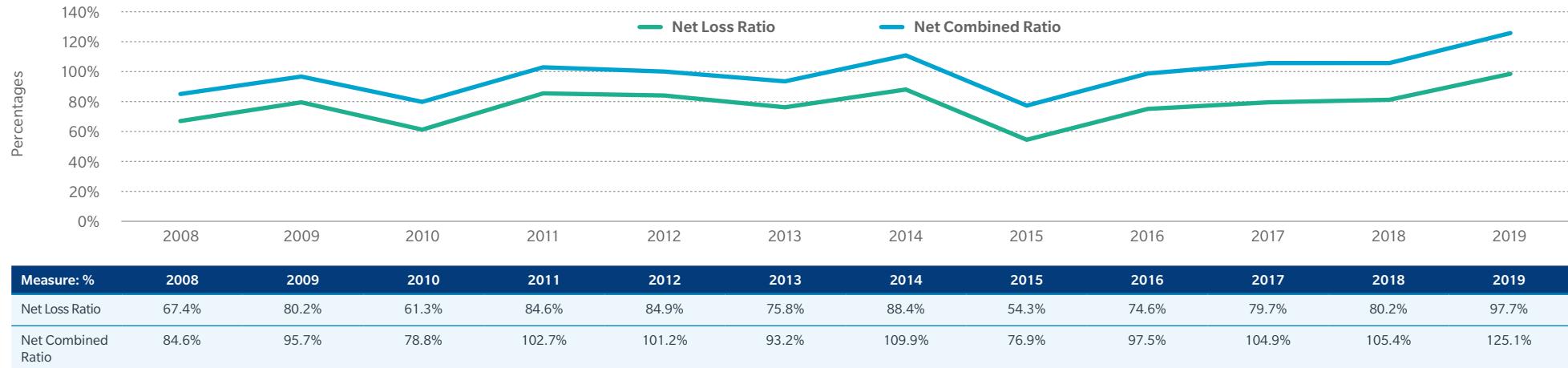
## (1) Surplus/(Deficit) - (Net Calls-(Claims+Expenses)) versus (2) Surplus/(Deficit) - (incl. Investments) - North of England



## Net Calls versus Net Claims and Expenses versus Investment Income and Exchange - North of England



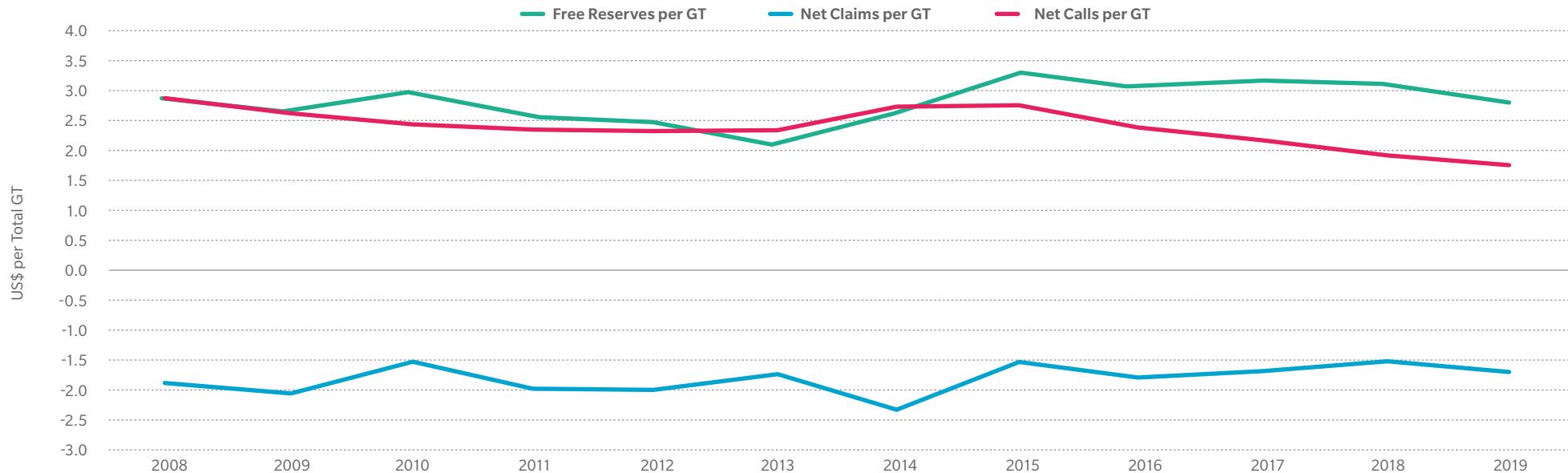
## Net Loss Ratio versus Net Combined Ratio - North of England



## Mutual GT versus Total GT - North of England

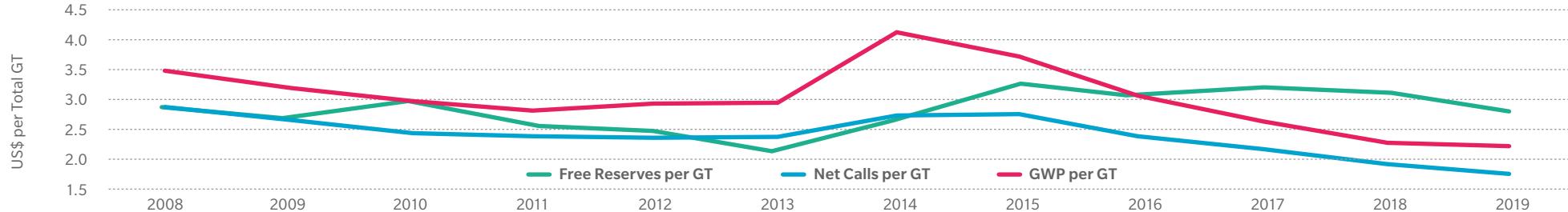


## Free Reserves per GT versus Net Claims per GT and Net Calls per GT - North of England

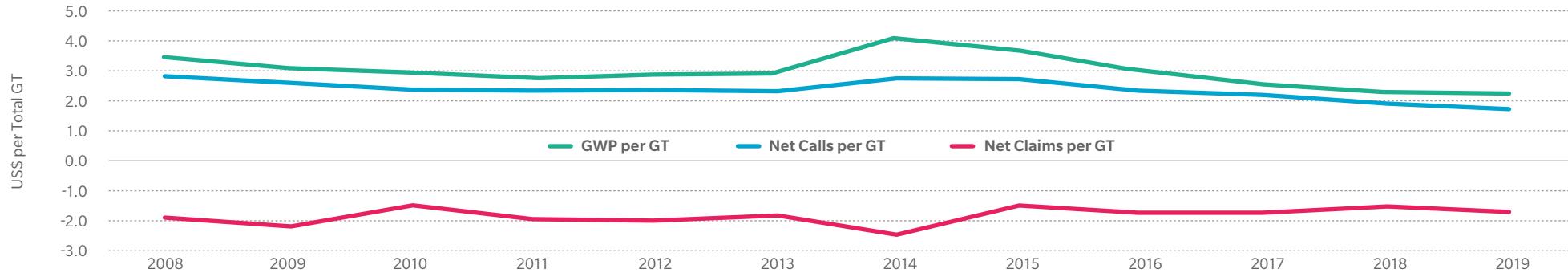


US\$ per Mutual GT	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Free Reserves per GT	2.9	2.7	3.0	2.6	2.5	2.1	2.7	3.3	3.1	3.2	3.1	2.8
Net Claims per GT	1.9	2.1	1.5	2.0	2.0	1.8	2.4	1.5	1.8	1.7	1.5	1.7
Net Calls per GT	2.9	2.6	2.4	2.4	2.4	2.4	2.7	2.8	2.4	2.2	1.9	1.8

## Free Reserves per GT versus Net Calls per GT and GWP per GT - North of England



## GWP per GT versus Net Calls per GT and Net Claims per GT - North of England



US\$ per Mutual GT	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
GWP per GT	3.5	3.2	3.0	2.8	2.9	3.0	4.1	3.7	3.0	2.6	2.3	2.2
Net Calls per GT	2.9	2.6	2.4	2.4	2.4	2.4	2.7	2.8	2.4	2.2	1.9	1.8
Net Claims per GT	1.9	2.1	1.5	2.0	2.0	1.8	2.4	1.5	1.8	1.7	1.5	1.7

## Overview

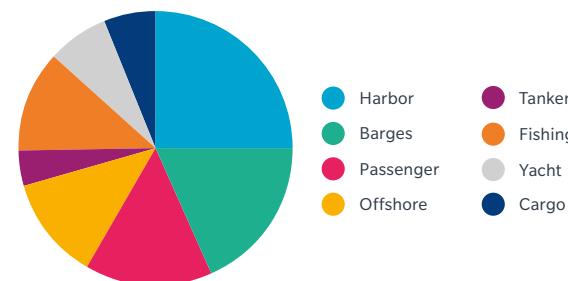
	2018	2019	
Free Reserves	303.8	340	↑
Gross Written Premium	228.4	230.4	↑
Net Claims	151	156.5	↑
Combined Ratio	104.2	105.1	↑
Balance Available	759	808.5	↑
Investment Income	-28.8	48.8	↑
Total Gross Tonnage	27.3	27.1	↓
Mutual GT	20	20	↑
Reserves/Gross Call	133%	148%	↑
Reserves/Total Liabilities	85%	93%	↑
Solvency II CSCR ex AOF	138%	140%	↑

The Shipowners' Club (Shipowners) faces competition on more fronts than the other clubs, so the stability of its all-round 2019 performance must be a source of considerable satisfaction.

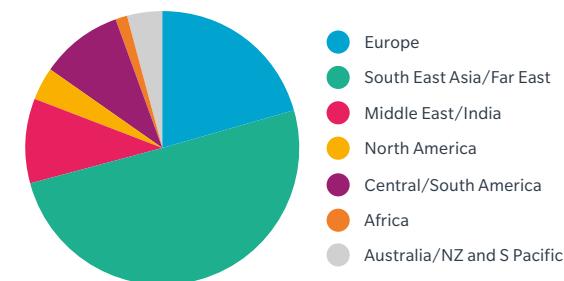
# The Shipowners' Club

S&P Rating: **A (Stable)**

## Tonnage Profile

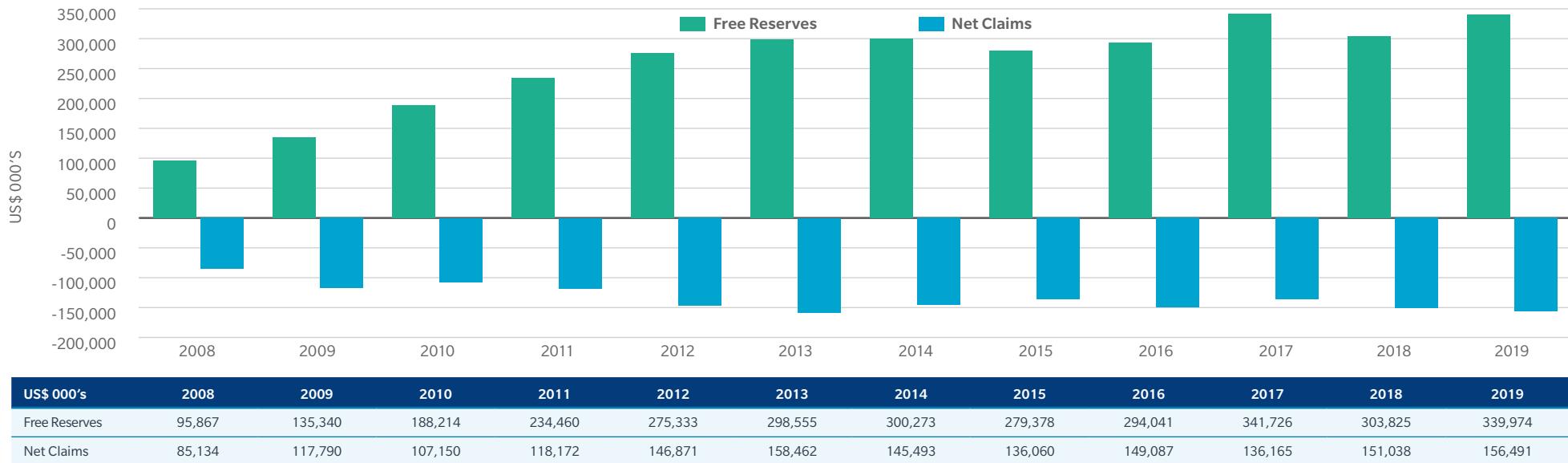


## Tonnage by Area of Management

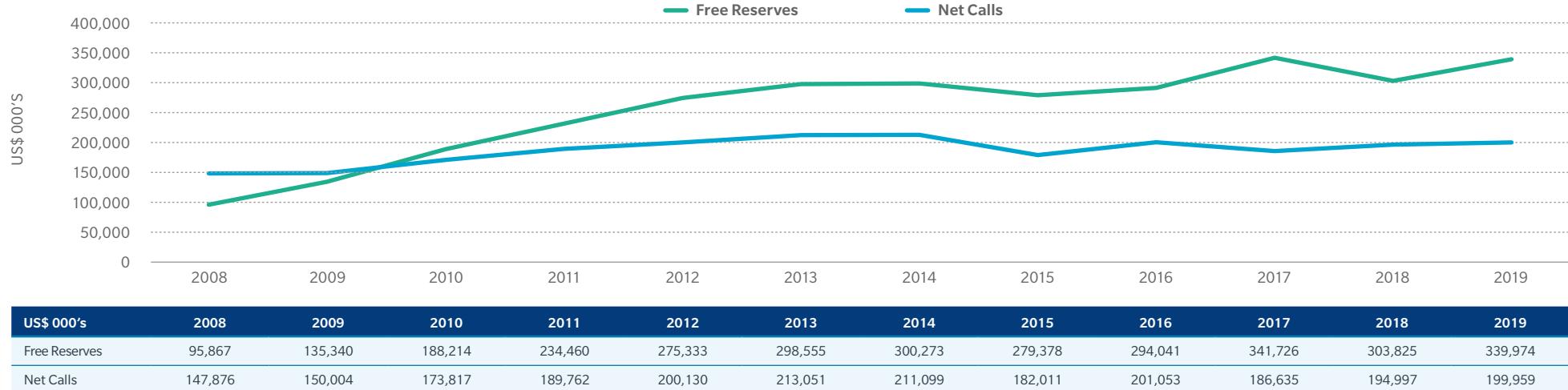


Consolidated Income and Expenditure Account (US\$ 000's)	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15
GWP	230,472	228,391	217,832	228,585	228,557	251,221
RI Premiums	(24,911)	(29,644)	(29,314)	(27,365)	(32,020)	(36,243)
Change in UPR	(5,602)	(3,750)	(1,883)	(167)	(14,526)	(3,879)
<b>Net Calls</b>	<b>199,959</b>	<b>194,997</b>	<b>186,635</b>	<b>201,053</b>	<b>182,011</b>	<b>211,099</b>
Net Claims	(156,491)	(151,038)	(136,165)	(149,087)	(136,060)	(145,493)
Expenses	(53,741)	(52,156)	(48,709)	(49,164)	(42,745)	(54,168)
<b>Surplus/(Deficit)</b>	<b>(10,273)</b>	<b>(8,197)</b>	<b>1,761</b>	<b>2,802</b>	<b>3,206</b>	<b>11,438</b>
Investment Income and Exchange	48,827	(28,754)	47,442	11,726	(22,412)	(11,077)
Unrealized Investment Income	(544)	(236)				
Tax	(1,861)	(714)	(1,518)	135	(1,689)	1,057
<b>Surplus/(Deficit)</b>	<b>36,149</b>	<b>(37,901)</b>	<b>47,685</b>	<b>14,663</b>	<b>(20,895)</b>	<b>1,418</b>
Total Balance Available (Total Assets)	808,474	759,025	776,696	719,655	697,587	683,932
Outstanding Net Claims Liabilities	(367,127)	(356,157)	(342,723)	(329,975)	(325,283)	(309,856)
<b>Free Reserves</b>	<b>339,974</b>	<b>303,825</b>	<b>341,726</b>	<b>294,041</b>	<b>279,378</b>	<b>300,273</b>
Net Loss Ratio	78.26%	77.46%	72.96%	74.15%	74.75%	68.92%
<b>Net Combined Ratio</b>	<b>105.14%</b>	<b>104.20%</b>	<b>99.06%</b>	<b>98.61%</b>	<b>98.24%</b>	<b>94.58%</b>

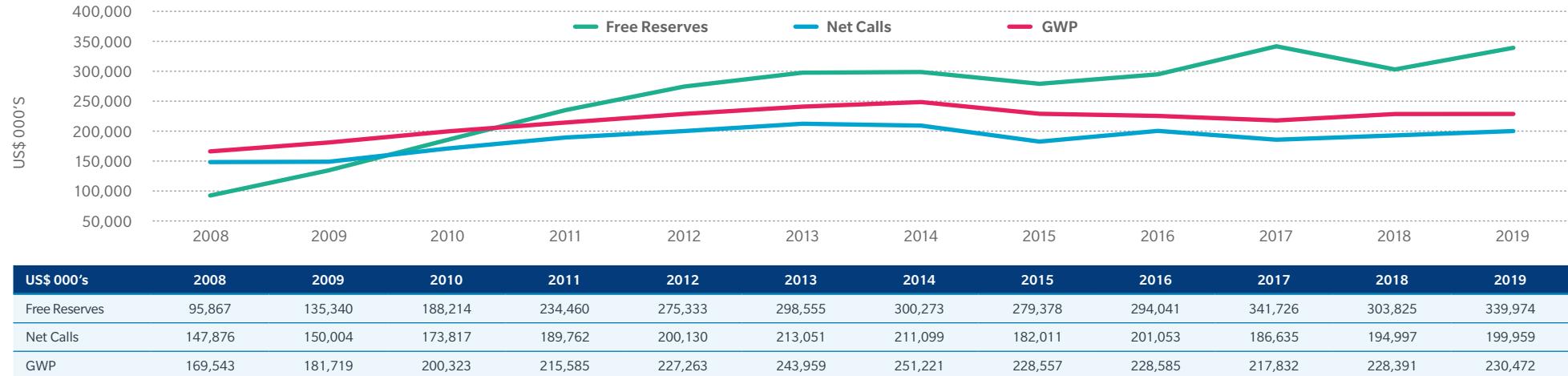
## Free Reserves versus Net Claims - Shipowners



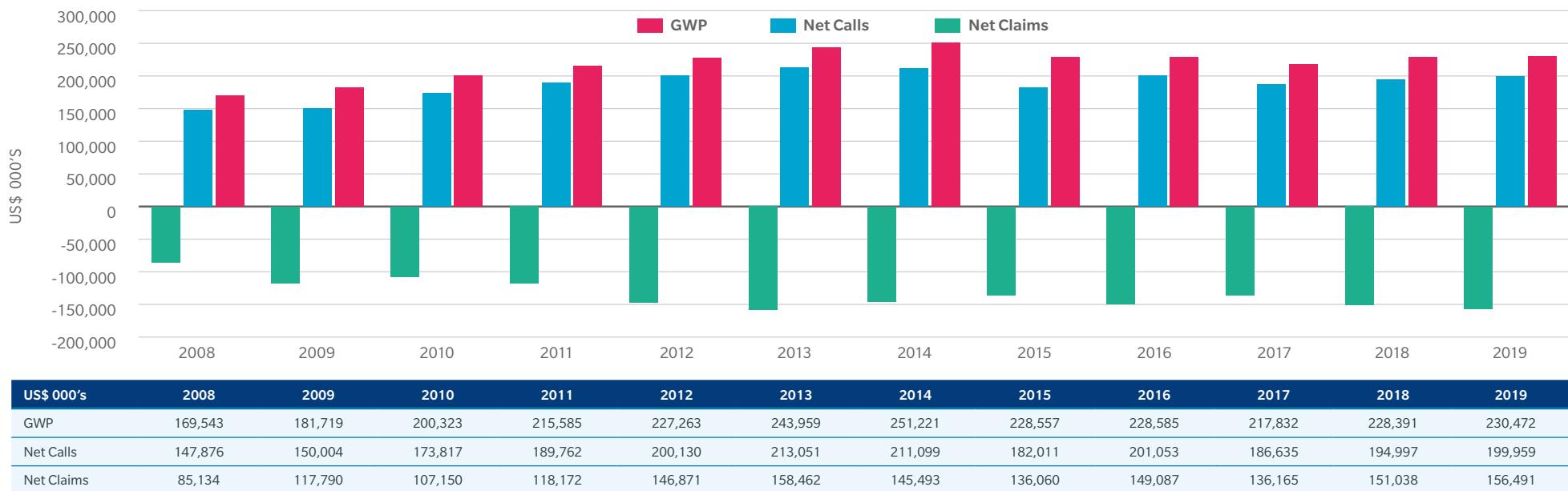
## Free Reserves versus Net Calls - Shipowners



## Free Reserves versus Net Calls and GWP - Shipowners



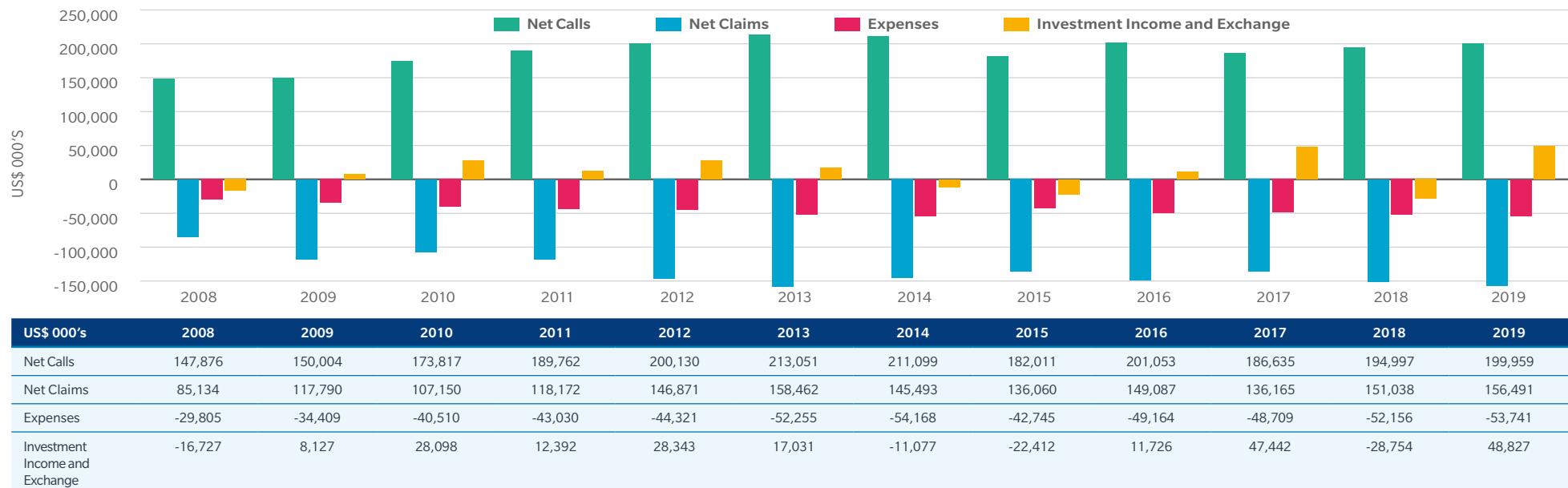
## GWP versus Net Calls and Net Claims - Shipowners



