

2022 Captive Landscape Webinar



Wednesday, August 24
11:00 am EST

Meet Our Panelists

Marsh Captive Solutions executive team leaders



Ellen Charnley
President,
Marsh Captive Solutions



Arthur Koritzinsky
Product Innovation Leader,
Marsh Captive Solutions



Michael Serricchio
Americas Sales and
Advisory Leader,
Marsh Captive Solutions



Lorraine Stack
International Sales and
Advisory Leader,
Marsh Captive Solutions

Historic Growth In Captive Use

Growth in numbers and premiums

Over the last two years, a worldwide pandemic, paired with a difficult insurance market, has presented some of the most complex challenges to risk managers perhaps in our lifetime.

As risk managers look to utilize every solution available to address these unprecedented challenges, captives have become a valuable risk management tool to more organizations than ever.

To date

1,500
captives under
management

\$68B
in premium

2020 and 2021

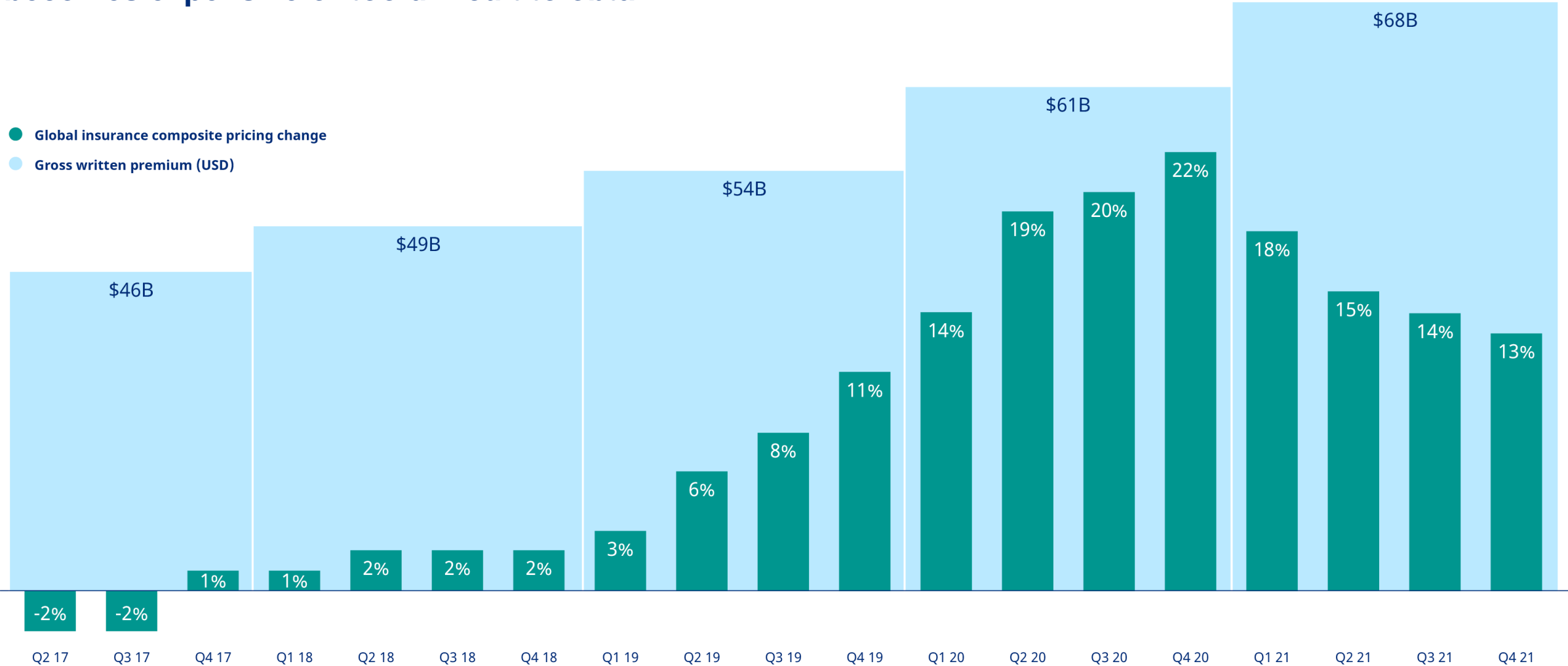
~200
new captives

\$3.4B
in premium for
new formations



Insurance Market Pricing Index Changes

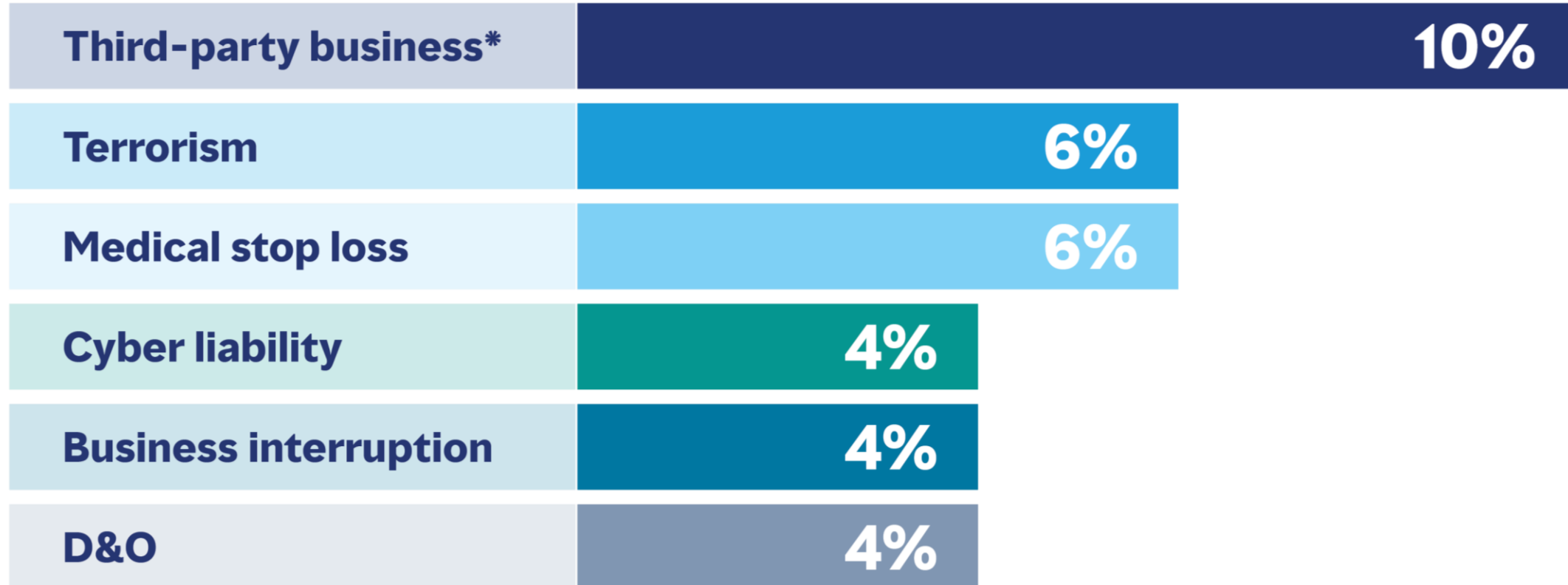
Organizations turn to captives when commercial insurance becomes expensive or too difficult to obtain



Source: Marsh Specialty and Global Placement

What Coverages Are New Captives Addressing?

