



# Multiplatform Sponsorships for Businesses in New England





RADIO · TELEVISION · DIGITAL · PRINT · PODCASTS · EVENTS



## GBH is...

a trusted source of content that promotes educational equity, delights its audiences, and inspires everyone to engage with the world around them.

**RADIO** 









**TELEVISION** 











**GBH Local Corporate Sponsorship** offers companies in MA, RI and NH the opportunity to align their brand with the nation's flagship public media organization.

Connect with your customers throughout the day wherever they are with a custom multiplatform sponsorship package that can include TV, radio, digital, events and print.

Local Corporate Sponsorship

### The GBH audience



Our listeners and viewers are hard to reach on commercial broadcast. They value public media and prefer to do business with our sponsors.

# They are leaders at work and in professional networks<sup>1</sup>

- 99% more likely to be in Top Management
- 65% more likely to be an Owner/Partner

### They have incredible purchasing power<sup>1</sup>

- 118% more likely to own a home valued at \$750k
- 75% more likely to earn a HHI of \$250k+

## They value education and lifelong learning<sup>1</sup>

• 150% more likely to have a master's degree

### They are arts and culture enthusiasts<sup>2</sup>

- 99% more likely to have contributed to an arts/culture organization
- 177% more likely to have attended an opera or classical music concert, etc.\*

**RADIO:** GBH 89.7





GBH 89.7 is a well-balanced mix of local reporting from GBH News and popular national programs from NPR. With news bureaus in Boston, Cape Cod, Springfield and Worcester, GBH is well-positioned to report on the issues that matter to your customers.

### **GBH News and NPR**

More content and fewer sponsorship spots mean your message stands out.



Commercial radio



Only **4:15** of sponsorship time each hour!



**14:30** promo time = listeners tune out.











## Award-winning news coverage 2024 recipient of:

Academy Award of Merit

National Edward R. Murrow Awards

Regional Edward R. Murrow Awards



Source: "GBH Brand Tracking Survey", City Square Associates, Feb.2025, in the Boston DMA



### All classical music, all the time



CRB Classical 99.5, the region's only 24/7 classical music station, seeks to bring the joy and beauty of classical music to as many people as possible, and to bring as many people as possible into the world of classical music.

Throughout the year, knowledgeable hosts guide listeners from Mozart and Bach to contemporary composers. Each summer listeners are treated to live Boston Symphony Orchestra and Boston Pops broadcasts from Tanglewood.

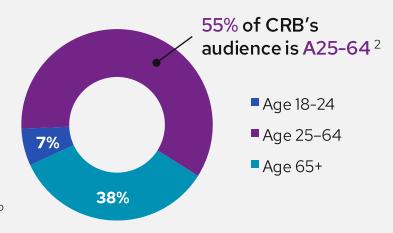
CRB is also streamed live on classicalCRB.org.

### The CRB Audience

Listeners of CRB Classical 99.5 are more likely to have contributed to these types of organizations... <sup>1</sup>

- Arts/Cultural (158 index)
- Environmental (140)
- Social Welfare (131)
- Education/Academic (120)

How to read: Compared to the average adult 18+ in the Boston DMA, listeners of 99.5 are 58% more likely to have contributed to an arts/cultural organization in the past 12 months.



### **Listeners love CRB Sponsors**

Among public radio listeners: 3

82% "feel more positive about companies that sponsor CRB Classical 99.5"

say "I would **prefer to buy** a product or service from a company that sponsors CRB Classical 99.5"

Source: 1 Scarborough-Boston 2/24-2/25, M-Su 6a-12m Cume, past 12 months, A18+ | 2 Nielsen TAPSCAN, APR 2025, M-Su 6a-12m Weekly Cume, A18+ | 3 Source: GBH 89.7 Audience Survey, Fielded: 6/14/21-7/21/21

### Sponsors reach new audiences on GBH





If GBH is not part of your drive-time radio strategy, you could be missing out on your key audience.