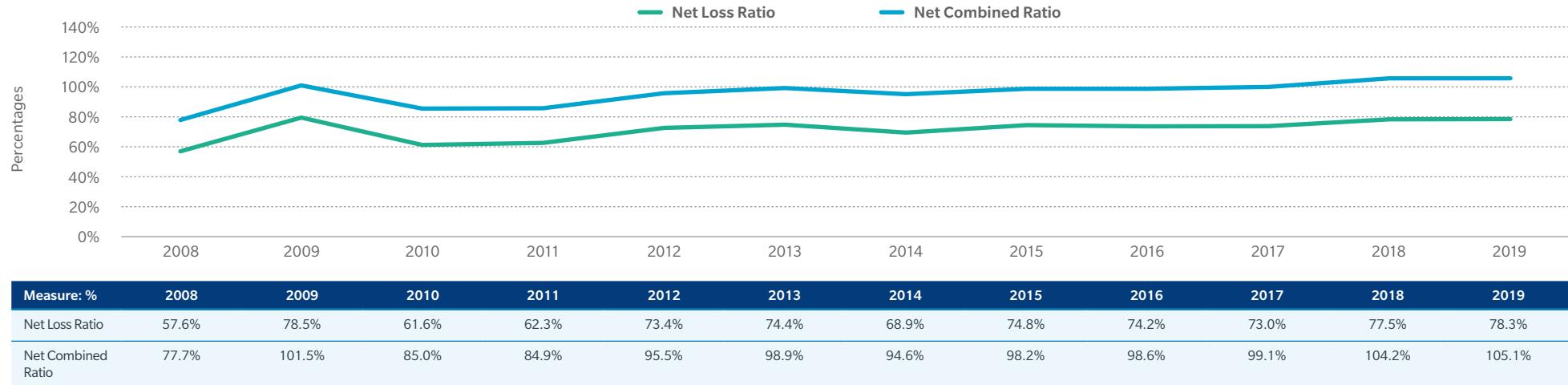
## (1) Surplus/(Deficit) - (Net Calls-(Claims+Expenses)) versus (2) Surplus/(Deficit) - (incl. Investments) - Shipowners



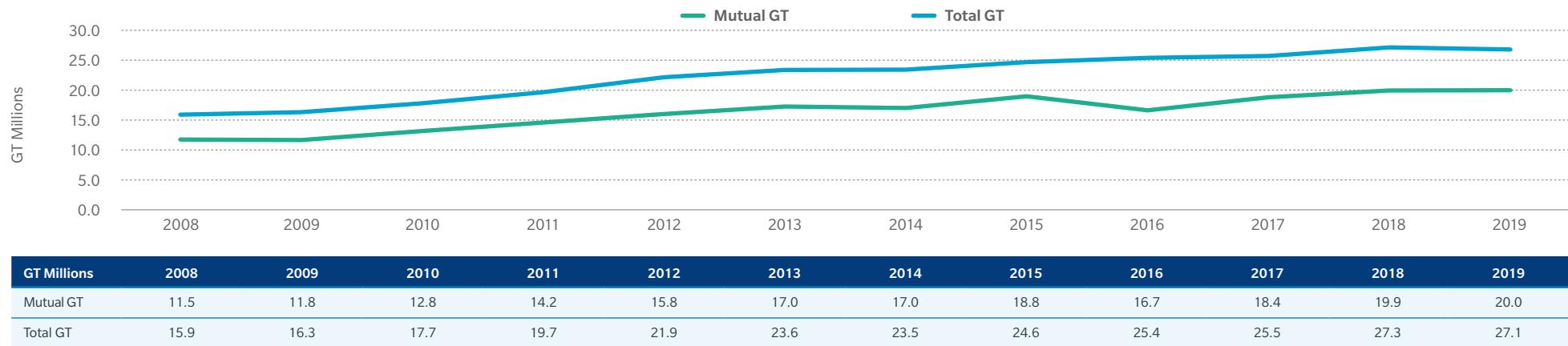
## Net Calls versus Net Claims and Expenses and Investment Income and Exchange - Shipowners



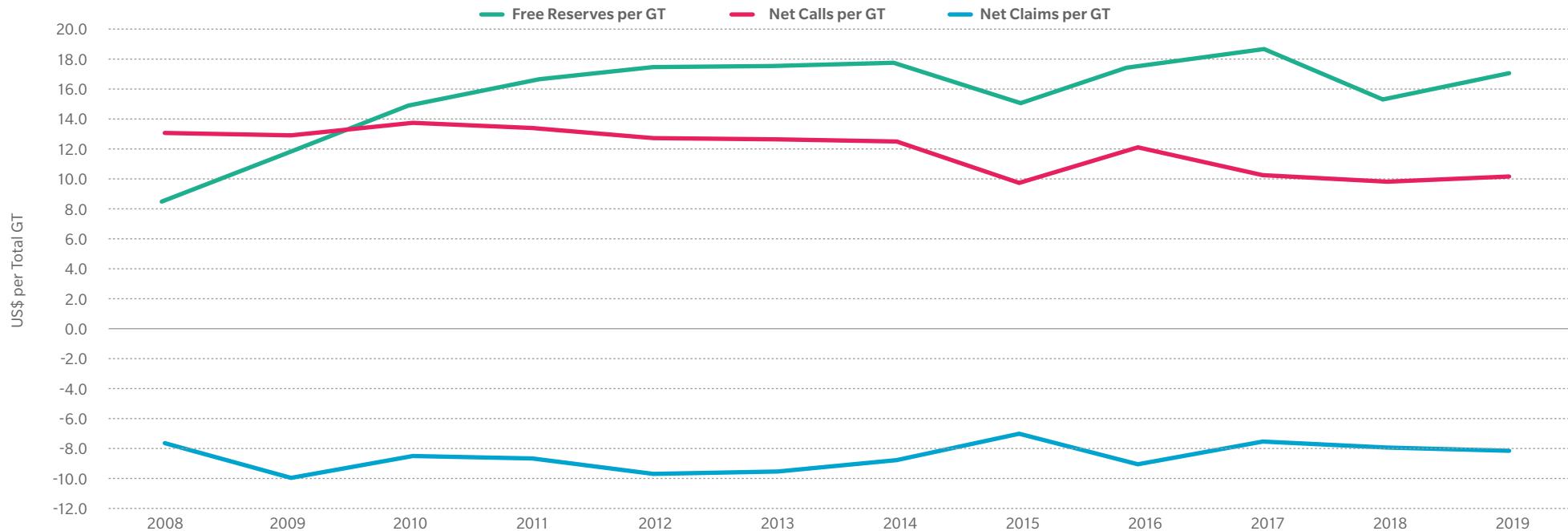
## Net Loss Ratio versus Net Combined Ratio - Shipowners



## Mutual GT versus Total GT - Shipowners

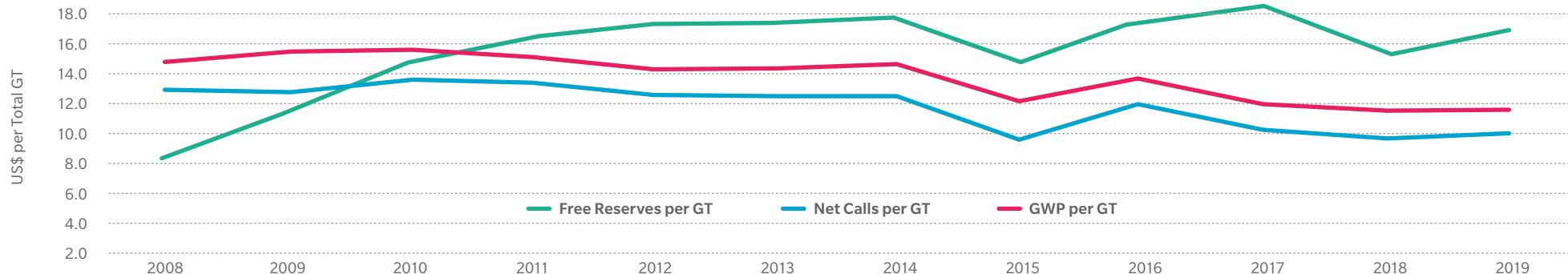


## Free Reserves per GT versus Net Calls per GT and Net Claims per GT - Shipowners



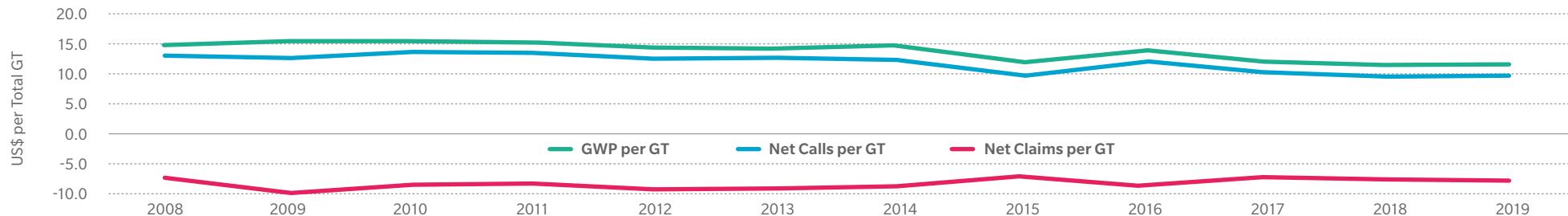
US\$ per Mutual GT	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Free Reserves per GT	8.4	11.5	14.7	16.5	17.4	17.5	17.7	14.9	17.6	18.6	15.3	17.0
Net Calls per GT	12.9	12.7	13.6	13.3	12.7	12.5	12.4	9.7	12.0	10.1	9.8	10.0
Net Claims per GT	7.4	10.0	8.4	8.3	9.3	9.3	8.6	7.2	8.9	7.4	7.6	7.8

## Free Reserves per GT versus Net Calls per GT versus GWP per GT - Shipowners



US\$ per Mutual GT	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Free Reserves per GT	8.4	11.5	14.7	16.5	17.4	17.5	17.7	14.9	17.6	18.6	15.3	17.0
Net Calls per GT	12.9	12.7	13.6	13.3	12.7	12.5	12.4	9.7	12.0	10.1	9.8	10.0
GWP per GT	14.8	15.4	15.7	15.2	14.4	14.3	14.8	12.2	13.7	11.8	11.5	11.5

## GWP per GT versus Net Calls per GT and Net Claims per GT - Shipowners



US\$ per Mutual GT	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
GWP per GT	14.8	15.4	15.7	15.2	14.4	14.3	14.8	12.2	13.7	11.8	11.5	11.5
Net Calls per GT	12.9	12.7	13.6	13.3	12.7	12.5	12.4	9.7	12.0	10.1	9.8	10.0
Net Claims per GT	-7.4	-10.0	-8.4	-8.3	-9.3	-9.3	-8.6	-7.2	-8.9	-7.4	-7.6	-7.8

## Overview

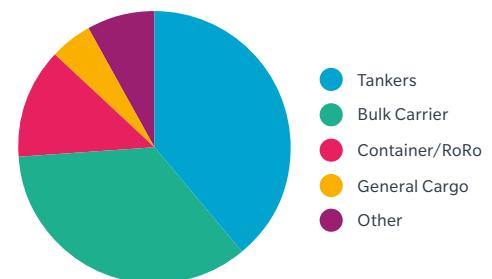
	2018	2019	
Free Reserves	452.7	465.8	↑
Gross Written Premium	401.6	390.8	↓
Net Claims	244.6	288.8	↑
Combined Ratio	97.7	110.3	↑
Balance Available	1,028.8	1,067.1	↑
Investment Income	13.8	14.4	↑
Total Gross Tonnage	100.7	105.4	↑
Mutual GT	93.9	100.6	↑
Reserves/Gross Call	113%	119%	↑
Reserves/Total Liabilities	86%	85%	↓
Solvency II CSCR ex AOF	128%	127%	↓

It is rare for Skuld to report a negative combined ratio, and while free reserves grew GWP was down marginally, net claims rose fairly sharply. Skuld however benefits from diversity of income, now performing strongly following the exit from the Lloyd's platform of the club's hull account.

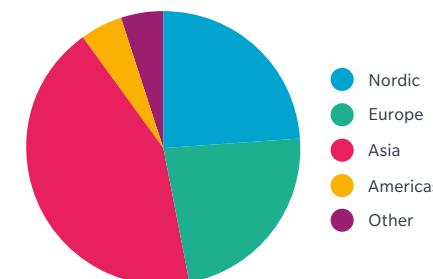
## Skuld

S&P Rating: **A (Stable)**

### Tonnage Profile

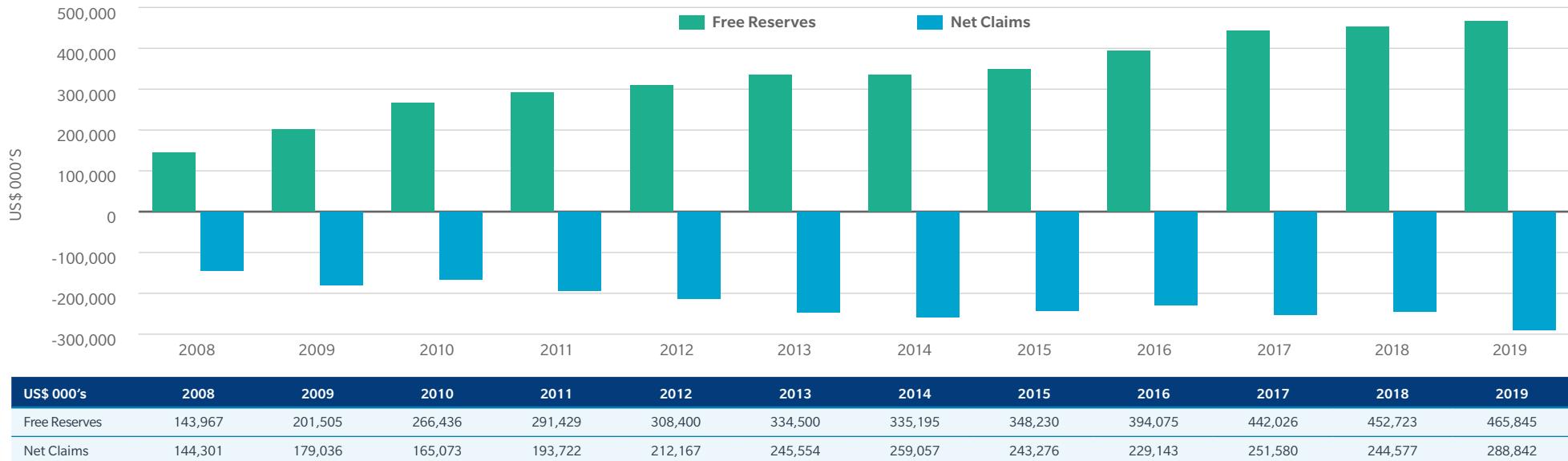


### Tonnage by Area of Management

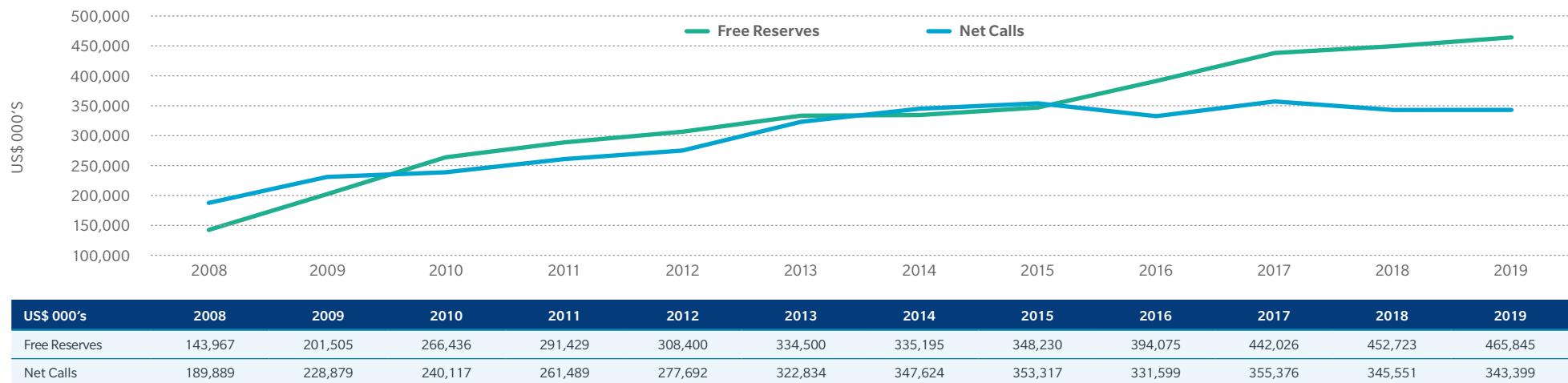


Consolidated Income and Expenditure Account (US\$ 000's)	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15
GWP	390,760	401,621	412,739	403,235	409,980	411,246
RI Premiums	(47,361)	(56,070)	(57,363)	(71,636)	(56,663)	(63,622)
<b>Net Calls</b>	<b>343,399</b>	<b>345,551</b>	<b>355,376</b>	<b>331,599</b>	<b>353,317</b>	<b>347,624</b>
Net Claims	(288,842)	(244,577)	(251,580)	(229,143)	(243,276)	(259,057)
Expenses	(89,775)	(92,937)	(92,244)	(88,510)	(87,971)	(87,781)
<b>Surplus/(Deficit)</b>	<b>(35,218)</b>	<b>8,037</b>	<b>11,552</b>	<b>13,946</b>	<b>22,070</b>	<b>786</b>
Investment Income and Exchange	14,376	13,799	(2,485)	4,365	15,806	9,685
Unrealized Investment Income	41,290	(10,680)	48,630	33,966	(22,110)	4,045
Tax	5,045	(458)	(166)	(1,712)	(1,163)	(1,012)
Distribution to Members			(9,580)			
<b>Surplus/(Deficit)</b>	<b>25,492</b>	<b>10,697</b>	<b>47,951</b>	<b>50,565</b>	<b>14,603</b>	<b>13,504</b>
Total Balance Available (Total Assets, as RI Netted Off)	1,067,131	1,028,801	1,070,091	1,000,465	918,602	903,704
Outstanding Claims Liabilities	(546,913)	(528,971)	(527,741)	(507,194)	(511,526)	(497,578)
<b>Free Reserves</b>	<b>465,845</b>	<b>452,723</b>	<b>442,026</b>	<b>394,075</b>	<b>348,230</b>	<b>335,195</b>
Net Loss Ratio	84.11%	70.78%	70.79%	69.10%	68.85%	74.52%
<b>Net Combined Ratio</b>	<b>110.26%</b>	<b>97.67%</b>	<b>96.75%</b>	<b>95.79%</b>	<b>93.75%</b>	<b>99.77%</b>

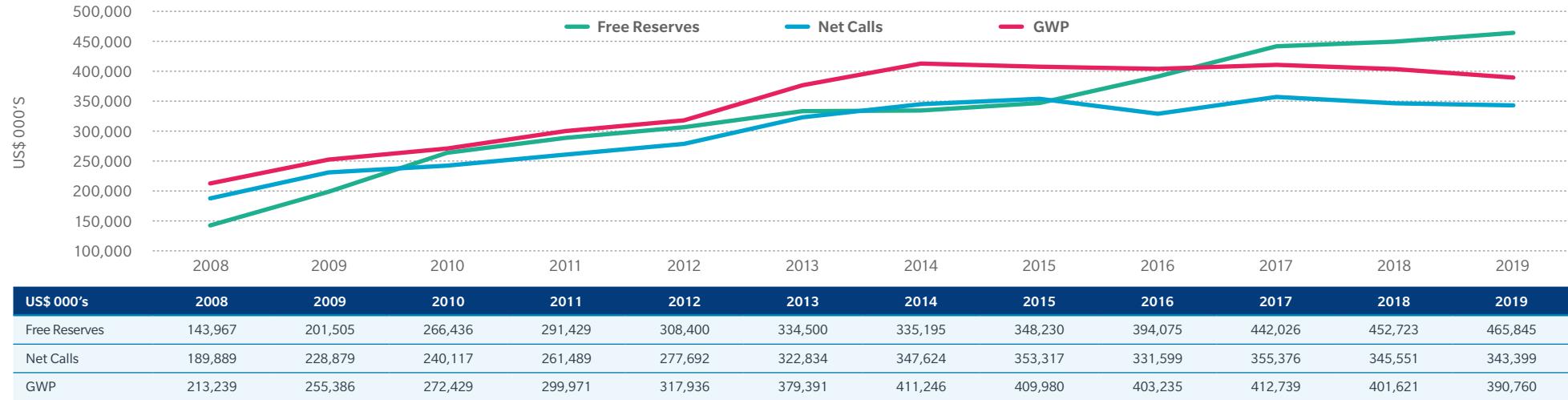
## Free Reserves versus Net Claims - Skuld



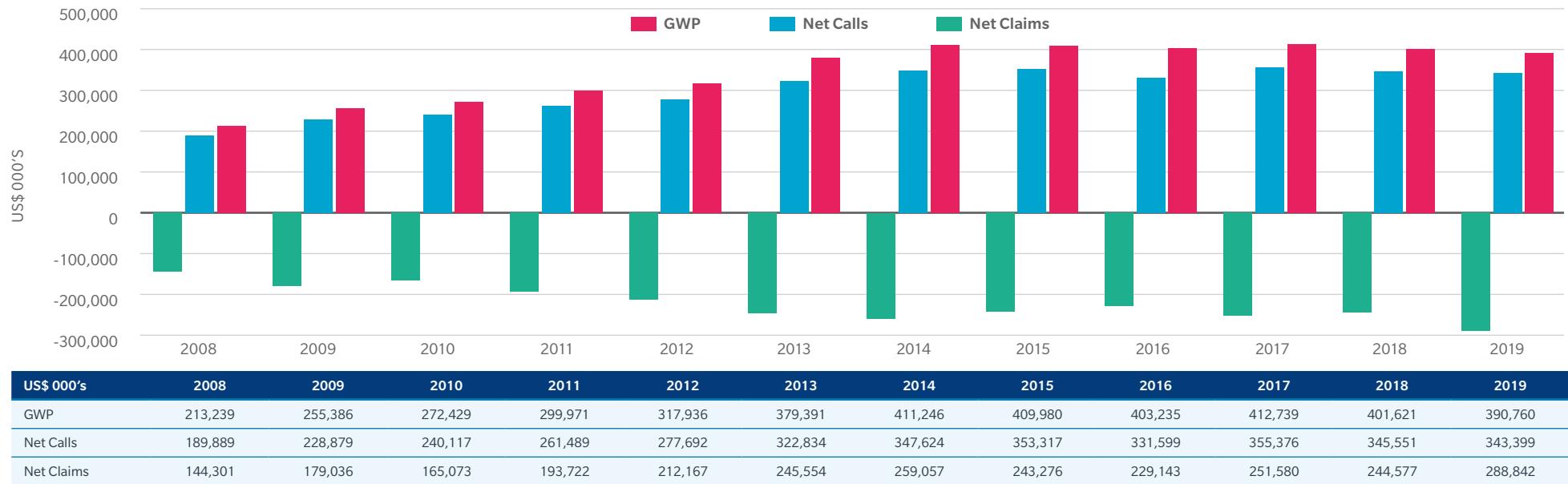
## Free Reserves versus Net Calls - Skuld



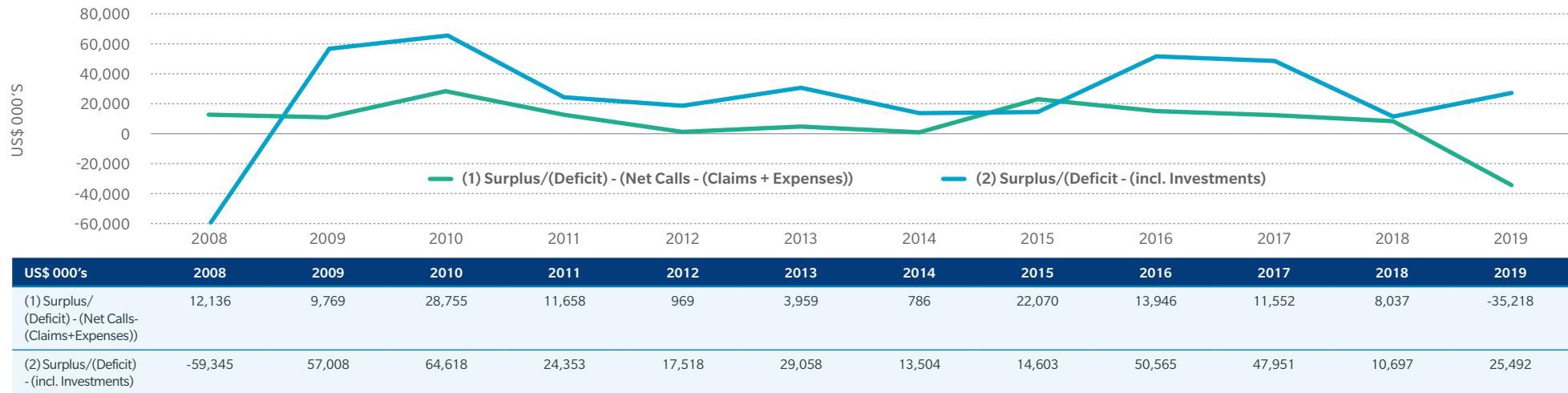
## Free Reserves versus Net Calls and GWP - Skuld