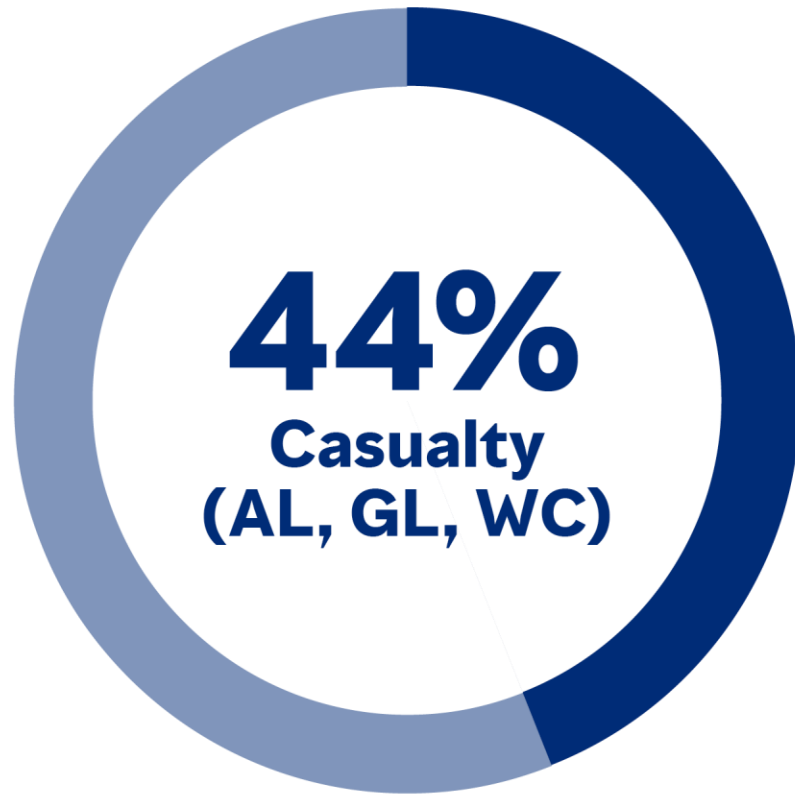
Non-traditional lines of business



* (contractor/vendor programs, extended warranty)

What Coverages Are New Captives Addressing?

