

Multinational Advisory Practice

# Strategic experts for international insurance programs

The Multinational Advisory Practice is a key component of Marsh Multinational, and brings together some of our best talent, resources and capability into a Centre of Excellence.

Our team of experienced global insurance advisors provide strategic insight and support on optimal international program design and network leadership. We have a deep understanding of insurance regulation and practice in territories around the world, which is especially important in challenging regulatory and insurance environments.

## A true differentiator for Marsh Clients

Working directly with existing Marsh servicing teams, the Multinational Advisory Practice ensures multinational clients receive the best real-time advice from Marsh on international insurance programs.

The Multinational Advisory Practice is a global community which shares best practices, real-time insights and drives thought leadership on emerging global issues.

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### GLOBAL CONNECTIVITY

real-time knowledge sharing and best-practice exchange to ensure global clients receive the latest insight across all areas of the Marsh network.

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### OPTIMIZING GLOBAL SOLUTIONS

our experienced team can identify cost efficiencies in the most complex global insurance programs.

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### GLOBAL AND LOCAL EXPERTS

over **50,000+** global and local programs provide our specialists with extensive knowledge to deliver advice on compliance, local regulations, and execution of our clients' global risk strategy.



## Global consultancy

Our Multinational Advisory Practice specialists provide:

- Assistance in all aspects of global program design, whilst forming an extension to existing risk management teams.
- Up to date information regarding international insurance regulation, premium tax and practice that could have impact on global insurance programs.
- Insight into global insurer network and capabilities.

Our practitioners leverage global analytics and technology for the successful execution and deployment of global risk management strategies.



## Insurance regulatory and tax experts

Regulatory and tax compliance is an increasingly important issue for senior executives and risk managers of multinational companies.

Marsh's specialist Insurance Regulatory and Tax Consulting (IRT) Practice addresses the complexity of global insurance program compliance issues.

The IRT Practice is dedicated to providing multinational companies with support and information to help them evaluate regulatory and premium related tax risks arising from their insurance and alternative risk-financing programs in all parts of the world.



## Contacts

For further information please speak to your regular Marsh representative.

This is a marketing communication.

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## OUR SOLUTIONS IN ACTION

### Placement: Double Trouble

A large shipping company asked Marsh Multinational to review their international insurance program. Through our local network, we discovered duplicate policies in every country. Restructuring their program achieved a 50% reduction in global premiums, reduced the risk of other insurance clauses negatively impacting future claims, and enabled greater operational efficiency.

### Client Testimonial

The Multinational Advisory Practice has been instrumental in guiding us through the ins and outs of managing a large multinational program in many countries. Our business operates in over 21 countries and in almost every country there is an issue, whether it be a premium allocation issue in a tariff country such as Malaysia, a compliance matter relating to Sanctions in Myanmar, or a Consorcio tax issue in Spain. We have been able to rely on Global Advisory Practice knowledge and expertise in these areas to help place our international program correctly and compliantly.

### About Marsh

Marsh is the world's leading insurance broker and risk advisor. With around 40,000 colleagues operating in more than 130 countries, Marsh serves commercial and individual clients with data-driven risk solutions and advisory services. Marsh is a business of Marsh McLennan (NYSE: MMC), the world's leading professional services firm in the areas of risk, strategy and people. With annual revenue over \$17 billion, Marsh McLennan helps clients navigate an increasingly dynamic and complex environment through four market-leading businesses: Marsh, Guy Carpenter, Mercer and Oliver Wyman. For more information, visit mmc.com, follow us on LinkedIn and Twitter or subscribe to BRINK.