IT'S NOT ABOUT BEING THE BEST

IN THE WORLD

IT'S ABOUT BEING THE BEST

FOR THE WORLD

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Opportunities are always found within the the problems


"A one-of-a-kind perspective that will transform leadership for years to come. This is the book your employees want you to read."
DR. JOHN C. MAXWELL, author of The 21 Irrefutable Laws of Leadership
I LOVE IT HERE
HOW GREAT LEADERS CREATE ORGANIZATIONS THEIR PEOPLE NEVER WANT TO LEAVE
CLINT PULVER
PULVER
I LOVE IT HERE
PAGE TWO

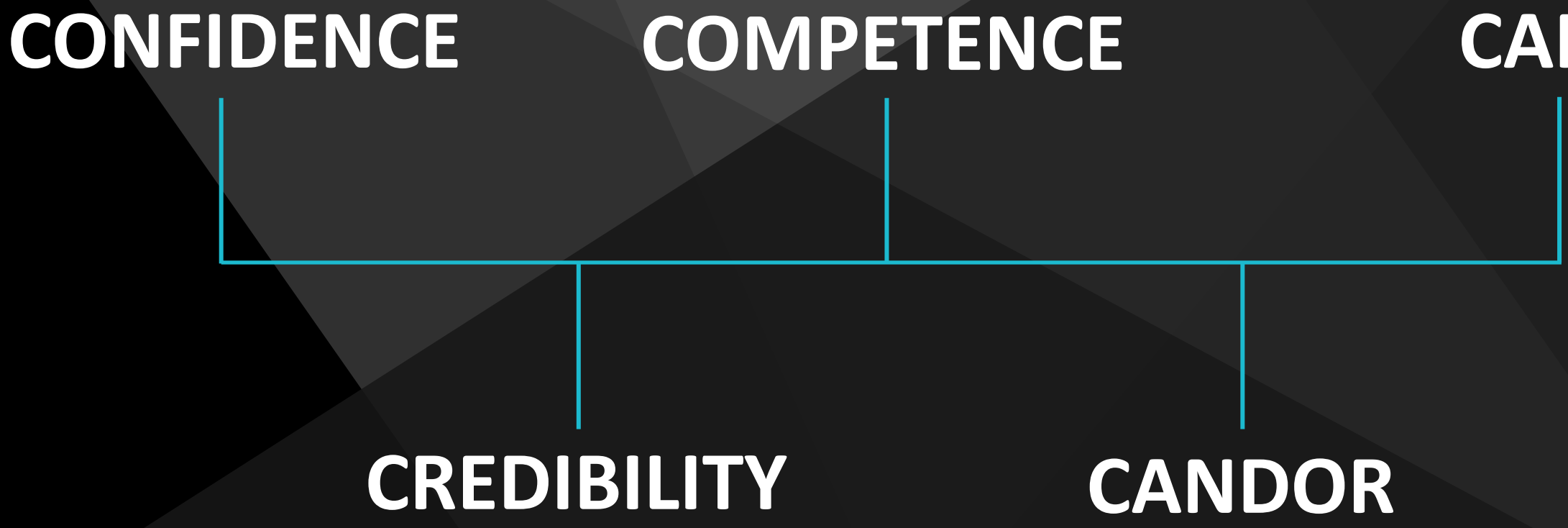
FOUR TYPES OF MANAGERS

	STANDARDS	CONNECTION	
REMOVED	L	L	DISENGAGEMENT
BUDDY	L	H	ENTITLEMENT
CONTROLLER	H	L	REBELLION
MENTOR	H	H	RESPECT

“No significant loyalty will ever happen without significant connection.”

-CLINT PULVER-

THE 5 C's OF MENTORSHIP



EVERY GREAT STORY HAS A MENTOR

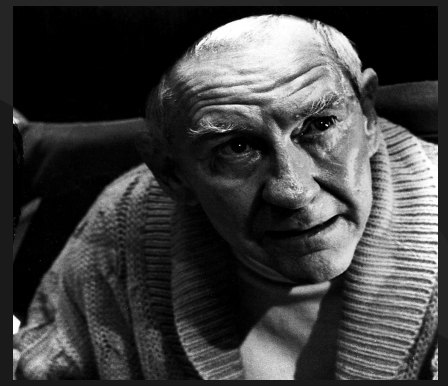










#1 SPARK THE POSSIBILITIES



POTENTIAL → GROWTH

WORTH → RECOGNITION

GROWTH DEVELOPMENT PLAN

Step 1

Establish the employee's goal

Step 2

As the manager, what are you going to do?

Step 3

What is the employee going to do?

Step 4

Set your follow-up date

6 FOUNDATIONS OF RECOGNITION

1. Vocal Praise	2. Experiences	3. Time Off / Flexible Schedule
4. Money	5. Food	6. Trophies / Awards

#2

KEEP IT SIMPLE





TIME

How do your employees spell MENTORSHIP?

