

Marsh road transport facility



In partnership with Inigo and Samsara, Bowring Marsh offers clients exclusive access to an advanced integrated solution. The Marsh road transport facility combines quality auto excess casualty insurance coverage with technical innovation, allowing clients to manage and mitigate risks across their fleet.

Road transportation customers are currently navigating a myriad of operational risks and challenges. In the current litigious environment, when an accident occurs, there are significant risks to a company's balance sheet, brand, and reputation.

The US commercial auto liability market has been impacted by high claim settlements, with some insurers exiting the class, reducing the amount of capacity available.

Exclusive to Marsh

To address these issues and help clients to better mitigate, respond, and recover from such events when they arise, Bowring Marsh's exclusive agreement with Inigo and Samsara provides fleet owners with both a tailored auto excess casualty insurance solution and access to exclusive pricing for Samsara's telematic technology.

Facility benefits

- New quality capacity for clients where otherwise there is limited insurer appetite, and capacity availability.
- Structured multiyear capacity, with long-term secured terms and conditions.
- By purchasing coverage through the facility, fleet owners will be able to access up to US\$200,000 in subsidies over three years* to support their integration into Samsara's cloud-based telematics technology. This allows them to monitor their fleet in real time, including tracking the location of vehicles, driver behavior, fuel consumption, and other important metrics.
- Up to US\$10 million per occurrence/US\$30 million aggregate.
- Quicker completion of the program, giving clients certainty of coverage at an earlier stage.
- Fewer parties involved in claims, promoting a streamlined process.
- Coverage for the US and Canada.

* Minimum purchase of 500 units to qualify for discount.

KEY FEATURES



Strategy. Ability to provide long-term planning.



Certainty. Enabling fleet owners to assess and plan for emerging and evolving risks.



Exclusivity. A program designed to provide fleet owners with the services they need.



Streamline process. Fewer renewal transactions and simplified policy administration.



Tailored approach. Customized program design, with new, quality capacity.

Access to real-time fleet monitoring

This agreement with Inigo and Samsara provides clients with both an integrated auto excess casualty insurance solution and access to exclusive pricing for Samsara's telematic technology. This technology gives clients the ability to monitor fleets in real time, optimize operations, improve safety, and reduce risks. It also enables Inigo to have visibility of safety incident metrics to help inform the underwriting process and pricing.

This tripartite arrangement brings together the best of the insurance and telematic tech world to support clients in protecting their people, vehicles, and operations.

Experienced team of skilled brokers

- Bowring Marsh are specialists at designing tailored structured solutions.
- We are a leading broker for transportation industry risks.
- We work closely with large logistic and private fleet companies, as well as private and public transit companies.

Security rating

Inigo Syndicate is rated AA- by S&P Global.

AA-

Bowring Marsh is the dedicated, specialist international placement broker for Marsh. Working seamlessly with Marsh, Bowring Marsh provides risk transfer solutions, benchmarking, and claims advocacy wherever clients are in the world through its global insurance placement network of 10 hubs in the United Kingdom, Ireland, Continental Europe, Asia, the Middle East, Latin America, and Bermuda.

Contacts

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About Marsh

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