

# An eye on P&I: A marine podcast from Marsh

## Episode 15 Role of a broker



The role of a broker is to secure a fair deal for their clients. It's not just about pricing.



Marsh leverages its extensive data from a diverse P&I client base to benchmark clients' performance. Marsh's capabilities are enhanced by our P&I Rating Engine which analyses clients' claims and call records to assess shared costs and potential savings.



Marsh encourages clients to adopt a strategic approach.



Marsh boasts a dedicated team of P&I experts who can evaluate a client's insurance arrangements, recommending additional coverage where necessary and identifying risks that may not be adequately covered.



Marsh provides expert advice on cover and engages extensively in education and thought leadership.



Our mission is to help clients navigate uncertainties, so they can operate their businesses confidently amid evolving risks.



For more information, please contact our podcast hosts:



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