



# GET IT RIGHT. EVERY TIME. EVERY PRODUCT.

Every product imported into the U.S. must be classified under the **Harmonized Tariff Schedule (HTS)**. Working with a team that is well versed in the HTS for **accurate duty assessment, regulatory compliance, and efficient customs clearance**.

**Understanding the HTS is crucial** and can lead to **better data and market insights** to support decision making and help avoid over or under payment. But vague descriptions, evolving rulings, and inconsistent classifications can expose you to **costly errors**. Crane's team can help you get it right.

## Services

- **Classification Audits:** Review existing tariff codes for accuracy and duty impact
- **HTS Determinations:** Assign U.S. tariff codes based on product specifications
- **Binding Rulings:** Draft requests to CBP for advance tariff decisions
- **Product Mapping:** Standardize classification across SKUs, suppliers, and countries
- **Training & SOPs:** Educate your team and document procedures to maintain long-term consistency

## Why it Matters

Harmonized Tariff Schedule (HTS) classification is more than just a **regulatory requirement**—it directly affects the **amount of duty you pay**. Misclassified goods can lead to underpayment or overpayment of duties, seizure of goods, audits, and fines. Even seemingly minor errors—like using outdated rulings—can have **major financial consequences**. With regular CBP enforcement sweeps and automated targeting systems flagging inconsistencies, **businesses can't afford to guess**. Crane ensures your classifications are accurate, consistent, and defensible, protecting you from unnecessary costs and reputational risk.

## Why Crane Worldwide Logistics?

- **Integrated Approach** – Trade compliance embedded within logistics execution
- **Global Reach** – Backed by a global network in 30+ countries and extensive expertise.
- **Proven Experts** – Consultants with deep regulatory insights for your unique needs
- **Technology-Driven** – Digital tools and dashboards to monitor logistics in real-time

## Ready to Get Ahead of Trade Risk?

Crane's Trade Advisory consultants deliver clarity and confidence in a complex regulatory landscape. From short-term advisory to long-term compliance programs, we're your partner in global trade success.



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