Percentage of GBH 89.7 audience that **DO NOT** listen to:

Station	Adults 18+	Adults 25-54	Adults 35+	Adults 35-64
WBZ-FM	93%	92%	92%	91%
WMJX-FM	93%	95%	91%	90%
WZLX-FM	92%	88%	91%	86%
WBZ-AM	91%	92%	89%	88%
WXKS-FM	88%	80%	89%	84%
WCRB-FM	87%	87%	88%	93%
WROR-FM	85%	82%	84%	78%
WBUR-FM	63%	76%	55%	60%

Percentage of CRB Classical 99.5 audience that **DO NOT** listen to:

Station	Adults 18+	Adults 25-54	Adults 35+	Adults 35-64
WXKS-FM	96%	92%	95%	90%
WBZ-AM	94%	95%	93%	91%
WZLX-FM	93%	90%	92%	83%
WBZ-FM	91%	91%	89%	81%
WMJX-FM	89%	90%	87%	86%
WROR-FM	86%	83%	85%	83%
WBUR-FM	81%	89%	78%	86%
WGBH-FM	80%	82%	82%	88%

How to read: 93% of Adult 18+ GBH 89.7 listeners do not listen to WBZ-FM during drivetimes. | Source: Nielsen TAPSCAN, Boston Metro, JUL 2024, M-F 6a-10a + 3p-7p





### Local NPR for the Cape, Coast & Islands

CAI brings in-depth local and national news, information and smart entertainment to radio listeners on Cape Cod, Nantucket, Martha's Vineyard and the South Coast. Local businesses can connect with this large tight-knit community and support a vital public service by sponsoring CAI.

## Less clutter means your message stands out.





**1-2 minutes** of sponsorship time per hour

#### Commercial radio



**Up to 14.5 minutes** of promo time per hour

68%

of NPR listeners **prefer to buy** products from companies that sponsor an NPR station.

Source: Kantar, NPR State of Sponsorship Survey, June 2023

CAI was the winner of 3 Edward R. Murrow Awards and 2 Alfred I. duPont-Columbia Awards in 2023.

CAI is the #1 news and talk radio station on the Cape & Islands.



#### The Point on CAI

(Weekdays at 9a)

Mindy Todd hosts CAI's award-winning public affairs show and engages guests and listeners with lively and informative conversations on topics with a regional focus. On Fridays, Todd hosts the Weekly News Roundup with reporters from New Bedford, Provincetown, Martha's Vineyard and Nantucket.

## CEI 2 CEI 44

### Programs that inform and inspire

GBH television features programs produced at GBH and from PBS. Science, drama, and history programs invite viewers to engage with the world around them. Program, genre and run-of-schedule sponsorship packages are available.

#### **Exclusive**

86% of PBS viewers believe PBS provides content they cannot find anywhere else.<sup>1</sup>

### **Effective**

58% of PBS viewers would prefer to buy a product or service from a company because they sponsor on PBS.1



Get non-skippable pre-roll ads in the **PBS App**, PBS's on-demand streaming platform available on CTV and mobile devices.

Live broadcasts of GBH TV can also be seen on:





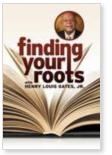
For the 21st year in a row, PBS has been chosen #1 in public trust<sup>2</sup>























### 24/7 powerful nonfiction stories

WORLD illustrates the range, complexity, and resilience of humanity, and demonstrates that change is possible. The programming roster mixes award-winning documentaries, GBH-produced series, and PBS signature series NOVA, *American Experience*, and FRONTLINE.

## WORLD connects sponsors to an engaged and informed audience

WORLD viewers are more likely to:



How to read: Compared to the average adult, viewers of WORLD Channel are 310% more likely to have contributed \$500+ to an environmental organization in the last 12 months.

Source: 2024 MRI-Simmons Spring Doublebase USA, A18+ | compilation of programming airing on WORLD Channel | \*in the last 12 months

#### **GBH WORLD Original Series & PBS Signature Programs:**



America ReFramed brings to life compelling stories, personal voices, and experiences that illuminate the contours of our ever-changing country.



**Doc World** is a weekly series that showcases the best international documentaries from around the globe.



**Local, USA** is a half-hour documentary series, curated around a single theme, that features stories from people around the U.S.



Stories from the Stage – invites storytellers from around the world to share personal tales with a unifying theme.



**Bloomberg Wall Street Week**—A weekly program telling the stories of capitalism from around the world, hosted by David Westin in New York.







## Award-Winning Content

- News & Documentary Emmy
- Peabody Award
- duPont-Columbia Award
- Webby Awards
- Nearly every award that honors programs that reflect their audiences



#### **TELEVISION: PBS KIDS**





### #1 in educational content

Parents and caregivers turn to PBS KIDS on GBH for trusted content that entertains and educates. Our adult viewers are grateful to the sponsors that help make the kids programs possible and prefer to buy from a PBS KIDS sponsor.