Traditional lines of business



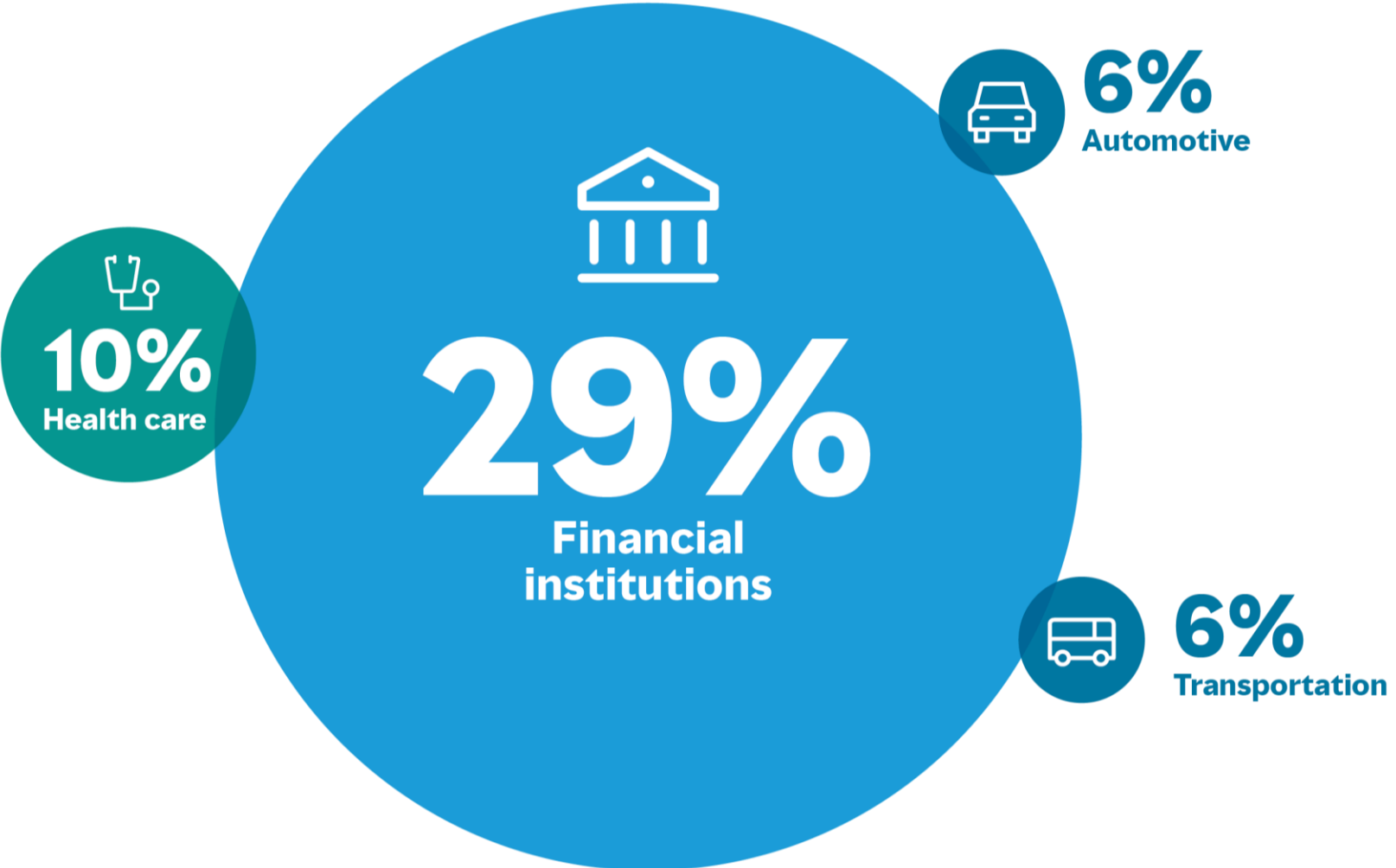
Medical malpractice



Professional liability

Number of Captive Formations By Industry

Challenged industries looked to captives



Types of Captive Structures

Protected cell captives are more popular than ever



Known as protected cell companies (PCCs), segregated portfolio companies (SPCs), segregated account companies (SACs), or incorporated cell companies (ICCs), cells can be easy and quick to set up.

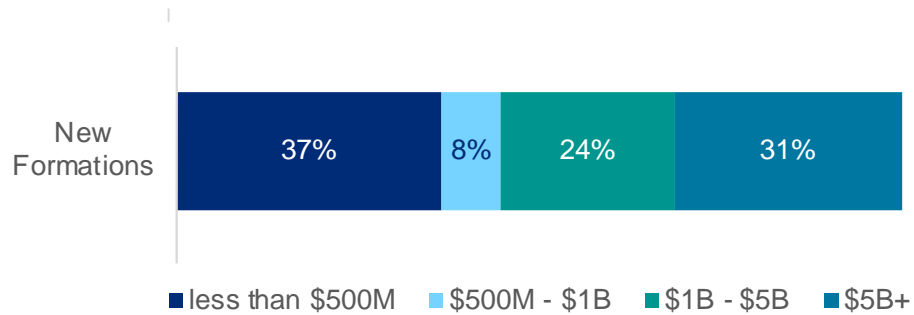
- **Property, professional liability and general liability were the top 3 coverages** written in cell facilities formed in the last two years.

Who is Forming Captives?

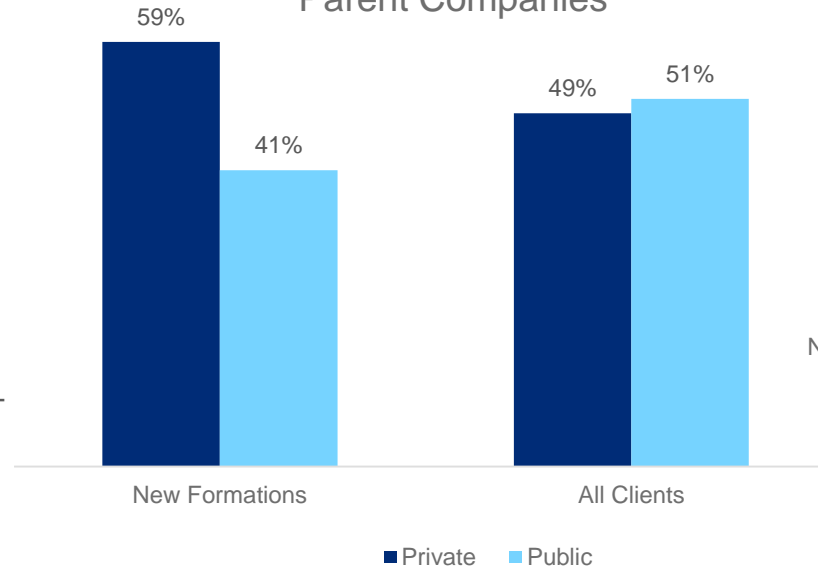
Captives provide value to a wider range of organizations

Deviating from traditional parent company make up, smaller and mid-size organizations are forming more captives.

