

Marsh Specialty

# Transactional risk insurance map

Global premiums and retention levels as of Q1 2023

## 01| Representations & Warranties/Warranty & Indemnity insurance map

Global premiums and retention levels as of Q1 2023

**Key** ■ Average premium rate ■ YOY movement ■ Retention levels

### AMERICAS

United States  Canada	2.7% to 3.5%	<span style="color: green;">↓</span>	<b>0.75% to 1.0%, dropping to 0.5% at 12-month anniversary of closing.</b> Initial retentions are normally at the lower end of this range for larger transaction sizes (i.e., US\$250M+).
Latin America	3.5% to 5.0%	<span style="color: orange;">—</span>	<b>1.0% dropping to 0.5% at 12-month anniversary of closing.</b> Note: R&W insurance is an emerging solution in Latin America and may not be available for all deals.

### EMEA

United Kingdom  Ireland	0.4% to 1.5%	<span style="color: orange;">—</span>	0% to 0.5%
France	0.7% to 1.8%	<span style="color: red;">↑</span>	0% to 1%
Spain  Portugal  Italy	0.95% to 1.5%	<span style="color: orange;">—</span>	0% to 1%
Germany  Austria  Switzerland	0.6% to 1.8%	<span style="color: red;">↑</span>	0% to 0.5%
Nordics	0.6% to 1.5%	<span style="color: orange;">—</span>	0% to 0.5%
BeNeLux	0.5% to 1.6%	<span style="color: green;">↓</span>	0% to 0.5%
Central & Eastern Europe	0.6% to 1.7%	<span style="color: green;">↓</span>	0.8% to 1.7%
Israel	2.8% to 3.8%	<span style="color: green;">↓</span>	0.5% to 1%
Middle East (majority of region)	1% to 2.5%	<span style="color: green;">↓</span>	0.5% to 1%
Saudi Arabia	1.7% to 3%	<span style="color: green;">↓</span>	1%
Africa	1.75% to 3%	<span style="color: green;">↓</span>	0.5% to 1%

### ASIA

India	1.9% to 2.6%	<span style="color: orange;">—</span>	0% to 1%
Vietnam	1.4% to 2.1%	<span style="color: orange;">—</span>	0% to 1%
Indonesia  Thailand  The Philippines	1.8% to 2.4%	<span style="color: red;">↑</span>	0% to 1%
South Korea  Japan	1.8% to 2.5%	<span style="color: red;">↑</span>	0% to 1%
Taiwan  China	1.5% to 2.2%	<span style="color: green;">↓</span>	0% to 1%
Singapore  Hong Kong SAR	1% to 1.6%	<span style="color: orange;">—</span>	0% to 1%
Malaysia	1.4% to 2%	<span style="color: red;">↑</span>	0% to 1%

Note: Tipping retention options are typically also available. Nil retentions are available for pure real estate deals and title and capacity warranty coverage only.

### PACIFIC


Australia  New Zealand	0.8% to 1.7%	<span style="color: orange;">—</span>	0% to 1%
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Note: Tipping retention options are typically also available.

## 02| Tax insurance map

Global premiums as of Q1 2023



## AMERICAS

 United States	 Canada	2% to 4%
 Latin America		6% to 15%

## EMEA

 United Kingdom	 Ireland	1% to 4.5%	
 France		1% to 4.5%	
 Spain	 Portugal	 Italy	2% to 8%
 Germany	 Austria	 Switzerland	1.5% to 5%
   	Nordics		1.5% to 5%
  	BeNeLux		2% to 5%
 Central & Eastern Europe		1.5 to 5%	
 Israel			1.5% to 6%

## ASIA

 India	 Indonesia	4% to 6%	
 The Philippines		5.5% to 8%	
 South Korea		2% to 4%	
 Malaysia		3.5% to 5%	
 Singapore	 Hong Kong SAR	 Japan	2.5% to 4%
 China	 Vietnam	8% to 12%	

## PACIFIC

 Australia	 New Zealand	2% to 5%
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# Notes on data

The data presented in these heat maps is derived from placements made by our global team of over 120 dedicated transactional risk insurance brokers. In 2022, Marsh's team placed transactional risk insurance limits of US\$59.3 billion with underwriters on over 2,200 policies across 1,438 unique transactions — representing over US\$420 billion in aggregate enterprise value.

## Premium: Percentage of limit of insurance

The premium ranges given for the various geographies take into account both single layer policies and multi-layer programs with typical retention levels. Pricing will vary based on a variety of factors, including but not limited to:

- Limit of insurance required
- Target company sector
- Target company jurisdiction and governing law
- Retention amount

Insurers will often have minimum premium levels (which vary significantly from region to region and insurer to insurer), so for very low limits of insurance, the premium range percentage may be higher than that indicated. Conversely, if high limits of insurance are required, a program of insurance is built using capacity of various insurers, which may mean the overall premium rate may be lower than the premium range percentage indicated.

Premium rates may be higher than indicated for deals with an enterprise value in excess of US\$1 billion.

The premium ranges do not include any insurance premium tax or other applicable regulatory taxes.

## Retention levels: Percentage of enterprise value

Retention levels highlighted are those we typically see across a broad range of transactions, deal sizes, and sectors. Similarly to pricing, retention levels can vary.

Tipping retentions have become increasingly commonplace in many jurisdictions outside of North America. For a tipping retention, once the retention level has been exceeded, an insured can recover some or all of the retention amount.

## Other jurisdictions

For details on any geography not captured in the map, please speak to your Marsh representative.



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