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The Application Delivery Team at Lincoln Financial Group has the responsibility of managing, maintaining, and supporting 96 production Citrix Presentation Servers. Due to a previous merger, 35 of those servers are running a competing product as their universal printer driver. So, we have first hand experience in the server and client functionality for both. In our experience, the UniPrint product that is currently deployed to the remaining 58 servers is the superior product. The ease of maintenance, its features, and its stability are first -rate. It's a "set it and forget it" applet on the client side and is extremely low-maintenance on the server side. The hand-off method in UniPrint's design allows our end-users to utilize any feature that their local/network printer is capable of - color, collation, stapling, duplexing, etc. - are all well within the end-users' control.

We find that the ease of purchase, deployment, automated and instant licensing, product transferability, and low resource overhead are all fantastic complements to UniPrint too. Moreover, the per server pricing along with the yearly maintenance and support is actually less than the other competitor. This is why we are currently standardizing on UniPrint and will be cutting over to UniPrint across our entire enterprise in the coming months. Technically, it is not at all difficult, and our Sales Representative has been stellar in dealing with our request for a "trade-in." In the very few times a particular application's specialized need has had us call for support, we have been able to quickly get skilled answers and solutions using UniPrint's built-in features and freely available plug-ins. I've been using UniPrint for 8 years with nothing but accolades for the product along with the sales and support staff.

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