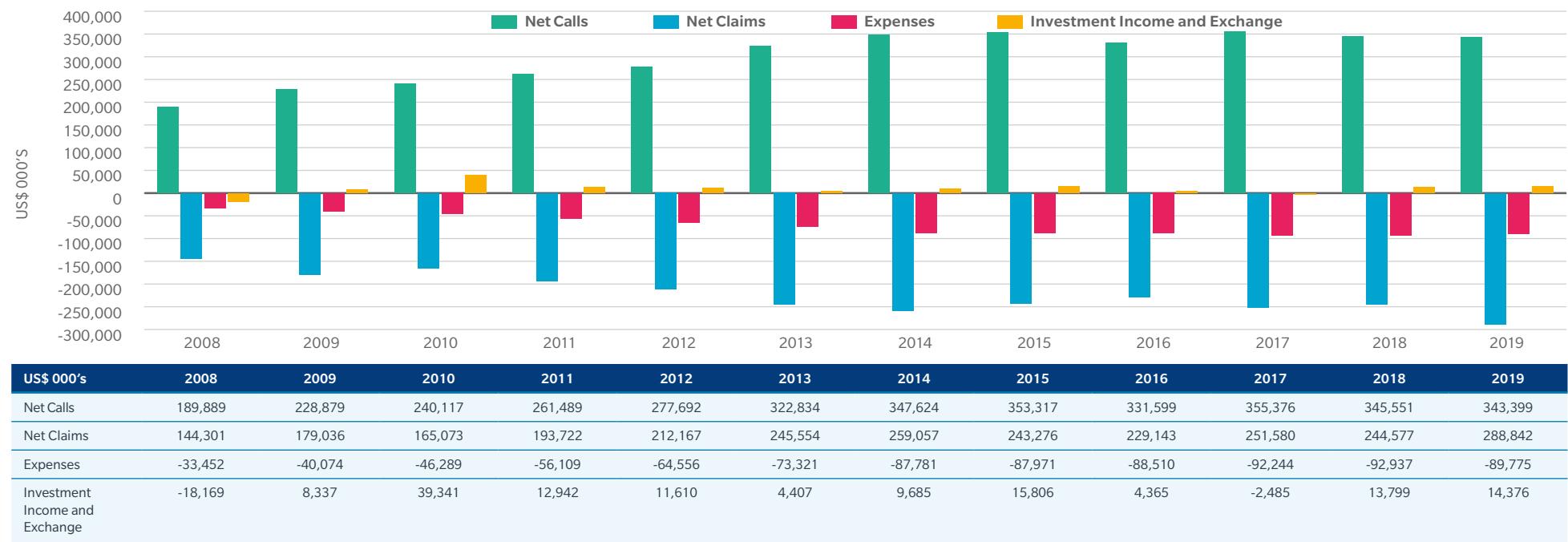
## GWP versus Net Calls and Net Claims - Skuld



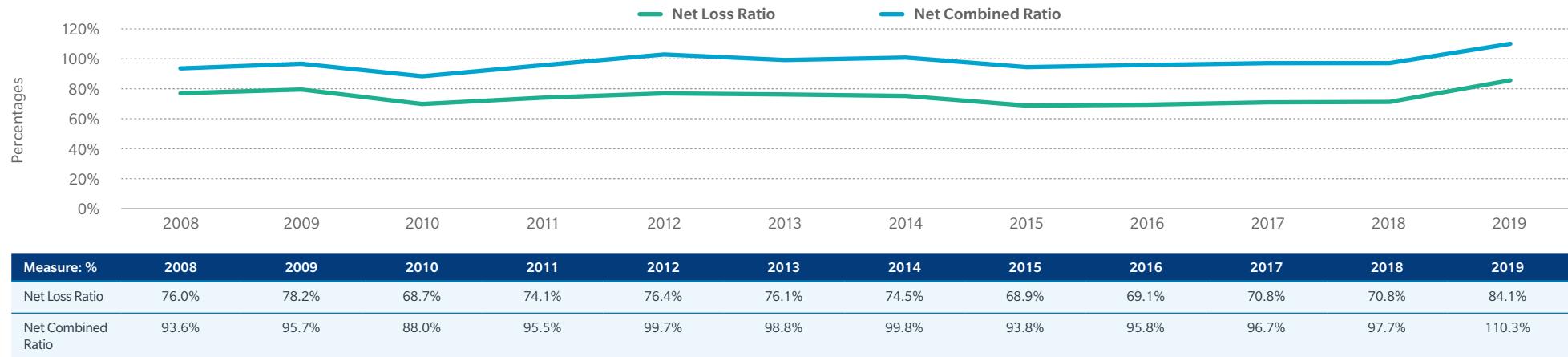
## (1) Surplus/(Deficit) - (Net Calls-(Claims+Expenses)) versus (2) Surplus/(Deficit) - (incl. Investments) - Skuld



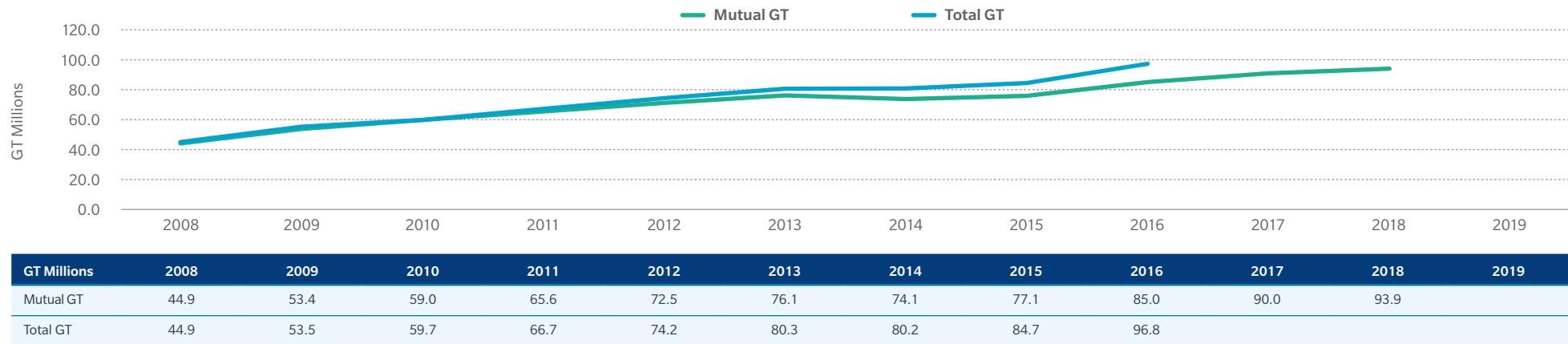
## Net Calls versus Net Claims versus Expenses versus Investment Income and Exchange - Skuld



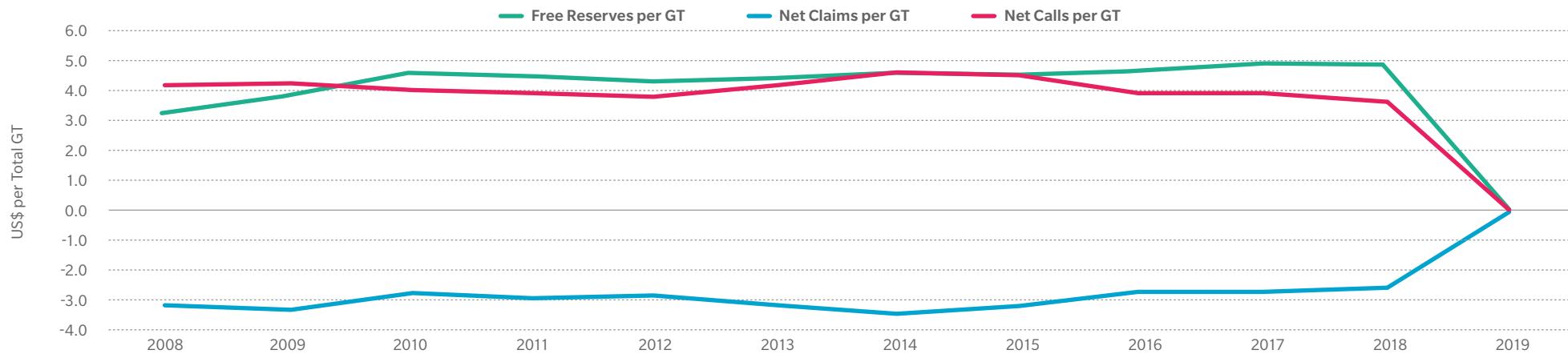
## Net Loss Ratio versus Net Combined Ratio - Skuld



## Mutual GT versus Total GT - Skuld



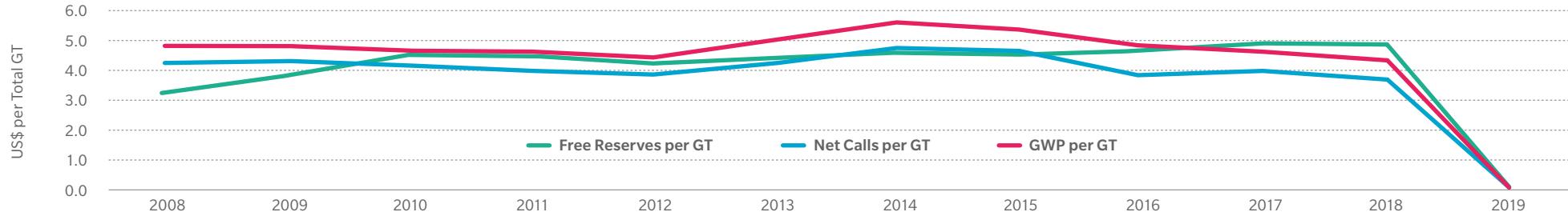
## Free Reserves per GT versus Net Claims per GT and Net Calls per GT - Skuld



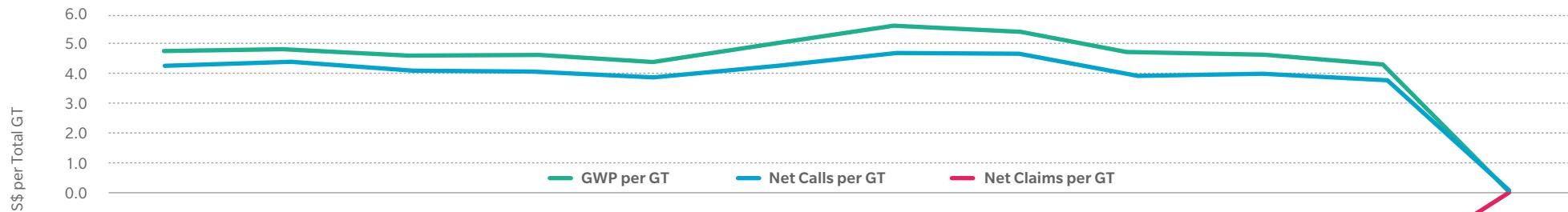
US\$ per Mutual GT	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Free Reserves per GT	3.2	3.8	4.5	4.4	4.3	4.4	4.5	4.5	4.6	4.9	4.8	-0.5
Net Claims per GT	3.2	3.4	2.8	3.0	2.9	3.2	3.5	3.2	2.7	2.8	2.6	-0.5
Net Calls per GT	4.2	4.3	4.1	4.0	3.8	4.2	4.7	4.6	3.9	3.9	3.7	-0.5



## Free Reserves per GT versus Net Calls per GT and GWP per GT - Skuld



## GWP per GT versus Net Calls per GT and Net Claims per GT - Skuld



US\$ per Mutual GT	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
GWP per GT	4.7	4.8	4.6	4.6	4.4	5.0	5.5	5.3	4.7	4.6	4.3	0.0
Net Calls per GT	4.2	4.3	4.1	4.0	3.8	4.2	4.7	4.6	3.9	3.9	3.7	0.0
Net Claims per GT	3.2	3.4	2.8	3.0	2.9	3.2	3.5	3.2	2.7	2.8	2.6	0.0

## Overview

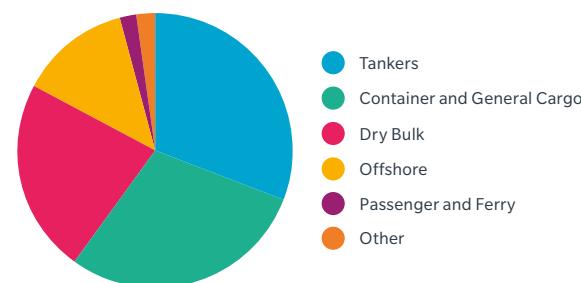
	2018	2019	
Free Reserves	434.7	393.7	⬇️
Gross Written Premium	386.4	353.5	⬇️
Net Claims	274.1	309.1	⬆️
Combined Ratio	116.2	142.3	⬆️
Balance Available	1,178	1,119	⬇️
Investement Income	23.6	33.7	⬆️
Total Gross Tonnage	155	156	⬆️
Mutual GT	117.3	116.5	⬇️
Reserves/Gross Call	113%	111%	⬇️
Reserves/Total Liabilities	70%	61%	⬇️
Solvency II CSCR ex AOF	155%	144%	⬇️

The Standard Club (Standard) is still picking up some of the tab from its own Lloyd's adventure, when that ceases to feature in its numbers the stronger fundamentals will emerge. Meanwhile the managers will likely see the need to pay attention to some areas of the business, in order to retain the club's historical "top quartile" status.

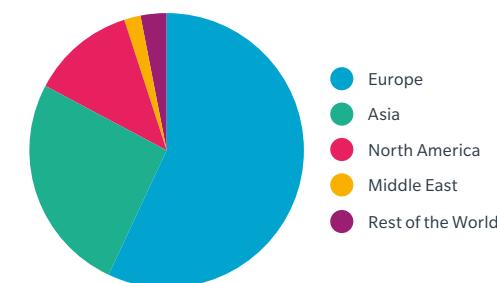
# The Standard Club

S&P Rating: **A (Negative)**

## Tonnage Profile

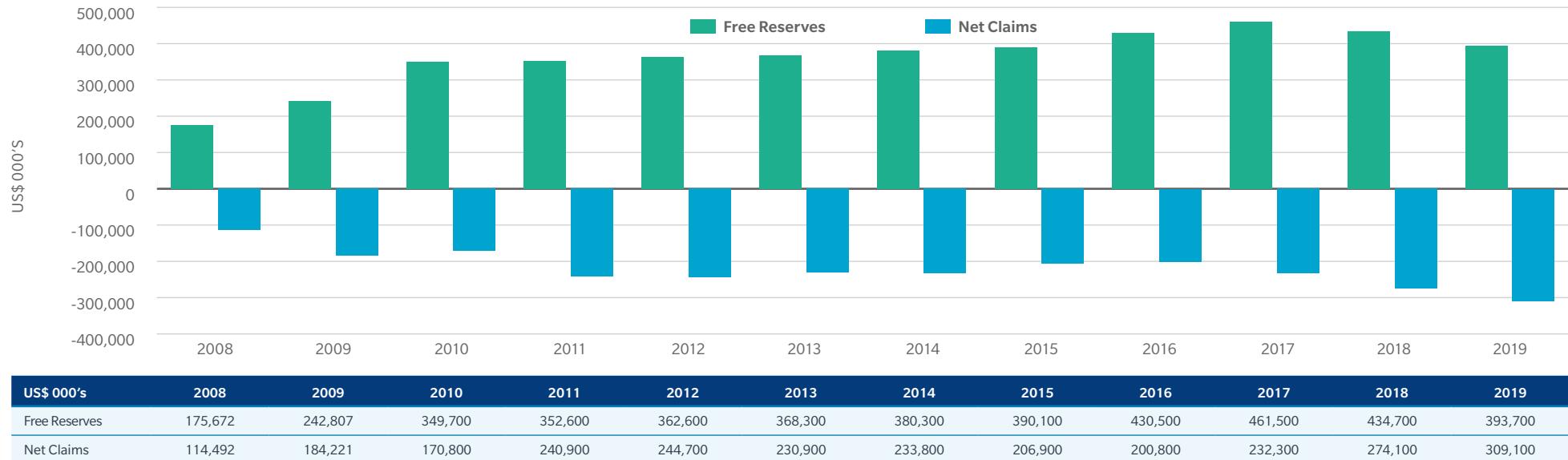


## Tonnage by Area of Management

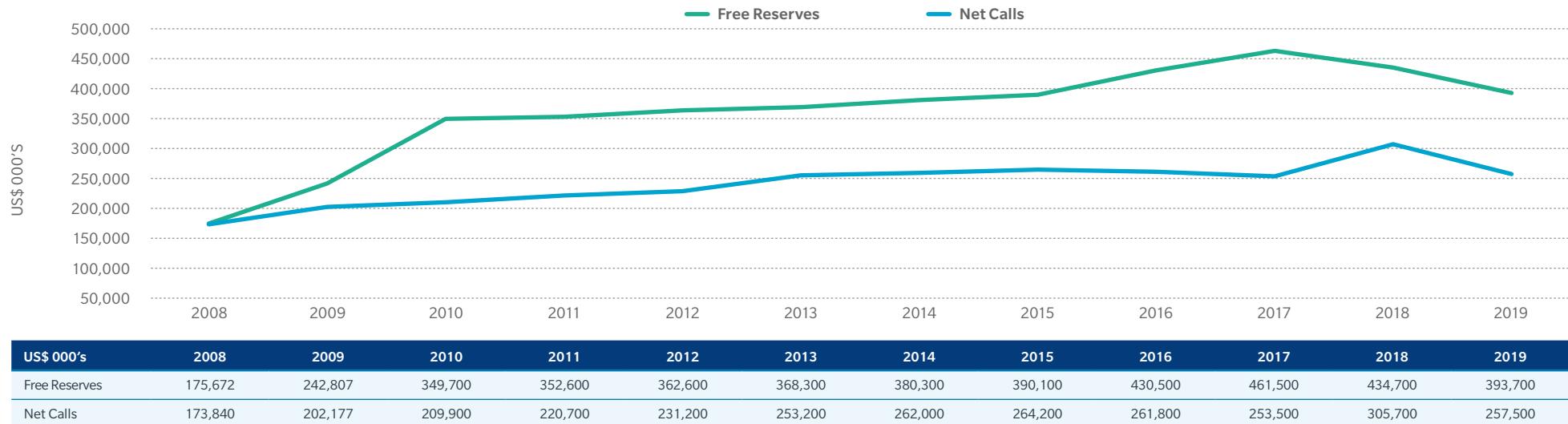


Consolidated Income and Expenditure Account (US\$ 000's)	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15
GWP	353,500	386,400	334,300	338,800	354,300	354,000
RI Premiums	(96,000)	(80,700)	(80,800)	(77,000)	(90,100)	(92,000)
Net Calls	<b>257,500</b>	<b>305,700</b>	<b>253,500</b>	<b>261,800</b>	<b>264,200</b>	<b>262,000</b>
Net Claims	(309,100)	(274,100)	(232,300)	(200,800)	(206,900)	(233,800)
Expenses	(58,100)	(81,100)	(45,700)	(43,500)	(39,600)	(28,600)
<b>Surplus/(Deficit)</b>	<b>(109,700)</b>	<b>(49,500)</b>	<b>(24,500)</b>	<b>17,500</b>	<b>17,700</b>	<b>(400)</b>
Investment Income and Exchange	33,700	23,600	36,400	19,200	22,800	34,700
Unrealized Investment Income	35,700	(12,000)	14,200	3,500	(31,100)	(22,400)
Tax	(700)	(7,400)	4,900	1,000	1,100	(100)
<b>Surplus/(Deficit)</b>	<b>(41,000)</b>	<b>(45,300)</b>	<b>31,000</b>	<b>41,200</b>	<b>10,500</b>	<b>11,800</b>
Total Balance Available (Total Assets Less RI)	1,119,500	1,178,000	1,143,400	1,058,600	1,032,500	1,023,500
Outstanding Net Claims Liabilites	(646,700)	(618,800)	(578,000)	(554,200)	(582,700)	(576,600)
<b>Free Reserves</b>	<b>393,700</b>	<b>434,700</b>	<b>461,500</b>	<b>430,500</b>	<b>390,100</b>	<b>380,300</b>
Net Loss Ratio	120.04%	89.66%	91.64%	76.70%	78.31%	89.24%
<b>Net Combined Ratio</b>	<b>142.60%</b>	<b>116.19%</b>	<b>109.66%</b>	<b>93.32%</b>	<b>93.30%</b>	<b>100.15%</b>

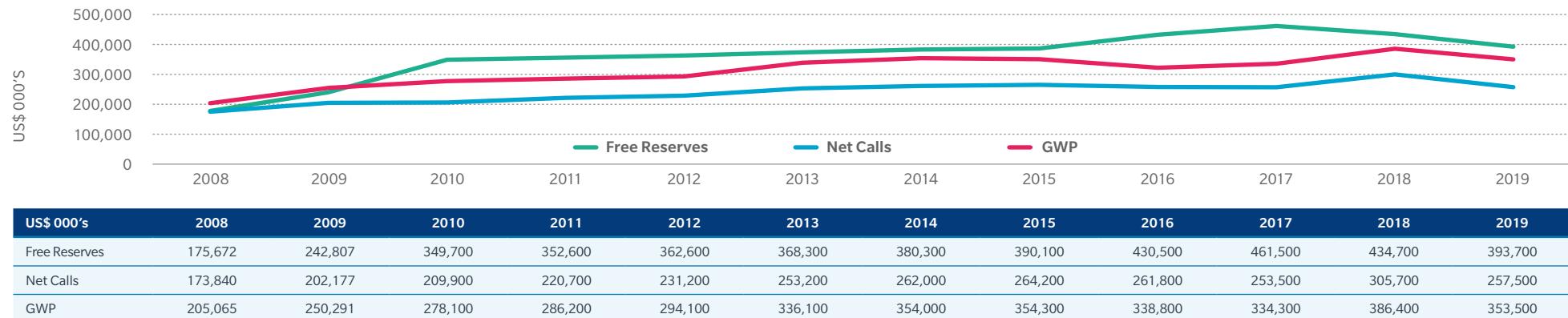
## Free Reserves versus Net Claims - Standard