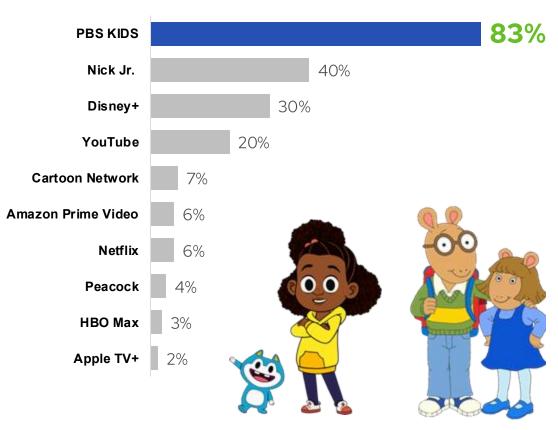
### Reach adult decision makers on PBS KIDS

#### Linear Streaming 60% of PBS KIDS' 55% of PBS KIDS' linear audience is A18+\* OTT streaming audience is A18+\* 40% 45% Kids Kids 60% 55% Adults **Adults** Source: Nielsen NTI Live+7, 10/23-9/24, Source: Nielsen NTI Live+7 PBS KIDS streaming

content ratings for PBS originated children's

programming 2/26/2024 - 3/31/2024

## Parents agree PBS KIDS is the #1 educational media brand



Source: Marketing & Research Resources, Inc. (M&RR), January 2023; of parents that "agree strongly" or "agree somewhat"

PBS KIDS combined programming

### **DIGITAL:** GBH.ORG



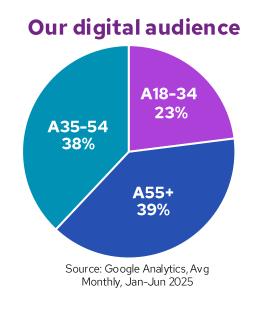
### Local reporting and on-demand programming

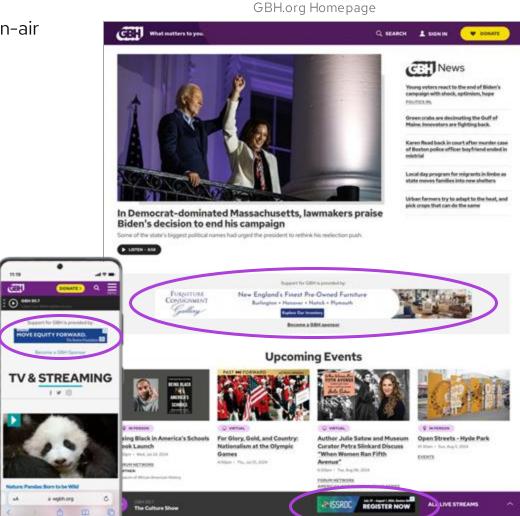
GBH digital increases the impact of TV and radio sponsorships by reinforcing on-air messaging and reaching a younger audience. Sponsors receive non-skippable pre-roll ads in live audio streams and IAB standard ads across the site.

### What is on GBH.org?

- GBH 89.7, Classical CRB 99.5, and music genre live streams
- Local and national news and long-form articles
- On-demand access to the best in PBS and locally-produced programs
- Calendar of GBH and community events
- General information about GBH

gbh.org:
Over
1.7 M M
monthly
pageviews!





#### **DIGITAL: NEWSLETTERS**



### Greater brand awareness within the GBH audience

Opt-in newsletters deliver your brand right to GBH's most engaged fans – your customers and prospects.

### GBH newsletters available for sponsorship:

- The Deep Dive: A themed email that offers a deeper look at top docs and films to watch now.
- GBH Passport: New & Noteworthy: Gives GBH members recommendations for what to stream on the PBS App.
- GBH Events Weekly: A weekly roundup of upcoming virtual and in-person events at GBH studios and cultural events around New England.
- GBH News Rooted: Companion email for GBH's YouTube and TV show GBH News Rooted (formerly Basic Black)

- **GBH Daily:** The latest local news, insights, and can't miss programs from Boston and beyond.
- The Note: On-air highlights, upcoming events and exclusive behind the scenes content
- Jazz: Co-authors Al Davis and Tyler Alderson share the latest jazz concerts, events, radio programming, and special digital features.



### **DIGITAL: PODCASTS**



### Insightful & entertaining content on the go

GBH podcasts give our audience the chance to catch up their favorite GBH 89.7 shows and go behind the scenes of iconic PBS programs. Popular PRX productions are also available for geo-targeted buys through GBH.