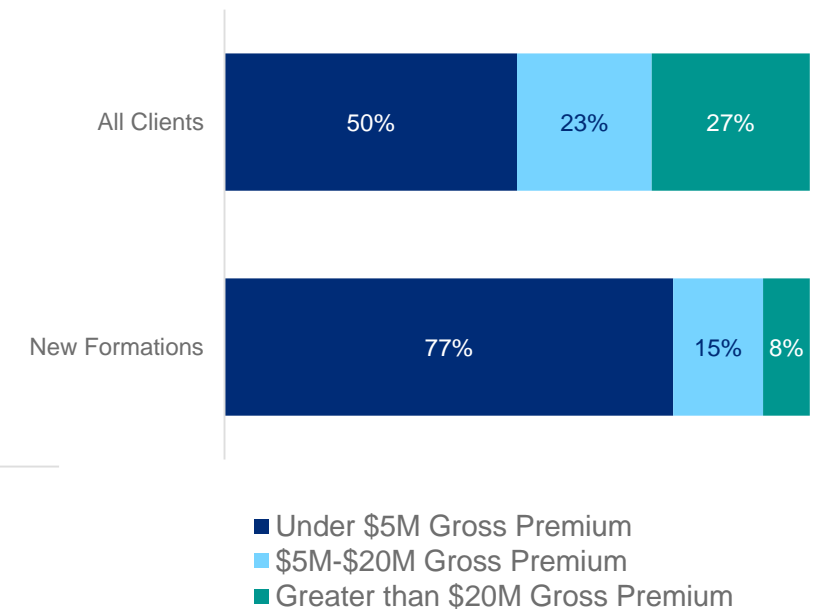
Parent Company Revenue



Private vs. Public Parent Companies

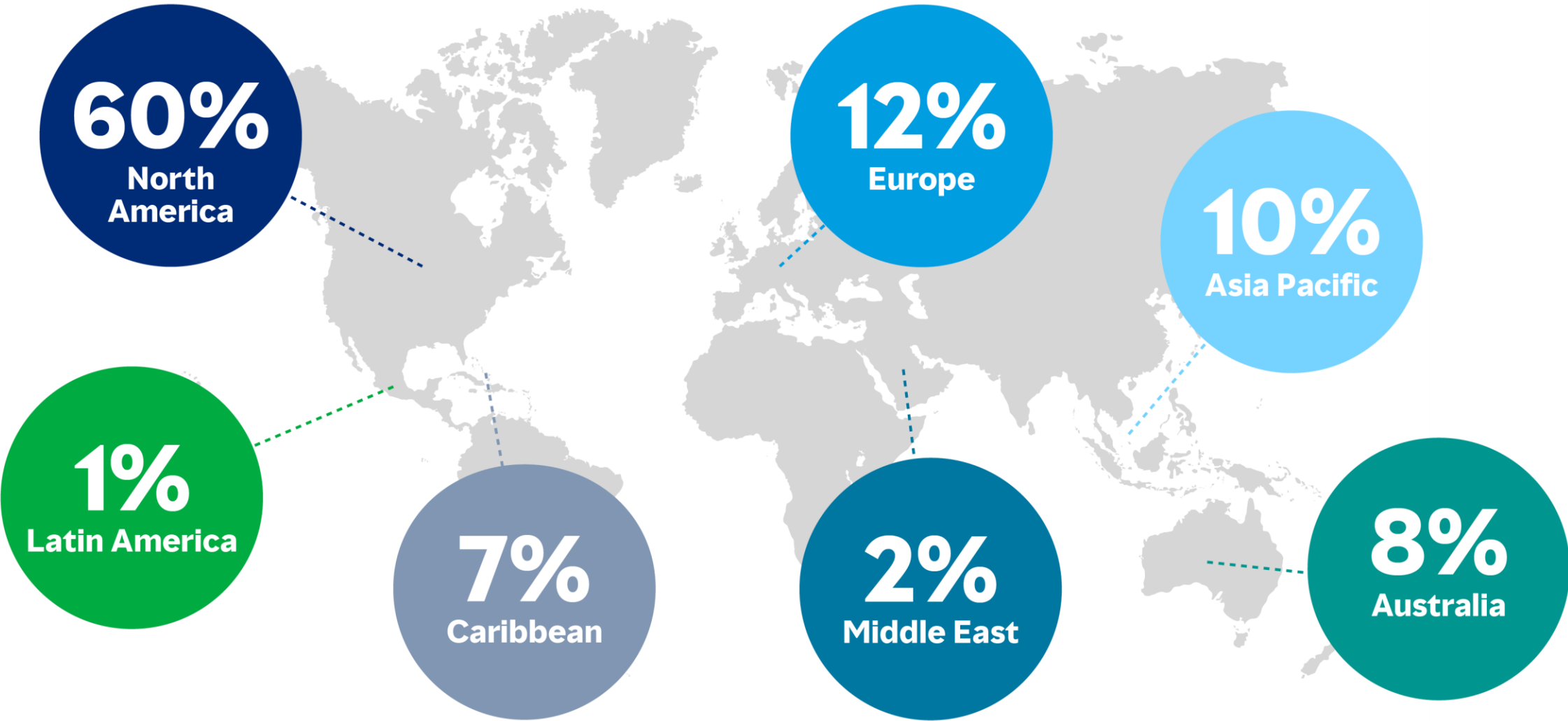


Captive Size in Gross Premiums



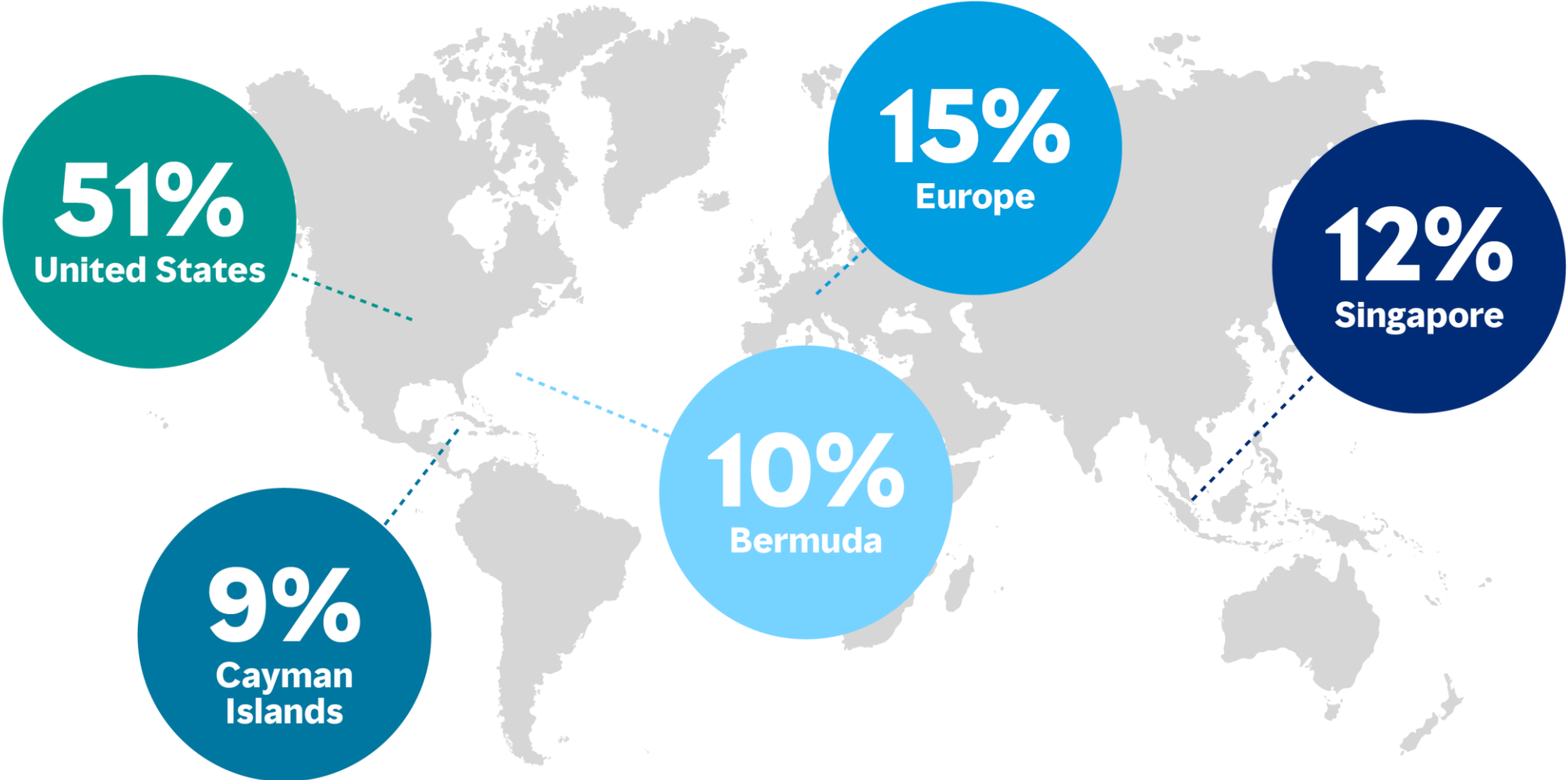
Who is Forming Captives

North American companies formed the majority of captives



Domicile

US domiciles dominate in new captive formations



What to Consider for Captives in the Future

Our panelists' predictions

What do you see as the next trend in captives for 2023 and beyond?