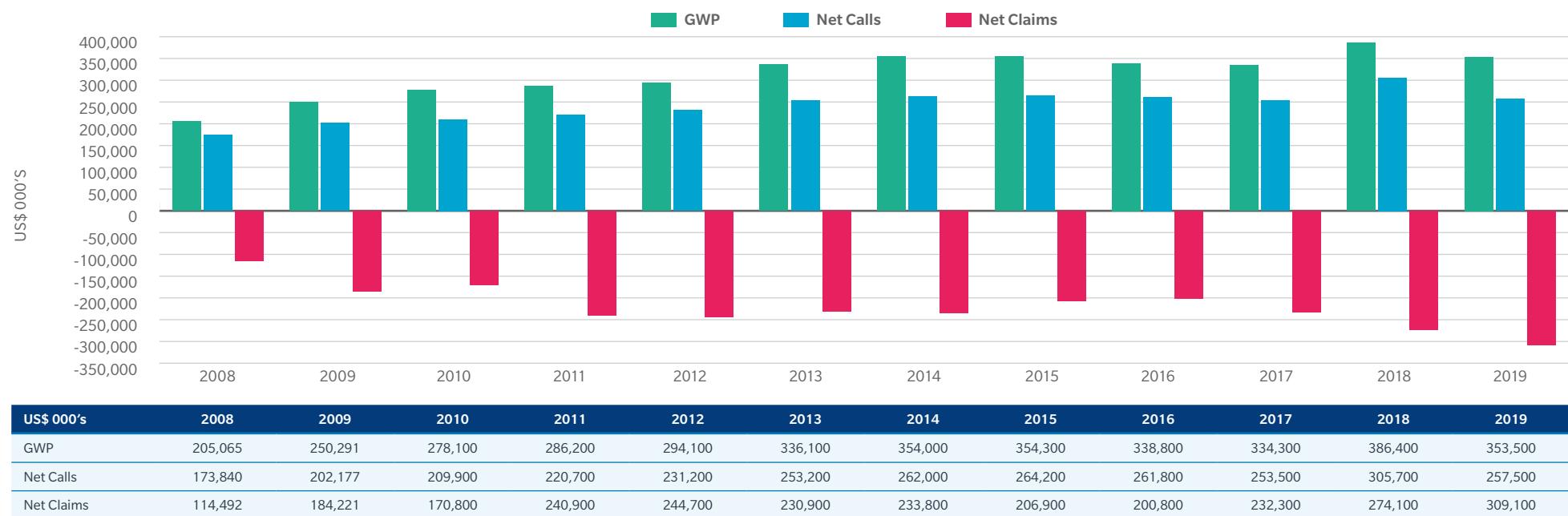
## Free Reserves versus Net Calls - Standard



## Free Reserves versus Net Calls and GWP - Standard



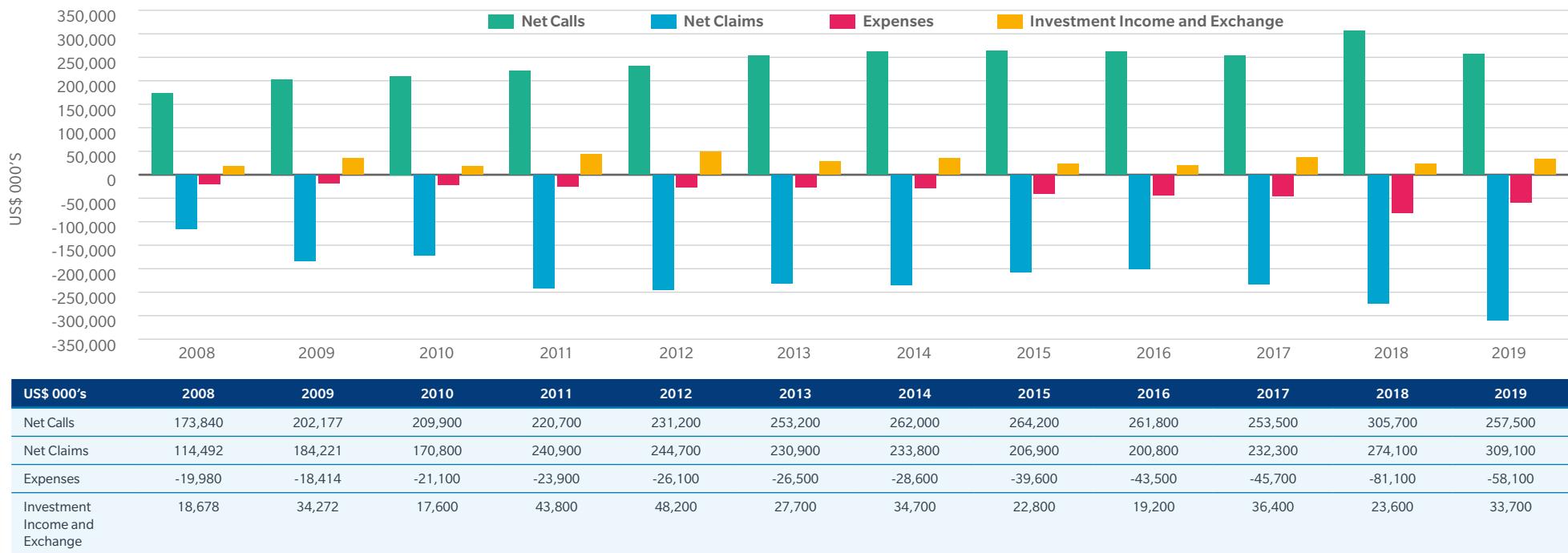
## GWP versus Net Calls and Net Claims - Standard



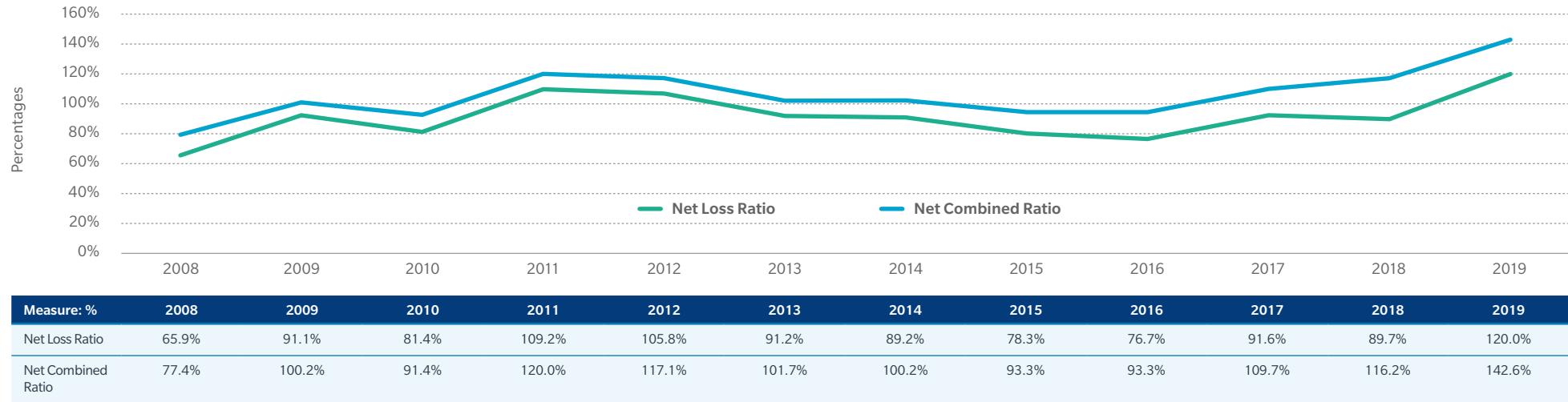
## (1) Surplus/(Deficit) - (Net Calls-(Claims+Expenses)) versus (2) Surplus/(Deficit) - (incl. Investments) - Standard



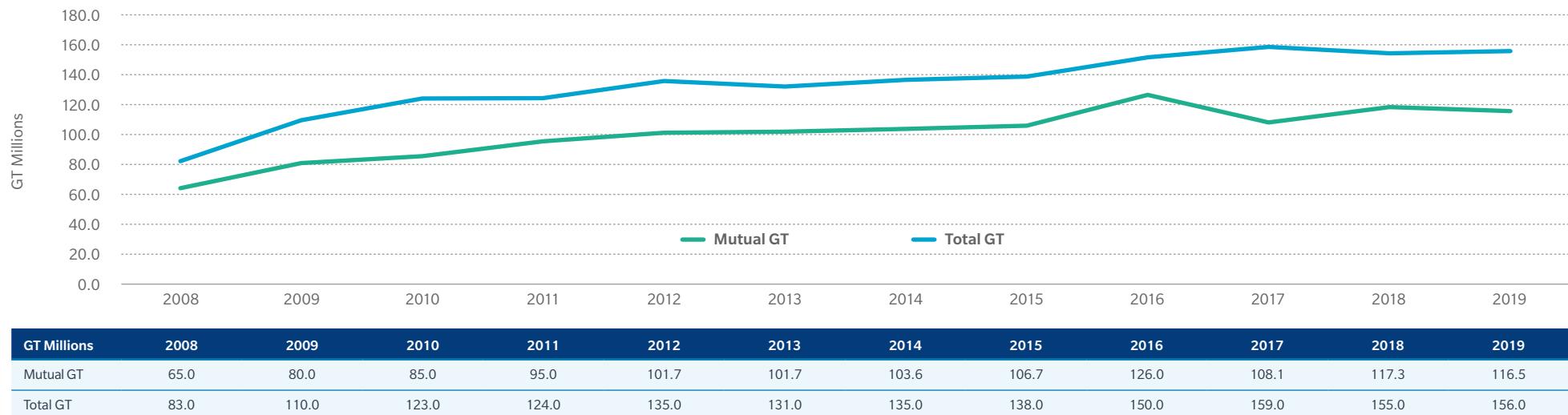
## Net Calls versus Net Claims versus Expenses versus Investment Income and Exchange - Standard



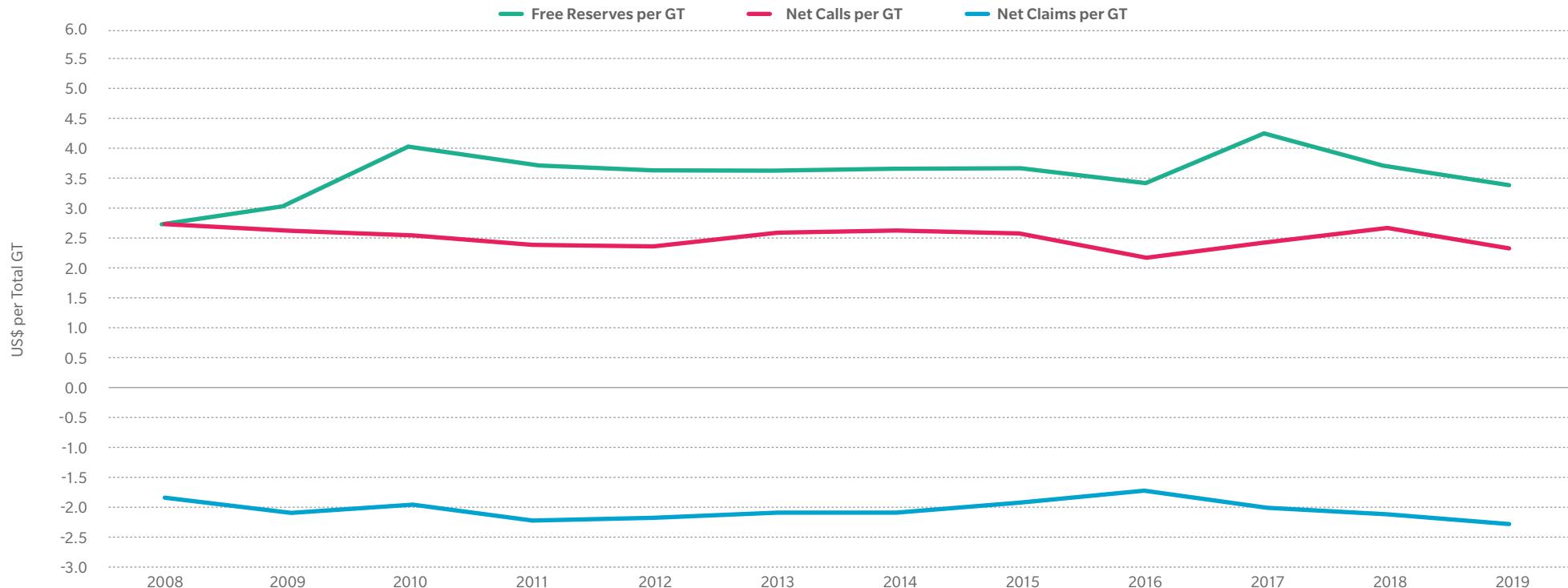
## Net Loss Ratio versus Net Combined Ratio - Standard



## Mutual GT versus Total GT - Standard

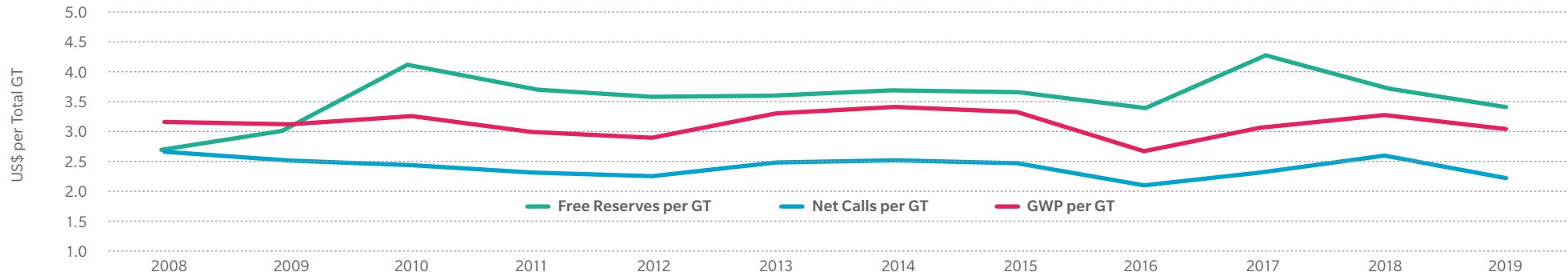


## Free Reserves per GT versus Net Calls per GT and Net Claims per GT - Standard



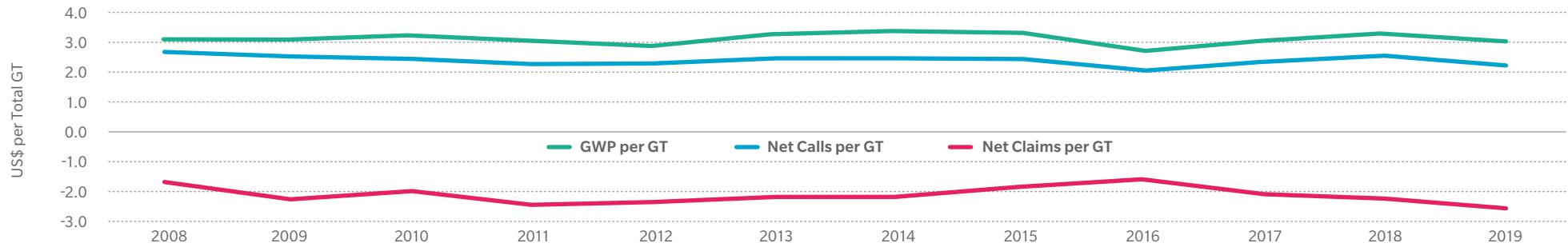
US\$ per Mutual GT	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Free Reserves per GT	2.7	3.0	4.1	3.7	3.6	3.6	3.7	3.7	3.4	4.3	3.7	3.4
Net Claims per GT	1.8	2.3	2.0	2.5	2.4	2.3	2.3	1.9	1.6	2.1	2.3	2.7
Net Calls per GT	2.7	2.5	2.5	2.3	2.3	2.5	2.5	2.5	2.1	2.3	2.6	2.2

## Free Reserves per GT versus Net Calls per GT and GWP per GT - Standard



US\$ per Mutual GT	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Free Reserves per GT	2.7	3.0	4.1	3.7	3.6	3.6	3.7	3.7	3.4	4.3	3.7	3.4
Net Calls per GT	2.7	2.5	2.5	2.3	2.3	2.5	2.5	2.5	2.1	2.3	2.6	2.2
GWP per GT	3.2	3.1	3.3	3.0	2.9	3.3	3.4	3.3	2.7	3.1	3.3	3.0

## GWP per GT versus Net Calls per GT and Net Claims per GT - Standard



US\$ per Mutual GT	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
GWP per GT	3.2	3.1	3.3	3.0	2.9	3.3	3.4	3.3	2.7	3.1	3.3	3.0
Net Calls per GT	2.7	2.5	2.5	2.3	2.3	2.5	2.5	2.5	2.1	2.3	2.6	2.2
Net Claims per GT	1.8	2.3	2.0	2.5	2.4	2.3	2.3	1.9	1.6	2.1	2.3	2.7

## Overview

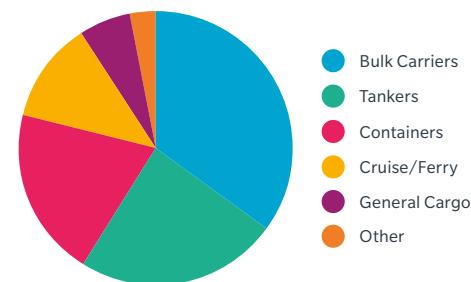
	2018	2019	
Free Reserves	467	515.3	↑
Gross Written Premium	306.7	308.7	↑
Net Claims	246.4	215.8	↓
Combined Ratio	112.4	98.6	↓
Balance Available	1,123.2	1,153.5	↑
Investment Income	12.9	18	↑
Total Gross Tonnage	160.1	157	↓
Mutual GT	85.6	89.1	↑
Reserves/Gross Call	152%	167%	↑
Reserves/Total Liabilities	56%	63%	↑
Solvency II CSCR ex AOF	186%	184%	↓

Save for a small dip in overall GT and a very slight deterioration in SII coverage, Steamship Mutual would have been able to show progress on all key performance indicators. Evidence if needed that Steamship Mutual is now a major force in the P&I market.

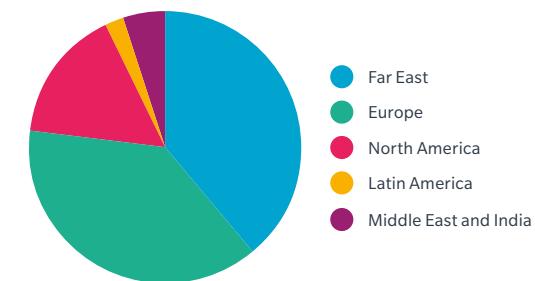
# Steamship Mutual

S&P Rating: **A (Stable)**

## Tonnage Profile

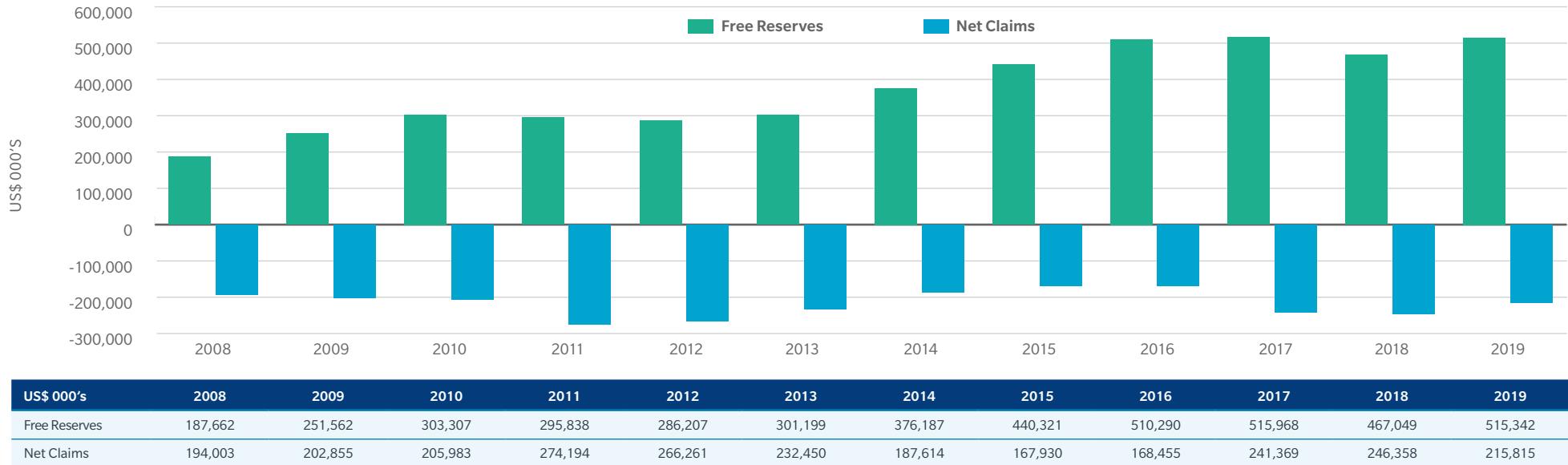


## Tonnage by Area of Management



Consolidated Income and Expenditure Account (US\$ 000's)	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15
GWP	308,725	306,661	295,318	305,642	350,329	365,341
RI Premiums	(48,389)	(50,522)	(52,089)	(56,033)	(64,830)	(69,002)
Net Calls	<b>260,336</b>	<b>256,139</b>	<b>243,229</b>	<b>249,609</b>	<b>285,499</b>	<b>296,339</b>
Net Claims	(215,815)	(246,358)	(241,369)	(168,455)	(167,930)	(187,614)
Expenses	(40,780)	(41,623)	(40,570)	(39,219)	(41,397)	(45,421)
<b>Surplus/(Deficit)</b>	<b>3,741</b>	<b>(31,842)</b>	<b>(38,710)</b>	<b>41,935</b>	<b>76,172</b>	<b>63,304</b>
Investment Income and Exchange	17,983	12,852	27,234	14,310	4,942	25,785
Unrealized Investment Income	43,308	(6,312)	17,379	13,801	(16,955)	(14,093)
Tax	(329)	(236)	(225)	(77)	(25)	(8)
Other Income	(86)	(1,464)				
<b>Surplus/(Deficit)</b>	<b>64,617</b>	<b>(27,002)</b>	<b>5,678</b>	<b>69,969</b>	<b>64,134</b>	<b>74,988</b>
Total Balance Available (Total Assets Less RI)	1,153,463	1,123,168	1,136,872	1,099,166	1,077,973	1,072,374
Outstanding Claims Liabilities	(821,204)	(827,408)	(589,661)	(562,557)	(613,022)	(651,173)
<b>Free Reserves</b>	<b>515,342</b>	<b>467,049</b>	<b>515,968</b>	<b>510,290</b>	<b>440,321</b>	<b>376,187</b>
Net Loss Ratio	82.90%	96.18%	99.24%	67.49%	58.82%	63.31%
<b>Net Combined Ratio</b>	<b>98.56%</b>	<b>112.43%</b>	<b>115.92%</b>	<b>83.20%</b>	<b>73.32%</b>	<b>78.64%</b>

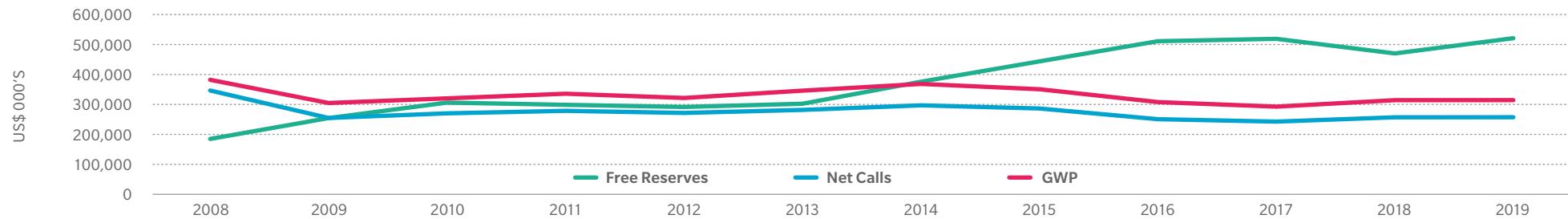
## Free Reserves versus Net Claims - Steamship Mutual