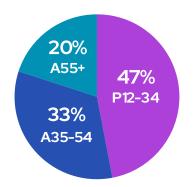
Podcast listeners take action after hearing about brands in their favorite programs<sup>1</sup>.

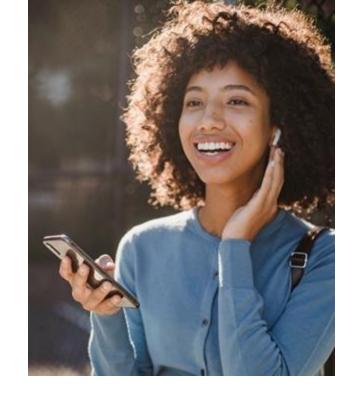
69% were happy with the purchase they had made from podcast sponsors or ads.

of listeners visited a company or product's website

are more likely to purchase a product after hearing an advertisement on a podcast, compared to other places they might hear advertisements.

## Podcasts reach millennials and Gen X<sup>2</sup>























### **GBH EVENTS**

### Community gatherings with purpose

GBH opens its doors to the community, making a space for genuine connections and "aha" moments. Our in-person and virtual events attract people with curious minds and open hearts. Events range from panel discussions with civic leaders to crossgenre music performances and food & wine tastings.







### **Beyond the Page**

Avid readers get a chance to connect with a notable author in this live Q&A event. Each event is hosted by a GBH personality. All events are virtual.

### **GBH Music Series**

GBH and CRB talent host unforgettable performances by local and national musicians. GBH Music events can be inperson, virtual, or hybrid.

#### Attendees rece

**Kit Events** 

Attendees receive a kit of ingredients or supplies so they can follow along with tastings or classes led by subject matter experts and GBH talent. Events can be in-person or virtual.

### **Special Events**

Go behind-the-scenes, honor Heritage months, or join a discussion with a panel of experts! Sample topics include PBS Signature Series screenings and Ken Burns panel discussions.

### **Stories from the Stage**

Ordinary people share extraordinary experiences live on stage in front of a studio audience. Events are in-person.

#### **PRINT**

## CEH

### **EXPLORE GBH**

EXPLORE GBH is a gateway for sponsors to reach GBH members. Our monthly printed program guide, is one of the most cherished benefits for our members (donors). Featuring a primetime schedule and program highlights in a convenient calendar format, this guide is a go-to resource for GBH viewers.

Our loyal audience refers to EXPLORE GBH multiple times each month to find their favorite programs, ensuring your sponsorship message is seen repeatedly. By sponsoring EXPLORE GBH, your brand will gain visibility among a loyal and engaged community, aligning with the trusted reputation of GBH.

#### **Features**

- TV primetime programming schedule
- Calendar of "can't miss" programs

### **Sponsorship Opportunities**

- Full page 100% SOV
- Half page 50% SOV
- Full color

**75%** of recipients refer to EXPLORE GBH multiple times per month<sup>1</sup>



### Sponsorship opportunities



GBH is your one-stop, worry-free shop for multiplatform sponsorships that reach your customers wherever they are.

#### RADIO: GBH 89.7, Classical CRB 99.5, CAI

- :15 and :30 spots
- Produced by GBH to ensure spot adheres to FCC guidelines and the non-commercial nature of public media

#### TV: GBH 2, GBH 44, WORLD, CREATE

- :15 spots
- Creative assets/footage provided by sponsor;
   GBH to edit to ensure spot adheres to FCC guidelines and the non-commercial nature of public media

#### **DIGITAL**

- Newsletters: 728x90 display creative
- **GBH.org:** 970 x 250, 300 x 250, 970 x 90, 320 x 50, 728 x 90, 300x50 display creative
- **GBH 89.7 and Classical CRB 99.5 live stream:** non-skippable pre-roll:15 spot

#### **PODCASTS**

 :15 spots dynamically inserted in pre-roll and/or mid-roll positions

#### **GBH EXPLORE**

- Full-page or half page creative
- 4/color, no bleeds

#### **EVENTS**

- Clickable logo and acknowledgement on event landing page, ticket page, and related emails
- Verbal acknowledgement at the event
- Tickets to the event
- Virtual events: logo on "waiting to start slide"
- In-person events: logo on screens in GBH Studios

### **Sponsor Success Stories**



"It feels great to be able to sponsor free and open journalism.

Additionally, we've noticed that many of our customers are listeners of GBH. We'd highly recommend it to anyone trying to reach the Boston ecosystem - whether that's biopharma or the community at large."