Lorraine Stack
International Sales and
Advisory Leader,
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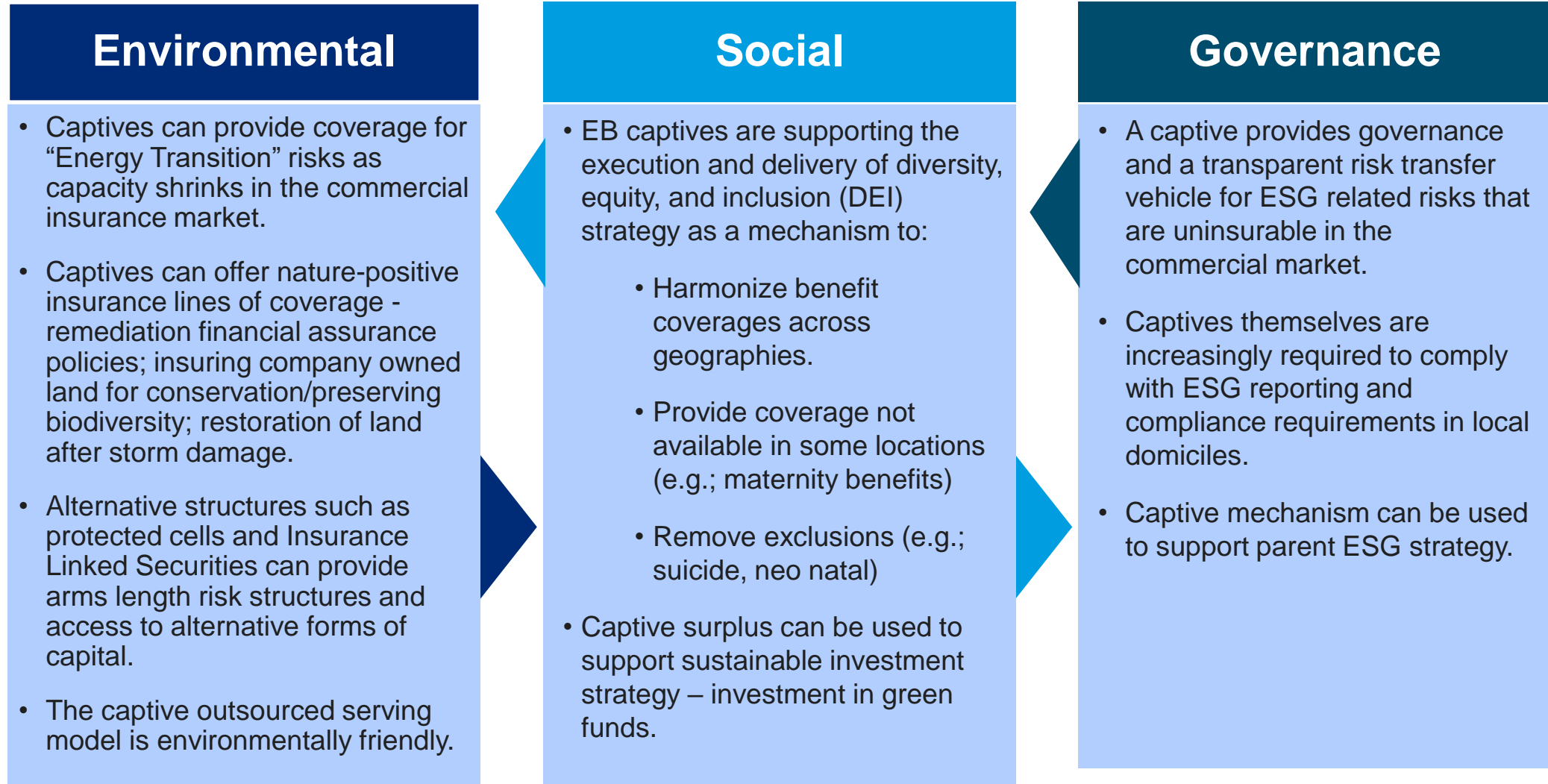
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President,
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Captives Supporting ESG Strategy

How captives are supporting across all aspects of ESG



Questions?

Thank you for attending our webinar.



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