## Free Reserves versus Net Calls - Steamship Mutual

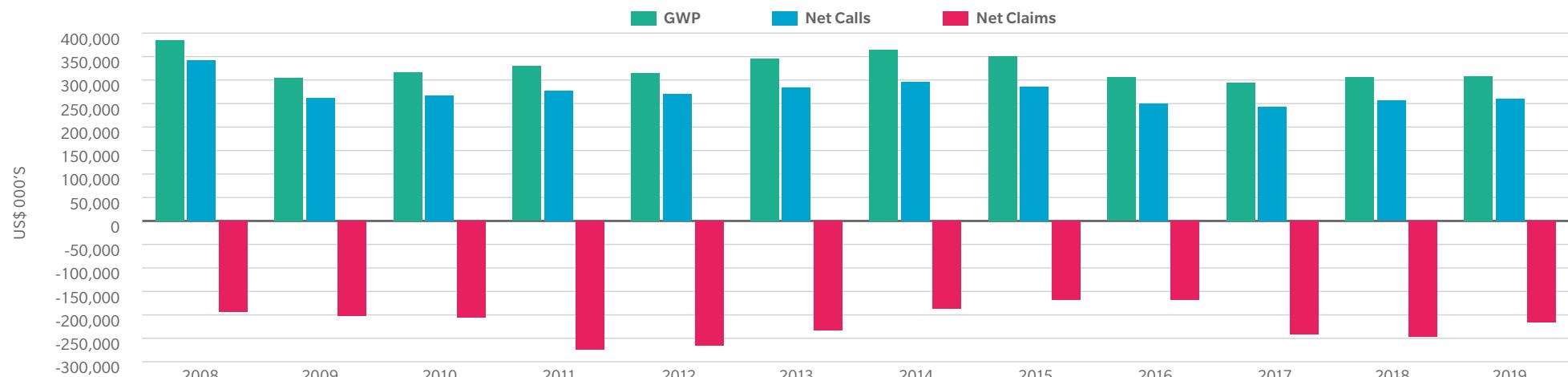


## Free Reserves versus Net Calls versus GWP - Steamship Mutual



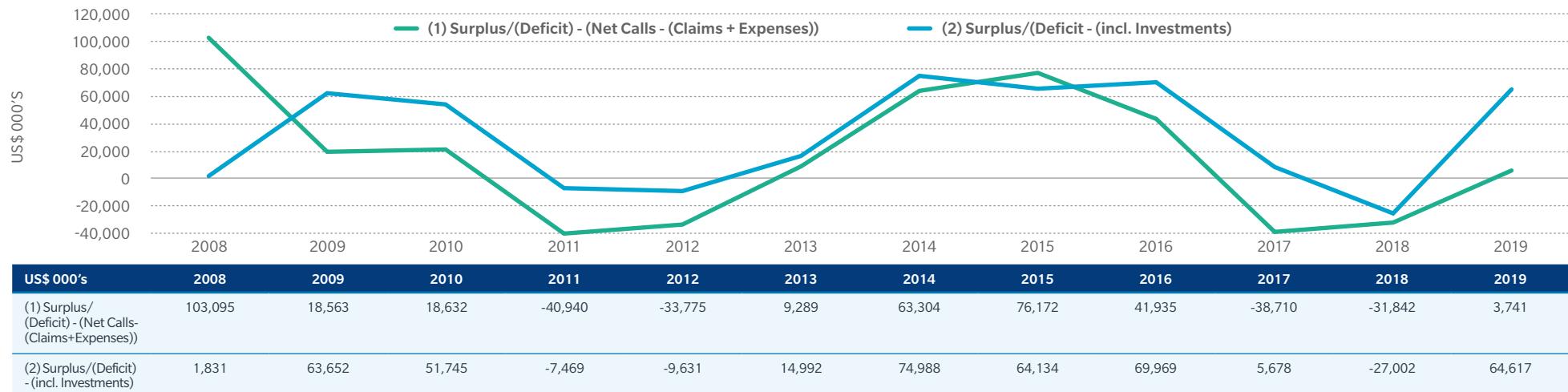
US\$ 000's	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Free Reserves	187,662	251,562	303,307	295,838	286,207	301,199	376,187	440,321	510,290	515,968	467,049	515,342
Net Calls	342,695	261,496	267,511	278,176	270,942	284,562	296,339	285,499	249,609	243,229	256,139	260,336
GWP	384,376	305,431	316,054	329,646	315,265	345,731	365,341	350,329	305,642	295,318	306,661	308,725

## GWP versus Net Calls and Net Claims - Steamship Mutual

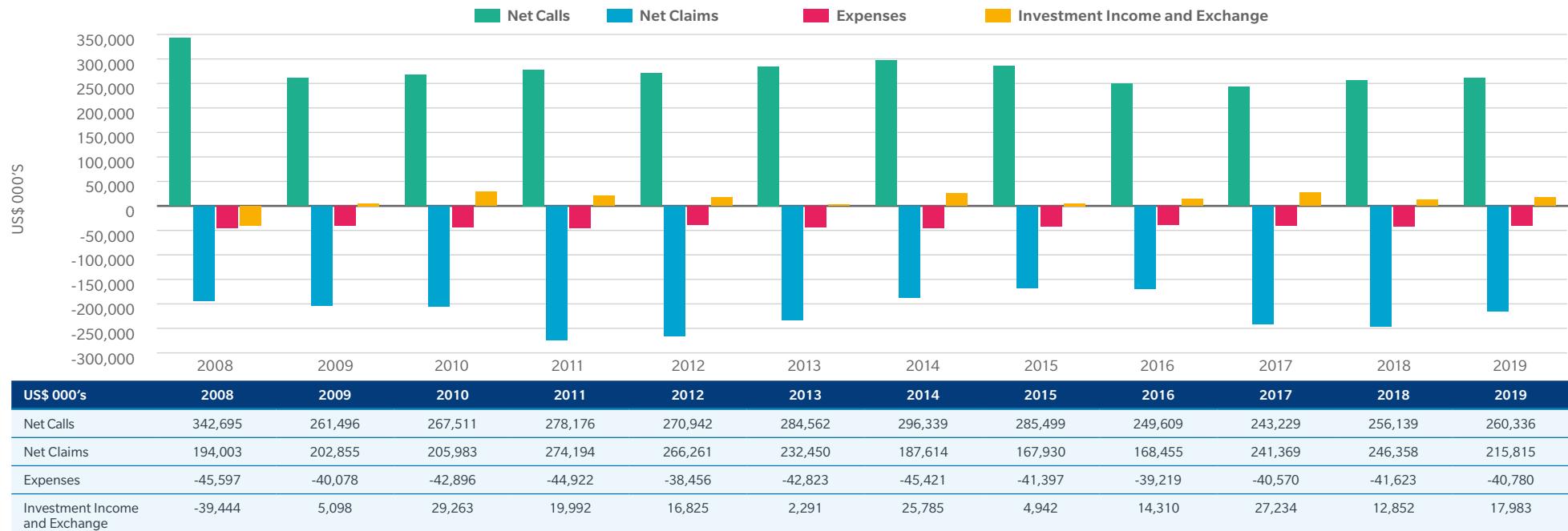


US\$ 000's	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
GWP	384,376	305,431	316,054	329,646	315,265	345,731	365,341	350,329	305,642	295,318	306,661	308,725
Net Calls	342,695	261,496	267,511	278,176	270,942	284,562	296,339	285,499	249,609	243,229	256,139	260,336
Net Claims	194,003	202,855	205,983	274,194	266,261	232,450	187,614	167,930	168,455	241,369	246,358	215,815

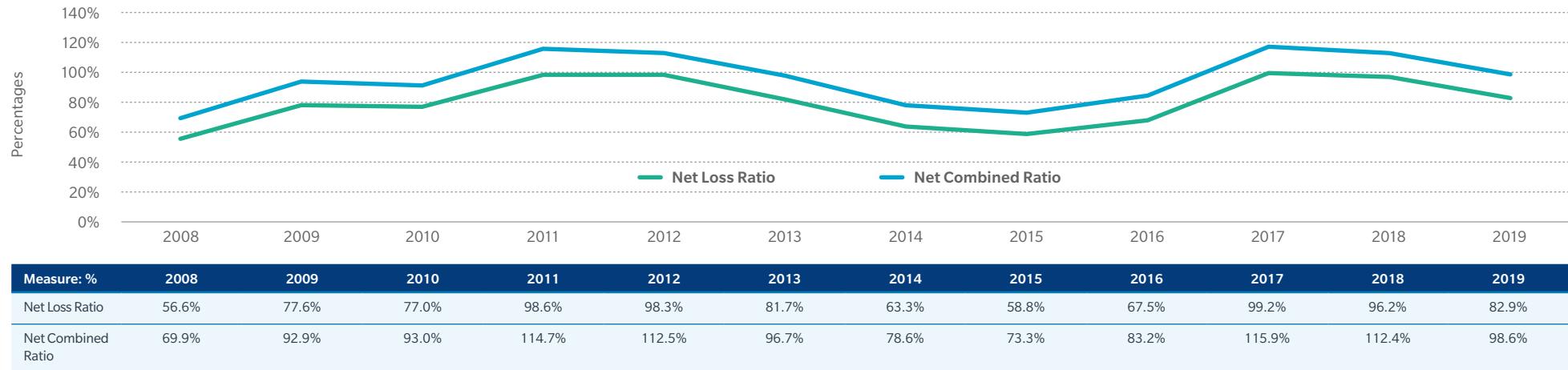
## (1) Surplus/(Deficit) - (Net Calls-(Claims+Expenses)) versus (2) Surplus/(Deficit) - (incl. Investments) - Steamship Mutual



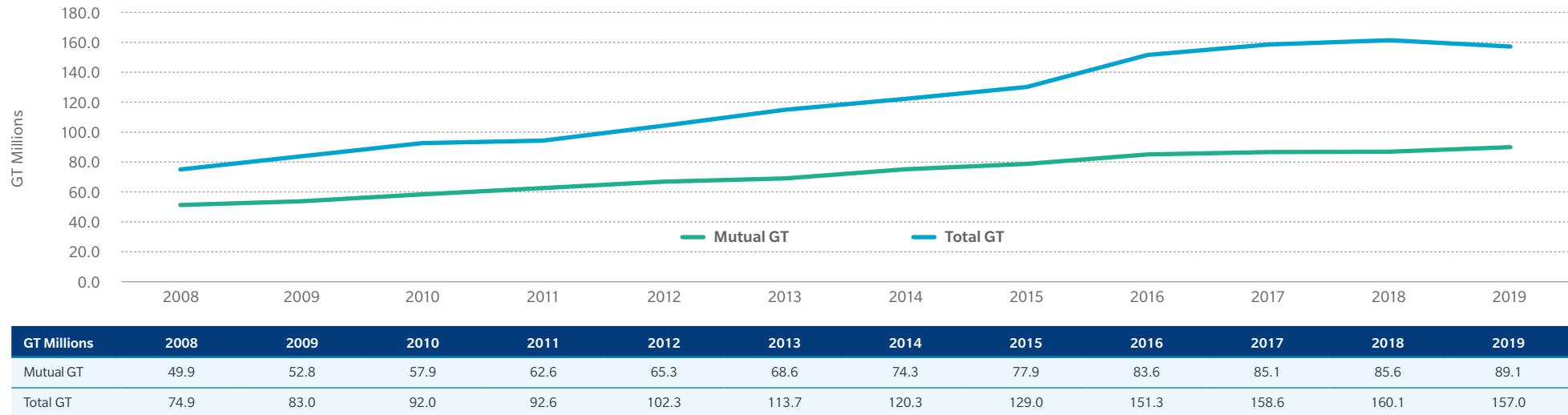
## Net Calls versus Net Claims and Expenses and Investment Income and Exchange - Steamship Mutual



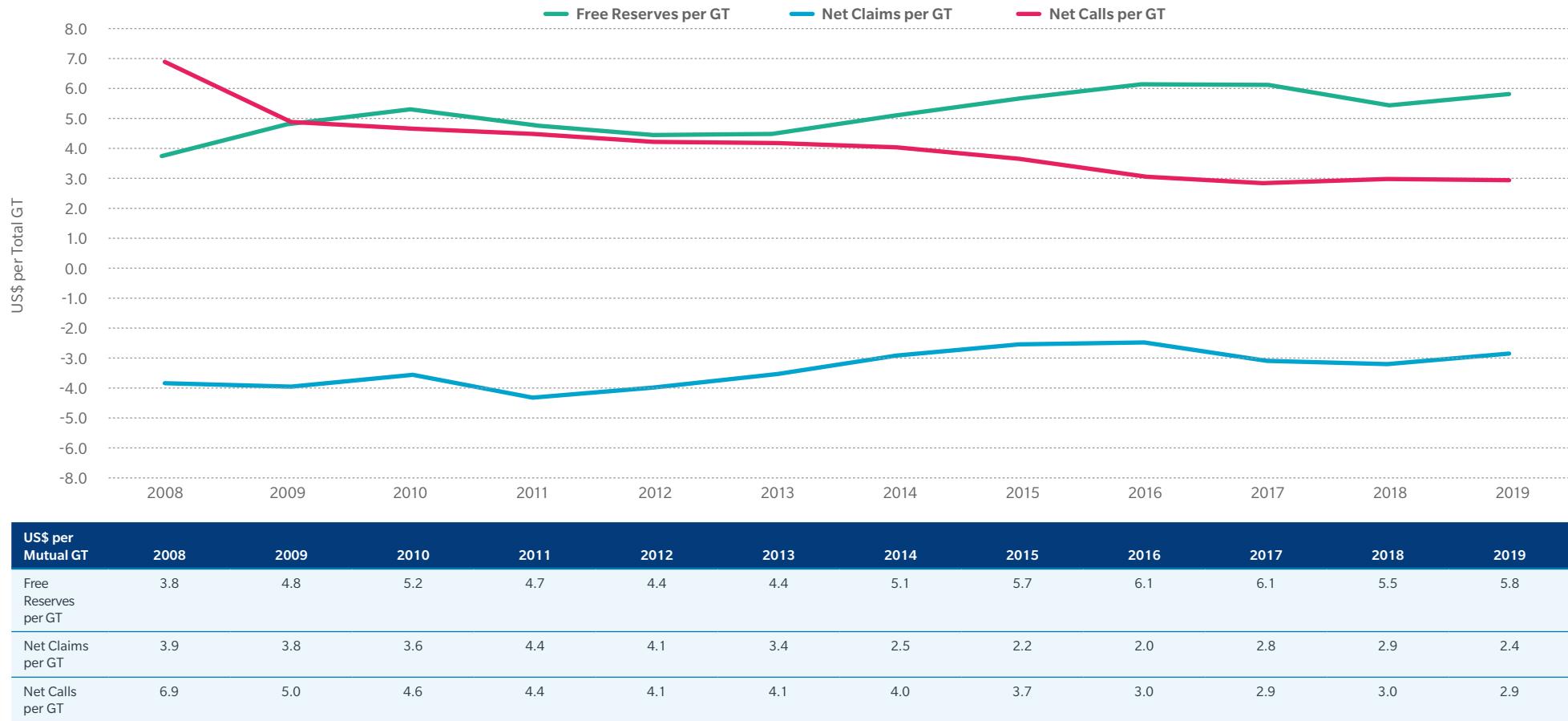
## Net Loss Ratio versus Net Combined Ratio - Steamship Mutual



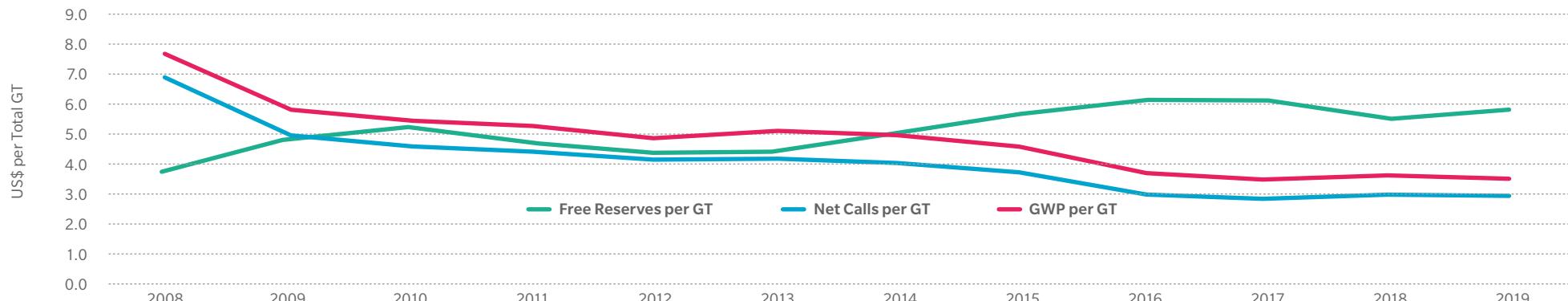
## Mutual GT versus Total GT - Steamship Mutual



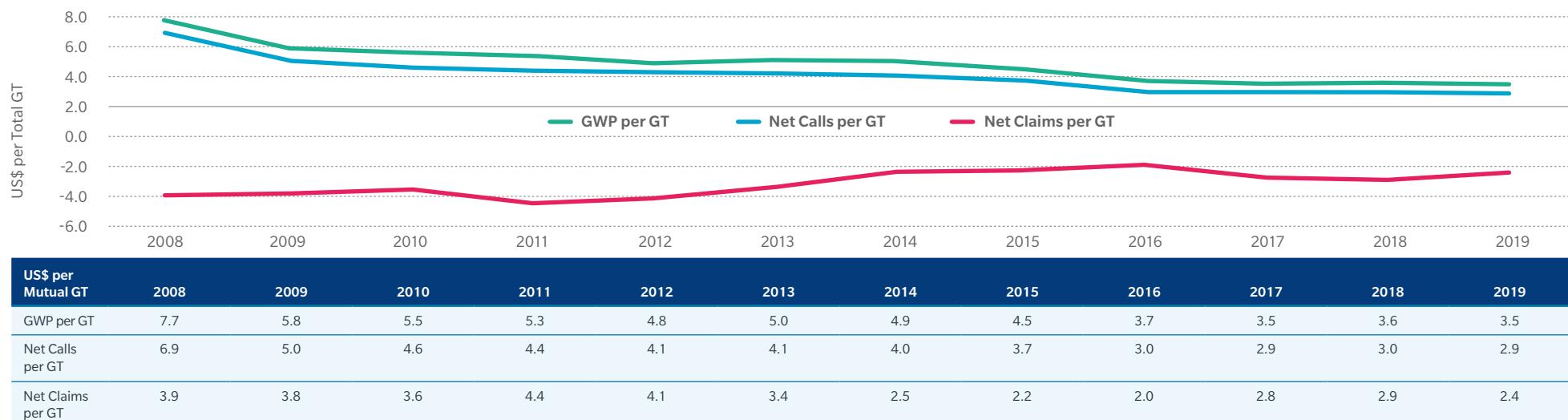
## Free Reserves per GT versus Net Claims per GT and Net Calls per GT - Steamship Mutual



## Free Reserves per GT versus Net Calls per GT and GWP per GT - Steamship Mutual



## GWP per GT versus Net Calls per GT and Net Claims per GT - Steamship Mutual



## Overview

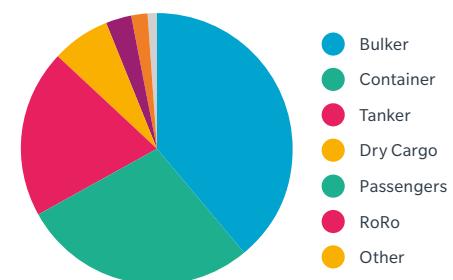
	2018	2019	
Free Reserves	203.8	228.4	↑
Gross Written Premium	143.3	165.3	↑
Net Claims	88.7	101.9	↑
Combined Ratio	103.3	106.4	↑
Balance Available	468.2	524.9	↑
Investment Income	0.1	3.7	↑
Total Gross Tonnage	82.0	85.0	↑
Mutual GT	47.5	48.0	↑
Reserves/Gross Call	142%	138%	↓
Reserves/Total Liabilities	123%	123%	↑
Solvency II CSCR ex AOF	236%	227%	↓

Still a relatively small player in the P&I world, the Swedish Club (Swedish) is growth-minded and backs that up with impressive financials, especially its market-leading SII coverage.

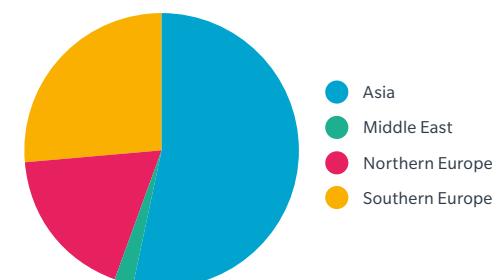
## The Swedish Club

S&P Rating: **A- (Stable)**

### Tonnage Profile

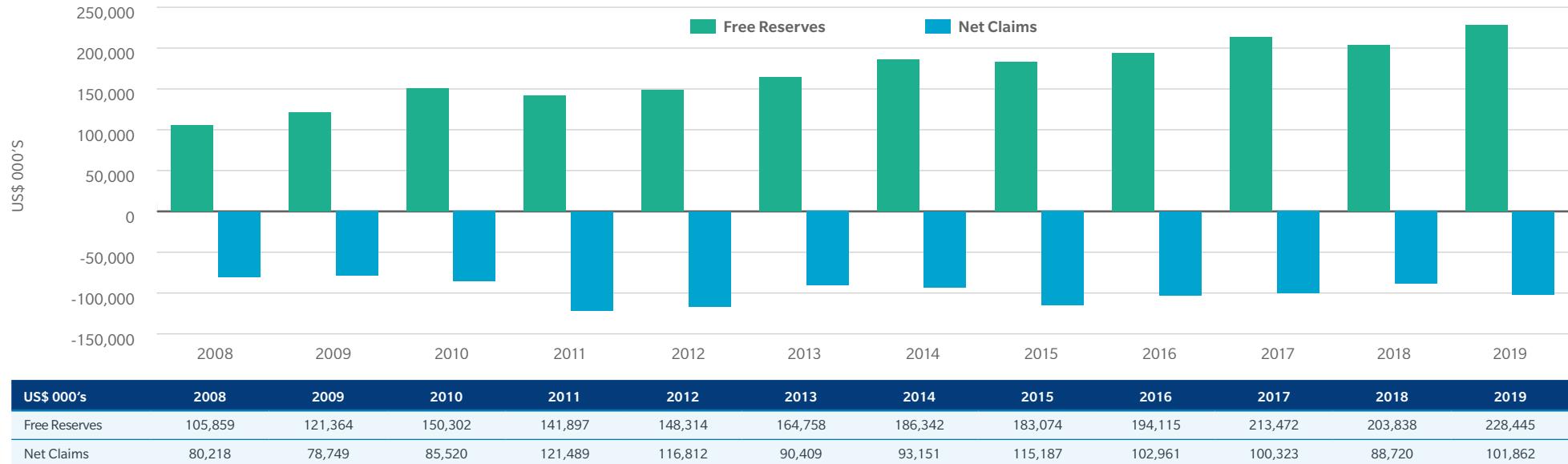


### Tonnage by Area of Management



Consolidated Income and Expenditure Account (US\$ 000's)	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15
GWP	165,277	143,265	151,020	163,181	177,667	190,426
RI Premiums	(39,258)	(34,647)	(35,475)	(36,401)	(37,891)	(41,723)
Change in UPR, Unbilled Assessments and RPs	(7,818)	2,579	1,971	3,751	3,174	(9,256)
<b>Net Calls</b>	<b>118,201</b>	<b>111,197</b>	<b>117,516</b>	<b>130,531</b>	<b>142,950</b>	<b>139,447</b>
Net Claims	(101,862)	(88,720)	(100,323)	(102,961)	(115,187)	(93,151)
Change In Other Technical Provisions and Refunds and P&I Discounts	534	(2,289)	(1,209)			
Expenses	(24,418)	(23,859)	(24,831)	(25,439)	(25,752)	(27,604)
<b>Surplus/(Deficit)</b>	<b>(7,545)</b>	<b>(3,671)</b>	<b>(8,847)</b>	<b>2,131</b>	<b>2,011</b>	<b>18,692</b>
Investment Income and Exchange	3,692	128	23,672	(2,116)	(2,678)	(17,147)
Unrealized Investment Income	28,458	(6,051)	3,985	3,532	(10,086)	(4,489)
Appropriations: Change in Safety Reserve	1,513	7,181	(23,091)			
Tax on Result for the Year	(6,090)	1,297	(1,095)	(797)	2,009	988
<b>Surplus/(Deficit)</b>	<b>20,028</b>	<b>(1,116)</b>	<b>(5,376)</b>	<b>2,750</b>	<b>(8,744)</b>	<b>(1,956)</b>
Total Balance Available (Total Assets Less RI)	524,856	468,218	456,272	441,110	460,631	440,975
Outstanding Net Claims Liabilities	(186,415)	(166,255)	(184,513)	(188,244)	(187,823)	(176,917)
<b>Free Reserves</b>	<b>228,445</b>	<b>203,838</b>	<b>213,472</b>	<b>194,115</b>	<b>183,074</b>	<b>186,342</b>
Net Loss Ratio	86.18%	79.79%	85.37%	78.88%	80.58%	66.80%
<b>Net Combined Ratio</b>	<b>106.38%</b>	<b>103.30%</b>	<b>107.53%</b>	<b>98.37%</b>	<b>98.59%</b>	<b>86.60%</b>

