

# Representations and warranties/Warranty and indemnity insurance map

Global premiums and retention levels as of the first quarter of 2025

Average premium rate

YOY movement

Retention levels

#### **Americas**

Latin America

United States, Canada

2.4% to 3.0%	_	0.5% to 0.75%
2.0% to 4.0%	•	0.5% to 1.0%

Dropping to 0.4% at the 12-month anniversary of closing. Initial retentions are normally at the lower end of this range for larger transaction sizes (that is, over US\$200 million).

Dropping to 0.5% to 0.35% at the 12-month anniversary of closing.

### UK

United Kingdom

0.4% to 1.2%	-	0% to 0.5%
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Note tipping may also be

## **Europe**

Benelux

France

Germany, Austria, Switzerland

**Nordics** 

Ireland

Italy

Spain, Portugal

Central and Eastern Europe

Israel

0.5% to 1.3%	-	0% to 0.5%
0.5% to 1.3%	~	0% to 0.5%
0.5% to 1.3%	•	0% to 0.5%
0.4% to 1.3%	<b>~</b>	0% to 0.5%
0.4% to 1.2%	<b>~</b>	0% to 0.5%
0.5% to 1.4%	<b>—</b>	0% to 0.5%
0.5% to 1.4%	<b>~</b>	0% to 0.5%
0.4% to 1.4%	<b>~</b>	0% to 0.5%
1.9% to 2.5%	-	0.4% to 0.5%

retention options available.

Note: Tipping retention options may also be available. Nil retentions may

also be available for pure real estate deals and for title and capacity warranty coverage.

#### MEA

Middle East (majority of region)

Saudi Arabia

Africa

South Africa

0.7% to 2.0%	•	0.15% to 0.25%
1.0% to 2.2%	~	0.25% to 0.5%
0.9% to 2.5%	_	0.25% to 1.0%
0.8% to 1.6%	<b>—</b>	0.25% to 0.5%

#### Asia

India

Indonesia, Malaysia, Philippines, Thailand, Vietnam

Japan

South Korea

China

Singapore, Hong Kong SAR

#### **Pacific**

Australia, New Zealand

0.7% to 1.5%	_	0% to 1.0%
0.8% to 1.4%	•	0% to 1.0%
0.9% to 2.0%	-	0% to 1.0%
1.0% to 1.6%	•	0% to 1.0%
0.9% to 1.6%	_	0% to 1.0%
0.6% to 1.3%	•	0% to 1.0%

0% to 1.0%

0.7% to 1.4%

Note: Tipping retention options may be available. Nil retentions may also be available for pure real estate deals and for title and capacity warranty coverage.

*Note: Tipping* retention options may be available.





# **Tax insurance map**

Global premiums as a percentage of limit of insurance as of the first quarter of 2025

#### **Americas**

United States, Canada

2.0% to 4.0%

Latin America

5.0% to 15.0%

▼

## UK

**United Kingdom** 



## **Europe**

1.5% to 5.0% Benelux  $\overline{\phantom{a}}$ France 1.5% to 5.0%  $\overline{\phantom{a}}$ Germany, Austria, Switzerland 1.3% to 4.0%  $\overline{\phantom{a}}$ **Nordics** 1.3% to 4.0%  $\overline{\phantom{a}}$ Ireland 1.0% to 3.0%  $\overline{\phantom{a}}$ 1.5% to 4.0% Italy  $\overline{\phantom{a}}$ Spain, Portugal 1.4% to 4.0%  $\overline{\phantom{a}}$ Central and Eastern Europe 1.0% to 4.5%  $\overline{\phantom{a}}$ 3.0% to 5.0% Israel

#### **Asia**

India, Indonesia

Philippines

4.0% to 8.0%

South Korea

Malaysia

Singapore, Hong Kong SAR, Japan

China, Vietnam

3.5% to 6.0%

4.0% to 8.0%

1.5% to 4.0%

5.0% to 10.0%

▼

### **Pacific**

Australia, New Zealand

2.0% to 4.5%



# **Notes on data**

The data presented in these heatmaps is derived from placements made by our global team of over 120 dedicated transactional risk insurance brokers. In 2024, Marsh's team placed transactional risk insurance limits of US\$67.8 billion, reflected in more than 2,750 policies across almost 1,600 unique transactions, representing over US\$342 billion in aggregate enterprise value.

## **Premium: Percentage of limit of insurance**

The pricing quoted by an insurer can, and does, vary by individual risk and/or policy. It can vary based on underwriter discretion and on a number of additional factors, including but not limited to:

- Limit of insurance required
- Target company sector
- Target company jurisdiction and governing law
- Retention amount

Insurers will often have minimum premium levels, which may vary significantly from region to region and insurer to insurer. Thus, for low limits of insurance, the premium range percentage may be higher than indicated. Conversely, if high limits of insurance are required, a program of insurance is built using capacity of various insurers, which may mean the overall premium rate may be lower than the premium range percentage indicated.

The premium ranges do not include any insurance premium tax or other applicable regulatory taxes.

## **Retention levels: Percentage of enterprise value**

Similarly to pricing, retention levels offered by insurers can vary and are subject to a number of factors, including insurer discretion.

Tipping retentions have become increasingly commonplace in many jurisdictions outside of North America. For a tipping retention, once the retention level has been exceeded, an insured can recover some or all of the retention amount.

# **Other jurisdictions**

For details on any geography not captured in the map, please speak to your Marsh representative.



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