Mark Kalinich, MD, PhD Co-Founder and CSO



"GBH is a trusted member of this community. Being aligned with GBH, that trust transfers over to the Village Bank. Being a GBH sponsor is really a partnership made in heaven."

Amy Werner Chief Retail and Marketing Officer



"We have customers come into the store all of the time who say they heard our sponsorship on CRB and GBH."

Ann Eckert Co-Owner



"We chose to sponsor GBH because we're all local, we're homegrown. So, when I go into somebody's apartment they can see 'Oh they have the same values I do.'"

Heather McKenney Clinical Leader, Nurse Practitioner



"When you partner with a respectable, honorable brand, it automatically elevates you."

Mahmud Jafri CEO



### **Sponsor Success Stories**



"We strive to inspire joyful lifelong learners. We know that GBH's listeners use GBH as an incredible source of information. So being aligned with that gives our prospects confidence in our approach."

Paul Keach Principal



"There's no doubt that S+H's customers and GBH's listeners are very much the same people, they're people who want quality. The most quality thing that a media organization can do is to get the facts and tell the truth. That's what GBH does, and we're honored to be associated."

Sarah Lawson Owner



"M. Steinert & Sons has been a GBH sponsor for decades. It's one of our major commitments in marketing every year, because it's the right thing to do because it's such a cultural institution, it's a gem, and it's effective for us."

Brendan Murphy Vice President



"I cannot tell you how many times I get thanked for sponsoring GBH in a week. I absolutely love it."

Ernie Boch Jr. Owner



"When people buy tickets to my theater, we ask them, 'Why did you decide to come to this theater?' We hear 'GBH' all the time."

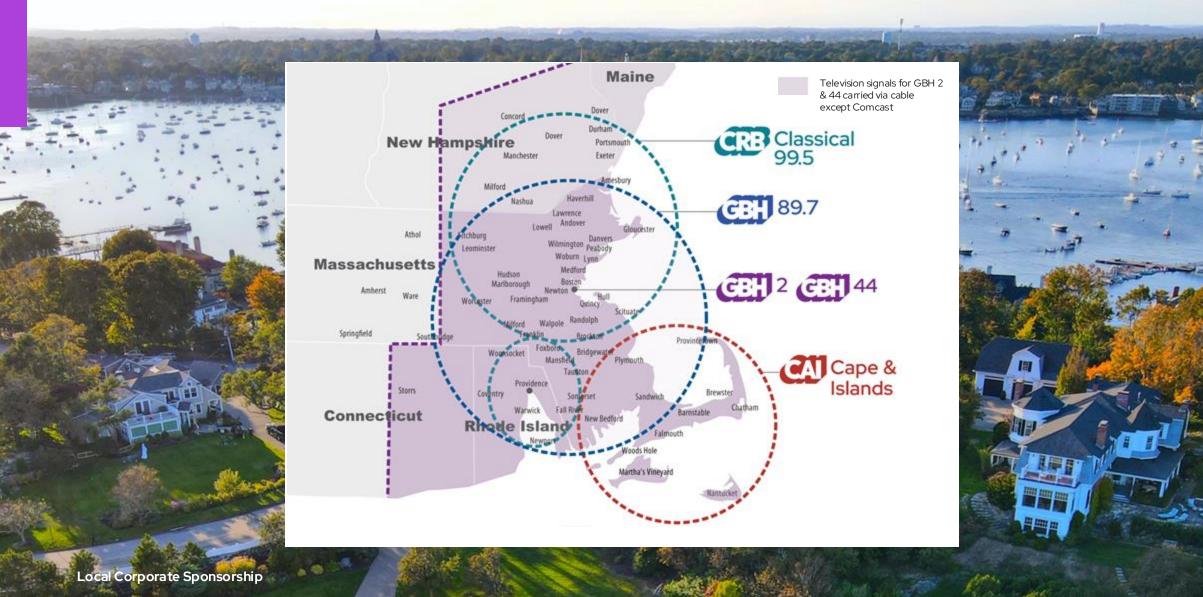
Bill Hanney Owner



### Cover New England with television and radio



GBH's powerful TV and radio signals reach households across New England.





# Multiplatform Sponsorships for Businesses in New England





RADIO • TELEVISION • DIGITAL • PRINT • PODCASTS • EVENTS

To learn more about how your business can benefit from a GBH multiplatform sponsorship, contact:

#### **Ted Petersen**

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