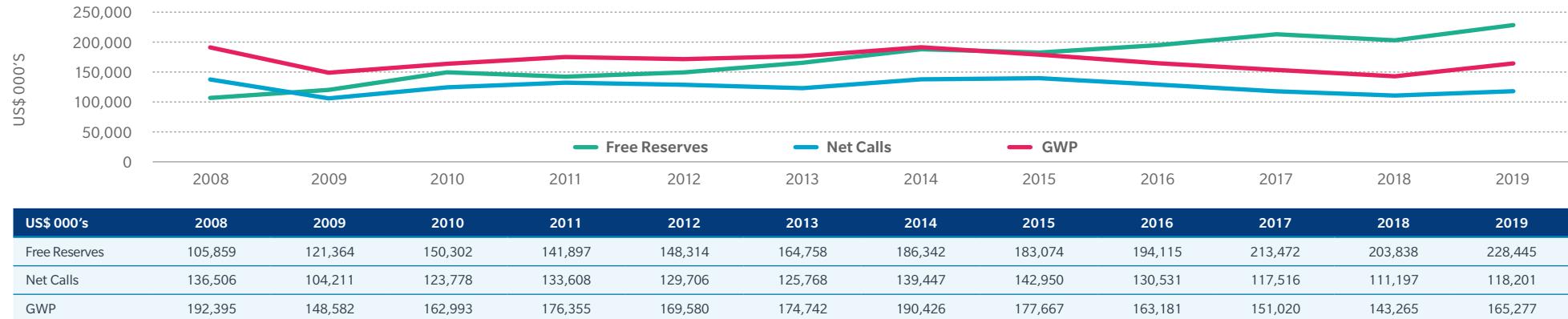
## Free Reserves versus Net Claims - Swedish



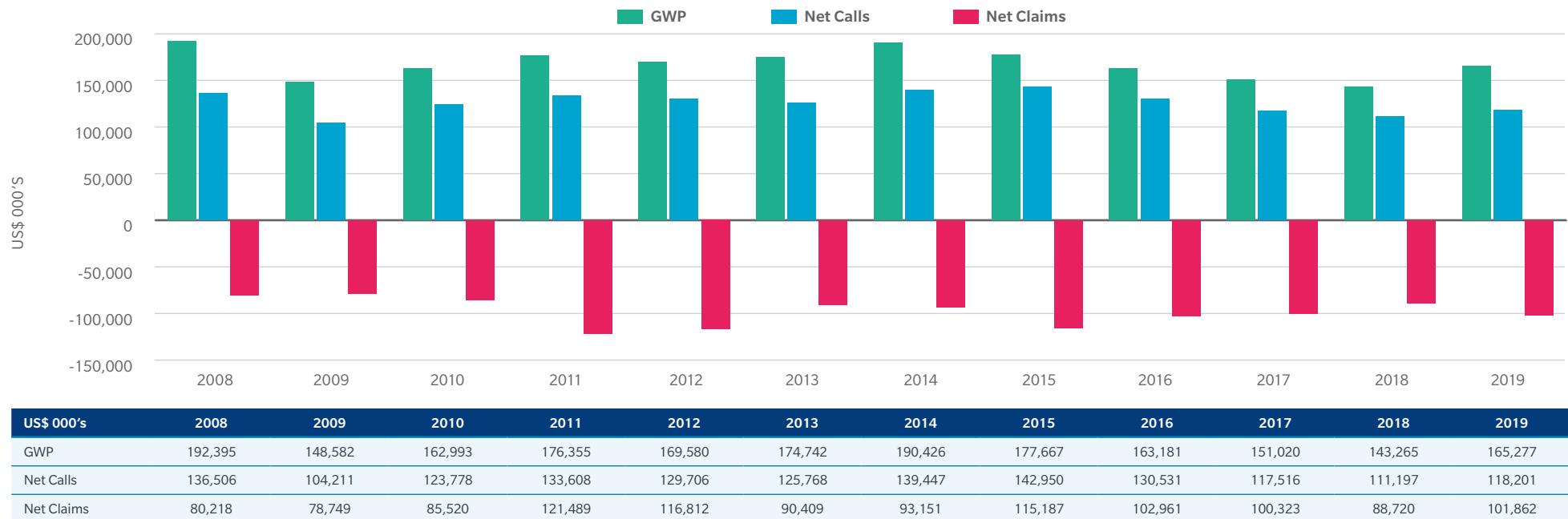
## Free Reserves versus Net Calls - Swedish



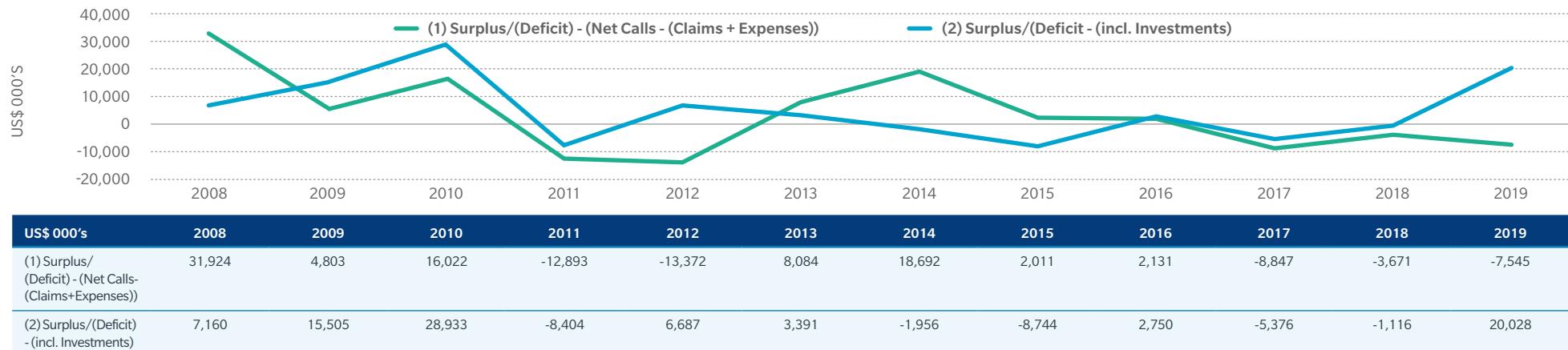
## Free Reserves versus Net Calls and GWP - Swedish



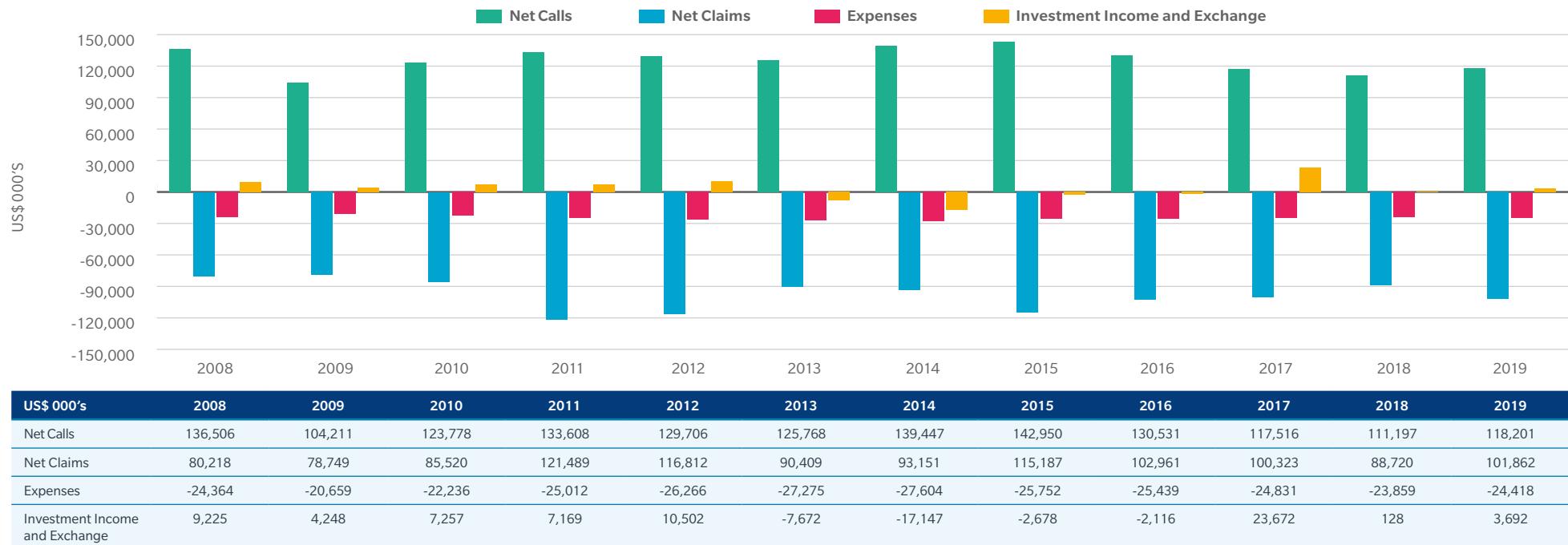
## GWP versus Net Calls and Net Claims - Swedish



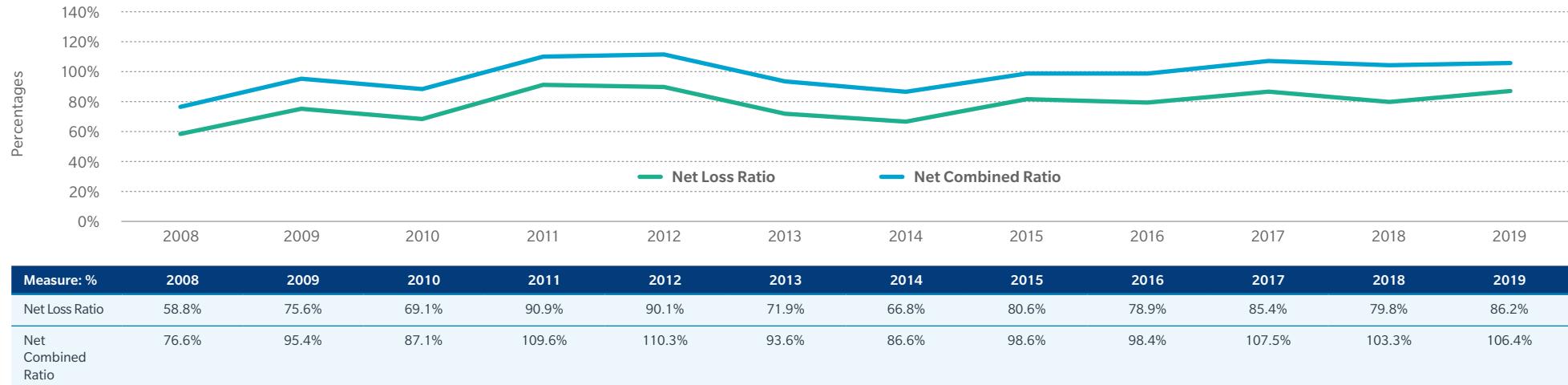
## (1) Surplus/(Deficit) - (Net Calls-(Claims+Expenses)) versus (2) Surplus/(Deficit) - (incl. Investments) - Swedish



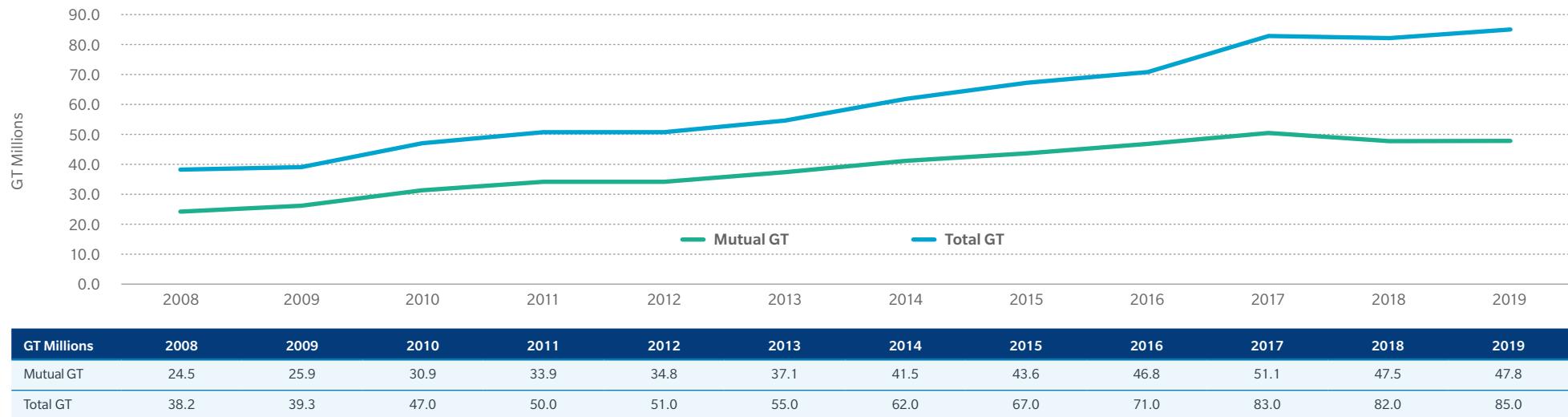
## Net Calls versus Net Claims and Expenses and Investment Income and Exchange - Swedish



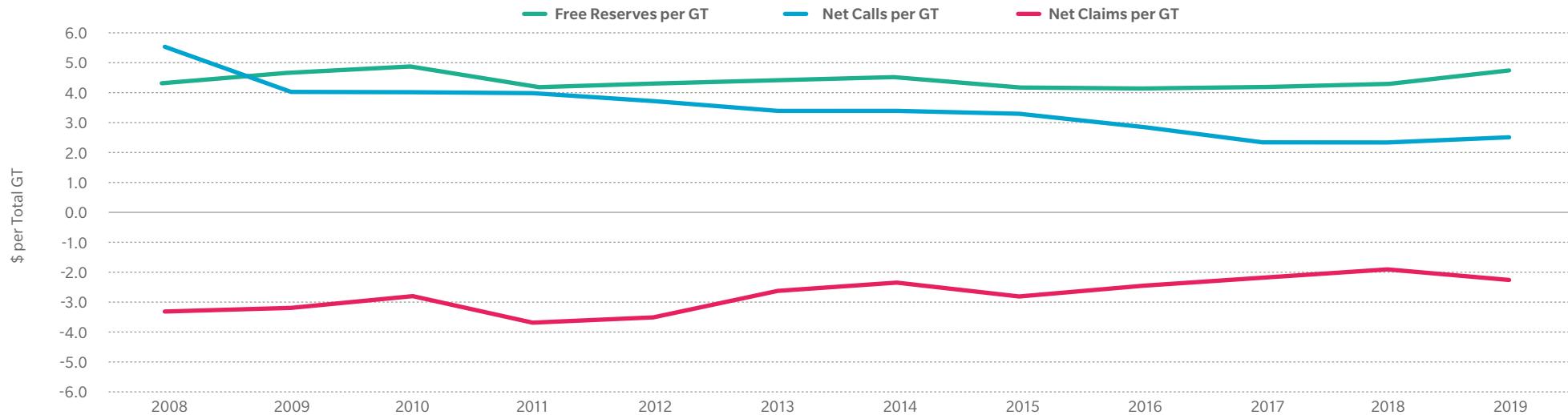
## Net Loss Ratio versus Net Combined Ratio - Swedish



## Mutual GT versus Total GT - Swedish

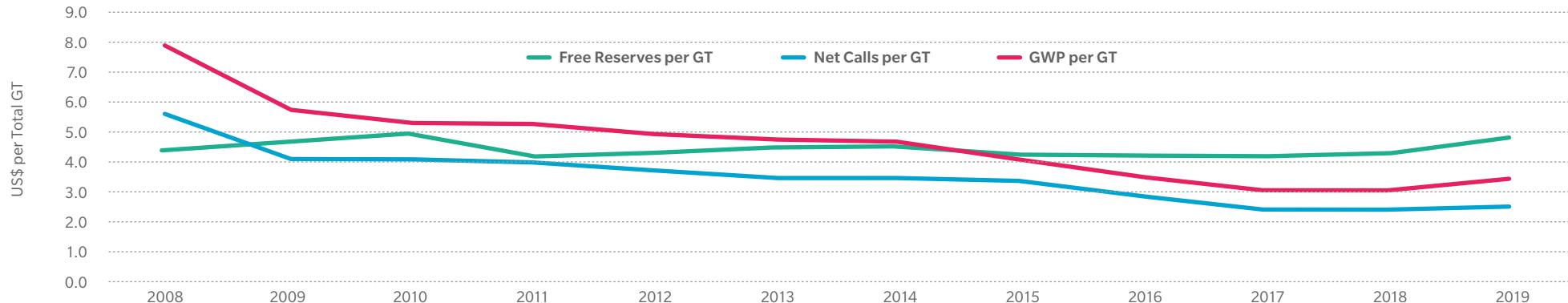


## Free Reserves per GT versus Net Calls per GT and Net Claims per GT - Swedish

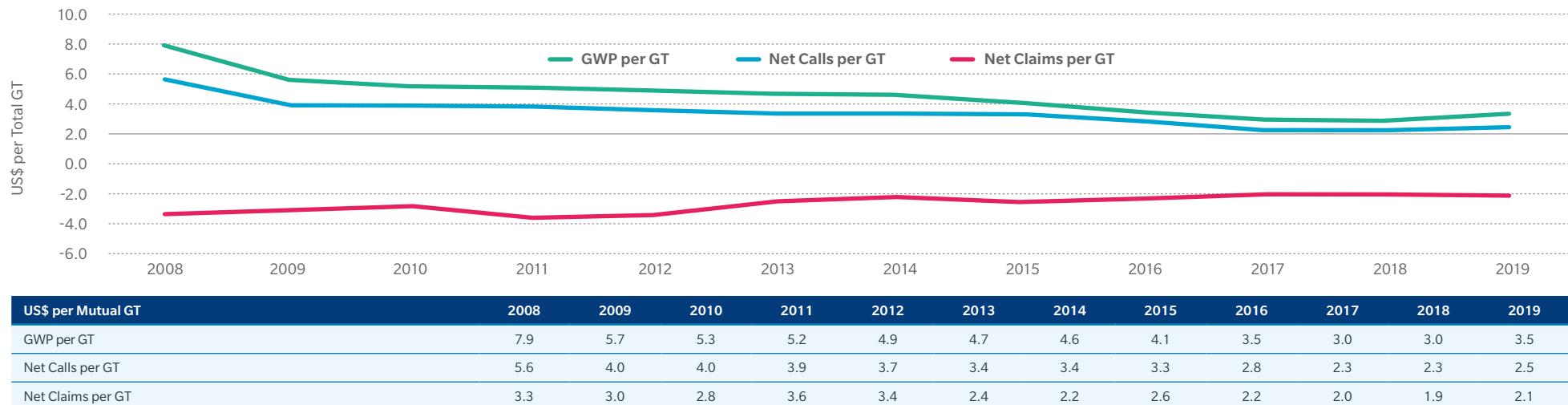


US\$ per Mutual GT	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Free Reserves per GT	4.3	4.7	4.9	4.2	4.3	4.4	4.5	4.2	4.1	4.2	4.3	4.8
Net Calls per GT	5.6	4.0	4.0	3.9	3.7	3.4	3.4	3.3	2.8	2.3	2.3	2.5
Net Claims per GT	3.3	3.0	2.8	3.6	3.4	2.4	2.2	2.6	2.2	2.0	1.9	2.1

## Free Reserves per GT versus Net Calls per GT and GWP per GT - Swedish



## GWP per GT versus Net Calls per GT and Net Claims per GT - Swedish



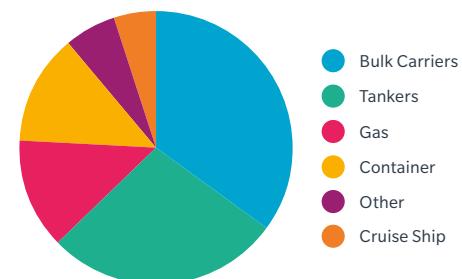
## Overview

	2018	2019	
Free Reserves	504.5	559	↑
Gross Written Premium	322.4	305	↓
Net Claims	250.9	251.7	↑
Combined Ratio	114.4	120.5	↑
Balance Available	1,364.2	1,388	↑
Investment Income	5.5	106.4	↑
Total Gross Tonnage	244	240	↓
Mutual GT	144	142	↓
Reserves/Gross Call	157%	165%	↑
Reserves/Total Liabilities	76%	78%	↑
Solvency II CSCR ex AOF	158%	167%	↑

A strong investment performance backed up by stable net claims fed into significantly increased free reserves and a jump in SII coverage puts the UK P&I Club (UK) in a strong forward-looking position.

