

# Skilled and Experienced IT Executive Leadership When You Need It

## If your organization can't justify hiring a full-time, highly qualified CIO or is having trouble attracting and retaining IT executive leadership talent, consider outsourcing the role.

Many organizations require the expertise of an executive level IT professional, but cannot justify hiring a full-time, senior-level professional. Other organizations that staff a full-time IT leader often have difficulty attracting and retaining professionals with relevant industry experience.

Fortunately, there's a flexible, cost-effective solution to these problems: Outsource the CIO role by contracting a virtual CIO (vCIO). IT professionals from Segal's Administrative and Technology Consulting (ATC) practice can serve as vCIOs. In this capacity, they provide organizations of all sizes with scalable executive level IT services that fit their needs without having to hire a full-time, senior-level resource. These services are designed to assist senior leadership oversee IT strategy and to provide IT guidance and oversight to the benefits team's leadership, IT staff and IT vendors.

How does a vCIO arrangement work? It's very flexible. You determine how many hours you require. Hours can be fixed or vary on a monthly basis depending your needs and the work you need performed. Because this is a variable staffing model, it gives you control over your budget since all fees are billed based on actual time incurred.

These are some common activities that vCIOs can help with:



Vendor-management assistance: proposal and contract review, monthly performance review, implementation oversight



Analyze, recommend and select hardware, software and services, including strategies to move to the cloud



Annual and project-specific IT budgets



IT asset management



Review and/or documentation of critical policies and procedures to ensure that subject matter expertise is published and accessible



Oversight of high-level IT project implementations (e.g., HIPAA remediation directives and disaster recovery/business continuity plans)



IT recruiting and staffing



Oversight guidance for managing security vulnerabilities introduced by new technology



IT recommendations based on business needs and regulatory compliance



IT strategic planning

## Segal's ATC professionals who serve as vCIOs have expertise in the following\*:



Executive IT Leadership



IT Management



Project Management



Team Building



Cloud Computing



Systems Analysis and Design



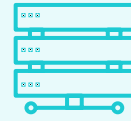
Teaching



Software Engineering  
Practices



Business Process  
Improvement



Database Management  
Systems



Staff Training and  
Development

\*Some have also served in IT leadership positions so they bring real life experience to the role.

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