

Marsh road transport facility



In partnership with Inigo and Samsara, Bowring Marsh offers clients exclusive access to an advanced integrated solution. The Marsh road transport facility combines quality auto excess casualty insurance coverage with technical innovation, allowing clients to manage and mitigate risks across their fleet.

Road transportation customers are currently navigating a myriad of operational risks and challenges. In the current litigious environment, when an accident occurs, there are significant risks to a company's balance sheet, brand, and reputation.

The US commercial auto liability market has been impacted by high claim settlements, with some insurers exiting the class, reducing the amount of capacity available.

Exclusive to Marsh

To address these issues and help clients to better mitigate, respond, and recover from such events when they arise, Bowring Marsh's exclusive agreement with Inigo and Samsara provides fleet owners with both a tailored auto excess casualty insurance solution and access to exclusive pricing for Samsara's telematic technology.

Facility benefits

- New quality capacity for clients where otherwise there is limited insurer appetite, and capacity availability.
- Structured multiyear capacity, with long-term secured terms and conditions.
- By purchasing coverage through the facility, fleet owners will be able to access up to US\$200,000 in subsidies over three years* to support their integration into Samsara's cloud-based telematics technology. This allows them to monitor their fleet in real time, including tracking the location of vehicles, driver behavior, fuel consumption, and other important metrics.
- Up to US\$10 million per occurrence/US\$30 million aggregate.
- Quicker completion of the program, giving clients certainty of coverage at an earlier stage.
- Fewer parties involved in claims, promoting a streamlined process.
- Coverage for the US and Canada.

KEY FEATURES



Strategy. Ability to provide long-term planning.



Certainty. Enabling fleet owners to assess and plan for emerging and evolving risks.



Exclusivity. A program designed to provide fleet owners with the services they need.



Streamline process. Fewer renewal transactions and simplified policy administration.



Tailored approach. Customized program design, with new, quality capacity.

* Minimum purchase of 500 units to qualify for discount.

Access to real-time fleet monitoring

This agreement with Inigo and Samsara provides clients with both an integrated auto excess casualty insurance solution and access to exclusive pricing for Samsara's telematic technology. This technology gives clients the ability to monitor fleets in real time, optimize operations, improve safety, and reduce risks. It also enables Inigo to have visibility of safety incident metrics to help inform the underwriting process and pricing.

This tripartite arrangement brings together the best of the insurance and telematic tech world to support clients in protecting their people, vehicles, and operations.

Experienced team of skilled brokers

- Bowring Marsh are specialists at designing tailored structured solutions.
- We are a leading broker for transportation industry risks.
- We work closely with large logistic and private fleet companies, as well as private and public transit companies.

Security rating

Inigo Syndicate is rated AA- by S&P Global.

AA-

Bowring Marsh is the dedicated, specialist international placement broker for Marsh. Working seamlessly with Marsh, Bowring Marsh provides risk transfer solutions, benchmarking, and claims advocacy wherever clients are in the world through its global insurance placement network of 10 hubs in the United Kingdom, Ireland, Continental Europe, Asia, the Middle East, Latin America, and Bermuda.

Contacts

For more information, please contact your usual Marsh broker or one of the team below:



Paul Woodward

Head of Casualty
Bowring Marsh UK and Dublin
+44 (0) 75 8580 3319
paul.woodward@marsh.com



Ronan Murphy

Casualty Broker
Bowring Marsh
+353 879 297 192
ronan.murphy@marsh.com



Craig Dancer

Industry Leader,
Transportation
+1 202 6791 597
craig.dancer@marsh.com



Muffadal Lokhandwala

Casualty Practice Leader,
Excess
+1 347 4030 295
Muffadal.Lokhandwala@marsh.com



Sarah Allison

Placement Leader,
Transportation
+1 646 6394 671
Sarah.Allison@marsh.com

Marsh offers a range of proprietary insurance solutions, each of which is designed to address profile-specific risks of our clients. We receive compensation for creating, administering and/or providing services to insurers for these solutions. The compensation is not specific to individual policies and is in addition to any other fee or commission Marsh earns. Use of a solution is subject to the sole discretion of Marsh's client.

About Marsh

[Marsh](#) is the world's leading insurance broker and risk advisor. With more than 45,000 colleagues advising clients in over 130 countries, Marsh serves commercial and individual clients with data-driven risk solutions and advisory services. Marsh is a business of [Marsh McLennan](#) (NYSE: MMC), the world's leading professional services firm in the areas of risk, strategy and people. With annual revenue \$23 billion, Marsh McLennan helps clients navigate an increasingly dynamic and complex environment through four market-leading businesses: [Marsh](#), [Guy Carpenter](#), [Mercer](#) and [Oliver Wyman](#). For more information, visit marsh.com, and follow us on [LinkedIn](#) and [X](#).

Marsh is a business of Marsh McLennan. This document and any recommendations, analysis, or advice provided by Marsh (collectively, the "Marsh Analysis") are not intended to be taken as advice regarding any individual situation and should not be relied upon as such. The information contained herein is based on sources we believe reliable, but we make no representation or warranty as to its accuracy. Marsh shall have no obligation to update the Marsh Analysis and shall have no liability to you or any other party arising out of this publication or any matter contained herein. Any statements concerning actuarial, tax, accounting, or legal matters are based solely on our experience as insurance brokers and risk consultants and are not to be relied upon as actuarial, tax, accounting, or legal advice, for which you should consult your own professional advisors. Any modeling, analytics, or projections are subject to inherent uncertainty, and the Marsh Analysis could be materially affected if any underlying assumptions, conditions, information, or factors are inaccurate or incomplete or should change. Marsh makes no representation or warranty concerning the application of policy wording or the financial condition or solvency of insurers or reinsurers. Marsh makes no assurances regarding the availability, cost, or terms of insurance coverage. Although Marsh may provide advice and recommendations, all decisions regarding the amount, type or terms of coverage are the ultimate responsibility of the insurance purchaser, who must decide on the specific coverage that is appropriate to its particular circumstances and financial position. 1166 Avenue of the Americas, New York 1003. Copyright 2024. 24-198363.