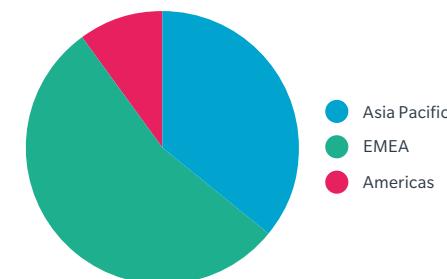
## The UK P&I Club

### Tonnage Profile



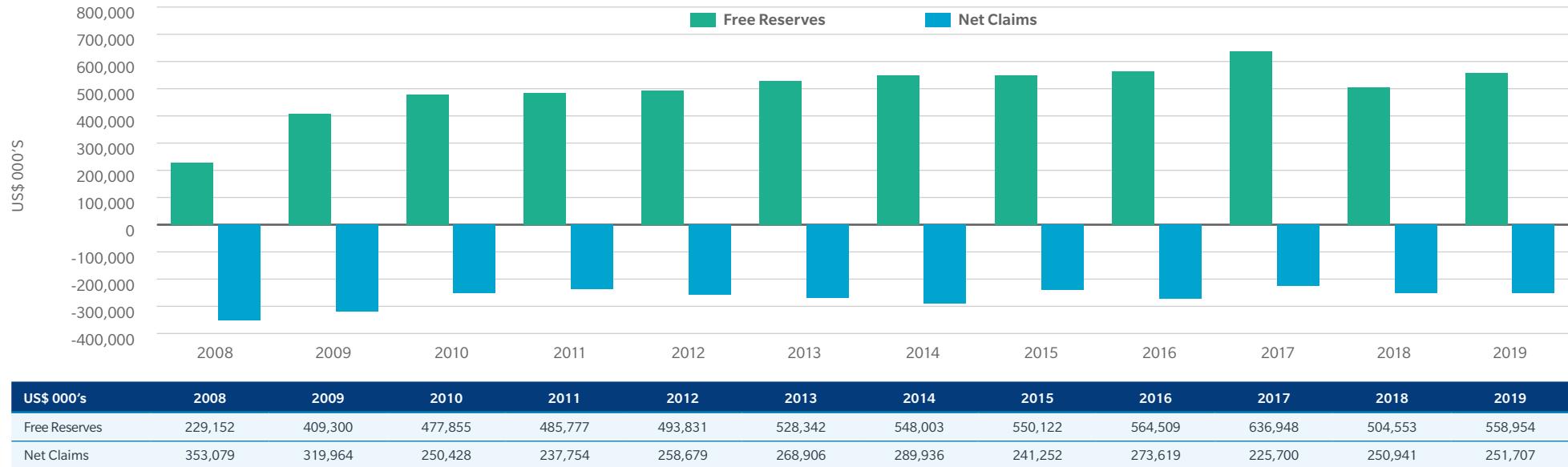
S&P Rating: **A (Stable)**

### Tonnage by Area of Management

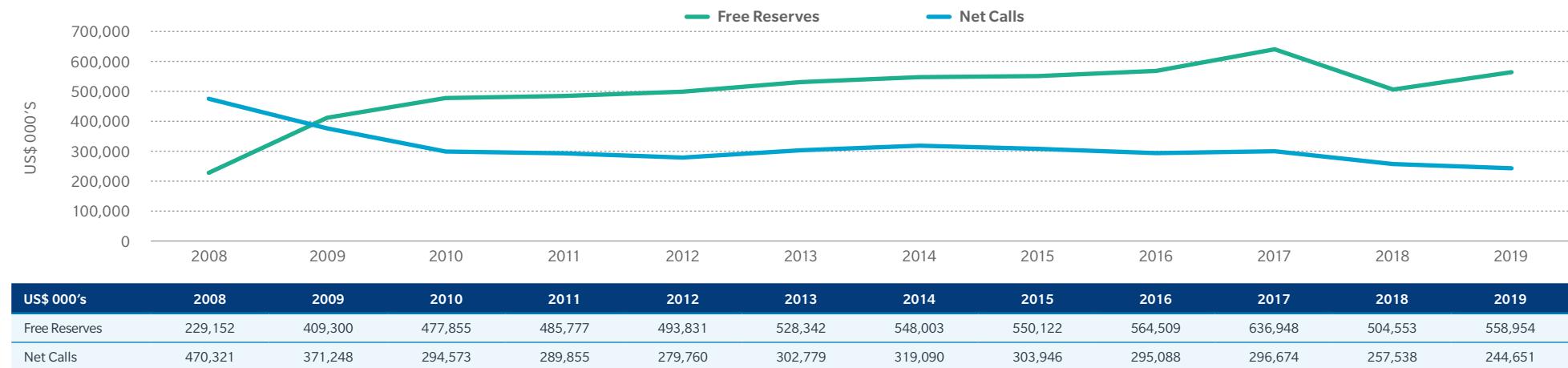


Consolidated Income and Expenditure Account (US\$ 000's)	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15
Gross Premium Earned	305,037	322,398	361,793	376,170	385,360	408,059
RI Premiums	(60,386)	(64,860)	(65,119)	(81,082)	(81,414)	(88,969)
<b>Net Calls</b>	<b>244,651</b>	<b>257,538</b>	<b>296,674</b>	<b>295,088</b>	<b>303,946</b>	<b>319,090</b>
Net Claims	(251,707)	(250,941)	(225,700)	(273,619)	(241,252)	(289,936)
Operating Expenses	(43,724)	(43,654)	(42,751)	(51,310)	(43,378)	(49,522)
Other Income	741	83				
<b>Surplus/(Deficit)</b>	<b>(50,039)</b>	<b>(36,974)</b>	<b>28,223</b>	<b>(29,841)</b>	<b>19,316</b>	<b>(20,368)</b>
Investment Income and Exchange	106,414	5,529	43,870	44,274	(16,552)	47,140
Unrealized Investment Income						
Tax	(1,974)	(950)	(207)	(417)	(1,017)	(1,346)
<b>Surplus/(Deficit)</b>	<b>54,401</b>	<b>(32,395)</b>	<b>71,886</b>	<b>14,016</b>	<b>1,747</b>	<b>25,426</b>
Total Balance Available (Total Assets Less RI)	1,388,041	1,364,162	1,485,060	1,301,470	1,282,499	1,291,101
Outstanding Net Claims Liabilities	(811,986)	(841,436)	(831,128)	(710,739)	(701,342)	(715,079)
Free Reserves Excludes Hybrid	558,954	504,553	536,948	465,069	451,053	449,306
Free Reserves Includes Hybrid	558,954	504,553	636,948	564,509	550,122	548,003
Net Loss Ratio	102.88%	97.44%	76.08%	92.72%	79.37%	90.86%
<b>Net Combined Ratio</b>	<b>120.45%</b>	<b>114.36%</b>	<b>90.49%</b>	<b>110.11%</b>	<b>93.64%</b>	<b>106.38%</b>

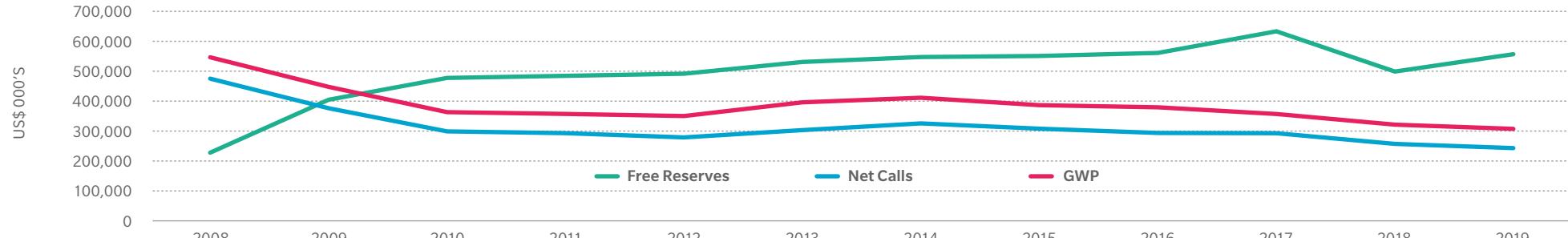
## Free Reserves versus Net Claims - UK



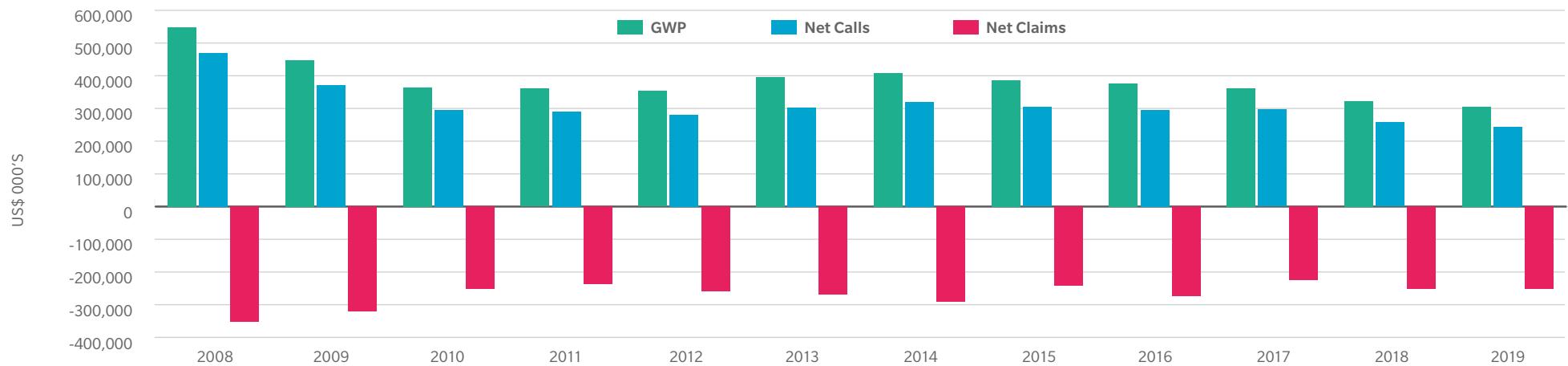
## Free Reserves versus Net Calls - UK



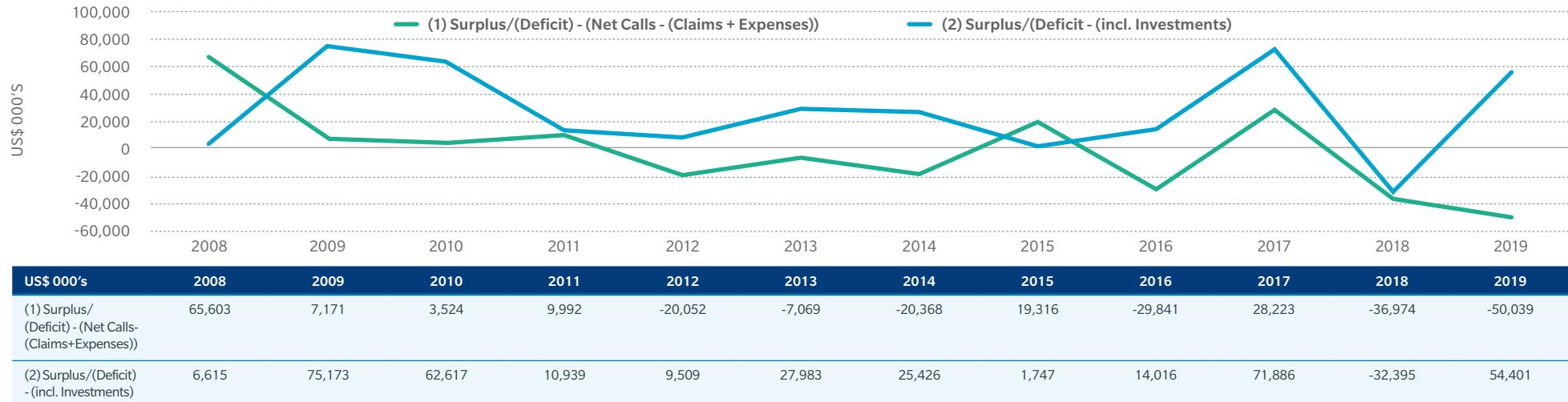
## Free Reserves versus Net Calls and GWP - UK



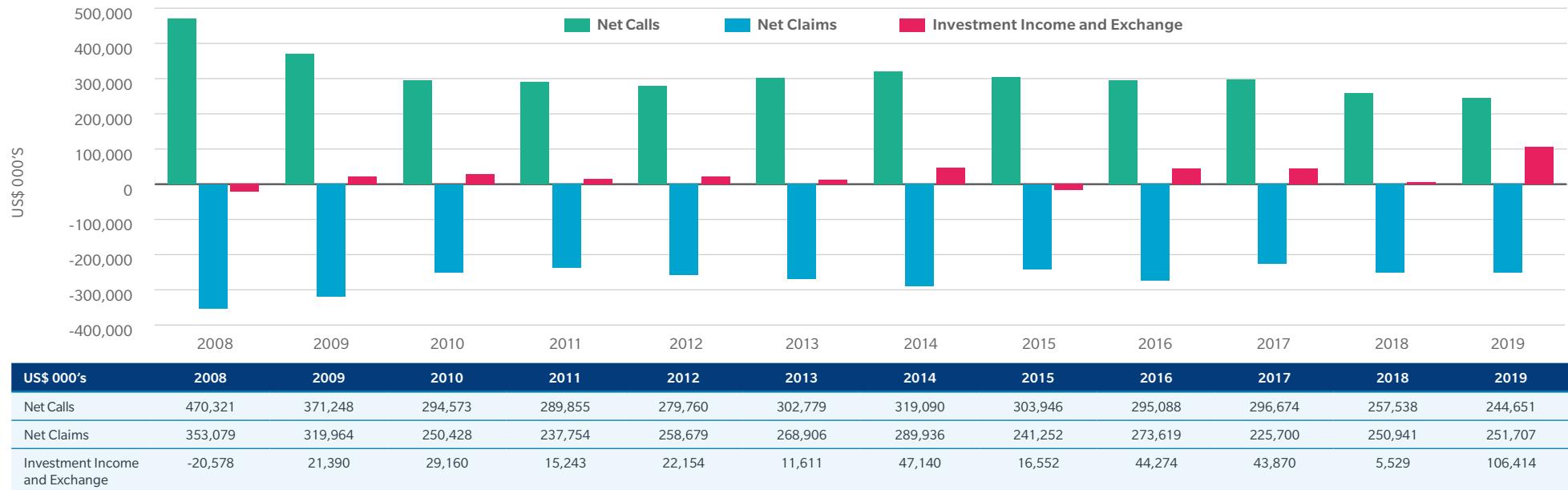
## GWP versus Net Calls and Net Claims - UK



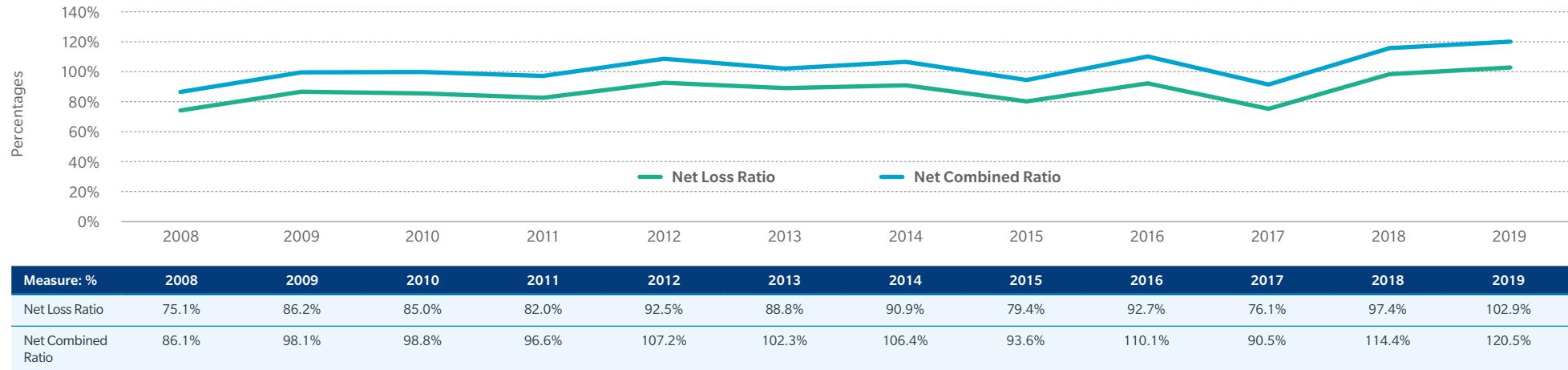
## (1) Surplus/(Deficit) - (Net Calls-(Claims+Expenses)) versus (2) Surplus/(Deficit) - (incl. Investments) - UK



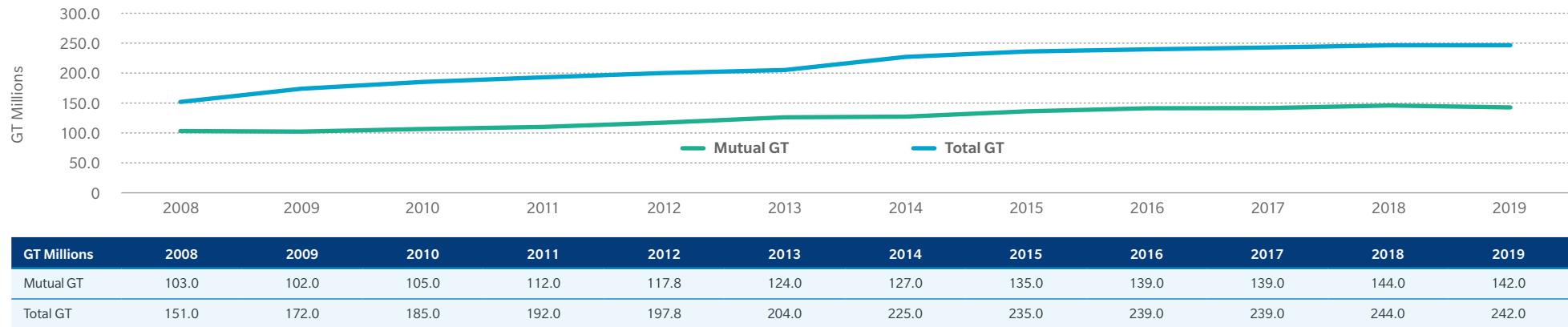
## Net Calls versus Net Claims and Expenses and Investment Income and Exchange - UK



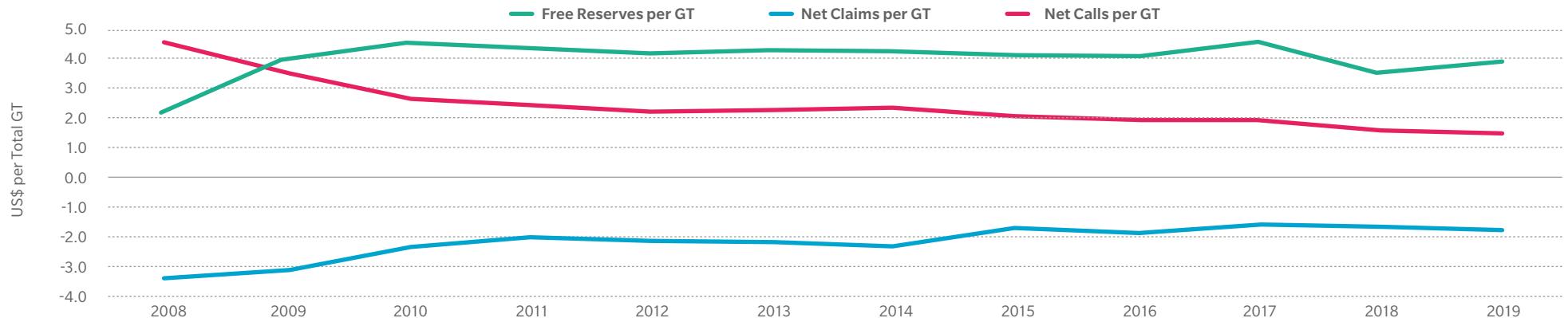
## Net Loss Ratio versus Net Combined Ratio - UK



## Mutual GT versus Total GT - UK



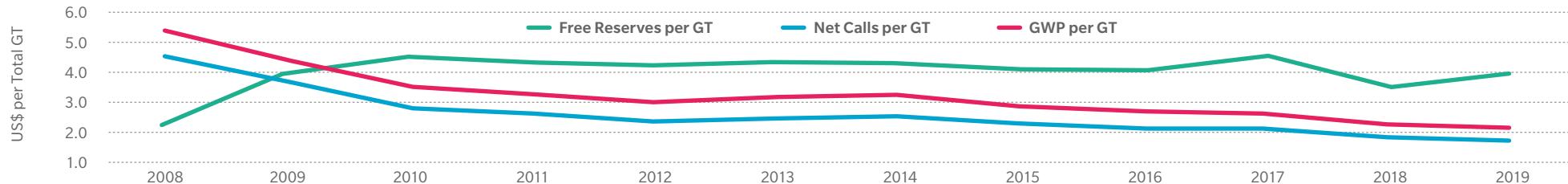
## Free Reserves per GT versus Net Claims per GT and Net Calls per GT - UK



US\$ per Mutual GT	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Free Reserves per GT	2.2	4.0	4.6	4.3	4.2	4.3	4.3	4.1	4.1	4.6	3.5	3.9
Net Claims per GT	3.4	3.1	2.4	2.1	2.2	2.2	2.3	1.8	2.0	1.6	1.7	1.8
Net Calls per GT	4.6	3.6	2.8	2.6	2.4	2.4	2.5	2.3	2.1	2.1	1.8	1.7

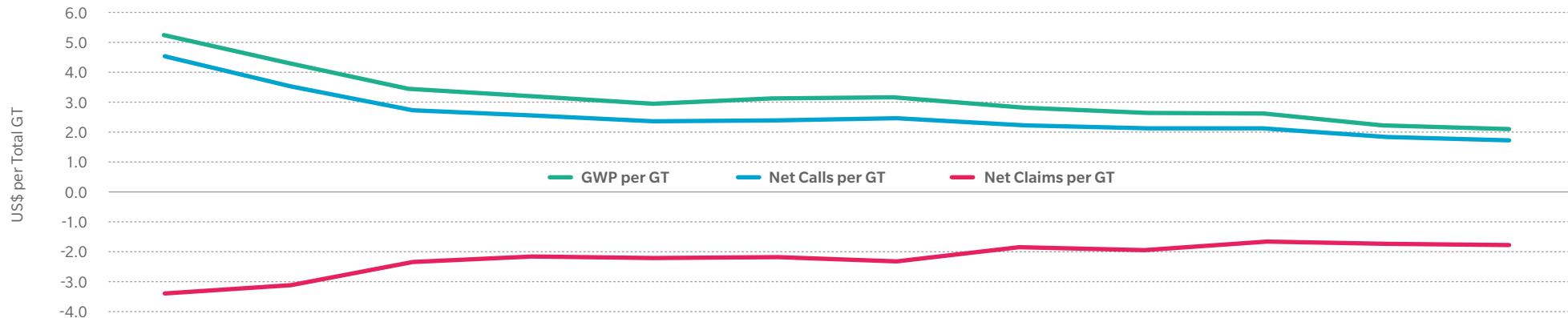


## Free Reserves per GT versus Net Calls per GT and GWP per GT - UK



US\$ per Mutual GT	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Free Reserves per GT	2.2	4.0	4.6	4.3	4.2	4.3	4.3	4.1	4.1	4.6	3.5	3.9
Net Calls per GT	4.6	3.6	2.8	2.6	2.4	2.4	2.5	2.3	2.1	2.1	1.8	1.7
GWP per GT	5.3	4.4	3.5	3.2	3.0	3.2	3.2	2.9	2.7	2.6	2.2	2.1

## GWP per GT versus Net Calls per GT and Net Claims per GT - UK



US\$ per Mutual GT	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
GWP per GT	5.3	4.4	3.5	3.2	3.0	3.2	3.2	2.9	2.7	2.6	2.2	2.1
Net Calls per GT	4.6	3.6	2.8	2.6	2.4	2.4	2.5	2.3	2.1	2.1	1.8	1.7
Net Claims per GT	3.4	3.1	2.4	2.1	2.2	2.2	2.3	1.8	2.0	1.6	1.7	1.8

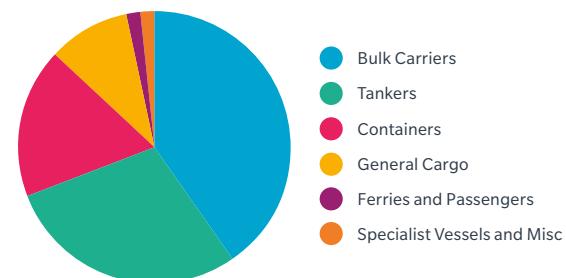
## Overview

	2018	2019	
Free Reserves	306.4	338.1	↑
Gross Written Premium	219.7	221.7	↑
Net Claims	169.7	156.7	↓
Combined Ratio	114.4	107.2	↓
Balance Available	754.2	788.7	↑
Investment Income	64	18.5	↓
Total Gross Tonnage	133.1	138.2	↑
Mutual GT	93.1	93.8	↑
Reserves/Gross Call	139%	153%	↑
Reserves/Total Liabilities	75%	81%	↑
Solvency II CSCR ex AOF	187%	183%	↓

An impressively steady set of results for West of England (West), where only a fall in investment income versus 2018's stellar number and a very slight drop in SII SFCR prevented the club from recording a clean sweep of positive key performance indicators.