“Simplicity is the ultimate sophistication.”

- LEONARDO DA VINCI -



#3

COMMUNICATE to COLLABORATE

STATUS



TREATMENT

THE STATUS INVERVIEW

BEGIN WITH VOCAL PRAISE

ASK 3 QUESTIONS:

Question 1: What can I do to keep you here?

Question 2: What is getting in the way of your success at work?

Question 3: What can I do to help you get there?

#4

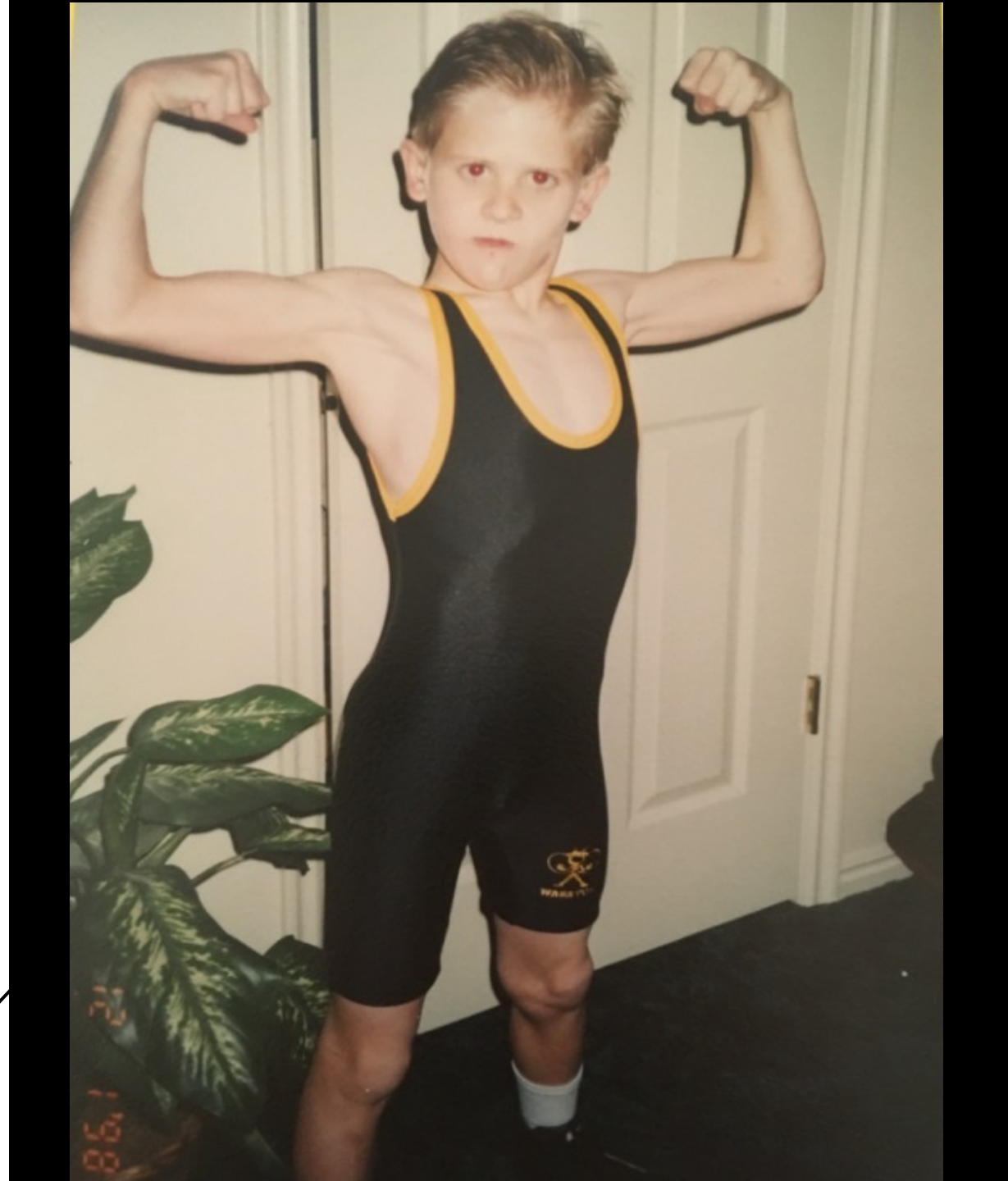
LISTEN WISELY

Great mentors are always being mentored.



“If you want to be a great wrestler, you’ve got to hang out by the mat.”

Dad



LET'S REVIEW

Step 1	Step 2	Step 3	Step 4
Spark the Possibilities	Keep it Simple	Communicate to Collaborate	Listen Wisely

IT'S GO TIME

Step 1	Step 2	Step 3	Step 4
Spark the Possibilities	Keep it Simple	Communicate to Collaborate	Listen Wisely





THANK-YOU

AVAILABLE ON AMAZON

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