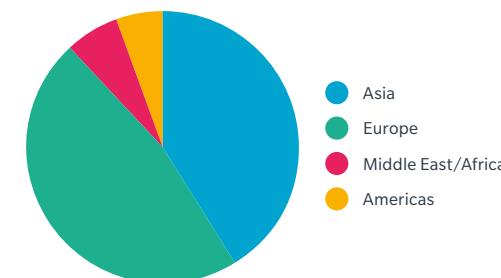
## West of England

### Tonnage Profile



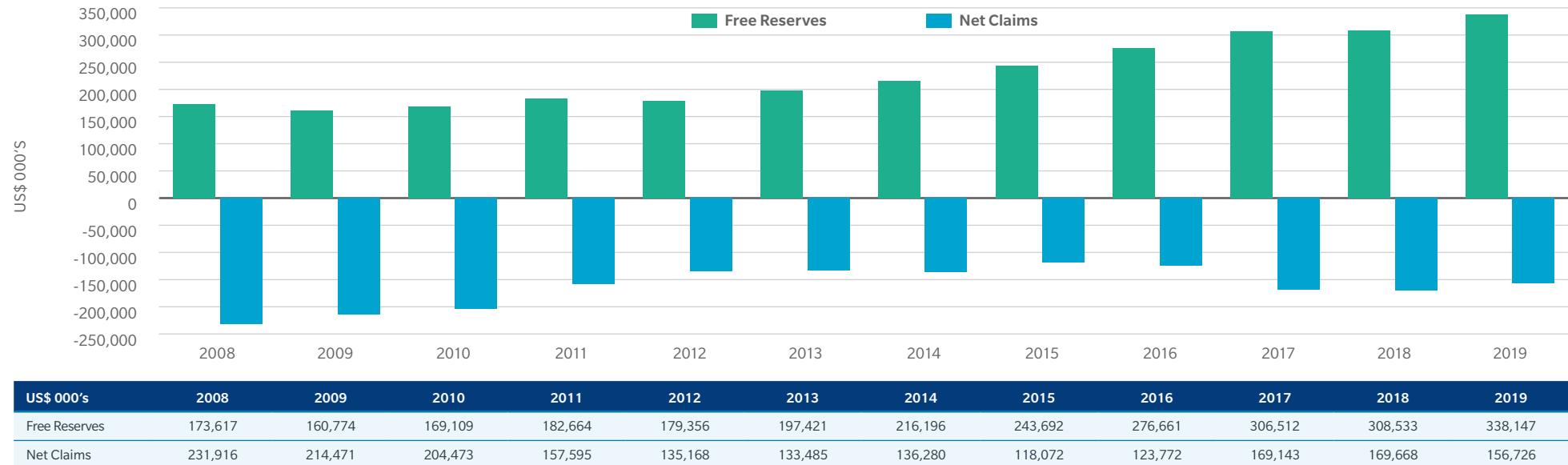
S&P Rating: **A- (Stable)**

### Tonnage by Area of Management



Consolidated Income and Expenditure Account (US\$ 000's)	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15
GWP	221,663	219,726	213,797	221,849	227,614	216,798
RI Premiums	(39,908)	(38,646)	(37,496)	(40,172)	(43,927)	(40,619)
<b>Net Calls</b>	<b>181,755</b>	<b>181,080</b>	<b>176,301</b>	<b>181,677</b>	<b>183,687</b>	<b>176,179</b>
Net Claims	(156,726)	(169,668)	(169,143)	(123,772)	(118,072)	(136,280)
Expenses	(38,182)	(37,438)	(35,392)	(34,688)	(35,466)	(35,350)
<b>Surplus/(Deficit)</b>	<b>(13,153)</b>	<b>(26,026)</b>	<b>(28,234)</b>	<b>23,217</b>	<b>30,149</b>	<b>4,549</b>
Investment Income and Exchange	18,500	64,003	21,227	20,082	8,746	38,702
Unrealized Investment Income	27,320	(35,402)	-	(4,326)	(12,414)	(24,111)
Tax	(1,186)	(3,251)	(1,210)	(1,998)	(859)	(1,146)
<b>Surplus/(Deficit)</b>	<b>31,481</b>	<b>(676)</b>	<b>(8,217)</b>	<b>36,975</b>	<b>25,622</b>	<b>17,994</b>
Total Balance Available (Total Assets Less RI)	788,712	754,186	769,659	732,539	716,154	691,117
Outstanding Claims Liabilities	416,882	(408,795)	(428,788)	(396,489)	(403,505)	(410,286)
<b>Free Reserves</b>	<b>338,147</b>	<b>306,373</b>	<b>308,533</b>	<b>306,512</b>	<b>276,661</b>	<b>243,692</b>
Net Loss Ratio	86.23%	93.70%	95.94%	68.13%	64.28%	77.35%
<b>Net Combined Ratio</b>	<b>107.24%</b>	<b>114.37%</b>	<b>116.01%</b>	<b>87.22%</b>	<b>83.59%</b>	<b>97.42%</b>

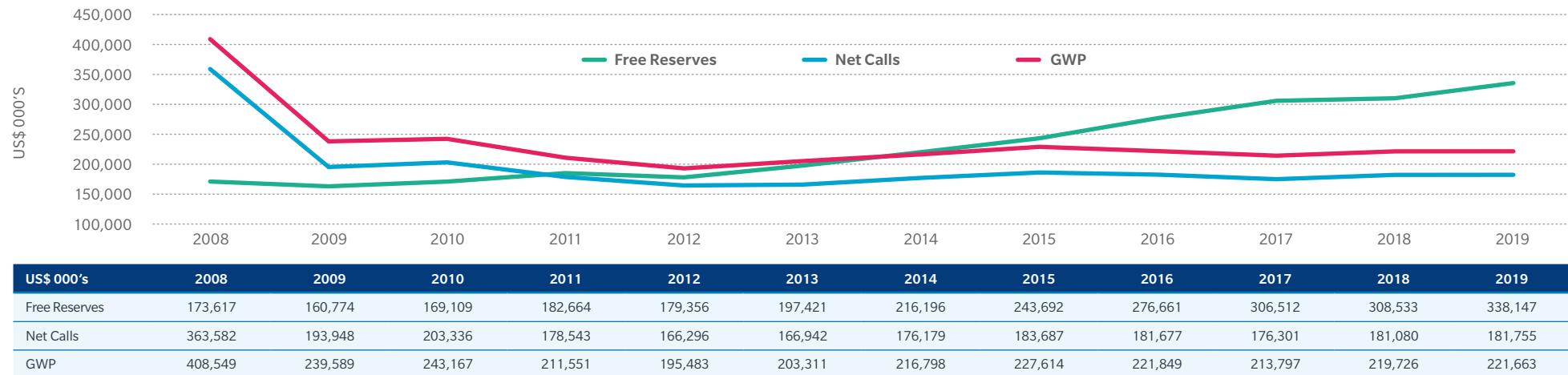
## Free Reserves versus Net Claims - West



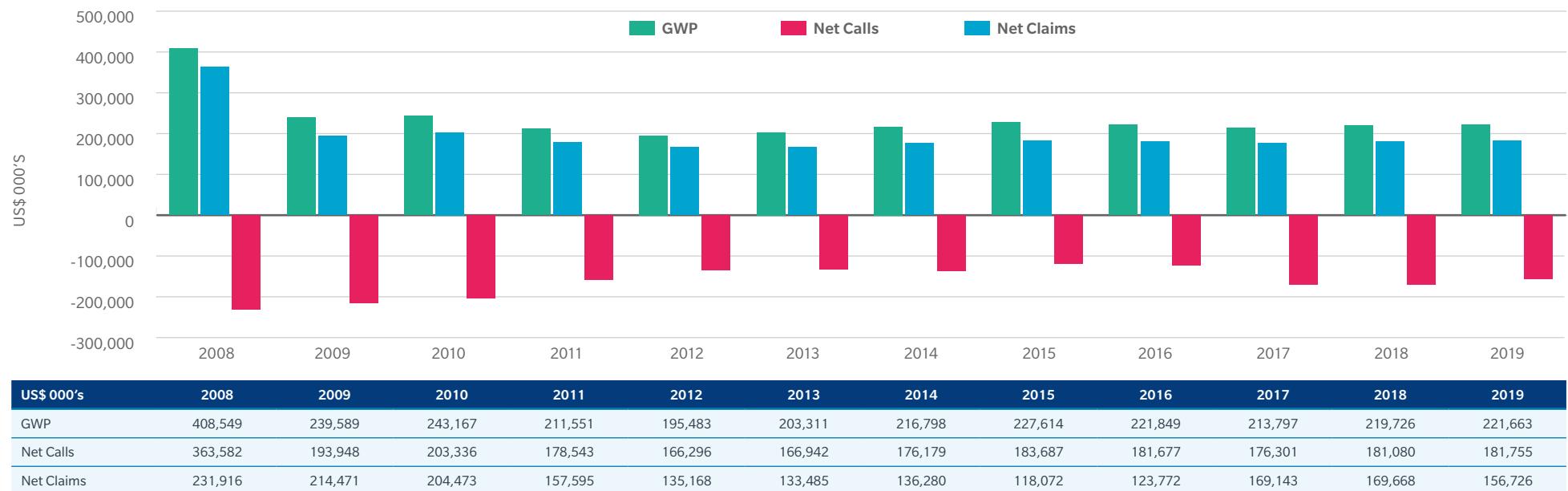
## Free Reserves versus Net Calls - West



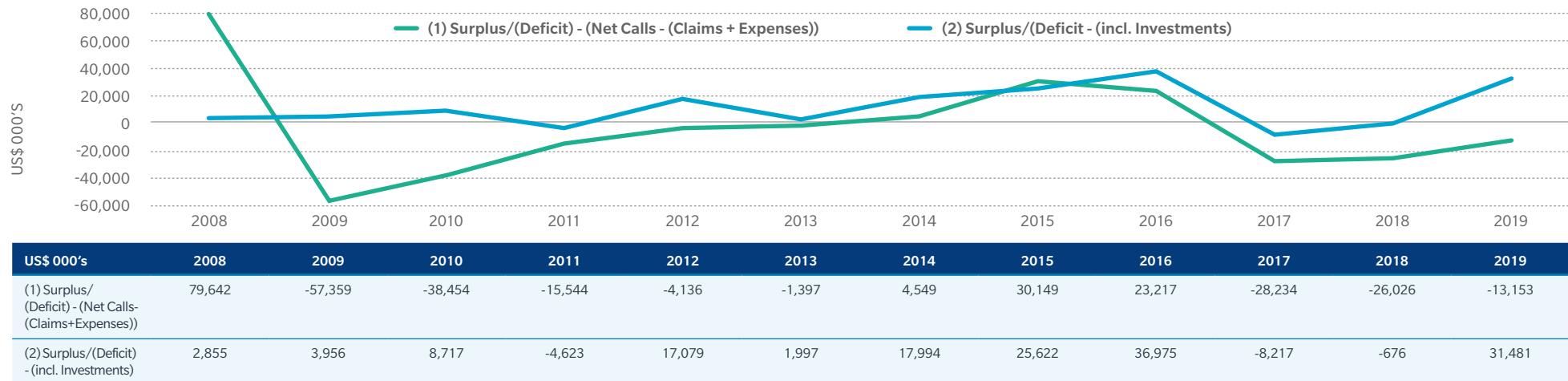
## Free Reserves versus Net Calls and GWP - West



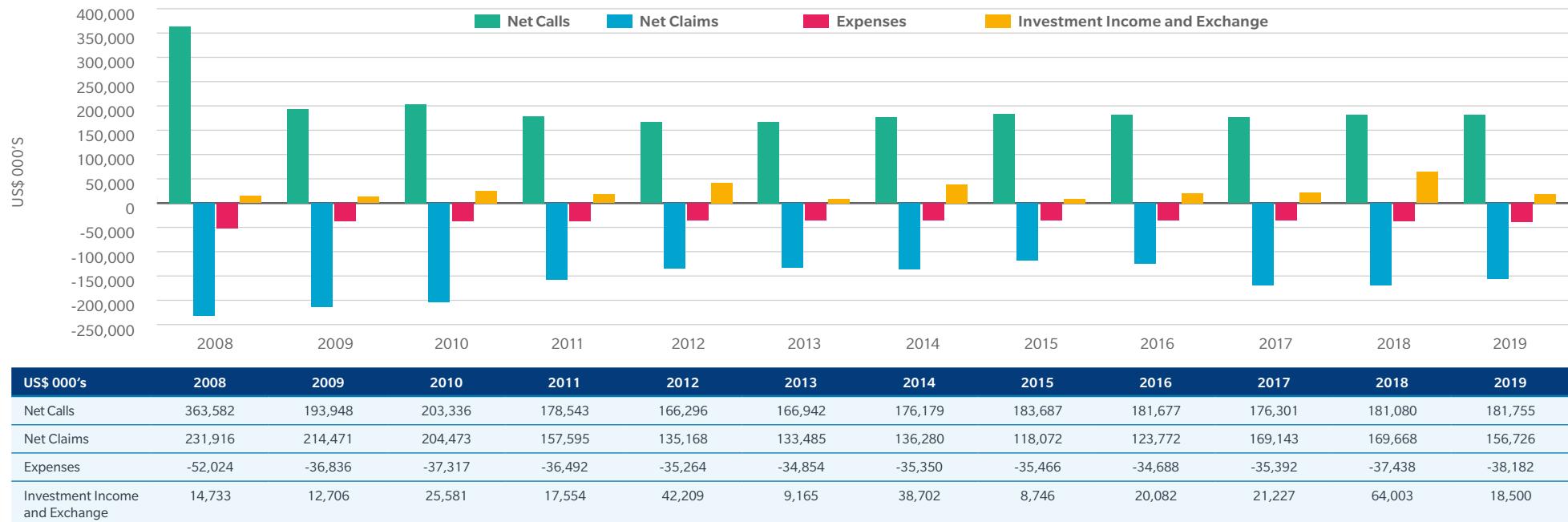
## GWP versus Net Calls and Net Claims - West



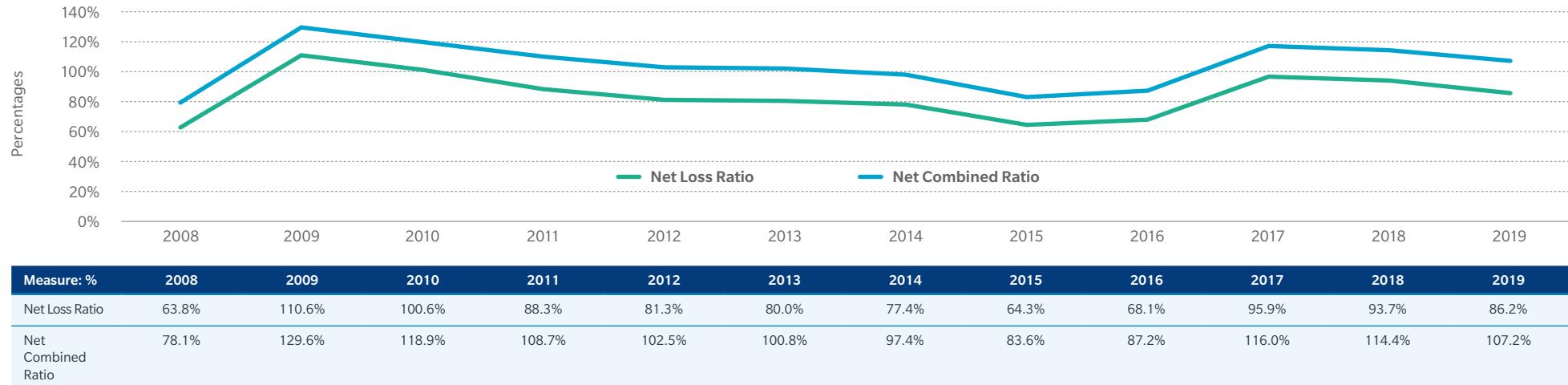
## (1) Surplus/(Deficit) - (Net Calls-(Claims+Expenses)) versus (2) Surplus/(Deficit) - (incl. Investments) - West



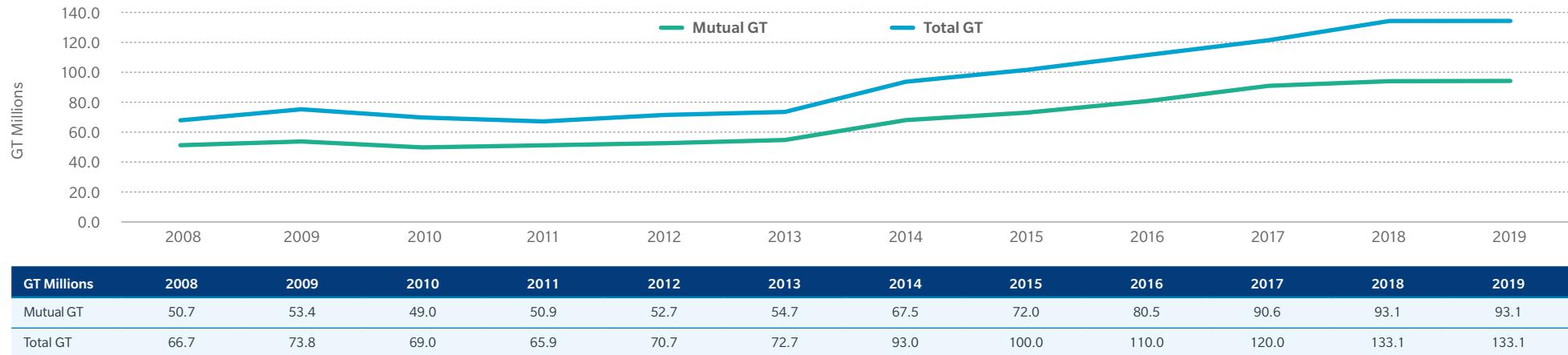
## Net Calls versus Net Claims and Expenses and Investment Income and Exchange - West



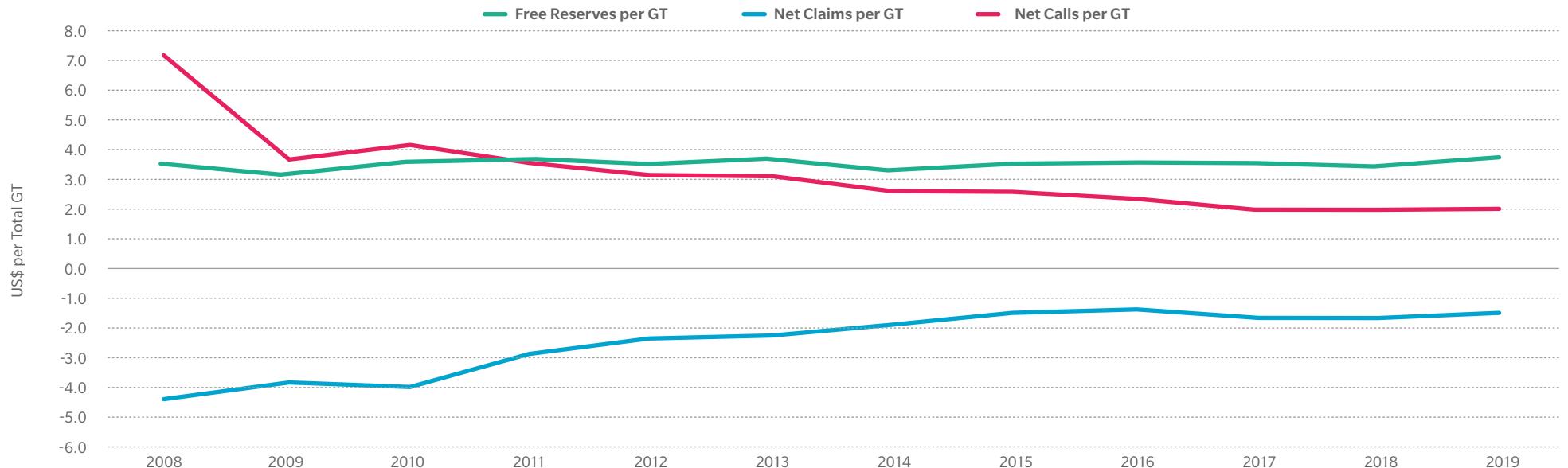
## Net Loss Ratio versus Net Combined Ratio - West



## Mutual GT versus Total GT - West

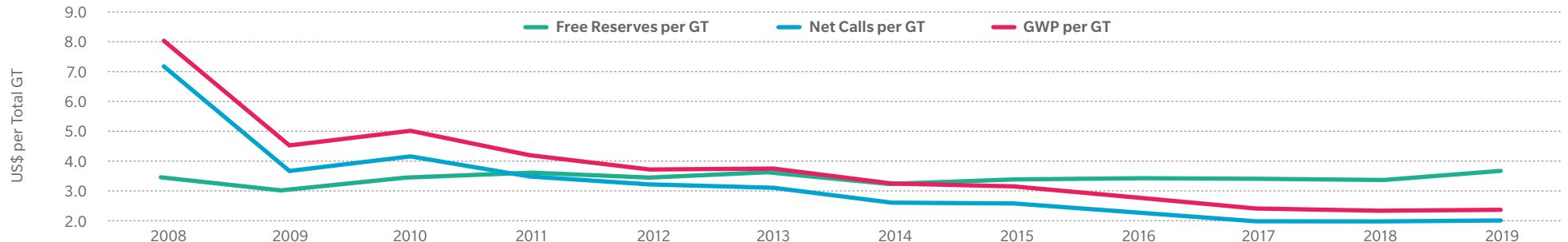


## Free Reserves per GT versus Net Claims per GT and Net Calls per GT - West

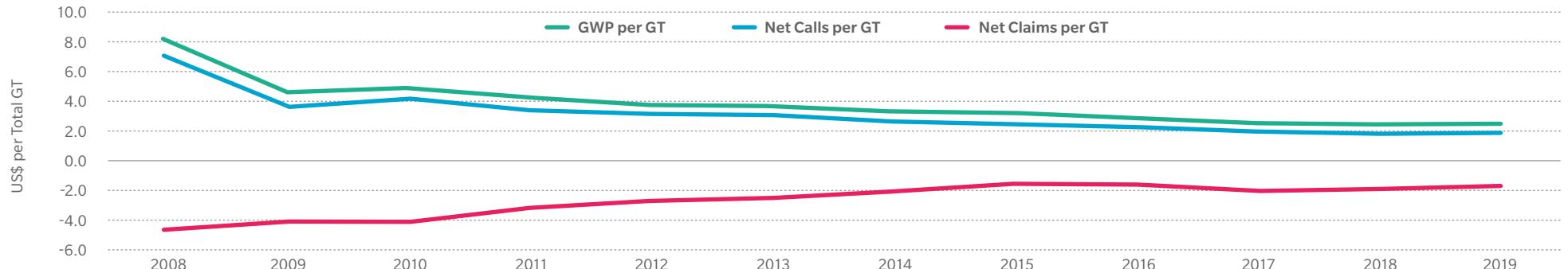


US\$ per Mutual GT	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Free Reserves per GT	3.4	3.0	3.5	3.6	3.4	3.6	3.2	3.4	3.4	3.4	3.3	3.6
Net Claims per GT	4.6	4.0	4.2	3.1	2.6	2.4	2.0	1.6	1.5	1.9	1.8	1.7
Net Calls per GT	7.2	3.6	4.1	3.5	3.2	3.1	2.6	2.6	2.3	1.9	1.9	2.0

## Free Reserves per GT versus Net Calls per GT and GWP per GT - West



## GWP per GT versus Net Calls per GT and Net Claims per GT - West



US\$ per Mutual GT	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
GWP per GT	8.1	4.5	5.0	4.2	3.7	3.7	3.2	3.2	2.8	2.4	2.4	2.4
Net Calls per GT	7.2	3.6	4.1	3.5	3.2	3.1	2.6	2.6	2.3	1.9	1.9	2.0
Net Claims per GT	4.6	4.0	4.2	3.1	2.6	2.4	2.0	1.6	1.5	1.9	1.8	1.7

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We help you differentiate your risk profile, enabling you to compete for insurer capacity, utilizing international marketplaces.



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**26**

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**US\$4+bn**

We placed approximately US\$4 billion in marine, cargo, liabilities, and logistics premiums globally.



**251mgt**

Our P&I team placed over 251 million tonnes of fleet P&I cover globally in 2020.



**14%**

Our P&I team handled 14% of the IG tonnage in 2020.



**10%**

Our P&I team handled 10% of the IG premium in 2020.

The background image shows a close-up view of a ship's propeller and rudder system. The propeller blades are dark grey, and the rudder is light grey. The ship's hull is visible in the upper right corner, painted in a dark reddish-brown color. The water below is a deep blue with white-capped waves. In the upper left corner, there is a semi-transparent watermark consisting of concentric circles and a stylized logo.

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